UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

| ✓ ANNUAL RE | PORT PURSUANT TO SECTI | ON 13 OR 15(d) OF THE SE | CURITIES EXCHANGE |
|---------------------------------------|--|---|-----------------------------------|
| ACT OF 193 4 | Į. | . , | |
| For the fiscal year | ar ended December 31, 2009 | | |
| | - 0 | r - | |
| ☐ TRANSITIO | N REPORT PURSUANT TO SI | ECTION 13 OR 15(d) OF TH | E SECURITIES |
| | ACT OF 1934 | | |
| For the transitio | • | | |
| | Commission file | number: 014140 | |
| DDO A DDOI | NT CLEACHED | CECUDITIES (| CDOLID INC |
| BKUADPUI | NT GLEACHER | | JROUP, INC. |
| | (Exact name of registrant | as specified in its charter) | |
| Ne | w York | <u>22- 26</u> | 55804 |
| | of incorporation or organization) | (I.R.S. Employer I | |
| · · · · · · · · · · · · · · · · · · · | , New York, New York | <u>100</u> | <u>)17</u> |
| (Address of princ | cipal executive offices) | (Zip C | Code) |
| | Registrant's telephone nur | | |
| | <u>(212)</u> <u>27</u> | <u>/3- 7100</u> | |
| | Securities registered pursuan | nt to Section 12(b) of the Act: | |
| | | | |
| Title of Each Class | | Name of Each Exchange on Which Reg | |
| Common stock, par value \$.01 p | <u>er snare</u> | The NASDAQ Global Market | [|
| | Securities registered pursuan | nt to Section 12(g) of the Act: | |
| | No | one | |
| T 1: (1 1 1 1:0d : | (Title o | | A A W D N A |
| indicate by check mark if the regis | strant is a well- known seasoned issuer, as | s defined in Rule 405 of the Securities | Act. Yes ☐ No ✓ |
| Indicate by check mark if the regis | strant is not required to file reports pursua | ant to Section 13 or 15(d) of the Excha | nge Act. Yes 🖵 No 🗸 |
| | the Registrant: (1) has filed all reports requests (or for such shorter period that the Redays. Yes ✓ No □ | | |
| Indicate by check mark whether the | ne registrant has submitted electronically | and posted on its corporate Web site i | f any every Interactive Data File |
| required to be submitted and poste | and post such files). Yes \square No \square | | |
| | re of delinquent filers pursuant to Item 40 s, in definitive proxy or information stater | | |
| | ne registrant is a large accelerated filer, an arge accelerated filer," "accelerated filer" | | |
| Large accelerated filer □ | Accelerated filer ✓ (Do not check if a smal | Non- accelerated filer ☐ ler reporting company) | Smaller reporting company \Box |
| Indicate by check mark whether th | ne registrant is a shell company (as define | ed in Rule 12b- 2 of the Exchange Act) | . Yes □ No ✓ |
| • | | | |
| | shares of common stock of the Registran bal Market on June 30, 2009, which was | | |

As of February 28, 2010, 128,170,616 shares of common stock, par value \$0.01 per share, were outstanding.

and by each person known to the Company who owned 5% or more of the outstanding common stock have been excluded in that such persons may

be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

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PART I

This Report on Form 10- K contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that involve risks and uncertainties. All statements other than statements of historical information contained herein are forward-looking statements and may contain projections relating to revenues, earnings, operations, other financial measures, economic conditions, trends and known uncertainties, and may include statements of our future performance, strategies and objectives. These statements are not guarantees of future performance or events. Our actual results may differ materially from those discussed in this Report. You should review the "Risk Factors" section of this Report for a discussion of the important factors that could cause actual results to differ materially from those described in or implied by the forward-looking statements contained in this Report. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis, judgment, belief or expectation only as of the date hereof. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that arise after the date hereof.

As used herein, the terms "Company," "Broadpoint Gleacher," "we," "us," or "our" refer to Broadpoint Gleacher Securities Group, Inc., and its subsidiaries.

Item 1. Business

Broadpoint Gleacher Securities Group, Inc. (together with its subsidiaries, the "Company") is an independent investment bank that provides corporations and institutional investors with strategic, research- based investment opportunities, capital raising, and financial advisory services, including merger and acquisition, restructuring, recapitalization and strategic alternative analysis services, as well as securities brokerage for institutional customers primarily in the United States. The Company offers a diverse range of products through the Broadpoint Descap, Debt Capital Markets, and Investment Banking divisions of Broadpoint Capital, Inc. ("Broadpoint Capital"), including its new Investment Banking financial advisory subsidiary, Gleacher Partners LLC ("Gleacher Partners"), its Equity Capital Markets subsidiary, Broadpoint AmTech and its venture capital subsidiary, FA Technology Ventures Inc. ("FATV"). At February 15, 2010, the Company had 342 employees. The Company is a New York corporation, incorporated in 1985, and is traded on The NASDAQ Global Market ("NASDAQ") under the symbol "BPSG."

The Company estimates based upon certain assumptions and outside sources, that the market for the Company's services in 2009 was over \$145 billion, consisting of approximately \$55 billion of investment banking fees for equities and capital markets transactions, debt capital markets and advisory services and approximately \$90 billion of cash commissions on annual secondary trading volume in the markets in which the Company participates. The market and competition for these fees and commissions has and continues to endure dramatic structural and fundamental changes. The credit crisis of 2008 created an unprecedented opportunity for a new class of investment banks to fill the need for these services to corporations and institutional investors. Nonetheless, boutique firms that lack scale, diversification, strong balance sheets and profitable business models face significant challenges in remaining viable participants in these markets.

We operate through five business segments, which are described below.

Broadpoint Descap

The Broadpoint Descap segment provides sales and trading on a wide range of mortgage and asset- backed securities, U.S. Treasury and government securities, structured products such as collateralized loan obligations (or CLOs) and collateralized debt obligations (or CDOs), whole loans, swaps, and other securities. The team generates revenues from spreads and fees on trades executed on behalf of clients and from principal transactions executed to facilitate trades for clients. Revenues are also generated from interest income on securities held primarily for the purpose of facilitating customer trading. The team consists of sales professionals who have developed strong relationships with more than 700 institutional investors including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors by providing value- added investment ideas and access to execution services and inventory capital on an as- needed basis. Sales professionals deliver investment ideas with support of desk analysts that monitor and

analyze applicable securities where clients have demonstrated interest. The Broadpoint Descap team also provides execution services for institutional investor customer trades where it seeks to match buy side demand with sell side supply to achieve best execution and liquidity for participating parties.

Debt Capital Markets

The Company's Debt Capital Markets segment provides sales and trading on corporate debt securities including bank debt, investment grade and high-yield debt, convertibles, distressed debt, and preferred stock. The team generates revenues from spreads and fees on trades executed and on intraday principal and riskless principal transactions on behalf of clients. The team consists of sales professionals who have developed strong relationships with more than 1,150 institutional investors, including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors, by providing value- added investment ideas and access to execution services. Sales professionals deliver investment ideas with the support of desk analysts that monitor and analyze debt securities in a variety of industry verticals where clients have demonstrated interest. The Debt Capital Markets team also provides execution services for institutional investor customer trades and corporate debt repurchase activities where it seeks to match buy side demand with sell side supply to achieve best execution and liquidity for participating parties.

Investment Banking

The Company's Investment Banking segment consists of 50 client- facing professionals committed to offering a broad range of financial advisory services in regards to mergers and acquisitions, restructurings and corporate finance- related matters. In addition, it raises capital for corporate clients through underwritings and private placements of debt and equity securities.

Gleacher Partners

On June 5, 2009, the Company acquired Gleacher Partners, Inc., a leading corporate advisory firm that provides strategic financial advice to corporations globally. Gleacher Partners has advised on more than \$250 billion of mergers, acquisitions, divestitures and restructurings.

Equities

The Company's Equities segment provides sales and trading on equity securities and generates revenues through cash commissions on customer trades and hard-dollar fees for research and other services. In connection with the reorganization of its legacy equities business in October 2008, the results of such business are included within this segment as well.

Broadpoint AmTech

On October 2, 2008, the Company acquired American Technology Research, a broker- dealer specializing in institutional research, sales and trading in the technology, aerospace and defense and clean tech areas. Rebranded as Broadpoint AmTech, this group provides sales, trading and research on equity securities and generates revenues through cash commissions on customer trades and hard- dollar fees for services and cash commissions on corporate repurchase activities. The team consists of 19 research professionals that seek to provide quantitative, value- added, differentiated insight on equity securities they cover. Research analysts develop relationships with corporate management teams of issuers they cover, maintain networks of industry and competitor contacts to gain proprietary data points to support investment theses and provide access to their views via published research, in- person and through hosted meetings and events for investors on behalf of the companies whose stocks they cover. As of February 15, 2010, Broadpoint AmTech research covered approximately 126 stocks primarily in the technology, aerospace and defense and clean tech sectors and seeks to cover securities where clients express strong interest or the team feels significant value can be delivered via proprietary and differentiated views. Institutional sales professionals deliver investment ideas generated by our research to approximately 300 institutional investor clients including mutual funds, hedge funds, investment managers and investment advisors.

Other

The Company's Other segment includes the results from the Company's venture capital business and costs related to corporate overhead and support including various fees associated with legal and settlement expenses. The Company's venture capital business generates revenue through the management and investment of venture capital funds.

FA Technology Ventures

FA Technology Ventures provides early- stage growth capital to companies. The team generates revenues from fees for assets under management and a carried interest in returns on investments.

We seek growth through (i) market share gains in our existing product and service offerings, (ii) expansion into new products and services to better serve our corporate and investor clients and (iii) acquisitions of businesses and assets that add scale to our existing businesses, are complementary, or diversify our revenue base. The Company emphasizes a variable compensation model and a low-cost non-compensation expense structure along with a culture of employee ownership.

The Company's broker- dealer subsidiaries, Broadpoint Capital, Broadpoint AmTech, and Gleacher Partners are members of the Financial Industry Regulatory Authority, Inc. ("FINRA") and various exchanges. Broadpoint Capital is also a member of the National Futures Association ("NFA"). The Company's subsidiaries mentioned above are registered as broker- dealers with the Securities and Exchange Commission ("SEC").

The Company's headquarters are located at 12 East 49th Street, 31st Floor, New York, NY 10017. The telephone number is (212) 273-7100 and our internet address is www.bpsg.com.

Discontinued Operations

During the past several years, the Company has restructured nearly all of its operations. In September 2007, the Company completed the sale of its Municipal Capital Markets Group to DEPFA BANK plc ("DEPFA"). In June 2007, the Company closed its Fixed Income Middle Markets Group. In June 2006, the Company ceased operations in its Taxable Fixed Income division. In April 2006, the Company closed its Convertible Arbitrage Advisory Group. In February 2005, the Company sold its asset management operations in Albany, New York and in December 2004, the Company closed its asset management operations in Sarasota, Florida.

The operating results of the groups and divisions referred above are reported as discontinued operations (see Note 22 of the consolidated financial statements). We replaced these discontinued operations with the more streamlined and profitable operations described above.

Available Information

The Company files with the SEC current, annual and quarterly reports, proxy statements and other information as required by the Securities Exchange Act of 1934, as amended (the "Exchange Act"), with the SEC. You may read and copy any document we file with the SEC at the SEC's Public Reference Room located at 100 F Street, N.E., Washington, DC 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1- 800- SEC- 0330. In addition, the SEC maintains an internet website at www.sec.gov from which interested persons can electronically access the Company's SEC filings.

The Company will make available free of charge, through its internet site www.bpsg.com, its annual reports on Form 10- K, quarterly reports on Form 10- Q, current reports on Form 8- K, and other information. These filings and information will become available as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC.

The Company also makes available, on the Corporate Governance page of its website, its (i) Corporate Governance Guidelines, (ii) Code of Business Conduct and Ethics, (iii) the charters of the Audit, Executive

Compensation, and Directors and Corporate Governance Committees of our Board of Directors, and (iv) the Procedures for Reporting Violations of Compliance Standards. These documents will also be available in print without charge to any person who requests them by writing or telephoning: Broadpoint Gleacher Securities Group, Inc., Attn: Investor Relations, 12 East 49th Street, 31st Floor, New York, NY 10017, U.S.A., telephone number (212) 273-7100.

Sources of Revenues

A breakdown of the amount and percentage of net revenues from each principal source for the periods indicated follows (excluding discontinued operations):

| For the years ended | ears ended 2009 | | | | 2008 | | | 2007 | | | |
|------------------------|-----------------|---------|---------|----|---------|---------|----|--------|----------------|--|--|
| December 31, | | Amount | Percent | | Amount | Percent | | Amount | Percent | | |
| (Dollars in thousands) | | | | | | | | | | | |
| Principal transactions | \$ | 230,011 | 67.3% | \$ | 97,032 | 72.2% | \$ | 21,229 | 53.0% | | |
| Commissions | | 19,745 | 5.8% | | 6,529 | 4.9% | | 4,666 | 11.6% | | |
| Investment banking | | 36,577 | 10.7% | | 8,296 | 6.2% | | 8,127 | 20.3% | | |
| Investment banking | | | | | | | | | | | |
| revenue from related | | | | | | | | | | | |
| party | | 9,579 | 2.8% | | 8,400 | 6.3% | | - | -% | | |
| Investment gains | | | | | | | | | | | |
| (losses) | | 5,698 | 1.7% | | (1,115) | (0.8)% | | 2,594 | 6.5% | | |
| Interest income | | 49,439 | 14.5% | | 21,946 | 16.3% | | 8,639 | 21.6% | | |
| Fees and other | | 6,368 | 1.9% | | 3,925 | 2.9% | | 1,856 | 4.6% | | |
| | _ | | | _ | | | _ | | | | |
| Total revenues | \$ | 357,417 | 104.7% | \$ | 145,013 | 108.0% | \$ | 47,111 | 117.5% | | |
| Interest expense | | 15,572 | 4.7% | | 10,712 | 8.0% | | 7,027 | 17.5 <u></u> % | | |
| Net revenues | \$ | 341,845 | 100.0% | \$ | 134,301 | 100.0% | \$ | 40,084 | 100.0% | | |

For information regarding the Company's reportable segment, refer to Note 20 of the consolidated financial statements.

Principal Transactions

The Company's Broadpoint Descap and, to a lesser extent, Debt Capital Markets segments maintain inventories of debt issued by U.S. government and federal agency obligations, commercial mortgage- backed debt, residential mortgage- backed debt, other debt obligations, CDOs, corporate debt, equity securities, preferred stock, derivatives, and state and municipal bonds in order to facilitate its customer trading activities. These segments combined comprised approximately 79%, 82%, and 38% of the Company's net revenues for the years ending December 31, 2009, 2008, and 2007, respectively.

The Company's trading activities may require the commitment of capital. As a result, the Company exposes its own capital to the risk of fluctuations in market value. All inventory positions are marked- to- market; i.e. their fair value price on a daily basis. The following table sets forth the highest, lowest, and average month- end inventories (the net of securities owned and securities sold, but not yet purchased, less securities

not readily marketable) for the year ended December 31, 2009, by securities category, where the Company acted in a principal capacity.

| | Highest Inventory, N | Net | Lowest Inventory, Net | Average Inventory, Net |
|----------------------------|-------------------------|---------|--------------------------|---------------------------|
| (In thousands) | • | | • | |
| Debt securities issued by | | | | |
| U.S. government and | | | | |
| federal agency obligations | \$ | 935,145 | \$ 395,352 | \$ 624,033 |
| Commercial mortgage- | | | | |
| backed securities | | 45,544 | 2,508 | 23,838 |
| Residential mortgage- | | | | |
| backed securities | | 44,080 | 3,925 | 15,389 |
| Other debt obligations | | 22,213 | 4,266 | 14,025 |
| Collateralized debt | | | | |
| obligations | | 15,967 | - | 2,367 |
| Corporate debt securities | | 13,874 | (1,371) | 4,387 |
| Equity securities | | 11,325 | 352 | 1,416 |
| Derivatives | | 2,021 | (1,476) | (164) |

Commissions

A portion of the Company's revenue is derived from customer commissions on brokerage transactions for the Company's institutional clients, such as investment advisors, mutual funds, hedge funds, and pension and profit sharing plans, for which the Company is not acting as a market maker.

Investment Banking

Investment banking fees are generated from strategic merger, acquisition, restructuring and recapitalization advisory services, liability management and capital raising transactions of equity and debt securities for a diverse group of corporate and institutional clients.

Capital Raising

The Company seeks to raise capital for its clients by underwriting and privately placing a broad range of securities, including common and preferred stock, convertible and exchangeable securities, investment- grade debt, high- yield debt, bank debt and mortgage and asset- backed securities. The Company seeks to provide these services for a wide range of corporate clients primarily through initial public offerings, follow- on public equity offerings, secondary equity offerings and registered direct placements of equity securities, private placements of public and private equity and public and private placements of investment grade- debt, high- yield debt, bank debt and convertible debt, among others. The Company utilizes its team of Investment Banking professionals to structure transactions and its team of equity and debt distribution professionals within its Debt Capital Markets, Broadpoint AmTech and Broadpoint Descap segments to place underwritten and agented securities with its investor clients on behalf of its corporate clients and to provide aftermarket services on those securities including research, sales and trading.

Advisory Services

The Company offers a broad range of advisory services for a variety of corporate and institutional investor constituents. For corporations, the Company provides corporate strategic reviews, mergers and acquisitions advisory services, takeover defense analyses, fairness opinions and restructuring and recapitalization advisory services. Corporate strategic advisory services are offered to a variety of constituents including corporate management teams and committees of corporate boards of directors. The Company seeks to provide advice in each of these areas to help its clients succeed and achieve their near and long- term goals. For institutional investors, the Company also offers a range of advisory services, including restructuring and recapitalization advisory services and structured products valuation advisory services. Restructuring and recapitalization advisory services are offered to a variety of constituents including corporations, creditors, labor- related parties, government agencies, litigation claimants, plan sponsors and stalking horse bidders or other potential acquirers. The restructuring and strategic advisory teams often generate financing opportunities

from their clients. The Company also has a team of professionals which provides investment ideas to certain of the Company's applicable sales and trading desks and valuation services on complex and difficult to value structured products to clients.

For the periods indicated, the table below provides a breakdown of the Company's investment banking revenues by area.

| | For the Years Ended December 31, | | | | | | | | | |
|----------------------------------|--------------------------------------|--------|----|--------|----|-------|--|--|--|--|
| | 2009 | | | 2008 | | 2007 | | | | |
| (Dollars in thousands) | | | | | | | | | | |
| Investment banking transactions | | | | | | | | | | |
| Capital raising | \$ | 12,840 | \$ | 4,719 | \$ | 5,097 | | | | |
| Advisory services | | 33,316 | | 11,977 | | 3,030 | | | | |
| Total Investment banking revenue | \$ | 46,156 | \$ | 16,696 | \$ | 8,127 | | | | |

Investment gains (losses)

The Company's investment portfolio includes interests in privately held companies and its interest in FA Tech Ventures L.P managed by FATV. Investment gains (losses) are comprised of both unrealized and realized gains and losses from the Company's investment portfolio (see Note 7 of the consolidated financial statements).

Interest Income

Interest income is recognized primarily on the Company's trading portfolio of fixed income securities which is held in order to facilitate its customer trading activities. The Company incurs interest expense primarily as a result of funding its trading portfolio through its clearing broker and through the repurchase markets. Net interest has increased year over year primarily due to the Company's higher inventory levels.

Fees and Other

Fees and other relate primarily to equity research fees and investment management fees earned by FATV.

Other Business Information

Operations

The Company's broker- dealer subsidiaries clear customers' securities transactions through third parties under clearing agreements. Under these agreements, the clearing agents execute and settle customer securities transactions, collect margin receivables related to these transactions, monitor the credit standing and required margin levels related to these customers and, pursuant to margin guidelines, require the customer to deposit additional collateral with them or to reduce positions, if necessary.

Employees

As of February 15, 2010, the Company's operations had approximately 342 full- time employees, of which there are 64 professionals in the Investment Banking segment of which 50 are client- facing, 94 professionals in the Debt Capital Markets segment of which 79 are client- facing, 76 professionals in the Broadpoint Descap segment of which 63 are client- facing, 53 professionals in the Equities segment of which 44 are client-facing. The remaining 55 employees are in various support and administrative roles within the Other segment. The Company considers its employee relations to be good and believes that its compensation and employee benefits are competitive with those offered by other securities firms. None of the Company's employees are covered by a collective bargaining agreement.

Competition

As an investment bank, all aspects of the Company's business are intensely competitive. The Company competes with other investment banks, commercial banks or bank holding companies, brokerage firms, merchant banks and financial advisory firms. The Company competes with firms nationally as well as on a regional, product or business line basis. Many of the Company's competitors have substantially greater capital and resources than it does and offer a broader range of financial products. To the extent we expand into new business areas and new geographic regions, we will face competitors with more experience and more established relationships with clients, regulators and industry participants in the relevant market. The Company believes that the principal factors affecting competition in its business include client relationships, reputation, quality and price of our products and services, market focus and the ability of our professionals. Competition is intense for the recruitment and retention of qualified professionals. The Company's ability to continue to compete effectively in its business will depend upon its continued ability to retain and motivate its existing professionals and attract new professionals. In recent years, there has been substantial consolidation and convergence among companies in the financial services industry. In particular, a number of large commercial banks have established or acquired broker- dealers or have merged with other financial institutions. Many of these firms have the ability to offer a wider range of products than the Company offers, including loans, deposit taking and insurance. Many of these firms also have more extensive investment banking teams and services, which may enhance their competitive position relative to the Company's. They also have the ability to support investment banking and securities products with commercial banking and other financial services revenue in an effort to gain market share, which could result in pricing pressure in the Company's business. This

Regulation

The securities industry in the United States is subject to extensive regulation under federal and state laws. The SEC is the federal agency charged with administration of the federal securities laws. Much of the direct oversight of broker- dealers, however, has been delegated to self- regulatory organizations, principally FINRA and the U.S. securities exchanges. These self- regulatory organizations adopt rules (subject to approval by the SEC) that govern the securities industry and conduct periodic examinations of member broker- dealers. Securities firms are also subject to substantial regulation by state securities authorities in the U.S. jurisdictions in which they are registered. The Company's subsidiaries, Broadpoint Capital, Broadpoint AmTech and Gleacher Partners, are registered as broker- dealers as follows: (1) Broadpoint Capital: all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands; (2) Broadpoint AmTech: 27 states; and (3) Gleacher Partners: all 50 states, the District of Columbia and Puerto Rico.

The U.S. regulations to which broker- dealers are subject cover many aspects of the securities business, including sales and trading practices and financial responsibility, including the safekeeping of customers' funds and securities, as well as the capital structure of securities firms, books and record keeping, and the conduct of their associated persons. Salespeople, traders, investment bankers and others are required to pass examinations administered by FINRA and all principal exchanges as well as state securities authorities in order to both obtain and maintain their securities license registrations. Certain employees of our broker- dealer subsidiaries are required to be registered with FINRA and also required to participate annually in the firm's continuing education program.

In light of current conditions in the global financial markets and the global economy, regulators have increased their focus on the regulation of the financial services industry. Proposals for legislation that could substantially intensify the regulation of the financial services industry are expected to be introduced in Congress, in state legislatures and around the world. Additional legislation, both federal and state, changes in rules promulgated by the SEC and by self- regulatory organizations as well as changes by state securities authorities, and/or changes in the interpretation or enforcement of existing laws and rules often directly affect the method of operation and profitability of broker- dealers. The SEC, self- regulatory organizations, and state securities regulators have broad authority to conduct examinations and inspections, and initiate administrative proceedings which can result in censure, fine, suspension, or expulsion of a broker- dealer, its officers, or

employees. The principal purpose of U.S. broker- dealer regulation is the protection of customers and the securities markets rather than protection of shareholders of broker- dealers.

Net Capital Requirements

The Company's broker- dealer subsidiaries, Broadpoint Capital, Broadpoint AmTech, and Gleacher Partners, are subject to the net capital requirements of Rule 15c3- 1 of the Exchange Act. Broadpoint Capital is also subject to the net capital requirements of the Commodity Futures Trading Commissions (Regulation 1.16). These net capital rules are designed to measure the general financial condition and liquidity of a broker-dealer, and they impose a required minimum amount of net capital deemed necessary to meet a broker-dealer's continuing commitments to its customers.

Compliance with these net capital rules may limit those operations that require the use of capital, such as trading in securities, underwriting securities, and financing customer margin account balances. Net capital changes from day to day, based in part on the Company's inventory positions and the portion of the inventory value the net capital rules require the firm to exclude from its capital (see Note 18 of the consolidated financial statements).

At December 31, 2009, net capital and excess net capital of the Company's broker- dealer subsidiaries were as follows:

| | Net Capital | Excess Net Capital | |
|---------------------------|-----------------|------------------------|--------|
| (In thousands of dollars) | | | |
| Broadpoint Capital | \$ 74,200 | \$ | 73,950 |
| Broadpoint AmTech | \$ 3,248 | \$ | 2,812 |
| Gleacher Partners | \$ 454 | \$ | 204 |

Item 1A. Risk Factors

Our business and operations face a variety of serious risks and uncertainties. You should carefully consider the risk factors described below and in our other public reports. If any of the following risks actually occur, or if our underlying assumptions prove to be incorrect, our actual results may vary from what we projected and our financial condition or results of operations could be materially and adversely affected. These risk factors are intended to highlight factors that may affect our business, financial condition and results of operations and are not meant to be an exhaustive discussion. Additional risks and uncertainties of which we are currently unaware or that we currently believe to be immaterial may also adversely affect us.

Company Risks

Difficult market conditions have adversely affected and may continue to adversely affect our business in many ways. Our businesses, by their nature, do not produce predictable earnings and are materially affected by conditions in the financial markets and economic conditions generally, both in the U.S. and around the world. Difficult market and economic conditions and geopolitical uncertainties have in the past adversely affected and may in the future adversely affect our business and profitability in many ways. The credit crisis of 2008 has resulted in various programs, initiatives and actions being implemented in the U.S. and other markets in order to stabilize the markets, increase liquidity and restore investor confidence.

We have experienced increased volumes due to the return of liquidity to the markets as a result of these programs and initiatives. However, it is unclear whether such initiatives will in fact be positive or negative for the financial markets over either the short or long- term. In addition, unfavorable economic or market conditions, such as those experienced in 2008 and 2007, may significantly reduce the volume and size of capital-raising transactions and advisory engagements for acquisitions and dispositions, thereby reducing the demand for our investment banking services and increasing price competition among financial services companies seeking such engagements. If the economic recovery is unsustainable, our investment banking revenue could be negatively impacted by a reduction of completed transactions, the backlog of transactions, the decreased size of transactions, and our diminished role in these transactions, resulting in reduced

underwriting placement and advisory fees. In the event of extreme market events, such as a recurrence of the global credit crisis, we could incur substantial risk of loss on the value of our securities due to market volatility.

Our business is also significantly affected by interest rates, which can change suddenly and unexpectedly. For example, a significant increase in interest rates would decrease the level of customer activity, increase our cost of funding, likely decrease new issues in the debt capital markets, decrease the value of securities owned and create a business environment in which M&A activity decreases. Any of these results would increase our costs or decrease our revenues.

The financial services industry and the markets in which we operate are subject to systemic risk that could adversely affect our business and results. Participants in the financial services industry and markets increasely are closely interrelated as a result of credit, trading, clearing, technology and other relationships. A significant adverse development with one participant (such as a bankruptcy or default) may spread to others and lead to significant concentrated or market- wide problems (such as defaults, liquidity problems or losses) for other participants as was evident during 2008 following the demise of Bear Stearns and Lehman Brothers. The resulting events had a negative impact on many other industry participants. Systemic risk is inherently difficult to assess and quantify, and its form and magnitude can remain unknown for significant periods of time and could have a negative impact on us.

The volume of anticipated investment banking transactions may differ from actual results. Our investment banking revenue is typically earned upon the successful completion of a transaction. In most cases, we receive little or no payment for investment banking engagements that do not result in the successful completion of a transaction. Furthermore, the completion of anticipated investment banking transactions in our pipeline is uncertain and beyond our control. For example, a client's transaction may be delayed or terminated because of a failure to agree upon final terms with the counterparty, failure to obtain necessary regulatory consents or board or stockholder approvals, failure to secure necessary financing, adverse market conditions or unexpected financial or other problems in the client's or counterparty's business. If parties fail to complete a transaction on which we are advising or an offering in which we are participating, we earn little or no revenue from the transaction and may incur significant expenses (for example, travel and legal expenses) associated with the transaction. Accordingly, our business is highly dependent on market conditions as well as the decisions and actions of our clients and interested third parties, and the number of engagements we have at any given time (and any characterization or description of deal pipelines) is subject to change and may not necessarily result in future revenues.

Financing and advisory services engagements are singular in nature and do not generally provide for subsequent engagements. Even though we work to represent our clients at every stage of their lifecycle, we are typically retained on a short- term, engagement- by- engagement basis in connection with specific capital markets or mergers and acquisitions transactions. As a result, high activity levels in any period are not necessarily indicative of continued high levels of activity in any subsequent period. If we are unable to generate a substantial number of new engagements and generate fees from the successful completion of those transactions, our business and results of operations will likely be adversely affected.

We have incurred losses in recent periods and may incur losses in the future. We have incurred losses in recent periods. We recorded a net loss of \$17.4 million for the year ended December 31, 2008, a net loss of \$19.5 million for the year ended December 31, 2007 and a net loss of \$44.0 million for the year ended December 31, 2006. We may incur losses and further declines in revenue in future periods. While we recorded net income for the year ending December 31, 2009, we may not be able to maintain profitability. If we incur additional losses and are unable to raise funds to finance those losses, our liquidity and ability to operate would be adversely affected.

Our recent improvements in financial results may not be representative of future results. We have engaged in a restructuring of our business, which was substantially completed in 2008. In the past year, we have experienced significant improvements in our operating results. These improvements, we believe, have resulted from a combination of our restructuring efforts and market conditions favorable to our realigned business operations, including returning liquidity, a continuing low interest rate environment and increased

investor risk tolerance. We may not be able to maintain these profitable results, either because we fail to adequately capitalize on market conditions or because market conditions become adverse to our business model.

We may be unable to fully capture the expected value from acquisitions and investments and personnel. To the extent we make acquisitions or enter into combinations, we face numerous risks and uncertainties combining or integrating the relevant businesses and systems, including the need to combine accounting and data processing systems and management controls and to integrate relationships with clients and business partners. In addition, acquisitions may involve the issuance of additional shares of our common stock, which may dilute our shareholders' ownership of our firm, or the use of cash or borrowing capacity, which may impact our funding and liquidity following the acquisition. Furthermore, acquisitions could entail a number of risks, including problems with the effective integration of operations, inability to maintain key pre- acquisition business relationships, increased operating costs, exposure to unanticipated liabilities and difficulties in realizing projected efficiencies, synergies and cost savings. For instance, in June 2009, we closed our acquisition of Gleacher Partners, Inc. Gleacher Partners has only been a part of our organization for a short period of time and we may not obtain the benefits and growth opportunities anticipated from this acquisition. We may also not be able to integrate successfully with any businesses we acquire in the future. If we are not able to integrate successfully our past and future acquisitions, there is a risk that our results of operations may be materially and adversely affected. Also, expansions or acquisitions divert our management's attention from our other operations.

In connection with acquisitions, we have recorded a significant amount of goodwill and intangible assets. At December 31, 2009, intangibles and goodwill represented approximately \$125.0 million. If the acquired businesses do not perform as expected, we may need to record impairment charges against these intangible assets, which would reduce net income, possibly materially.

Our ability to hire and retain our senior professionals is critical to the success of our business. In order to operate our business successfully, we rely heavily on our senior professionals. Their personal reputation, judgment, business generation capabilities and project execution skills are a critical element in obtaining and executing client engagements. In particular, Eric J. Gleacher, our Chief Executive Officer and Chairman of the Board of Directors, and Peter J. McNierney, our President and Chief Operating Officer, make important contributions to our business, both as to management and business- generation. Also, like others in this industry, we have key professionals responsible for a disproportionate portion of our clients and business. Any loss of professionals, particularly key senior professionals or groups of related professionals, could impair our ability to secure or successfully complete engagements, result in loss of sales and trading business, materially and adversely affect our revenues and make it more difficult to operate profitably. We encounter intense competition for qualified employees from other companies in the investment banking industry as well as from businesses outside the investment banking industry, such as hedge funds, private equity funds and venture capital funds. In the past, we have lost investment banking, brokerage, research, and senior professionals and executives. For example, in February 2010, we announced the resignation of Lee Fensterstock, our then Chief Executive Officer, the loss of whom could result in at least a temporary disruption of our business operations. We could lose more personnel in the future. In the future, we may need to hire additional personnel. At that time, there could be a shortage of qualified personnel whom we could hire. This could hinder our ability to expand or cause a backlog in our ability to conduct our business, financial condition and operating results.

Limitations on our access to capital could impair our liquidity and our ability to conduct our businesses. Liquidity, or ready access to funds, is essential to financial services firms. Failures of financial institutions have often been attributable in large part to insufficient liquidity, such as that experienced globally in recent years. Liquidity is of particular importance to our trading business, and perceived liquidity issues may affect our clients' and counterparties' willingness to engage in brokerage transactions with us. Our liquidity could be impaired due to circumstances that we may be unable to control, such as a general market disruption, negative views about the financial services industry generally or an operational problem that affects

our trading clients, third parties or us. We currently do not have committed sources of borrowing through bank financing arrangements. We rely on cash and assets that have historically been readily convertible into cash, such as our securities held in inventory, to finance our operations generally and to maintain our margin requirements, particularly with our principal clearing firm, Pershing LLC. Our ability to continue to access these and other forms of capital could be impaired due to circumstances beyond our control, such as a change in the value of our collateral, the willingness or ability of lenders to provide credit, and market disruptions or dislocations. Any such events could have a material adverse effect on our ability to fund our operations and operate our business.

In order to obtain funding to grow our business or fund operations in the event of future losses, we may seek to raise capital through the issuance and sale of our common stock or the incurrence of debt. The sale of equity, or securities convertible into equity, would result in dilution to our shareholders. The incurrence of debt may subject us to covenants restricting our business activities. Additional funding may not be available to us on acceptable terms, or at all.

We have made substantial principal investments in our private equity funds and may make additional investments in future funds. These investments are typically made in securities that are not publicly traded and therefore are subject to an inherent liquidity risk. At December 31, 2009, \$19.3 million of our total assets consisted of relatively illiquid private equity investments (see Note 7 of the consolidated financial statements). There is a risk that we may be unable to realize our investment objectives by sale or other disposition at attractive prices or may otherwise be unable to complete any exit strategy. In particular, these risks could arise from changes in the financial condition or prospects of the portfolio companies in which investments are made, changes in national or international economic conditions or changes in laws, regulations, fiscal policies or political conditions of countries in which investments are made. It takes a substantial period of time to identify attractive investment opportunities and then to realize the cash value of our investments through resale. Even if a private equity investment proves to be profitable, it may be several years or longer before any profits can be realized in cash.

Regulatory capital requirements may impede our ability to conduct our business. Broadpoint Capital, Broadpoint AmTech and Gleacher Partners, our broker- dealer subsidiaries, are subject to the net capital requirements of the SEC and various self- regulatory organizations of which they are members. These requirements typically specify the minimum level of net capital a broker- dealer must maintain. Any failure to comply with these net capital requirements could impair our ability to conduct our core business as a brokerage firm.

Pricing pressures may impair the revenues and profitability of our brokerage business. In recent years, we have experienced significant pricing pressures on trading margins and commissions in debt and equity trading. In the fixed income markets, regulatory requirements have resulted in greater price transparency, leading to increased price competition and decreased trading margins. In the equity markets, we have experienced increased pricing pressure from institutional clients to reduce commissions, and this pressure has been augmented by the increased use of electronic, algorithmic and direct market access trading, as well as changes in soft dollar practice which has created additional downward pressure on trading margins. We believe that pricing pressures in these and other areas will continue as institutional investors continue to reduce the amounts they are willing to pay, including reducing the number of brokerage firms they use, and some of our competitors seek to obtain market share by reducing fees, commissions or margins. Additionally, in 2008 several prominent financial institutions consolidated, merged or received substantial government assistance. Such events could result in our competitors gaining greater capital and other resources, or seeking to obtain market share by reducing fees, commissions or margins.

Certain of our businesses focus principally on specific sectors of the economy, and deterioration in the business environment in these sectors generally or decline in the market for securities of companies within these sectors could materially and adversely affect our business. The majority of our securities owned are related to our Descap business and are comprised of debt securities issued by U.S. government and federal agency obligations. Our holdings in federal agency obligations are subject to prepayment risk which may result in losses or lower returns than originally anticipated. The low interest rate environment and government

initiatives to help underwater homeowners refinance their mortgages subject us to prepayment risk. In addition, any future industry developments such as the announcement in February 2010 in which the Government Sponsored Entities ("GSEs") stated their intention to buy back from its pools at par, substantially all loans 120 days or more delinquent, could have an impact on our trading revenues. Our equities business focuses principally on the technology, aerospace and defense and clean tech sectors. Volatility in the business environment in these sectors, or in the market for securities of companies within these sectors, could substantially affect our financial results and the market value of our common stock. The market for securities in each of our target sectors may also be subject to industry- specific risks. Underwriting transactions, strategic advisory engagements and trading activities in our target sectors represent a significant portion of our business. This concentration exposes us to the risk of substantial declines in revenues in the event of downturns in these sectors of the economy. Any future downturns in our target sectors could materially and adversely affect our business and results of operations.

We are a holding company and depend on payments from our subsidiaries. We depend on dividends, distributions and other payments from our subsidiaries to fund our obligations. Regulatory and other legal restrictions may limit our ability to transfer funds freely, either to or from our subsidiaries. In particular, our broker- dealer subsidiaries are subject to laws and regulations that authorize regulatory bodies to block or reduce the flow of funds to the parent holding company, or that prohibit such transfers altogether in certain circumstances. These laws and regulations may hinder our ability to access funds that we may need to make payments on our obligations. In addition, because our interests in the Company's subsidiaries consist of equity interests, our rights may be subordinated to the claims of the creditors of these subsidiaries.

Markets have and may continue to experience periods of high volatility. Financial markets are susceptible to unanticipated, severe and rapid depreciation in asset values accompanied by a reduction in asset liquidity, such as the asset price deterioration in the subprime residential mortgage market. Volatile interest rates, falling property prices, and a significant increase in the number of subprime mortgages originated in prior years, contributed to dramatic increases in recent mortgage delinquencies and defaults and led to delinquencies among higher- risk, or subprime, borrowers in the United States. The widespread dispersion of credit risk related to mortgage delinquencies and defaults, through the securitization of mortgage-backed securities, sales of CDOs and the creation of structured investment vehicles, and the broad range of unregulated derivative products, caused banks to reduce their loans to each other or make them at higher interest rates. The economic impact of these problems spread and led to the most significant disruption of the financial markets since the Great Depression and what ultimately amounted to a complete shutdown of the credit markets. While markets have since begun to recover, global market and economic conditions have been, and continue to be both volatile and challenging. It is impossible to predict the long- term impact of this financial disruption, or whether it will persist or recur, or to predict the extent to which our markets, products and businesses will be adversely affected. As a result, these conditions could adversely affect our financial condition and results of operations.

Increase in capital commitments in our trading, underwriting and other businesses increases the potential for significant losses. Until the onset of the recent financial disruption, the trend in capital markets had been toward larger and more frequent commitments of capital by financial services firms in many of their activities. For example, in order to win business, investment banks increasingly committed to purchase large blocks of stock of publicly- traded issuers, instead of employing the more traditional marketed underwriting process, in which marketing was typically completed before an investment bank committed to purchase securities for resale. We believe that the wide- spread capital impairment of investment banks resulting from the financial dislocations experienced recently could reverse this trend. However, we cannot predict with certainty how the industry will evolve or the extent to which investment banks will continue to use their own capital as a competitive tool in winning business. As a result, we may be forced to commit greater amounts of capital to facilitate primarily client- driven business.

Our underwriting activities may place our capital at risk. We may incur losses and be subject to reputational harm to the extent that, for any reason, we are unable to sell securities we purchased as an underwriter at the anticipated price levels. As an underwriter, we also are subject to heightened standards

regarding liability for material misstatements or omissions in prospectuses and other offering documents relating to offerings we underwrite.

Our principal trading and investments expose us to risk of loss. To facilitate client- trading activities, we maintain securities trading positions in our Descap business. For example, if one of our clients is seeking to acquire a significant position in a particular security, we may accumulate a position in that security prior to selling it to the client. Conversely, we may purchase a block of securities from a client before we have located purchasers for the entire block. We seek to minimize market risk associated with these positions by trading out of them as quickly as possible and/or through hedging strategies. Certain positions, however, may be held by us for longer periods of time while we are seeking buyers for those positions, thereby exposing us to greater risk of loss.

We may incur significant losses from these positions due to market fluctuations and volatility. For example, to the extent that we own securities, a downturn in the value of those securities would result in losses from a decline in value. Conversely, to the extent that we have sold securities we do not own, an upturn in value could expose us to potentially unlimited losses as we attempt to acquire the securities in a rising market. In addition, we may engage in hedging transactions and strategies that may not adequately mitigate losses in our principal positions. If the transactions and strategies are not successful, we could suffer significant losses. Moreover, taking such positions in times of significant volatility can lead to significant unrealized losses, which further impact our ability to borrow to finance such activities. The unprecedented volatility of the markets recently for both fixed income and equity securities, in combination with the credit crisis, caused several well established investment banks to fail or come close to failing. If these conditions continue, our business, financial condition and results of operations could be adversely affected.

Our financial results may fluctuate substantially from period to period, which may impact our stock price. We have experienced, and expect to experience in the future, significant periodic variations in our revenues and results of operations. The very significant variations over the past few years are attributable to our restructuring and the very significant changes in our business operations that resulted. On a "normalized" basis, these variations are attributed in part to trading activity and the fact that our investment banking revenues are typically earned upon the successful completion of a transaction, the timing of which is uncertain and beyond our control. Our business is highly dependent on market conditions and the interest in the market for the products and services we trade and offer, as well as the decisions and actions of our clients and interested third parties. This risk may be intensified by focusing on companies in specific industries or sectors. For example, our Broadpoint AmTech broker-dealer focuses on companies in the Technology, Aerospace and Defense, and Clean Tech sectors. Concentrating in a specific sector or industry exposes us to volatility in that area that may not affect the broader markets. In addition, our results of operations experience some seasonality, with the third quarter typically being less robust than other quarters, most likely because of a general business activity slow-down in July and August of each year.

Increased competition, including from larger firms, may adversely affect our revenues and profitability. The brokerage and investment banking industries are intensely competitive, and we expect them to remain so. We compete directly with other investment firms, brokers and dealers, and commercial banks. In addition to competition from firms currently in the securities business, there has been increased competition from others offering financial services, including automated trading and other services based on technological innovations. Recent changes, such as financial institution consolidations and the government's involvement with financial institutions through the Emergency Economic Stabilization Act of 2008 and other transactions, may provide a competitive advantage for some of our competitors.

We compete on the basis of a number of factors, including client relationships, reputation, the abilities of our professionals, market focus and the relative quality and price of our services and products. We have experienced intense price competition in some of our businesses, particularly discounts in large block trades and trading commissions and spreads. In addition, pricing and other competitive pressures in investment banking, including the trends toward multiple bookrunners, co-managers and multiple financial advisors handling transactions, have continued and could adversely affect our revenues. We believe we may experience

competitive pressures in these and other areas in the future, as some of our competitors seek to obtain market share by competing on the basis of price.

Many of our competitors in the brokerage and investment banking industries have a broader range of products and services, greater financial and marketing resources, larger client bases, greater name recognition, more professionals to serve their clients' needs, greater global reach and more established relationships with clients than we have. These larger and better- capitalized competitors may be better able to respond to changes in the brokerage and investment banking industries, to compete for skilled professionals, to finance acquisitions, to fund internal growth and to compete for market share generally. They also have the ability to support investment banking with commercial banking, insurance and other financial services in an effort to gain market share, which has resulted, and could further result, in pricing pressure in our businesses. For example, many of our larger competitors have in the past provided "bridge" lending and equity participation and otherwise committed their own capital to facilitate transactions. The ability to provide financing had become, prior to the financial crisis, an important advantage for some of our larger competitors, and if this trend continues, it would adversely affect us competitively because we do not provide such financing. Additionally, these broader, more robust investment banking and financial services platforms may be more appealing to investment banking professionals than our business, making it more difficult for us to attract new employees and retain those we have.

If we are unable to compete effectively in our markets, our business, financial condition and results of operations will be adversely affected.

Our risk management policies and procedures may leave us exposed to unidentified or unanticipated financial risk. Our risk management strategies and techniques may not be fully effective in mitigating our risk exposure in all market environments or against all types of risk.

Our risk hedging strategies also expose us to the risk that counterparties that owe us money, securities or other assets will not perform on their obligations. These counterparties may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure, breach of contract or other reasons. In 2008, an unprecedented number of counterparties defaulted on obligations in the financial services community, although we were not directly affected by these defaults. We are also subject to the risk that our rights against third parties may not be enforceable in all circumstances. Although we regularly review credit exposures to specific clients and counterparties and to specific industries and regions that we believe may present credit concerns, default risk may arise from events or circumstances that are difficult to detect or foresee. In addition, concerns about, or a default by, one institution could lead to significant liquidity problems, losses or defaults by other institutions, which in turn could adversely affect us. If any of the variety of instruments, processes and strategies we utilize to manage our exposure to various types of risk are not effective, we may incur losses.

Our operations and infrastructure may malfunction or fail. Our businesses are highly dependent on our ability to process, on a daily basis, a large number of transactions across diverse markets, and the transactions we process have become increasingly complex and involve many different types of securities with a wide variety of terms. Our financial, accounting or other data processing systems may fail to operate properly or become disabled as a result of events such as consolidation of our office space or events that are wholly or partially beyond our control, including a disruption of electrical or communications services or our inability to occupy one or more of our buildings. The inability of our systems to accommodate an increasing volume of transactions could also constrain our ability to expand our businesses. If any of these systems do not operate properly or are disabled or if there are other shortcomings or failures in our internal processes, people or systems, we could suffer impairment to our liquidity, financial loss, a disruption of our businesses, liability to clients, regulatory intervention or reputational damage.

We also face the risk of operational failure or termination of any of the clearing agents, exchanges, clearing houses or other financial intermediaries we use to facilitate our securities transactions. Any such failure or termination could adversely affect our ability to execute transactions and to manage our exposure to risk.

In addition, our ability to conduct business may be adversely impacted by a disruption in the infrastructure that supports our businesses and the communities in which we are located. This may include a disruption involving electrical, communications, transportation or other services used by us or third parties, including our customers, with which we conduct business, whether due to fire, other natural disaster, power or communications failure, act of terrorism or war or otherwise. Nearly all of our employees in our primary locations, including New York City, NY, Greenwich, CT, and Roseland, NJ, work in close proximity to each other. If a disruption occurs in one location and our employees in that location are unable to communicate with or travel to other locations, our ability to service and interact with our clients may suffer and we may not be able to implement successfully contingency plans that depend on communication or travel.

Our operations also rely on the secure processing, storage and transmission of confidential and other information in our computer systems and networks. Although we take protective measures and endeavor to modify them as circumstances warrant, our computer systems, software and networks may be vulnerable to unauthorized access, computer viruses or other malicious code and other events that could have a security impact. If one or more of such events occur, this could potentially jeopardize our, our clients' or our counterparties' confidential and other information processed and stored in, and transmitted through, our computer systems and networks, or otherwise cause interruptions or malfunctions in our, our clients', our counterparties' or third parties' operations. We may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures, and we may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance maintained by us.

To be successful, we must profitably expand our business operations. We face numerous risks and uncertainties as we seek to expand. We seek growth in our business primarily from internal expansion and through acquisitions. If we are successful in expanding our business, there can be no assurance that our financial controls, the level and knowledge of our personnel, our operational abilities, our legal and compliance controls, our risk management procedures and our other corporate support systems will be adequate to manage our business and our growth. The ineffectiveness of any of these controls or systems could adversely affect our business and prospects.

Financial services firms have been subject to increased scrutiny and enforcement activity over the last several years, increasing the risk of financial liability and reputational harm resulting from adverse regulatory actions. The financial services industry has experienced increased scrutiny and enforcement activity from a variety of regulators, including the SEC, FINRA, the NYSE, NFA, NASDAQ, the state securities commission and state attorneys general. Penalties and fines sought by regulatory authorities have increased substantially over the last several years. This regulatory environment has created uncertainty with respect to a number of transactions that had historically been entered into by financial services firms and that were generally believed to be permissible and appropriate. We may be adversely affected by changes in the interpretation or enforcement of existing laws and rules by these governmental authorities and self- regulatory organizations. We also may be adversely affected as a result of new or revised legislation or regulations imposed by the U.S. Congress, the SEC, other U.S. or foreign governmental regulatory authorities or self- regulatory organizations that supervise the financial markets. Among other things, we could be fined, prohibited from engaging in some of our business activities or subject to limitations or conditions on our business activities. We are also involved, from time to time, in other reviews, investigations and proceedings (both formal and informal) by governmental and self- regulatory agencies regarding our business, including, among other things, accounting and operational matters, certain of which may result in adverse judgments, settlements, fines, penalties, injunctions or other relief. The Company's broker- dealer subsidiaries are subject to routine audits by FINRA. If, in the course of these audits, any adverse findings are noted by FINRA, we may incur fines or other censure. Periodically, the Company and its subsidiaries also receive inquiries and subpoenas from the SEC, state securities regulators and self- regulatory organizations. The Company does not always know the purpose behind these communications or the status or target of any related investigation. The responses to these communications have in the past resulted in the Company and/or its subsidiaries being cited for regulatory deficiencies, although to date these communications have not had a material adverse effect on the Company's business. Substantial legal liability or significant regulatory action against us could have

material adverse financial effects or cause significant reputational harm to us, which could seriously harm our business prospects.

Events since early 2008 affecting the financial services industry and, more generally, the financial markets and the economy as a whole, have led to various proposals for changes in the regulation of the financial services industry in the U.S. and other markets. In 2009, President Obama released draft legislation providing for a comprehensive restructuring of the regulation of financial services firms. Legislators have introduced other draft legislation that will affect the securities industry, including Senators Charles Schumer and Maria Cantwell's Shareholders' Bill of Rights Act of 2009. The House of Representatives recently passed the Wall Street Reform and Consumer Protection Act of 2009, which, among other things, calls for the establishment of a Consumer Financial Protection Agency having broad authority to regulate providers of credit, savings, payment and other consumer financial products and services; creates a new structure for resolving troubled or failed financial institutions; requires certain over-the-counter derivative transactions to be cleared in a central clearinghouse and/or effected on the exchange; revises the assessment base for the calculation of the Federal Deposit Insurance Corporation assessments; and creates a structure to regulate systemically important financial companies, including providing regulators with the power to require such companies to sell or transfer assets and terminate activities if they determine that the size or scope of activities of the company pose a threat to the safety and soundness of the company or the financial stability of the United States. Other proposals have been made both domestically and internationally, including additional capital and liquidity requirements and limitations on size or types of activity in which banks may engage. It is not clear at this time which of these proposals will be finally enacted into law, what form they will take or what new proposals may be made, as the debate over financial reform continues in 2010. Any such proposals, t

In addition, financial services firms are subject to numerous conflicts or perceived conflicts of interests. The SEC and other federal and state regulators have increased their scrutiny of potential conflicts of interest. We have adopted various policies, controls and procedures to address or limit actual or perceived conflicts and regularly seek to review and update our policies, controls and procedures. However, appropriately dealing with conflicts of interest is complex and difficult, and our reputation could be damaged if we fail, or appear to fail, to deal appropriately with conflicts of interest. Our policies and procedures to address conflicts may also result in increased costs, additional operational personnel and increased regulatory risk. Failure to adhere to these policies and procedures may result in regulatory sanctions or client litigation.

Extensive regulation of public companies in the U.S. could reduce our revenue and otherwise adversely affect our business. Highly-publicized financial scandals in past years have led to investor concerns over the integrity of the U.S. financial markets, and have prompted Congress, the SEC, FINRA, the NYSE, NFA and NASDAQ to significantly expand corporate governance, internal control over financial reporting and public disclosure requirements. The financial crisis of 2008 is likely to lead to more regulation of both public companies and the financial services industry. To the extent that private companies, in order to avoid becoming subject to these requirements, decide to forgo initial public offerings, or list their securities instead on non- U.S. securities exchanges, our equity underwriting business may be adversely affected. In addition, any new corporate governance rules may divert a company's attention away from capital market transactions, including securities offerings and acquisition and disposition transactions. These factors, in addition to adopted or proposed accounting and disclosure changes, may have an adverse effect on our business. In addition, we could be directly impacted, as a public company, by such changes or developments.

Our business is subject to significant credit risk, and the financial difficulty of another prominent financial institution could adversely affect financial markets. In the normal course of our businesses, we are involved in the execution and settlement of various customer transactions and financing of various principal securities transactions. These activities are transacted on a cash, margin or delivery- versus- payment basis and are subject to the risk of counterparty or customer nonperformance. Although transactions are generally collateralized by the underlying security or other securities, we still face the risks associated with changes in the market value of securities that we may be obligated to purchase or have purchased in principal or riskless principal trades where a counterparty or customer fails to perform. During the recent unprecedented volatility of the financial markets, this risk greatly increased. We may also incur credit risk in our derivative

transactions to the extent such transactions result in uncollateralized credit exposure to our counterparties. We seek to control the risk associated with these transactions by establishing and monitoring credit limits and by monitoring collateral and transaction levels daily.

In addition, the creditworthiness and financial well-being of many financial institutions may be interdependent because of credit, trading, clearing or other relationships between the institutions. The financial difficulty of one company, therefore, could result in further market illiquidity or financial difficulties with other institutions and may adversely affect the clearing agencies, clearing houses, banks, exchanges and other intermediaries with which we conduct business. Such events, therefore, could adversely impact our business.

Our business and results of operations could be adversely affected by governmental fiscal and monetary policies. Our cost of funds for lending, investment activities and capital raising are affected by the fiscal and monetary policies of the U.S. and foreign governmental and banking authorities, changes to which are not wholly predictable or within our control. Such changes may also affect the value of the securities we hold.

Our exposure to legal liability is significant, and damages that we may be required to pay and the reputational harm that could result from legal action against us could materially adversely affect our businesses. Due to the nature of the Company's business, the Company and its subsidiaries are exposed to risks associated with a variety of legal proceedings. These include litigations, arbitrations and other proceedings initiated by private parties and arising from underwriting, financial advisory or other transactional activities, client account activities and employment matters. Third parties who assert claims may do so for monetary damages that are substantial, particularly relative to the Company's financial position. We face significant legal risks in our businesses and, in recent years, the volume of claims and amount of damages sought in litigation and regulatory proceedings against financial institutions have been increasing. We have in the past, and are currently subject to a variety of litigation arising from our business, most of which we consider to be routine. Risks in our business include potential liability under securities or other laws for materially false or misleading statements made in connection with securities offerings and other transactions, potential liability for "fairness opinions" and other advice we provide to participants in strategic transactions and disputes over the terms and conditions of trading arrangements. We are also subject to claims by employees alleging discrimination or harassment, among other things, as well as claims arising from disputes with employees. These risks often may be difficult to assess or quantify, and their existence and magnitude often remain unknown for substantial periods of time.

As a brokerage and investment banking firm, we depend to a large extent on our reputation for integrity and high-caliber professional services to attract and retain clients. As a result, if a client is not satisfied with our services, it may be more damaging in our business than in other businesses. Moreover, our role as underwriter to our clients on important underwritings or as advisor for mergers and acquisitions and other transactions involves complex analysis and the exercise of professional judgment, including rendering "fairness opinions" in connection with mergers and other transactions. Therefore, our activities may subject us to the risk of significant legal liabilities to our clients and aggrieved third parties, including shareholders of our clients who could bring securities class action lawsuits against us. Our investment banking engagements typically include broad indemnities from our clients and provisions to limit our exposure to legal claims relating to our services, but these provisions may not protect us or may not be enforceable in all cases. As a result, we may incur significant legal and other expenses in defending against litigation and may be required to pay substantial damages for settlements and adverse judgments. Substantial legal liability or significant regulatory action against us could have a material adverse effect on our results of operations or cause significant reputational harm to us, which could seriously harm our business and prospects.

See also "Item 3 - Legal Proceedings."

Employee misconduct could harm us and is difficult to detect and deter. There have been a number of highly publicized cases involving fraud or other misconduct by employees in the financial services industry in recent years and we are also subject to risk from potential employee misconduct. For example, misconduct by employees could involve the improper use or disclosure of confidential information, or inappropriate sales techniques, which could result in regulatory sanctions and serious reputational or financial harm. It is not

always possible to deter employee misconduct and the precautions we take to detect and prevent this activity may not be effective in all cases.

Our businesses could be adversely affected by market uncertainty or lack of confidence among customers and investors due to difficult geopolitical or market conditions. Our investment banking business has been and may continue to be adversely affected by market conditions. Unfavorable economic or geopolitical conditions have and may continue to adversely affect customer and investor confidence, resulting in a substantial industry- wide decline in underwritings and financial advisory transactions. Additionally, market uncertainty and unfavorable economic conditions may result in fewer institutional clients with lesser amounts of assets to trade. In each case, this could have an adverse effect on our revenues and profits. Additionally, unfavorable returns on investment, whether due to general adverse market conditions or otherwise, could adversely affect our ability to retain clients and attract new clients.

The impact of the current market and regulatory environment on trading customers may adversely affect our sales and trading commission revenues. A large number of our institutional investor sales and trading customers are also financial institutions, including hedge funds, banks, insurance companies and institutional money managers. The majority of transactions conducted with us relate to financial services companies. The current market environment may cause some of these companies to curtail their investment activities or even cease to do business, which may reduce our commissions. For example, a number of hedge funds have recently been experiencing significant investor requests to withdraw funds in addition to having to curtail certain investing activities as a result of regulatory limitations on short selling. Several hedge fund customers have announced their intention to close.

Risks Related to Ownership of Our Common Stock

Provisions of our Certificate of Incorporation and Bylaws, agreements to which we are a party, regulations to which we are subject and provisions of our equity incentive plans could delay or prevent a change in control of our company and entrench current management. Our Board of Directors may, if it deems it advisable, take actions that have the effect of deterring a takeover or other offer for our securities.

Any such actions, together with provisions of our Certificate of Incorporation and Bylaws, as well as New York law, could make more difficult efforts by shareholders to change our Board of Directors or management.

Our Certificate of Incorporation and Bylaws provide:

for the classification of our Board of Directors into three classes, with staggered terms such that only approximately one- third of our directors are elected each year;

for limitations on the personal liability of our directors to the Company and to our shareholders to the fullest extent permitted by law, which may reduce the likelihood of derivative litigation against directors and may discourage or deter shareholders or management from bringing a lawsuit against directors for breach of their duty of care;

that special meetings of shareholders can be called only by our President or Chief Executive Officer or by resolution of the Board of Directors and do not provide our shareholders with the right to call a special meeting or to require the Board of Directors to call a special meeting; and

that subject to rights of any series of preferred stock or any other series or class of stock set forth in our Certificate of Incorporation, any vacancy on the Board of Directors resulting from death, resignation, retirement, disqualification, removal from office or other cause or newly created directorships, may be filled only by the affirmative vote of a majority of the remaining directors, and a director can be removed from office without cause only by a majority vote of the Board of Directors or by the affirmative vote of the holders of at least 80% of the voting power of the then outstanding voting stock, voting together as a single class.

In addition, our brokerage businesses are heavily regulated, and some of our regulators require that they approve transactions which could result in a change of control, as defined by the then- applicable rules of our regulators. The requirement that this approval be obtained may prevent or delay transactions that would result in a change of control.

Our stock price may fluctuate as a result of several factors, including but not limited to, changes in revenues and operating results. We have experienced, and expect to experience in the future, fluctuations in the market price of our common stock due to factors that relate to the nature of our business, including but not limited to changes in our revenues and operating results. Our business, by its nature, does not produce steady and predictable earnings on a quarterly basis, which causes fluctuations in our stock price that may be significant. Other factors that have affected, and may further affect, our stock price include changes in news related to economic or market events or conditions, changes in market conditions in the financial services industry, including developments in regulation affecting our business, failure to meet the expectations of market analysts, changes in recommendations or outlook by market analysts, and aggressive short selling similar to that experienced in the financial industry in 2008.

Future sales or anticipated future sales of our common stock in the public market, by us, by MatlinPatterson, by management, or by others, could cause our stock price to decline. We may in the future issue additional shares of common stock or securities that are convertible into or exchangeable for, or that represent the right to receive, common stock. The issuance of any additional shares of common stock or securities convertible into or exchangeable for common stock or that represent the right to receive common stock, or the exercise of such securities, could be substantially dilutive to holders of our common stock. Holders of our common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series, and therefore, such sales or offerings could result in increased dilution to our shareholders. The market price of our common stock could decline as a result of sales of, or an expectation of sales of, shares of our common stock or securities convertible into or exchangeable for common stock.

In addition, the sale or anticipated future sale of a significant number of shares of our common stock in the open market by MatlinPatterson or others, whether pursuant to a resale prospectus or pursuant to Rule 144, promulgated under the Securities Act, may also have a material adverse effect on the market price of our common stock. Any such decline in our stock price could impair our ability to raise capital in the future through the sale of additional equity securities at a price we deem appropriate.

We have granted to several of our significant shareholders and certain others rights with respect to registration under the Securities Act of the offer and sale of our common stock. These rights include both "demand" rights, which require us to file a registration statement if asked by such holders, as well as incidental, or "piggyback," rights granting the right to such holders to be included in a registration statement filed by us. As of February 28, 2010, there were approximately 52.5 million shares of our common stock to which these rights pertain. These sales might impact the liquidity of our common stock making it more difficult for us to sell equity or equity- related securities in the future at a time and price that we deem appropriate.

We do not expect to pay any dividends for the foreseeable future. We do not anticipate that we will pay any dividends to holders of our common stock in the foreseeable future. We expect to retain all future earnings, if any, for investment in our business.

Because MatlinPatterson FA Acquisition LLC, a Delaware limited liability company ("MatlinPatterson") and Eric J. Gleacher, the Chief Executive Officer of the Company and the Chairman of our Board of Directors, each controls a significant percentage of the voting power of our common stock, they can exert significant influence over the Company. As of February 28, 2010, MatlinPatterson controlled approximately 28 percent of the voting power of our common stock and Eric J. Gleacher controlled approximately 11 percent of the voting power of our common stock. Either MatlinPatterson or Mr. Gleacher, acting alone, can exert significant influence over corporate actions requiring shareholder approval. As a result, it may be difficult for other investors to affect the outcome of any shareholder vote.

In addition, if any of our shareholders, including MatlinPatterson and Mr. Gleacher, that in the aggregate own a majority of our common stock choose to act together, they will be able to direct the election of all of the members of our Board of Directors and determine the outcome of most matters submitted to a vote of our shareholders, including matters involving mergers or other business combinations, the acquisition or disposition of assets, the incurrence of indebtedness, the issuance of any additional shares of common stock or other equity securities and the payment of dividends on common stock. Furthermore, they would have the power to prevent or cause a change in control, and could take other actions that might be favorable to them but not to our other shareholders.

We are no longer a "controlled company" within the meaning of the NASDAQ Marketplace Rules. As a result, we are subject to all of the NASDAQ corporate governance requirements and we may be delisted if we fail to comply. From our recapitalization in 2007 until June 2009, we operated as a "controlled company," which allowed us to elect to not comply with certain NASDAQ corporate governance requirements, including requirements that (1) a majority of the board of directors consist of independent directors, (2) compensation of officers be determined or recommended to the board of directors by a majority of its independent directors or by a compensation committee that is composed entirely of independent directors and (3) director nominees be selected or recommended by a majority of the independent directors or by a nominating committee composed solely of independent directors. Following the consummation of the Gleacher transaction on June 5, 2009, MatlinPatterson owned less than 50% of the voting power of our common stock, and therefore we ceased to be a "controlled company" within the meaning of the rules. In order to comply with the NASDAQ corporate governance rules, we have appointed additional independent directors to our committees. Currently, our Audit Committee and Committee Directors and Corporate Governance are composed entirely of independent directors, and our Executive Compensation Committee is composed of three independent directors and one director whom we consider not to be independent. Although NASDAQ rules generally require a compensation committee to be wholly independent, there is an exception, that may be claimed for up to two years, that we believe we fall under. Consequently, we believe we are fully compliant with the NASDAQ requirement related to the composition of our Executive Compensation Committee.

We are actively working to be in compliance with the NASDAQ corporate governance requirement that a majority of our board of directors consists of independent directors by the required phase- in date, but have not yet achieved that status. If we violate the NASDAQ requirements, we may be delisted.

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties

The Company currently leases all of its office space. The Company's lease for its current headquarters in New York, New York (approximately 16,000 square foot space) expires on December 31, 2018. On September 30, 2009, the Company entered into a lease agreement pursuant to which it has leased for a 15- year term (subject to extension) approximately 75,000 rentable square feet of space at 1290 Avenue of the Americas, New York, New York and expects to occupy these facilities by May 2010, assuming the necessary build- out construction is completed by then. The Company has not yet made a final determination with respect to any continued use of the space associated with its current headquarters.

A list of office locations as of December 31, 2009 by segment is as follows:

Equities Boston, MA

Dallas, TX Greenwich, CT New York, NY Newport, RI San Francisco, CA

Investment Banking Atlanta, GA

New York, NY

Debt Capital Markets Encino, CA

New York, NY Roseland, NJ San Francisco, CA

Broadpoint Descap Boston, MA

FT Lauderdale, FL New York, NY Charlotte, NC Tucson, AZ

Woodland Hills, CA

Other Albany, NY

Boston, MA New York, NY

Item 3. Legal Proceedings

Based on currently available information, the Company does not believe that any current litigation, proceeding or other matter to which it is a party or otherwise involved will have a material adverse effect on its financial position, results of operations and cash flows, although an adverse development, or an increase in associated legal fees, could be material in a particular period, depending in part on the Company's operating results in that period.

<u>Item 4</u> <u>Submission of Matters to a Vote of Security Holders</u>

[Reserved]

PART II

Item 5. Market for the Registrant's Common Equity and Related Shareholder Matters and Issuer Purchases of Equity Securities

The Company's common stock trades on The NASDAQ Global Market under the symbol "BPSG." As of February 28, 2010 there were approximately 3,874 holders of record of the Company's common stock. No dividends have been declared or paid on our common stock since February 2005. We do not anticipate that we will pay any cash dividends on our common stock in the foreseeable future. The terms of our outstanding shares of preferred stock prohibit our paying cash dividends on our common stock without the preferred stock holder's prior written consent.

The following table sets forth the high and low sales prices for the common stock during each quarter for the fiscal years ended.

| | Quarter Ended | | | | | | | | | | | | |
|-------------|---------------|------|----|--------|------|----|--------|------|--------|--|------|--|--|
| | Mar 31 | | | Jun 30 | | | Sep 30 | | Dec 31 | | | | |
| 2009 | | | | | | | | | | | | | |
| Stock Price | | | | | | | | | | | | | |
| Range | | | | | | | | | | | | | |
| High | \$ | 3.37 | \$ | | 6.00 | \$ | | 9.15 | \$ | | 9.16 | | |
| Low | | 1.98 | | | 3.02 | | | 5.15 | | | 4.31 | | |
| 2008 | | | | | | | | | | | | | |
| Stock Price | | | | | | | | | | | | | |
| Range | | | | | | | | | | | | | |
| High | \$ | 1.90 | \$ | | 2.69 | \$ | | 3.54 | \$ | | 3.26 | | |
| Low | | 1.00 | | | 1.75 | | | 1.90 | | | 1.53 | | |

Information relating to compensation plans under which our common stock is authorized for issuance will be set forth in our definitive proxy statement for our annual meeting of shareholders to be held on May 27, 2010 and is incorporated herein by reference.

ISSUANCE OF UNREGISTERED EQUITY SECURITIES

There were no undisclosed issuances of unregistered equity securities during 2009. Any such issuances have been previously disclosed in a previously filed Quarterly Report on Form 10- Q or in a Current Report on Form 8- K.

ISSUER PURCHASES OF EQUITY SECURITIES

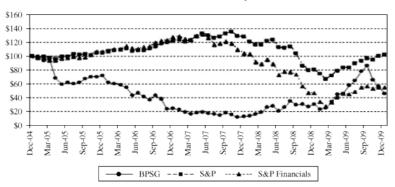
We did not repurchase any shares of our common stock in the fourth quarter of 2009.

SHAREHOLDER RETURN PERFORMANCE PRESENTATION

Set forth below are line graphs comparing the yearly change in cumulative total shareholder return on our common stock against cumulative total return of the Standard & Poors 500 and Standard & Poors 500 Financials Indices, assuming an investment of \$100 on December 31, 2004.

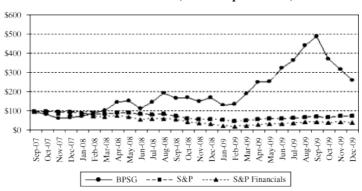
The following table has been included for the period of five fiscal years, commencing December 31, 2004 and ending December 31, 2009:

Shareholder Returns (5 years)



The table below has been included to show our cumulative returns since our recapitalization in September 21, 2007:

Shareholder Return (since recapitalization)



Item 6. Selected Financial Data

The following selected financial data has been derived from the consolidated financial statements of the Company. This information should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and related notes thereto included elsewhere in this report.

| For the Years Ended December 31: | | 2009 | | 2008 | | 2007 | | 2006 | | 2005 |
|--|----|----------|----|----------|----|----------|----|----------|----|----------|
| (In thousands of dollars, except per share amounts) | | | | | | | | | | |
| Operating results: | | | | | | | | | | |
| Total revenues | \$ | 357,417 | \$ | 145,013 | \$ | 47,111 | \$ | 81,305 | \$ | 111,674 |
| Interest expense | | 15,572 | | 10,712 | | 7,027 | | 8,417 | | 6,423 |
| Net revenues | | 341,845 | | 134,301 | | 40,084 | | 72,888 | | 105,251 |
| Expenses (excluding interest) | | 279,851 | | 149,107 | | 71,709 | | 120,329 | | 111,201 |
| Income (loss) before income taxes, discontinued | | | | | | | | | | |
| operations and cumulative effect of change in | | | | | | | | | | |
| accounting principles | | 61,994 | | (14,806) | | (31,625) | | (47,441) | | (5,950) |
| Income tax expense (benefit) | | 7,102 | | 2,424 | | (4,703) | | (828) | | 7,512 |
| Income (loss) from continuing operations | | 54,892 | | (17,230) | | (26,922) | | (46,613) | | (13,462) |
| Income (loss) from discontinued operations, net of | | 34,072 | | (17,230) | | (20,922) | | (40,013) | | (13,402) |
| taxes | | 28 | | (132) | | 7,460 | | 2,205 | | 3,245 |
| Income (loss) before cumulative effect of an | | | | | | , | | Ź | | ĺ |
| accounting change | | 54,920 | | (17,362) | | (19,462) | | (44,408) | | (10,217) |
| Cumulative effect of accounting change, net of taxes | | <u>-</u> | | - | | _ | | 427 | | - |
| Net income (loss) | \$ | 54,920 | \$ | (17,362) | \$ | (19,462) | \$ | (43,981) | \$ | (10,217) |
| Basic earnings per share: | | | | ` ' | | , , , | | , , , | | , |
| Continuing operations | \$ | 0.57 | \$ | (0.25) | \$ | (0.98) | \$ | (3.08) | \$ | (0.97) |
| Discontinued operations | | - | | - | | 0.27 | | 0.15 | | 0.23 |
| Cumulative effect of an accounting change | | | | | | | | 0.03 | | <u>-</u> |
| Net income (loss) per share | \$ | 0.57 | \$ | (0.25) | \$ | (0.71) | \$ | (2.90) | \$ | (0.74) |
| Diluted comings (loss) man shares | | | | | | | | | | |
| Diluted earnings (loss) per share: Continuing operations | \$ | 0.53 | \$ | (0.25) | \$ | (0.98) | \$ | (3.08) | \$ | (0.97) |
| Discontinued operations | φ | 0.55 | φ | (0.23) | φ | 0.27 | φ | 0.15 | φ | 0.23 |
| Cumulative effect of an accounting change | | | | | | 0.27 | | 0.13 | | - |
| Cumulative effect of all accounting change | | | _ | | | | | 0.03 | | |
| Diluted earnings (loss) per share | \$ | 0.53 | \$ | (0.25) | \$ | (0.71) | \$ | (2.90) | \$ | (0.74) |
| Cash dividend | | _ | | - | | - | | _ | | 0.05 |
| Book value | | 2.65 | | 1.23 | | 1.41 | | 3.46 | | 6.28 |
| | | | | | | | | | | |
| | | 2 | 24 | | | | | | | |

| As of December 31: | 2009 | 2008 | 2007 | | 2007 200 | | 2007 2006 | | 2005 |
|------------------------|-----------------|---------------|------|---------|----------|---------|-----------|---------|------|
| Financial condition: | | | | | | | | | |
| Total assets | \$ 1,216,163 | \$ 694,271 | \$ | 269,517 | \$ | 357,118 | \$ | 443,541 | |
| Short- term bank loans | - | - | | - | | 128,525 | | 150,075 | |
| Mandatorily redeemable | | | | | | | | | |
| preferred stock debt | 24,419 | 24,187 | | - | | - | | - | |
| Notes payable | - | - | | - | | 12,667 | | 30,027 | |
| Obligations under | | | | | | | | | |
| capitalized leases | - | - | | - | | 3,522 | | 5,564 | |
| Temporary capital | - | - | | 104 | | 104 | | 3,374 | |
| Subordinated debt | 1,197 | 1,662 | | 2,962 | | 4,424 | | 5,307 | |
| Shareholders' equity | 328,985 | 98,290 | | 82,267 | | 51,577 | | 87,722 | |

Reclassification

Certain amounts in operating results for 2005 through 2008 have been reclassified to conform to the 2009 presentation.

Discontinued Operations and Business Combinations

During the past several years, the Company has restructured nearly all of its operations. In September 2007, the Company completed the sale of its Municipal Capital Markets Group to DEPFA. In June 2007, the Company closed its Fixed Income Middle Markets Group. In June 2006, the Company ceased operations in its Taxable Fixed Income division. In April 2006, the Company closed its Convertible Arbitrage Advisory Group. In February 2005 sold its asset management operations in Albany, New York and in December 2004, the Company closed its asset management operations in Sarasota, Florida.

During the years ending December 31, 2009 and 2008, the Company completed certain acquisitions. In June 2009, the Company acquired Gleacher Partners Inc., an internationally recognized financial advisory boutique, which has expanded the Company's investment banking capabilities. In October 2008, the Company acquired American Technology Research, Inc., a broker- dealer specializing in institutional research, sales and trading in the information technology, clean tech and defense areas. In early 2008, the Company hired the employees of the Fixed Income Division of BNY Capital Markets, Inc. and acquired certain related assets, which gave the Company a greater distribution capability, particularly in high yield and convertible bonds.

As a result of these discontinued operations and business combinations, period- to- period comparisons of the Company's financial results may not, in any given case, be meaningful.

Cumulative Effect of Accounting Change

Upon adoption of ASC 718 "Compensation - Stock Compensation" on January 1, 2006, the Company recognized an after- tax gain of approximately \$0.4 million as the cumulative effect of a change in accounting principles, primarily attributable to the requirement to estimate forfeitures at the date of grant instead of recognizing them as incurred.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

There are included or incorporated by reference in this document statements that may constitute "forward- looking statements" within the meaning of the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These forward- looking statements are usually preceded by words such as "may," "will," "expect," "anticipate," "believe," "estimate," and "continue" or similar words. All statements other than historical information or current facts should be considered forward-looking statements. Forward- looking statements may contain projections or stated targets regarding revenues, earnings, operations, and other financial projections, and may include statements of future performance, strategies and objectives. However, there may be events in the future, which the Company is not able to accurately predict or control which may cause actual results to differ, possibly materially, from the expectations set forth in the Company's forward-looking statements. All forward-looking statements involve risks and uncertainties, and actual results may differ materially from those discussed as a result of various factors. Such factors include, among others, market risk, credit risk and operating risk. These and other risks are set forth in greater detail throughout this document. The Company does not intend or assume any obligation to update any forward-looking information it makes.

Any forward- looking statement should be read and interpreted together with these documents, including the following:

the description of our business contained in this report under Item 1 "Business,"

the risk factors contained in this report under Item 1A "Risk Factors,"

the discussion of our legal proceedings contained in this report under Item 3 "Legal Proceedings";

the discussion of our analysis of financial condition and results of operations contained in this report under Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations,"

the discussion of market, credit, operational and other risks impacting our business contained in this report under Item 7A "Quantitative and Qualitative Disclosures about Market Risk,"

the notes to the consolidated financial statements contained in this report under Item 8 "Financial Statements and Supplementary Data," and cautionary statements we make in our public documents, reports and announcements.

Any forward- looking statement speaks only as of the date on which that statement is made. The Company undertakes no obligation to update any forward- looking statement to reflect events or circumstances that occur after the date on which the statement is made.

Business Overview

The Company is an independent, full- service investment bank that provides corporate and institutional clients with strategic, research- based investment opportunities, capital raising, and financial advisory services, including merger and acquisition, restructuring, recapitalization and strategic alternative analysis services, as well as securities brokerage for institutional customers primarily in the United States. We are focused on growth and have taken advantage of the recent dislocation of the markets by making strategic acquisitions and hiring professionals that will contribute to our intellectual capital. Our financial acquisitions generally include some form of contingent consideration or "earnout" which provides the opportunity for employees to participate in a share of the profits of their individual business unit. This model aligns those employees with both the short and long- term strategy of the Company. Our strategy also includes continued diversification of

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

our earnings stream and balanced growth in investment banking in order to capitalize on the recent return of liquidity to the markets.

The implementation of our growth strategy began in September 2007 with the closing of a \$45.8 million capital infusion from MatlinPatterson Global Opportunities Partners II ("MatlinPatterson"). This re- capitalization was the first step in our efforts to build a premier investment bank for mid-sized and emerging growth companies and their investors. Following this re- capitalization, the Company implemented a restructuring plan to properly size the Company's infrastructure, including a reduction in headcount within IT and operations, the outsourcing of our clearing operations and the elimination of excess office space.

In early 2008, the Company hired the employees of the Fixed Income Division of BNY Capital Markets, Inc. and acquired certain related assets, which now comprises our Debt Capital Markets segment. In connection with this acquisition, the Company raised an additional \$19.7 million of capital in order to grow the business. This acquisition was strategically additive in that it gave the Company a distribution capability, particularly in high yield and convertible bonds, which enabled the Company to expand its investment banking practice and better serve our corporate clients.

The Company then completed its acquisition of American Technology Research ("Broadpoint AmTech") on October 2, 2008, which now comprises our Equities segment. Broadpoint AmTech is a broker- dealer specializing in institutional research, sales and trading in the technology, aerospace and defense and clean tech areas. This acquisition provided the Company with critical mass to more effectively serve the equity research, sales and trading support needs of our institutional investor client base and provided the Company with a full- service platform on which to build a significant middle- market focused investment bank.

For the year ending December 31, 2008, the Company reported a net loss of \$17.4 million. The Company completed the restructuring plan in the third quarter of 2008 and as a part of the Company's restructuring activities, the Company incurred restructuring costs of approximately \$4.3 million during the year ending December 31, 2008. This restructuring brought our non- compensation expenses to more efficient levels. We reported our first quarterly profit in the fourth quarter of 2008 since our re- capitalization. As a result of the Company's restructuring, acquisitions and related activities, period- to- period comparisons of the Company's results of operations may not be meaningful. Furthermore, there can be no assurance that the Company will remain profitable.

In 2009, we continued the implementation of our growth strategy and in June 2009 acquired Gleacher Partners, Inc. ("Gleacher Partners"). Gleacher is a financial advisory boutique best known for advising major companies in mergers and acquisitions. This acquisition provided us with a significant advisory business that expanded our investment banking capabilities and provided us with the ability to offer a full suite of advisory and financing products to our corporate client base.

In the third quarter of 2009, the Company completed a public offering with 16 million shares sold by the Company, generating net proceeds to the Company of \$93.3 million. This additional capital was raised for working capital, general corporate purposes, potential acquisitions and expansion of our business generally.

The transformation of our business resulted in positive contributions to our operating results in 2009. We are focused on building our investment banking business, including leveraging pre- existing Gleacher relationships, growing fixed income through increased market share and new product areas, expanding our equity business and continuing to pursue complementary, high return on equity opportunities.

Unfavorable or uncertain economic and market conditions impact our results and can be caused by a number of factors, including declines in economic growth, business activity or investor confidence, limitations on the availability or increases in the cost of credit and capital, increases in inflation, interest rates, outbreaks of hostilities or other geopolitical instability, corporate, political or other scandals that reduce investor

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

confidence in the capital markets, or a combination of these or other factors. Such factors influence levels of equity security issuance and merger and acquisition activity, which affects our investment banking business. The same factors also affect trading volumes and valuations in secondary financial markets, which affect our brokerage business. Commission rates, market volatility and other factors also affect our brokerage revenues and may cause these revenues to vary from period to period.

Our revenues recently have been derived primarily from our fixed income business, which was a significant driver of our profitability in 2009. In 2008, our business suffered as a result of a lack of liquidity resulting in a widening of "spreads" which provided opportunities for higher margins per trade, but also resulted in reduced revenues due to lower trading volumes. We have experienced increased volumes due to the return of liquidity, which has been a major contributor to our strong operating results. However, this return of liquidity could be adversely impacted to the extent there is a rise in short- term interest rates. A rate increase could cause a reduction of trading volumes, the impact of which may be partially offset by an increase in spreads and would result in increased funding costs. We manage our interest rate risk on our fixed income positions by shorting to be announced securities ("TBAs"), forward mortgage- backed securities whose collateral remain "to be announced" until just prior to the trade settlement, and government securities and look toward alternative sources of funding in the repo markets to manage funding costs associated with our clearing broker. We believe our fixed income business is currently well positioned and continue to allocate capital to this operation.

We are focused on diversifying our product mix, recognizing that our business is principally fixed income. Continued improvement will also depend on growth in our equities segment, which we believe will benefit from the return of liquidity and overall improved confidence in the equities market. We also continue to look for opportunities to grow through acquisitions to the extent such acquisitions contribute to our talent, relationships and ideas

The economic turmoil of 2008 significantly impacted mergers & acquisitions activity ("M&A"). Our clients engaging in M&A often rely on access to the credit markets to finance their transactions. Deal volume plunged in 2008 as a result of the liquidity crisis in the credit markets, which resulted in limited access to capital. While this environment continued during 2009, we believe the recent stabilization of the markets should result in new opportunities to capitalize on our combined Broadpoint Gleacher platform by leveraging the expertise and corporate relationships of our combined operations. However, there can be no assurances that these conditions will improve in the near term.

Our business model is based upon low risk and highly liquid investments. Although we do not engage in any significant proprietary trading for our own account, our inventory of securities held to facilitate customer trades and our market making activities are sensitive to market movements. We do not have any significant direct exposure to the sub- prime markets, but are subject to market fluctuations resulting from news and corporate events in such markets, associated write- downs by other financial services firms and interest rate and prepayment speed fluctuations.

The Company maintains an investment portfolio which includes interests in publicly and privately held companies. This was a strategic investment made by the Company in 2001, which provides returns consistent with risks of investing in venture capital. Our open commitments to fund this portfolio were \$1.0 and \$1.4 at December 31, 2009 and 2008, respectively. The fair value of this portfolio at December 31, 2009 and 2008 was approximately \$18.3 and \$14.3 million, respectively with gains/(losses) of \$5.8 million and \$1.1 million, respectively.

Our business is a human capital business and our performance is dependent on our ability to attract, develop and retain highly skilled employees who are motivated and committed to providing the highest quality service and guidance to our clients. Employee compensation is variable and includes share based compensation

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

to create employee equity ownership in order to align our employees' interests with the interests of the Company.

Currently, we operate through the following five business segments:

Broadpoint Descap - The Broadpoint Descap segment is comprised of 63 client- facing professionals that provide sales and trading services on a wide range of mortgage and asset-backed securities, U.S. Treasury and government agency securities, structured products such as CLOs and CDOs, whole loans, swaps, and other securities and generates revenues from spreads and fees on trades executed on behalf of clients and from principal transactions executed to facilitate trades for clients. Trading volume is approximately \$100 billion in securities annually, excluding certain high volume U.S. Treasury securities transactions, and Broadpoint Descap inventory positions are approximately \$1 billion. The Broadpoint Descap team has developed relationships with more than 700 institutional investors, including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors, by providing value- added investment ideas and access to execution services and inventory capital. Broadpoint Descap also provides execution services for institutional investor customer trades where it seeks to match buy side demand with sell side supply to achieve best execution and liquidity for participating parties.

Debt Capital Markets - The Company's Debt Capital Markets segment is comprised of 79 client- facing professionals that provide sales and trading on corporate debt securities including bank debt and loans, investment grade and high- yield debt, convertibles, distressed debt, preferred stock and reorganization equities to corporate and institutional investor clients. Trading volume is over \$36 billion in securities annually. The segment generates revenues from spreads and fees on trades executed and on intraday principal and riskless principal transactions on behalf of clients. The Debt Capital Markets team has developed relationships with over 1,150 institutional investors, including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors, by providing value- added investment ideas and access to execution services.

Investment Banking - The Company's Investment Banking segment is comprised of 50 client- facing professionals who provide a broad range of financial advisory services in regards to mergers and acquisitions, restructurings and corporate finance- related matters. In addition, it raises capital for corporate clients through underwritings and private placements of debt and equity securities.

Equities - The Company's Equities segment, which is comprised of 44 client- facing professionals and operates through its Broadpoint AmTech broker- dealer subsidiary, provides sales, trading and research on equity securities and generates revenues through cash commissions on customers trades and hard- dollar fees for services and cash commissions on corporate repurchase activities. The team consists of 19 research professionals that seek to provide quantitative, value- added, differentiated insight on 126 stocks primarily in the technology, aerospace and defense and clean tech sectors. Institutional sales professionals deliver investment ideas generated by our research to approximately 300 institutional investor clients including mutual funds, hedge funds, investment managers and investment advisors.

Other - The Company's Other segment includes the results from its venture capital business, amortization of intangible assets arising from business acquisitions and costs related to corporate overhead and support including various fees associated with legal and settlement expenses. This segment generates venture capital business revenue through the management and investment of venture capital funds.

Our Company has moved from an employee mix of a nearly equal number of client- facing and support to a ratio of nearly 2- to- 1, which has brought improved scalability to our business.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

We continue to evaluate market opportunities resulting from the recent credit crisis and return of liquidity and we believe there is significant opportunity to expand our revenue base due to the recent troubles at some of the major primary dealers. This includes continued growth through acquisition and/or hiring of sales and trading professionals with extensive client relationships from many of the larger firms that were impacted by the turbulent markets.

Business Environment in 2009

The financial markets recovered significantly in 2009 from the challenging economic environment stemming from the credit crisis in 2008. Various government actions to inject liquidity and shore up the credit markets resulted in improved investor confidence. Interest rates remain at historically low levels, the government implemented a \$1.25 trillion mortgage- backed securities buyback program which was intended to create liquidity and keep mortgage rates low and results of stress tests of the nation's largest banks were generally positive and certain financial institutions were able to shore- up their capital bases and repay the government TARP funds.

In many cases, investors have shifted away from U.S. treasuries and into higher yielding assets in the equity and credit markets, producing returns of approximately 20% in the Dow Jones, S&P and corporate bond indices, with high yield assets returning over 50%. This resulted in long-term U.S. treasuries performing approximately 13% lower than the prior year. The U.S. and global economics remains weak, and the M&A markets continue to lag. These conditions present us with both opportunities and challenges.

While U.S. and foreign governments took extraordinary actions to address the financial crisis, it is expected that the government will be seeking ways to unwind its various economic stimulus programs. In order to protect the economy against inflation, the government may raise interest rates and remove the excess liquidity that was originally injected into the markets to stimulate the economic recovery. The overall impact this will have on the markets is unknown and may lead to continued volatility.

The results of our operations for 2009 have benefitted as a result of the recovery experienced in the financial markets. As these results are highly dependent on the environment in which our businesses operate, our current year results may not be indicative of what may be recognized in the future.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

RESULTS OF OPERATIONS

| | Years Ended December 31 | | | | | | | | | | |
|--|-------------------------|---------|----|----------|------|----------|--|--|--|--|--|
| | | 2009 | | 2008 | 2007 | | | | | | |
| (In thousands of dollars) | | | | | | | | | | | |
| Revenues | | | | | | | | | | | |
| Principal transactions | \$ | 230,011 | \$ | 97,032 | \$ | 21,229 | | | | | |
| Commissions | | 19,745 | | 6,529 | | 4,666 | | | | | |
| Investment banking | | 36,577 | | 8,296 | | 8,127 | | | | | |
| Investment banking revenue from related | | | | | | | | | | | |
| party | | 9,579 | | 8,400 | | - | | | | | |
| Investment gains/(losses), net | | 5,698 | | (1,115) | | 2,594 | | | | | |
| Interest | | 49,439 | | 21,946 | | 8,639 | | | | | |
| Fees and other | | 6,368 | | 3,925 | | 1,856 | | | | | |
| Total revenues | | 357,417 | | 145,013 | | 47,111 | | | | | |
| Interest expense | | 15,572 | - | 10,712 | | 7,027 | | | | | |
| Net revenues | | 341,845 | | 134,301 | | 40,084 | | | | | |
| Expenses (excluding interest) | | | | | | | | | | | |
| Compensation and benefits | | 235,798 | | 111,678 | | 41,286 | | | | | |
| Clearing, settlement and brokerage | | 4,631 | | 2,794 | | 3,127 | | | | | |
| Communications and data processing | | 10,509 | | 9,245 | | 7,827 | | | | | |
| Occupancy, depreciation and amortization | | 8,381 | | 6,259 | | 6,559 | | | | | |
| Amortization of intangible assets | | 3,896 | | 391 | | 53 | | | | | |
| Selling | | 5,499 | | 3,099 | | 2,680 | | | | | |
| Restructuring | | - | | 4,315 | | 2,698 | | | | | |
| Other | | 11,137 | | 11,326 | | 7,479 | | | | | |
| Total expenses (excluding interest) | | 279,851 | | 149,107 | | 71,709 | | | | | |
| Income (loss) before income taxes and | | | | | | | | | | | |
| discontinued operations | | 61,994 | | (14,806) | | (31,625) | | | | | |
| Income tax expense (benefit) | | 7,102 | | 2,424 | | (4,703) | | | | | |
| Income (loss) from continuing operations | | 54,892 | | (17,230) | | (26,922) | | | | | |
| Income (loss) from discontinued operations | | | | | | | | | | | |
| (net of taxes) | | 28 | | (132) | | 7,460 | | | | | |
| Net income (loss) | \$ | 54,920 | \$ | (17,362) | \$ | (19,462) | | | | | |

2009 Financial Overview

For the year ended December 31, 2009, net revenues from continuing operations were \$341.8 million, compared to \$134.3 million for the year ended December 31, 2008. The 155 percent increase in net revenues was due to strength in all the Company's business segments as revenues increased in each of the revenue categories. Overall increase in net revenues was largely attributable to higher volumes resulting from an improvement in investor sentiment when compared to the prior year which was significantly impacted by the credit crisis, as well as higher overall inventories in order to facilitate our customers' trading activities. Net income per diluted share from continuing operations for the year ended December 31, 2009 was \$0.53 compared to a loss per diluted share of \$0.25 for the year ended December 31, 2008. The Company reported a

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

consolidated net profit of \$54.9 million for the year ended December 31, 2009, compared to a consolidated net loss of \$17.4 million for the year ended December 31, 2008.

Net Revenues

For the year ended December 31, 2009, net revenues from continuing operations were \$341.8 million compared to \$134.3 million for the year ended December 31, 2008. Commissions and principal transactions revenue increased \$146.2 million, or 141 percent, to \$249.8 million from \$103.6 million due to an increase of \$76.4 million in Broadpoint Descap and \$59.3 million in the Debt Capital Markets segment, which commenced operations in March 2008. The Equities segment revenue increased \$10.6 million and Investment Banking revenues increased \$29.5 million, or 176 percent, to \$46.2 million due to an increase in advisory services revenue of \$21.3 million and an increase in capital raising related revenue of \$8.1 million. Investment gains were \$5.7 million compared to investment losses of \$1.1 million in the prior year due to an increase in the value of the Company's investment in the FATV Partnership. Net interest income of \$33.9 million increased \$22.6 million, or 201 percent, compared to the prior year, primarily due to coupon interest generated on higher inventory levels at Broadpoint Descap and partially offset by higher funding costs at our clearing broker due to these higher inventory levels. Fees and other revenues of \$6.4 million increased \$2.4 million, or 62 percent, primarily due to an increase in payments received for equity research in our Equity segment.

Non- Interest Expense

Non- interest expenses for the year ended December 31, 2009 of \$279.9 million increased \$130.8 million, or 88 percent, compared to \$149.1 million for the year ended December 31, 2008. The increase in non- interest expense is due to a combination of increased headcount and overall compensation as a result of higher net revenues in all of our business segments and an increase in activity in the Company's Equities, Investment Banking, Debt Capital Markets and Broadpoint Descap segments.

Compensation and benefits expense increased \$124.1 million, or 111 percent, to \$235.8 million in the year ended December 31, 2009 due to an increase in net revenues of 155 percent and an increase in headcount to 346 employees from 241 at the end of the prior year. As is standard in the industry, the Company compensates many of its professional personnel with a percentage of, or otherwise based on, the net revenues generated by that professional or his or her business unit. Consequently, as net revenue increases, associated compensation expense increases. The increase in compensation and benefits expense was also due to an increase in support personnel that are necessary to manage the Company's growth.

Clearing, settlement and brokerage costs of \$4.6 million increased \$1.8 million, or 66 percent, compared to the prior year. The year- over- year increase was due to increased volume in Equities, Debt Capital Markets and Broadpoint Descap segments.

Communications and data processing expense of \$10.5 million increased \$1.3 million, or 14%, compared to the prior year. The year- over- year increase was due to increased headcount throughout the Company and increased activity in Equities, Investment Banking, Debt Capital Markets and Broadpoint Descap segments.

Occupancy and depreciation expense increased \$2.1 million, or 34 percent, to \$8.4 million due to the leasing of additional office space related to our Investment Banking segment and the impact of a full year's expense for Broadpoint Amtech's Greenwich office.

Amortization of intangible assets increased \$3.5 million over the prior year to \$3.9 million due to amortization of a full year of intangible assets acquired as a result of the Broadpoint AmTech acquisition and seven months worth of amortization of intangible assets associated with the Gleacher Partners acquisition.

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

Selling expense increased \$2.4 million, or 77 percent, over the prior year to \$5.5 million, primarily due to a Company- wide increase in sales activity.

The Company's restructuring was completed at the end of the third quarter of 2008 and as a result, no restructuring charges were incurred during 2009, compared to the \$4.3 million in restructuring charges incurred in 2008.

Other expenses were flat compared to the prior year and include costs associated with the Gleacher acquisition and the implementation of a new SIPC assessment fee in 2009, which were partially offset by a decrease in legal expenses.

Income Tax Expense (Benefit)

The effective income tax rates for the years ended December 31, 2009 and 2008 were 11.5% and (16.4)%, respectively. Our effective income tax rate differed from the federal statutory rate of 35% in 2009 primarily as a result of the release of the deferred tax asset valuation allowance of (39.8)%, partially offset by state and local income taxes, net of federal income taxes of 7.5%, preferred stock dividends of 2.2%, change in estimated state tax rates of 2.3%, provision to return adjustments of 1.9% and non- deductible compensation of 1.3%. Our effective income tax rate differed from the federal statutory rate of 35% for 2008 primarily as a result of the change in federal and foreign valuation allowance of (34.9)%, a reserve for uncertain tax positions of (16.3)%, partially offset by state and local income taxes, net of federal income taxes and state valuation allowance of 8.1%.

The Company estimates that its effective income tax rate for 2010 will range from 45%- 47% which differs from the 2009 effective income tax rate of 11.5% primarily due to the impact of the valuation allowance release in 2009 which will not impact the effective income tax rate for 2010.

2008 Financial Overview

For the year ended December 31, 2008, net revenues from continuing operations were \$134.3 million, compared to \$40.1 million for the year ended December 31, 2007. The 235 percent increase in net revenues was driven by increased commissions and principal transactions revenue in Broadpoint's Descap segment and the addition of the Debt Capital Markets segment, which commenced operations in March 2008. Investment Banking revenue and net interest income also improved in 2008 compared to the prior year. The Company reported a loss from continuing operations of \$17.2 million for the year ended December 31, 2008 compared to the Company's loss from continuing operations of \$26.9 million for the year ended December 31, 2007. Loss per diluted share from continuing operations for the year ended December 31, 2008 was \$0.25 compared to a loss per diluted share of \$0.98 for the year ended December 31, 2007. The Company reported a consolidated net loss of \$17.4 million for the year ended December 31, 2008, compared to a consolidated net loss of \$19.5 million for the year ended December 31, 2007. Consolidated diluted loss per share for the year ended December 31, 2008 was \$0.25 compared to a consolidated loss per diluted share of \$0.71 for the year ended December 31, 2007.

Net Revenues

For the year ended December 31, 2008, net revenues from continuing operations were \$134.3 million, compared to \$40.1 million for the year ended December 31, 2007. Commissions and principal transactions increased \$77.7 million to \$103.6 million from \$25.9 million due to an increase at Broadpoint Descap of \$25.9 million and \$54.3 million generated by the Debt Capital Markets segment, which commenced operations in March 2008, partially offset by a decrease in Equities of \$3.3 million. Investment Banking revenues increased 105 percent or \$8.6 million to \$16.7 million in 2008. The Investment Banking segment generated

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

\$12.9 million in revenues of which \$10.2 million were due to its Restructuring and Recapitalization group, which commenced operations in February 2008. In addition, the Debt Capital Markets segment generated \$3.3 million in placement fees and the Equities segment generated \$0.4 million in investment banking fees for the year. Investment losses primarily associated with the Company's venture capital subsidiary were \$1.1 million compared to investment gains of \$2.6 million for 2007. Net interest increased \$9.6 million or 597 percent to \$11.2 million due to higher inventory levels at Broadpoint Descap and lower financing costs. Fees and other revenues of \$3.9 million increased by \$2.1 million primarily due to an increase in payments received related to equity research agreements.

Non-Interest Expense

Non- interest expense increased \$77.4 million, or 108 percent, to \$149.1 million in the year ended December 31, 2008.

Compensation and benefits expense increased 170 percent, or \$70.4 million, to \$111.7 million in the year ended December 31, 2008 due to an increase in net revenues of 235 percent.

Clearing, settlement, and brokerage costs were \$2.8 million, representing a decrease of 11 percent in the year ended December 31, 2008 compared to the prior year. The year- over- year decline was primarily due to a decrease in equity trading volume that was partially offset by volume in the Debt Capital Markets segment and increased volume in the Broadpoint Descap segment.

Communications and data processing costs increased \$1.4 million or 18 percent in the year ended December 31, 2008 due to the addition of the Debt Capital Markets segment and increased head count at the Broadpoint Descap segment, which offset cost savings initiatives implemented during the year. In addition, a \$0.6 million reserve related to services previously utilized by the legacy equities business was established in the third quarter of 2008.

Occupancy and depreciation expense decreased \$0.3 million or 5 percent in the year ended December 31, 2008.

Amortization of intangible assets increased \$0.3 million to \$0.4 million in the year ended December 31, 2008 primarily due to amortization of intangible assets associated with the Company's acquisition of Broadpoint AmTech, which closed in the fourth quarter of 2008.

Selling expense remained relatively unchanged in the year ended December 31, 2008.

Other expense increased \$4.0 million, or 55 percent, for the year ended December 31, 2008. The increase was driven primarily by an increase in legal and settlement expenses.

Income Tax Expense (Benefit)

The effective income tax rate for the year ended December 31, 2008 was (16.4)%, compared to 14.8% for the year ended December 31, 2007. Our effective income tax rate differed from the federal statutory rate of 35% for 2008 primarily as a result of by the change in the valuation allowance on deferred tax assets of (34.9)%, a reserve for uncertain tax positions of (16.3)%, partially offset by state and local income taxes, net of federal income taxes and state valuation allowance of 8.1%. Our effective income tax rate differed from the federal statutory rate of 35% for 2007 primarily as a result of the change in federal and foreign valuation allowance of (18.2)%, other compensation of (2.7)%, partially offset by state and local income taxes, net of federal income taxes and state valuation allowance of 2.4%.

The Company maintained a valuation allowance at December 31, 2008 and 2007 as a result of uncertainties related to the realization of its net deferred tax assets. The valuation allowance was established

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

after weighing all positive and negative evidence, including the Company's history of cumulative losses over the past three years and the difficulty of forecasting future taxable income. The valuation allowance reflected the conclusion of management that it was more likely than not that the benefits of the deferred tax assets will not be realized.

Segment Highlights

For presentation purposes, net revenue within each of the businesses is classified into commissions and principal transactions, investment banking, investment gains/(losses), net interest, and other. Commissions and principal transactions include commissions on agency trades and gains and losses from sales and trading activities. Investment banking includes revenue generated from capital raising through underwritings and private placements of equity and debt securities, and financial advisory service fees in regards to mergers and acquisitions, restructuring and corporate finance related matters. Investment gains/(losses) reflect gains and losses on the Company's investment portfolio. Other revenue reflects management fees received from the partnerships the Company manages and research fees. Net interest includes interest income net of interest expense and reflects the effect of funding rates on the Company's inventory levels. Net revenue presented within each category may differ from that presented in the financial statements as a result of differences in categorizing revenue within each of the revenue line items listed below for purposes of reviewing key business performance.

Broadpoint Descap

| | 2009 | 2008 | 2007 |
|--|---------------|--------------|--------------|
| (In thousands of dollars) | _ | | _ |
| Net revenue | | | |
| Commissions and Principal transactions | \$ 117,518 | \$ 41,083 | \$ 15,176 |
| Investment banking | 821 | 110 | 730 |
| Net interest | 26,662 | 9,692 | (667) |
| Other | 184 | 31 | 25 |
| Total net revenue | \$ 145,185 | \$ 50,916 | \$ 15,264 |
| Pre- tax contribution | \$ 56,723 | \$ 21,076 | \$ 2,757 |

2009 vs. 2008

Broadpoint Descap net revenues increased 185 percent to \$145.2 million in 2009. Commissions and principal transactions revenue increased \$76.4 million, or 186 percent, compared to the prior year due to increased trading volumes as the number of sales professionals doubled compared to the prior year as well as improved market conditions. Net interest income increased \$17.0 million due to coupon interest received on increased inventory levels, partially offset by higher funding costs as a result of these increased inventory levels. Pre- tax contribution increased \$35.6 million, or 169 percent, as a result of the increase in revenues, partially offset by higher compensation costs resulting from higher revenues as well as increases in headcount.

2008 vs. 2007

Broadpoint Descap net revenue increased 234 percent to \$50.9 million in 2008. Commissions and principal transactions revenue increased \$25.9 million or 171 percent compared to the prior year due to increased trading volumes and an overall widening of spreads in their markets. Net interest increased by \$10.4 million due to decreased funding rates and the allocation of additional capital that was utilized to increase net inventory levels leading to higher interest income. Pre- tax contribution increased \$18.3 million, or

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

664 percent, due to the increase in net revenues which is partly attributable to increased headcount. In addition, the fixed nature of non-compensation costs in relation to these higher net revenues also contributed to the increase in pre- tax contribution.

Debt Capital Markets

| | 2009 | 2008 | 2007 |
|--|---------------|--------------|----------------|
| (In thousands of dollars) | | | |
| Net revenue | | | |
| Commissions and Principal transactions | \$ 113,647 | \$ 54,311 | \$ - |
| Investment banking | 10,303 | 3,297 | - |
| Net interest | 741 | 1,634 | - |
| Other | | 99 | _ |
| Total net revenue | \$ 124,691 | \$ 59,341 | \$ <u>-</u> |
| Pre- tax contribution | \$ 18,600 | \$ 5,887 | \$ _ |

2009 vs. 2008

Debt Capital Markets net revenue increased \$65.4 million or 110 percent to \$124.7 million in 2009. Commissions and principal transactions revenue increased \$59.3 million, or 109 percent, primarily due to an increase in volumes. While the operations of the Debt Capital Markets segment commenced in March of 2008, the increase in volumes can be attributed to increased level of activity over the comparable prior year period, as well as the benefit of having a full year of activity. In 2008 investment banking revenues were primarily generated due to placement fees. During 2009, the Company hired a group of investment banking professionals that expanded the services offering to include debt liability management, which was the primary reason for the \$7.0 million increase in investment banking revenues. Pre- tax contribution increased \$12.7 million, or 110 percent, as a result of the increase in revenues, partially offset by higher compensation costs resulting from higher revenues as well as increases in headcount.

2008 vs. 2007

The Debt Capital Markets segment commenced operations in March of 2008.

Investment Banking

| | 2009 | 2008 | 2007 |
|--|--------------|--------------|---------------|
| (In thousands of dollars) | | | |
| Net revenue | | | |
| Commissions and Principal transactions | \$ - | \$ - | \$ (95) |
| Investment banking | 33,555 | 12,855 | 6,387 |
| Net interest | 5 | - | (5) |
| Other | 163 | <u>-</u> | - |
| Total net revenue | \$ 33,723 | \$ 12,855 | \$ 6,287 |
| Pre- tax contribution | \$ 6,412 | \$ 171 | \$ (1,391) |

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

2009 vs. 2008

Investment Banking net revenue increased \$20.9 million or 162 percent to \$33.8 million. The Company's Restructuring and Recapitalization group averaged over \$1 million a month in monthly retainer fees and benefited from an increase in the number of deals that led to a significant increase in transaction fees. In June of 2009, the Company acquired Gleacher Partners, expanding the Company's investment banking services offering to include mergers and acquisitions expertise. Pre- tax contribution was flat in 2008 as the net revenues of the segment fully absorbed the expenses incurred. In 2009, higher net revenues more than offset such operating expenses.

2008 vs. 2007

Investment Banking net revenue increased \$6.6 million or 104 percent to \$12.9 million in 2008. The revenues generated in 2008 primarily resulted from the activities of the Restructuring and Recapitalization group which commenced operations in February of 2008. The Restructuring and Recapitalization group completed one significant transaction with MatlinPatterson, which accounted for 58 percent of 2008 revenues.

Equities

| | 2009 | 2008 | 2007 |
|--|--------------|---------------|----------------|
| (In thousands of dollars) | | | |
| Net revenue | | | |
| Commissions and Principal transactions | \$ 18,602 | \$ 8,052 | \$ 11,381 |
| Investment banking | 281 | 434 | 1,039 |
| Net interest | 28 | 8 | 8 |
| Other | 4,599 | 2,481 | 609 |
| Total net revenue | \$ 23,510 | \$ 10,975 | \$ 13,037 |
| Pre- tax contribution | \$ 1,686 | \$ (8,997) | \$ (12,286) |

2009 vs. 2008

Net revenues in Equities increased \$12.5 million, or 114 percent, to \$23.5 million in 2009 due to the benefit of a full year of operations from Broadpoint AmTech, which was acquired in the fourth quarter of 2008. Commissions and principal transactions revenue increased \$10.5 million and other revenue increased \$2.1 million. Pre- tax contribution for 2009 was \$1.7 million compared to a loss of \$9.0 million in 2008. The \$9.0 million pre- tax loss in 2008 reflects the inability of the legacy Equities business to operate profitably in addition to the shut- down costs associated with the transition to the Broadpoint AmTech platform.

2008 vs. 2007

Net revenues in Equities decreased \$2.1 million or 16 percent to \$11.0 million in 2008. In 2008, equities represented 8 percent of consolidated net revenue compared to 33 percent in 2007. Commissions and principal transactions revenue declined due, in part, to a decrease in trading activity and a reduction in Equity trading and sales personnel in anticipation of the Company's acquisition of Broadpoint AmTech in October. Approximately 54 percent of commissions and principal transactions revenue for the full year was contributed by Broadpoint AmTech, which was acquired in the fourth quarter. Equity Investment Banking revenues decreased 58 percent compared to 2007. In the third quarter of 2008, the Company incurred \$4.4 million in costs associated with transitioning the legacy Equity sales and trading operations to the Broadpoint AmTech platform. Closedown costs of approximately \$1.8 million related to reserves established for clearing,

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

settlement, and brokerage costs and communications and data processing services the Company had contracts for, and other costs related to compensation and benefits. In addition, the legacy Equities business reported an operating loss of \$2.6 million.

Other

| | 2009 | 2008 | 2007 |
|--|----------------|----------------|----------------|
| (In thousands of dollars) | | | |
| Net revenue | | | |
| Commissions and Principal transactions | \$ (11) | \$ 115 | \$ (567) |
| Investment banking | 1,196 | - | (29) |
| Investment gains/ (losses) | 5,698 | (1,115) | 2,594 |
| Net interest | 6,431 | (100) | 2,276 |
| Other | 1,422 | 1,314 | 1,222 |
| Total net revenue | \$ 14,736 | \$ 214 | \$ 5,496 |
| Pre- tax contribution | \$ (21,427) | \$ (32,943) | \$ (20,705) |

2009 vs. 2008

Other net revenues of \$14.7 million in 2009 increased \$14.5 million compared to \$0.2 million in 2008. Investment gains in 2009 were \$5.7 million compared to a loss of \$1.1 million in 2008. The increase of \$6.8 million is due to an increase in the Company's investment in the FA Technology Ventures L.P. (the "Partnership"). Net interest income was \$6.4 million compared to net interest expense of \$0.1 million in 2008. The change in net interest was due to an increase in inter- company financing of the activities of other business segments, primarily Broadpoint Descap. Pre- tax contribution increased \$11.5 million, or 35 percent as a result of primarily resulting from higher net revenues and no restructuring costs being incurred in 2009, compared to approximately \$4.0 million in 2008, partially offset by higher amortization of intangible assets of \$3.5 million related to the Broadpoint AmTech and Gleacher Partners acquisitions.

2008 vs. 2007

Other net revenue decreased \$5.3 million compared to 2007. Other net revenue was negatively impacted by losses incurred on the valuation of the Company's investments in Broadpoint's venture capital subsidiary. For the year ended 2008, net interest expense was \$0.1 million compared to net interest income of \$2.3 million for 2007 due to an increase in interest expense for the mandatorily redeemable preferred stock cash dividend that was partially offset by the FATV management fee for managing the Partnership. Pre- tax contribution was negatively impacted by costs associated with the restructuring plan and legal costs.

FINANCIAL CONDITION

The Company's securities owned and investments comprised approximately 82% and 89% of total assets at December 31, 2009 and 2008, respectively. The Company primarily maintains these positions in order to facilitate its customer trading activities. The majority of these assets are financed by the Company's clearing agents and periodically, through repurchase agreements, although no such agreements were open at year- end. Payables to brokers, dealers and clearing agencies comprised approximately 78% and 86% of the Company's total liabilities at December 31, 2009 and 2008, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

Securities owned (including investments) and sold, but not yet purchased consisted of the following at December 31:

| | 2 | 2009 | | 2008 | | | | | |
|-----------------------------------|---------------|------|-----------------------------------|------|---------|----|-----------------------------------|--|--|
| (In thousands of dollars) | Owned | | Sold, but not yet Purchased | | Owned | | Sold, but not yet Purchased | | |
| Marketable Securities | | | | | | | | | |
| U.S. Government and federal | | | | | | | | | |
| agency obligations | \$ 905,329 | \$ | 66,946 | \$ | 546,486 | \$ | 14,476 | | |
| Non- agency mortgage- backed | | | | | | | | | |
| securities | 55,057 | | - | | 65,122 | | - | | |
| Corporate obligations | 5,878 | | 6,029 | | 6,459 | | - | | |
| Preferred stock | 11,404 | | - | | - | | - | | |
| Equity securities | <u>-</u> | | - | | 739 | | 1 | | |
| State and municipal bonds | - | | - | | 5 | | - | | |
| Derivatives | 2,033 | | 13 | | 11 | | 751 | | |
| Not Readily Marketable Securities | | | | | | | | | |
| Investment securities with no | | | | | | | | | |
| publicly quoted market | 19,326 | | | | 15,398 | | | | |
| Total | \$ 999,027 | \$ | 72,988 | \$ | 634,220 | \$ | 15,228 | | |

Refer to Notes 1 and 5 of the consolidated financial statements for further information regarding the Company's accounting policy over valuation of these financial instruments and classification of such financial instruments in accordance with Accounting Standards Codification 820 "Fair Value Measurements and Disclosures" ("ASC 820").

LIQUIDITY AND CAPITAL RESOURCES

The Company's liquidity results primarily from assets that are readily convertible into cash, as well as capital raising activities such as our underwritten public offering of our common stock (described further below) conducted in the third quarter of 2009.

At December 31, 2009, the Company had Cash and cash equivalents of \$25.1 million, compared to \$7.8 million at December 31, 2008. In August 2009, the Company received proceeds in the amount of \$93.3 million, after payment of certain expenses, related to the public offering described below, the majority of which has been deployed to operations.

A substantial portion of the Company's assets are liquid, consisting of cash and assets that have historically been readily convertible into cash, such as securities held in inventory. The majority of these assets are financed by the Company's clearing agents and periodically through repurchase agreements. The Company currently has no additional committed sources of borrowing. The Company's securities positions in trading accounts that are readily marketable and actively traded are approximately \$906.7 million at December 31, 2009 compared to approximately \$603.6 million at December 31, 2008. The level of assets and liabilities will fluctuate as a result of the changes in the level of positions held to facilitate customer transactions and changes in market conditions.

On August 3, 2009, the Company completed an underwritten public offering of its common stock, consisting of 16,000,000 shares issued and sold by the Company and 11,025,000 shares sold by certain of the Company's existing shareholders. The proceeds to the Company from the offering, net of underwriting

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

discounts and commissions, and after deducting payment of expenses related to the underwriting, were approximately \$93.3 million. The Company did not receive any of the proceeds from the sale of shares by the selling shareholders.

On June 27, 2008, the Company entered into a Preferred Stock Purchase Agreement with Mast Credit Opportunities I Master Fund Limited, a Cayman Islands corporation ("Mast") for the issuance and sale of (i) 1,000,000 newly- issued unregistered shares of the Company's Series B Preferred Stock, and (ii) a warrant to purchase 1,000,000 shares of the Company's common stock at an exercise price of \$3.00 per share, for an aggregate cash purchase price of \$25 million. The Preferred Stock Purchase Agreement and the Series B Preferred Stock include, among other things, negative covenants and other rights with respect to the operations, actions and financial condition of the Company and its subsidiaries so long as the Series B Preferred Stock remains outstanding. Cash dividends of 10 percent per annum must be paid quarterly on the Series B Preferred Stock, while an additional dividend of 4 percent per annum accrues and is cumulative, if not otherwise paid, together with accrued but unpaid dividends quarterly at the option of the Company. The Series B Preferred Stock must be redeemed on or before June 27, 2012 (see Note 13 of the consolidated financial statements).

On March 4, 2008, the Company completed the sale of 11,579,592 shares of the Company's common stock in a private placement for \$19.7 million, or approximately \$1.70 per share, pursuant to a stock purchase agreement with MatlinPatterson FA Acquisition LLC ("MatlinPatterson"), Mast, and certain other investors. The stock purchase agreement required the Company to file a registration statement on Form S- 3 for the resale on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of the 7.1 million shares purchased by the lead investor, Mast. Such registration statement was filed and thereafter became effective on April 29, 2008.

Short- term Bank Loans and Notes Payable

At December 31, 2008 and December 31, 2009, respectively, the Company had no outstanding short- term bank loans or notes payable.

Regulatory

As of December 31, 2009, each of the Company's three registered broker- dealer subsidiaries, Broadpoint Capital, Broadpoint AmTech, and Gleacher Partners, were in compliance with the net capital requirements of FINRA, and in the case of Broadpoint Capital, NFA as well. The net capital rules restrict the amount of a broker- dealer's net assets that may be distributed. Also, a significant operating loss or extraordinary charge against net capital could compel the Company to make additional contributions to one or more of these subsidiaries or adversely affect the ability of the Company's broker- dealer subsidiaries to expand or maintain their present levels of business and the ability to support the obligations or requirements of the Company. As of December 31, 2009, Broadpoint Capital had net capital of \$74.20 million, which exceeded minimum net capital requirements by \$73.95 million, Broadpoint AmTech had net capital of \$3.25 million, which exceeded minimum net capital requirements by \$2.81 million, and Gleacher Partners had net capital of \$0.45 million, which exceeded net capital requirements by \$0.20 million.

Derivatives

The Company's subsidiaries enter into derivatives contracts to manage risk exposures arising from customer facilitation of mortgage- backed and U.S. government securities trading. Derivatives entered into by the Company's subsidiaries include purchase and sale agreements of TBAs and exchange traded treasury futures contracts. At December 31, 2009, they had entered into TBA sale agreements in the notional amount of \$280.5 million, had not entered into any TBA purchase agreements and had no outstanding open futures contracts.

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

Investments and Commitments

Investments in privately held companies include an investment of \$18.3 million in the Partnership. The Partnership's primary purpose is to provide investment returns consistent with risks of investing in venture capital. As of December 31, 2009, the Company had a commitment to invest up to an additional \$1.0 million in the Partnership. The investment period expired in July 2006; however, the general partner of the Partnership, FATV GP LLC, may continue to make capital calls up through July 2011 for additional investments in portfolio companies and for the payment of management fees. The majority of the limited partners of the Partnership are non- affiliates of the Company. The Company intends to fund these commitments through operating cash flow.

On June 5, 2009, the Company completed its acquisition of Gleacher Partners. Pursuant to the related Merger Agreement, the Company paid \$10 million in cash and issued 23 million shares of Company common stock as merger consideration for all the outstanding shares of Gleacher Partners. Of these shares, 14,542,035 shares were issued to Eric J. Gleacher, the founder and Chairman of Gleacher Partners. All of the shares issued as merger consideration are subject to resale restrictions. The Company is obligated to pay the shareholders an additional \$10 million in cash after five years, subject to acceleration under certain circumstances. This amount is recorded within the Company's consolidated Statement of Financial Condition.

Contingent Consideration

On October 2, 2008, the Company acquired 100 percent of the outstanding common shares of Broadpoint AmTech. Per the stock purchase agreement, the sellers are entitled to receive future contingent consideration consisting of approximately 100 percent of the profits earned by Broadpoint AmTech in the fourth quarter of fiscal year 2008 and all of fiscal years 2009, 2010 and 2011, up to an aggregate of \$15 million in profits. The sellers are also entitled to receive earn- out payments consisting of 50 percent of such profits in excess of \$15 million. All such earn- out payments will be paid 50 percent in cash and, depending on the recipient thereof, either 50 percent in Company common stock, subject to transfer restrictions lapsing ratably over the three years following issuance, or 50 percent in restricted stock from the Incentive Plan, subject to vesting based on continued employment with Broadpoint AmTech.

Contingent Liabilities

On September 14, 2007, the Company consummated the sale of the Municipal Capital Market Group of its subsidiary, Broadpoint Capital, Inc. to DEPFA. In connection with such sale, the Company recognized a pre- tax gain on sale in the amount of \$7.9 million. Pursuant to the asset purchase agreement, the Company was required to deliver an estimate of the accrued bonuses at closing and a final accrued bonus calculation thirty days following closing. The Company accrued the bonus consistent with the asset purchase agreement. All items arising from the sale of the Municipal Capital Markets Group were reflected in the Gain on Sale of Discontinued Operations. This includes the closing bonuses paid to employees and the reversal of restricted stock and deferred cash amortization as a result of the employees' termination of employment. On October 30, 2007, DEPFA provided the Company notice that it was exercising its option pursuant to the agreement to appoint an independent accounting firm to conduct a special audit of the final accrued bonus amount. On June 26, 2008, DEPFA provided the Company notice that it was withdrawing its dispute of the final accrued bonus amount.

Legal Proceedings

From time to time, the Company and its subsidiaries are involved in legal proceedings or disputes (See Part I - Item 3 - Legal Proceedings). Based on currently available information, the Company does not believe that any current litigation, proceeding or other matter to which it is a party or otherwise involved will

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

have a material adverse effect on its financial position, results of operations and cash flows, although an adverse development, or an increase in associated legal fees, could be material in a particular period, depending in part on the Company's operating results in that period.

In addition, the securities industry is highly regulated. The Company and its subsidiaries are subject to both routine and unscheduled regulatory examinations of their respective businesses and investigations of securities industry practices by governmental agencies and self- regulatory organizations. In recent years securities firms have been subject to increased scrutiny and regulatory enforcement activity. Regulatory investigations can result in substantial fines being imposed on the Company and/or its subsidiaries. Periodically the Company and its subsidiaries receive inquiries and subpoenas from the SEC, state securities regulators and self- regulatory organizations. The Company does not always know the purpose behind these communications or the status or target of any related investigation. The responses to these communications have, in the past, resulted in the Company and/or its subsidiaries being cited for regulatory deficiencies, although to date these communications have not had a material adverse effect on the Company's business.

Tax Valuation Allowance

During the year ended December 31, 2009, the Company released the valuation allowance on its net deferred tax assets of approximately \$24.7 million because of, among other factors, the continued trend of improved profitability, the success of the Company's recent secondary offering, the completion of management's restructuring plan and the successful integration of the Broadpoint AmTech and Gleacher acquisitions. The Company believes that it is more likely than not that its net deferred tax assets will be realized in the future.

The Company's effective tax rate is impacted by a variety of factors, including fluctuations in projected earnings, changes in the statutory tax rates to which the Company's operations are subject, settlements or changes to uncertain tax positions, changes in the Company's valuation allowance and other miscellaneous items.

OFF- BALANCE SHEET ARRANGEMENTS

Information concerning the Company's off balance sheet arrangements are included in the Contractual Obligations section which follows, and as set forth in the "Derivative Financial Instruments" note to the consolidated financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

CONTRACTUAL OBLIGATIONS

The following table sets forth the contractual obligations described below by fiscal year:

| (In thousands) | | Total | | 2010 | | 2011 | | 2012 | | 2013 | | 2014 | | Thereafter | | All Others |
|-----------------------------------|----|---------|----|--------|----|-------|----|--------|----|-------|----|--------|----|------------|----|---------------|
| Operating leases (net of | ¢ | 90.696 | ¢ | 7.470 | ď | 6.011 | ¢ | 6 921 | ď | 6.967 | ¢ | 6 620 | ¢ | 54.070 | ф | |
| sublease rental income)(1) | Э | 89,686 | Þ | 7,478 | \$ | 6,911 | \$ | 6,821 | \$ | 6,867 | \$ | 6,639 | \$ | 54,970 | Э | - |
| Partnership commitments(2) | | 1,000 | | 1,000 | | - | | - | | - | | _ | | - | | _ |
| Mandatorily Redeemable | | | | | | | | | | | | | | | | |
| Preferred Stock(3) | | 33,826 | | 2,500 | | 2,500 | | 28,826 | | - | | - | | - | | - |
| Subordinated debt(4) | | 1,197 | | 287 | | 108 | | 208 | | 185 | | 320 | | 89 | | - |
| Merger Agreement commitment(5) | | 10,000 | | 5,000 | | _ | | - | | - | | 5,000 | | - | | - |
| Liabilities from unrecognized tax | | | | | | | | | | | | | | | | |
| benefits(6) | | 6,017 | | | | | | | | | | | | | | 6,017 |
| Total | \$ | 141,726 | \$ | 16,265 | \$ | 9,519 | \$ | 35,855 | \$ | 7,052 | \$ | 11,959 | \$ | 55,059 | \$ | 6,017 |

- (1) The Company's headquarters and sales offices, and certain office and communication equipment, are leased under non-cancelable operating leases, certain of which contain escalation clauses and which expire at various times through 2025 (see Note 15 to the consolidated financial statements).
- (2) The Company has a commitment to invest in the Partnership (see Note 15 to the consolidated financial statements).
- (3) In connection with the Series B Preferred Stock effective June 27, 2008, the holders of Series B Preferred Stock are entitled to receive cash dividends of 10 percent per annum, payable quarterly, as well as dividends at rate of 4 percent per annum which accrue and are cumulative, if not otherwise paid quarterly at the option of the Company. The Company is required to redeem all of the Series B Preferred Stock on or before June 27, 2012 at the Redemption Price together with accrued but unpaid interest (see Note 13 to the consolidated financial statements).
- (4) A select group of management and highly compensated employees were eligible to participate in the Key Employee Plan. The employees entered into subordinate loans with the Company to provide for the deferral of compensation and employer allocations under the Key Employee Plan. The accounts of the participants of the Key Employee Plan are credited with earnings and/or losses based on the performance of various investment benchmarks selected by the participants. Maturities of the subordinated debt are based on the distribution election made by each participant, which may be deferred to a later date by the participant. As of February 28, 2007, the Company no longer permits any new amounts to be deferred under the Key Employee Plan.
- (5) In connection with the acquisition of Gleacher Partners Inc., the Company has agreed to pay \$10 million to the Selling Parties five years after closing the Transaction, subject to acceleration under certain circumstances. It is anticipated that \$5 million will be paid in 2010. Such amount is recorded within the Company's consolidated Statement of Financial Condition.
- (6) At December 31, 2009, the Company had a reserve for unrecognized tax benefits including related interest of \$6.0 million. We currently anticipate that total unrecognized tax benefits will decrease by an amount between \$0.0 million and \$3.0 million in the next twelve months, a portion of which will affect the effective tax rate, primarily as a result of the settlement of tax examinations.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

CRITICAL ACCOUNTING POLICIES

The following is a summary of the Company's critical accounting policies. For a full description of these and other accounting policies, see Note 1 of the consolidated financial statements. The Company believes that of its significant accounting policies, those described below involve a high degree of judgment and complexity. These critical accounting policies require management to make estimates and assumptions that affect the amounts of assets, liabilities, revenues and expenses reported in the consolidated financial statements. Due to their nature, estimates involve judgment based upon available information. Actual results or amounts could differ from estimates, and the difference could have a material impact on the consolidated financial statements. Therefore, understanding these policies is important in understanding the reported results of operations and the financial position of the Company.

Valuation of Securities and Other Assets

Substantially all of the financial instruments of the Company are reported on the Consolidated Statements of Financial Condition at market or fair value, or at carrying amounts that approximates fair value, because of their short term nature, with the exception of mandatorily redeemable preferred stock and subordinated debt. Financial instruments recorded at carrying amounts approximating fair value consist largely of receivables from and payables to brokers, dealer and clearing organizations, related parties and others. The fair value of the mandatorily redeemable preferred stock at December 31, 2009 was approximately \$26.0 million, based upon an estimate of the Company's current borrowing rate. Carrying value approximated fair value at December 31, 2008 given the proximity in which the mandatorily redeemable preferred stock was issued in relation to year- end. The fair value of the subordinated debt at December 31, 2009 and 2008 approximated fair value based on current rates available.

Proprietary securities transactions in regular- way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Unrealized gains and losses from valuing investments at market value of fair value as determined by management are included as revenues from investment gains (losses). Commission income and expenses related to customers' securities transactions are reported on a trade date basis. Equity securities owned and equity securities sold, but not yet purchased are valued at market value based on quoted market prices. Fixed income securities owned and fixed income securities sold but not yet purchased, are valued using a variety of inputs, including observable market inputs when available. The Company utilizes observable market factors in determining fair value. Management also utilizes benchmark yields, reported trades for comparable trade sizes, issuer spreads, benchmark securities, bids and offers. These inputs relate either directly to the financial asset being evaluated or indirectly to a similar security (for example, another bond of the same issuer or a bond of a different issuer in the same industry with similar maturity, terms and conditions). Additionally, for certain mortgage- backed securities management also considers various characteristics such as issuer, underlying collateral, prepayment speeds, cash flows and credit ratings. Management considers these pricing methodologies consistent with the assumptions made by other market participants in valuing similar financial assets. For investments in illiquid and privately held securities that do not have readily determinable fair values, the Company's estimate of fair value includes subjective assessments about a fair market valuation of the investee, including but not limited to assumptions regarding the expected future financial performance of the investee and our assessment of the future prospects of the investee's business model. All of our investments in illiquid and privately held securities are evaluated quarterly for changes in fair value. Securities owned and investments include, at December 31, 2009 and 2008.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

\$19.3 million and \$15.4 million, respectively, of private equity securities related to the venture capital funds managed by FATV.

Goodwill and Intangible Assets

The Company amortizes customer related intangible assets over their estimate useful life, which is the period over which the assets are expect to contribute directly or indirectly to the future cash flows of the Company. Goodwill is not amortized; instead, it is reviewed on an annual basis for impairment. Goodwill is impaired when the carrying amount of the reporting unit exceeds the implied fair value of the reporting unit. A reporting unit is defined by the Company as an operating segment or a component of an operating segment provided that the component constitutes a business for which discrete financial information is available and segment management regularly reviews the operating results of that component. For impairment testing purposes, goodwill has been allocated to each reporting unit based upon the goodwill derived from each specific acquisition. The Company has designated its annual impairment testing dates for its Broadpoint Descap, Broadpoint AmTech, and Investment Banking reporting units to be December 31, October 1, and June 1, respectively. The Company uses income and market approaches to determine fair value of the reporting unit. The income approach applies a discounted cash flow analysis based on management's projections, while the market approach analyzes and compares the operating performance and financial condition of the reporting unit with those of a group of selected publicly traded companies that can be used for comparison. Goodwill and intangible assets are also tested for impairment at the time of a triggering event requiring a re- evaluation, if one were to occur.

Contingencies

The Company is subject to contingencies, including judicial, regulatory and arbitration proceedings, tax and other claims. The Company records reserves related to legal and other claims in "accrued expenses." The determination of these reserve amounts requires significant judgment on the part of management. Management considers many factors including, but not limited to the amount of the claim; the amount of the loss, if any incurred by the other party, the basis and validity of the claim; the possibility of wrongdoing on the part of the Company; likely insurance coverage; previous results in similar cases; and legal precedents and case law. Each legal proceeding is reviewed with counsel in each accounting period and the reserve is adjusted as deemed appropriate by management. Any change in the reserve amount is recorded in the consolidated financial statements and is recognized as a charge/credit to earnings in that period. The assumptions of management in determining the estimates of reserves may prove to be incorrect, which could materially affect results in the period the claims are ultimately resolved.

Refer to Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources - Investments and Commitments and - Contingent Consideration" for details on the liability for additional consideration related to the acquisition of Gleacher and contingent consideration related to the acquisition of Broadpoint AmTech.

Income Taxes

Deferred income taxes are determined under the asset and liability method and are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable for future years to differences between the financial statement basis and tax basis of existing assets and liabilities. The effect of tax rate changes on deferred taxes is recognized in the income tax provision in the period that includes the enactment date. The Company provides a valuation allowance against deferred tax assets ("DTAs") when it is more likely than not that such DTAs will not be realized.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

The Company recognizes tax benefits from uncertain tax positions only when tax positions meet the minimum probability threshold, as defined by ASC 740- 10- 25, which is a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority. The Company's continuing practice is to recognize interest and penalties related to income tax matters as a component of income tax.

Share- Based Compensation

The Company accounts for share- based compensation awards ("Awards") in accordance with ASC 718 "Compensation - Stock Compensation" ("ASC 718"). The cost of employee services received in exchange for an Award is generally measured based upon the grant- date fair value of the Award. Compensation expense for Awards that contain performance conditions are recognized when it becomes probable that such performance conditions will be met. Awards that do not require future service (e.g. vested awards, including awards granted to retirement- eligible employees) are expensed immediately. Such Awards that require future service are amortized over the relevant service period on a straight- line basis. Expected forfeitures are included in determining share- based employee compensation expense.

The Company has elected to apply the short- cut method to calculate the historical pool of windfall tax benefits available as of the date of adoption of ASC 718.

NEW ACCOUNTING STANDARDS

In June 2009, the FASB issued amendments to accounting principles which change the accounting for transfers of financial assets which were codified as Accounting Standards Update ("ASU") No. 2009- 16, "Transfers and Servicing (Topic 860) - Accounting for Transfers of Financial Assets". ASU No. 2009- 16 improves financial reporting by eliminating the exceptions for qualifying special- purpose entities from the consolidation guidance and the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrender control over the transferred financial assets. ASU No. 2009- 16 modifies the financial- components approach and limits the circumstances in which a financial asset, or portion of a financial asset, should be derecognized when the transferor has not transferred the entire original financial asset to an entity that is not consolidated with the transferor in the financial statements being presented and/or when the transferor has continuing involvement with the transferred financial asset ASU No. 2009- 16 also requires that a transferor recognize and initially measure at fair value all assets obtained and liabilities incurred as a result of a transfer of financial assets accounted for as a sale. ASU No. 2009- 16 is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within the first annual reporting period, and for interim and annual reporting periods thereafter. The Company does not expect the adoption of ASU No. 2009- 16 to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued amendments to accounting principles which change the accounting for Variable Interest Entities ("VIE"), which were codified as ASU 2009- 17, which amends ASC 810 "Consolidation". ASU 2009- 17 significantly changes the criteria by which an enterprise determines whether it must consolidate a VIE. A VIE is an entity which has insufficient equity at risk or which is not controlled through voting rights held by equity investors. Currently, a VIE is consolidated by the enterprise that will absorb a majority of the expected losses or expected residual returns created by the assets of the VIE. ASU 2009- 17 requires that a VIE be consolidated by the enterprise that has both the power to direct the activities that most significantly impact the VIE's economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. ASU 2009- 17 also requires that an enterprise continually reassess, based upon current facts and circumstances, whether it should consolidate the VIEs with which it is involved. ASU 2009- 17 is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within the first annual reporting

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period, and for interim and annual reporting periods thereafter. However, in January 2010, the FASB deferred ASU 2009- 17 for certain investment entities which allows asset managers that have no obligations to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have attributes subject to ASC 946 "The Investment Company Guide". The deferral likely qualifies for many mutual funds, hedge funds, private equity funds, venture capital funds and certain mortgage REITs. The Company is currently evaluating the impact of this deferral and expects it will apply to its relationship as investment advisor to the FA Technology Ventures L.P. and does not expect the adoption of ASU 2009- 17, to which the deferral does not apply, to have a material impact on the Company's consolidated financial statements. Refer to Note 7 for additional information related to FA Technology Ventures L.P.

In December 2007, the FASB issued amendments to accounting principles for business combinations now codified in ASC Topic 805 "Business Combinations", which requires an entity to recognize the assets acquired, liabilities assumed, contractual contingencies and contingent consideration measured at their fair value at the acquisition date for any business combination consummated after the effective date. It further requires that acquisition- related costs are to be recognized separately from the acquisition and expensed as incurred. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, the Company applied the provisions of this statement to business combinations occurring after January 1, 2009.

In December 2007, the FASB issued amendments to accounting principles related to noncontrolling interests in consolidated financial statements now codified within ASC Topic 810 "Consolidation" ("ASC 810"). ASC 810 requires an entity to clearly identify and present ownership interests in subsidiaries held by parties other than the entity in the consolidated financial statements within the equity section but separate from the entity's equity. It also requires that (i) the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of earnings; (ii) changes in ownership interest be accounted for similarly, as equity transactions; and (iii) when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary and the gain or loss on the deconsolidation of the subsidiary be measured at fair value. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008 and shall be applied prospectively, except for the presentation and disclosure requirements, which shall be applied retrospectively for all periods. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

In April 2009, the FASB issued amendments to accounting principles related to assets acquired and liabilities assumed in a business combination that arise from contingencies which amends ASC 805 "Business Combinations" and requires that such items be recognized at fair value on the acquisition date if fair value can be determined during the measurement period. If fair value cannot be determined, companies should typically account for the acquired contingencies using existing accounting guidance. This new guidance is effective for acquisitions consummated on or after January 1, 2009. This guidance did not impact any acquisitions of the Company closing after the date of adoption.

In May 2009, the FASB issued ASC 855 "Subsequent Events" which establishes general standards of accounting and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This statement, which includes a new required disclosure of the date through which an entity has evaluated subsequent events, is effective for interim or annual periods ending June 15, 2009. The FASB subsequently issued ASU 2010- 09 on February 24, 2010 to amend ASC 855 to address certain implementation issues, including elimination of the requirement for SEC filers to disclose the date through which it has evaluated subsequent events. The adoption of this statement did not have a material

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effect on the Company's consolidated financial statements and the required disclosure is included within Note 24 of the consolidated financial statements.

In March 2008, the FASB issued amendments to disclosures about derivative instruments and hedging activities which is now codified within ASC Topic 815 "Derivatives and Hedging." This statement expands derivative disclosure requirements to now require qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair values and amounts of gains and losses on derivative contracts and disclosures about credit- risk- related contingent features in derivative agreements. This statement is effective for the fiscal years and interim periods beginning after November 15, 2008. The adoption of this statement did not have a material impact on the Company's consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010- 06, "Fair Value Measurements and Disclosures (Topic 820) - Improving Disclosures about Fair Value Measurements". ASU 2010- 06 provides amended disclosure requirements related to fair value measurements including details of significant transfers in and out of Level 1 and Level 2 measurements and the reasons for the transfers, and a gross presentation of activity within the Level 3 rollforward, presenting separately information about purchases, sales, issuances and settlements. ASU 2010- 06 is effective for financial statements issued for reporting periods beginning after December 15, 2009 for certain disclosures and for reporting periods after December 15, 2010 for other disclosures. Since these amended principles require only additional disclosures concerning fair value measurements, the adoption of this statement will not affect the Company's financial condition, results of operations or cash flows.

In April 2009, the FASB issued amended accounting principles related to the determination of fair value when the volume and level of activity for the asset or liability have significantly decreased and the identification of transactions that are not orderly now codified within ASC Topic 820 "Fair Value Measurements and Disclosures." This guidance lists factors which should be evaluated to determine whether a transaction is orderly, clarifies that adjustments to transactions or quoted prices may be necessary when the volume and level of activity for an asset or liability have decreased significantly, and provides guidance for determining the concurrent weighting of the transaction price relative to fair value indications from other valuation techniques when estimating fair value. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

In September 2009, the FASB issued ASU 2009- 12 "Fair Value Measurements and Disclosures (Topic 820) - Investments in Certain Entities That Calculate Net Asset Value ("NAV") per Share (or Its Equivalent)". ASU 2009- 12 provides guidance about using NAV to measure the fair value of interests in certain investment funds and requires additional disclosures about interests in investment funds. ASU 2009- 12 is effective for the first annual or interim reporting period ending after December 15, 2009. The Company has no investment funds for which fair value is determined using NAV. However, the Company adopted the additional disclosure provisions of this ASU as it relates to its investment in FA Technology Ventures. Refer to Note 7 "Investments" within the consolidated financial statements.

In September 2009 the FASB issued ASU 2009- 05, "Measuring Liabilities at Fair Value," which supplements and amends the guidance in ASC 820, Fair Value Measurements and Disclosures, that provides additional guidance on how companies should measure liabilities at fair value and confirmed practices that have evolved when measuring fair value such as the use of quoted prices for a liability when traded as an asset. Under the new guidance, the fair value of a liability is not adjusted to reflect the impact of contractual restrictions that prevent its transfer. A quoted price, if available, in an active market for an identical liability must be used. If such information is not available, an entity may use either the quoted price of the identical liability when traded as an asset; quoted prices for similar liabilities; similar liabilities traded as assets or another technique such as the income approach or a market approach. The effective date of this ASU is the first reporting period after August 26, 2009. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

BROADPOINT GLEACHER SECURITIES GROUP, INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS - (Continued)

In June 2008, FASB issued amended accounting principles related to determining whether instruments granted in share- based payment transactions are participating securities, now codified within ASC Topic 260 "Earnings Per Share." This guidance requires entities to allocate earnings to unvested and contingently issuable share- based payment awards that have non- forfeitable rights to dividends or dividend equivalents when calculating earnings per share and also to present both basic and diluted EPS pursuant to the two- class method. The effective date for this guidance is for fiscal years beginning after December 15, 2008. The adoption of this guidance had no impact on the Company's consolidated financial statements.

In April of 2008, the FASB issued amended accounting principles related to the determination of the useful life of intangible assets, now codified in ASC Topic 350 "Intangibles - Goodwill and Other." This guidance is intended to improve the consistency between the useful life of a recognized intangible asset and the period of expected cash flows used to measure the fair value of the asset. The effective date for this guidance is for fiscal years beginning after December 15, 2008. The adoption of this guidance did not impact the Company's consolidated financial statements.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Given the amount of capital we deploy, the financial products we trade and the large number of counterparties we deal with in our daily transactions, management believes that comprehensive and effective risk management is a key component for our success.

Our risk management mission includes: 1) proactively avoiding/minimizing risk events that would have negative impact on the Company's earnings and value objectives and 2) enabling more efficient allocation of capital and other resources based on performance and risk attribution quantification, which entails properly sizing our risk appetite/limits based upon Company- wide objectives.

We seek to achieve the above goals through risk management processes and procedures.

Risk Management Process

Senior management is directly involved in risk management of the Company and management directly participates in setting risk limits and allocating risk capital and intervenes if significant risk issues arise. Our risk manager understands the products and markets and is independent of the business units, which ensures an unbiased view of our risk exposures.

Our risk management process sets risk capital and risk parameters for each business, approves new business and products, monitors daily business activities and inventory exposure and intervenes when risk issues arise. Risk measures for different risk factors and different market sectors are calculated using sophisticated valuation models and risk analytics. Attribution analysis of both financial performance and risk exposure is performed. Daily risk reports are generated and distributed to trading management as well as senior management. Whenever risk issues arise, risk management will initiate discussions with the business units, trading management and/or senior management.

Our risk management process measures, monitors and manages various types of risks we encounter in our business activities, including market, credit, liquidity, funding, operational, legal and reputational risks.

Market Risk

Market risk represents the risk of loss that may result from the potential change in the value of our trading or investment positions as a result of fluctuations in interest rates, credit spreads and equity prices, as well as changes in the implied volatility of interest rates and equity prices. Market risk is inherent to both derivative and non- derivative financial instruments, and accordingly, the scope of the Company's market risk management procedures cover both non- derivative and derivatives instruments to include all market- risk- sensitive financial instruments. The Company's exposure to market risk is primarily related to principal transactions executed in order to facilitate customer trading activities.

The Company trades debt securities issued by U.S. Government and federal agency obligations, non- agency mortgage- backed securities, corporate debt, preferred stock and equity securities. In connection with these activities, the Company may be required to maintain inventories in order to facilitate customer transactions. In order to mitigate exposure to market risk, the Company enters into derivatives including the purchase and sale of TBAs and exchange traded treasury futures contracts.

In prior annual and quarterly reports, the Company has used the tabular presentation for disclosure of market risk information. The tabular presentation looked solely at the market value of our inventory over a future five- year period. During the year ended December 31, 2009, the Company determined that the sensitivity analysis was the improved disclosure alternative to measure risk for the types of financial instruments of which its trading activity is comprised. The sensitivity analysis uses a hypothetical one basis point adverse movement in interest rates to calculate potential loss in future earnings. We believe that the sensitivity analysis disclosure model presents more accurately the risks associated with the products on which

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - (Continued)

our trading activity is based and, consequently, our financial position and results of operations. Comparable information under this new disclosure method is also provided for the year ended December 31, 2008.

The following table categorizes the Company's market risk sensitive financial instruments.

| | | Market Value (net) as of December 31, | | | | | | |
|-------------------------------|-----------|---------------------------------------|----|----------|--|--|--|--|
| | | 2009 | | 2008 | | | | |
| (In thousands of dollars) | | | | | | | | |
| Trading risk | | | | | | | | |
| Interest rate | \$ | 905,847 | \$ | 602,640 | | | | |
| Equity | | - | | - | | | | |
| Foreign exchange | | - | | - | | | | |
| Commodity | | <u>-</u> | | <u>-</u> | | | | |
| Total trading risk | <u>\$</u> | 905,847 | \$ | 602,640 | | | | |
| Other than trading risk | | | | | | | | |
| Interest rate | \$ | 182 | \$ | 487 | | | | |
| Equity | | 20,010 | | 15,865 | | | | |
| Foreign exchange | | - | | - | | | | |
| Commodity | | <u>-</u> | | <u>-</u> | | | | |
| Total other than trading risk | | 20,192 | | 16,352 | | | | |
| Total market value, net | \$ | 926,039 | \$ | 618,992 | | | | |

For additional information regarding the Company's fair valuation policies and methodologies, refer to Notes 1 and 5 within the consolidated financial statements.

The following is a discussion of the Company's primary market risk exposures as of December 31, 2009, including a discussion of how those exposures are currently managed.

Interest Rate Risk and Related Prepayment Risk

Interest rate risk exposure is a consequence of maintaining inventory positions and trading in interest- rate- sensitive financial instruments. These financial instruments include debt securities issued by U.S. Government and federal agency obligations, non- agency mortgage- backed securities, corporate debt and preferred stock. In connection with trading activities, the Company exposes itself to interest rate risk, arising from changes in the level or volatility of interest rates or the shape and slope of the yield curve.

Prepayment risk, which is related to interest rate risk, arises from the possibility that the rate of principal repayment on mortgages will fluctuate, affecting the value of mortgage- backed securities. Prepayments are the full or partial repayment of principal prior to the original term to maturity of a mortgage loan and typically occur due to refinancing of mortgage loans and turnover in housing ownership. Prepayment rates on mortgage- related securities vary from time to time and may cause changes in the amount of the Company's net interest income, the valuations of mortgage- backed securities in the inventory and the effectiveness of our interest rate hedging. Prepayments of mortgage loans usually can be expected to increase when mortgage interest rates fall below the then- current interest rates on such loans and decrease when mortgage interest rates exceed the then- current interest rate on such loans, although such effects are uncertain. Prepayment experience also may be affected by the conditions in the housing and financial markets, general economic conditions and the relative interest rates on fixed- rate and adjustable- rate mortgage loans underlying mortgage-backed securities. The

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - (Continued)

purchase prices of mortgage- backed securities are generally based upon assumptions regarding the expected rates of prepayments.

The Company manages its exposure to interest rate and related prepayment risk by shorting mortgage pass- through TBAs, government securities and exchange traded treasury futures contracts. Hedging using government securities and exchange traded treasury futures contracts protects the Company from movements in the yield curve and changes in general levels of interest rates. Hedging using TBAs minimizes the basis risk between the mortgage- backed securities market and government securities market.

A large portion of the Company's inventory consists of specified mortgage- backed securities pass- through pools, whose prices are linked to TBAs, which also, however, display their own idiosyncratic pricing behavior based on their underlying mortgage loan characteristics. The Company believes that TBAs are the best hedging tool for these pools, but not necessarily a perfect hedge.

A sensitivity analysis has been prepared to estimate the Company's exposure to interest rate risk of its net trading inventory positions. The fair market value of these securities included in the Company's inventory at December 31, 2009 and 2008 was \$905.8 million and \$602.6 million, respectively. Interest rate risk is measured as the potential loss in fair value resulting from a hypothetical one- half percent increase in interest rates across the yield curve. At December 31, 2009, the potential change in fair value under this stress scenario was (\$9.1) million. In 2009, the Company refined its methodology of calculating fair value change under this sensitivity analysis by reflecting the net reduction in interest rate risk associated with the prepayment and amortization of mortgage- backed securities. At December 31, 2008, under this new methodology, the comparable change would have been \$6.5 million. The increase of \$2.6 million of this risk measure was driven by an increase of inventory levels and related hedges, as a result of increased volume in the Broadpoint Descap segment. Interest rates may increase more than the amount assumed above and consequently, the actual change in fair value may exceed the change computed above.

The following table shows a breakdown of our interest rate exposure on December 31, 2009 and December 31, 2008.

| Market Value Change per One Hundredth of One Percent Interest Rate Increase | 2009 | - | 2008 |
|---|-----------------|----|-----------|
| U.S. government and federal agency obligations | \$ (176,014) | \$ | (101,519) |
| Non- agency mortgage- backed securities | (7,112) | | (28,250) |
| Corporate debt securities | (76) | | (231) |
| Preferred stock | <u>-</u> | | <u> </u> |
| Total | \$ (183,202) | \$ | (130,000) |
| Average duration (years) | 2.91 | | 3.07 |

Credit Spread and Credit Rating Risk

The Company actively makes markets in various credit markets, including corporate bonds (both high yield and high grade), emerging market debt and structured credits (MBS/ABS/CMBS/CDO/CLO). As a consequence, the Company is exposed to credit spread and credit rating changes in these markets. Credit spread and credit rating risk results from changes in the level or volatility of credit spreads, either as a result of macro market conditions (e.g. risk aversion sentiment) or from idiosyncratic development of certain debt issuers or their sectors.

Our best risk management strategy in these markets is high inventory turnover, where we minimize the amount of and time window during which we hold these types of securities, in some cases by arranging the sale before committing to the purchase. Given this strategy, our inventory level in these securities remained rather low despite the rising revenue and trading volume in these areas.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - (Continued)

The following tables show a breakdown of our exposure in these markets on December 31, 2009 and December 31, 2008.

| Credit Sensitive Holdings Market Value as of December 31, 2009 (In thousands of dollars) | Non- Agency Mortgage- Backed Securities | _ | Corporate Debt Securities | Preferred Stock | Total |
|--|--|----|---------------------------------|------------------------|--------------|
| Investment grade | \$ 36,773 | \$ | (944) | \$ 8,888 | \$ 44,717 |
| Non- investment grade | 18,308 | | 701 | 1,814 | 20,823 |
| Total | \$ 55,081 | \$ | (243) | \$ 10,702 | \$ 65,540 |

| Credit Sensitive Holdings Market Value as of December 31, 2008 (In thousands of dollars) | Non- Agency Mortgage- Backed Securities | Corporate Debt Securities | _ P | referred Stock | Total |
|---|--|-------------------------------------|-----|-------------------|--------------|
| Investment grade | \$ 44,032 | \$ 361 | \$ | - | \$ 44,393 |
| Non- investment grade | 21,043 | 6,341 | | | 27,384 |
| Total | \$ 65,075 | \$ 6,702 | \$ | - | \$ 71,777 |

Equity Price Risk

The Company does not currently make markets in equity securities, but is exposed to equity price risk to the extent it holds equity securities in inventory. Equity price risk results from changes in the level or volatility of equity prices, which affect the value of equity securities or instruments that derive their value from a particular stock. The Company attempts to reduce the risk of loss inherent in its inventory of equity securities by monitoring those security positions throughout each day.

The Company had no marketable equity securities included in the Company's inventory at December 31, 2009 and \$0.7 million in securities owned at December 31, 2008. Equity price risk is estimated as the potential loss in fair value resulting from a hypothetical 10 percent adverse change in prices quoted by stock exchanges and amounts to \$0.1 million at December 31, 2008. The Company's investment portfolio excluding the consolidation of the Employee Investment Funds ("EIF") at December 31, 2009 and December 31, 2008 had a fair market value of \$18.3 million and \$14.3 million, respectively. Equity price risk is also estimated as the potential loss in fair value resulting from a hypothetical 10 percent adverse change in equity security prices or valuations and for the Company's investment portfolio excluding the consolidation of the EIF amounted to \$1.8 million at December 31, 2008. Equity prices may increase more than the amount assumed above, and consequently, the actual change in fair value may exceed the change computed above.

COUNTERPARTY CREDIT RISK

Counterparty credit risk is the risk of loss due to failure of our counterparty to meet its obligations. The Company is engaged in various trading and brokerage activities whose counterparties primarily include broker- dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty or issuer of the instrument. The Company seeks to control credit risk by following an established credit approval process, monitoring credit limits, and requiring collateral where it deems appropriate.

Agency and principal securities transactions with customers of the Company's subsidiaries are cleared through third party clearing agreements on a fully disclosed basis. Under these agreements, the clearing agents settle these transactions on a fully disclosed basis, collect margin receivables related to these transactions.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - (Continued)

monitor the credit standing and required margin levels related to these customers and, pursuant to margin guidelines, require the customer to deposit additional collateral with them or to reduce positions, if necessary.

In the normal course of business, the Company guarantees certain service providers, such as clearing and custody agents, trustees, and administrators, against specified potential losses in connection with their acting as an agent of, or providing services to, the Company or its affiliates. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company has historically made no material payments under these arrangements and believes that it is unlikely it will have to make material payments in the future. Therefore, the Company, has not recorded any contingent liability in the condensed consolidated financial statements for these indemnifications.

LIQUIDITY AND FUNDING RISK

Market liquidity risk is the risk that it takes longer or it is more costly than anticipated to sell inventory to raise cash due to adverse market conditions. Funding liquidity risk is the risk that we are unable to meet margin calls or cash flow needs due to lack of cash or are unable to maintain leveraged positions due to margin calls or reduction in credit lines from lending counterparties.

Liquidity is of paramount importance to our success and operations. Lack of liquidity tends to be the biggest contributor to the rapid failure of financial institutions. The Company has various strategies, policies and processes in place to monitor and mitigate liquidity risk.

Our liquidity risk management consists of the following components:

maintaining excess liquidity;

maintaining conservative leverage ratios;

diversifying our funding sources; and

actively managing the assets/liability terms of our trading business.

Excess Liquidity

Having ample access to cash is critical for financial firms in times of crisis and market turmoil and is critical for us to be able to take advantage of market opportunities whenever they arise. We monitor our funding and cash flow needs daily and measure them against available cash levels in order to maintain available cash at our clearing agents so we have liquidity for operations and for meeting financing obligations even under stressful market conditions.

Conservative Leverage Ratios

Leverage magnifies the risks (and potential rewards) we take. To balance this risk/reward equation, we maintain weighted average target leverage ratios well below 10, so that the magnified risk from leveraging would still be manageable even in the event of market crisis. The table below shows key leverage ratios.

| | 2009 | 2008 |
|---------------------|------|------|
| Inventory to Equity | 3.0 | 6.3 |

Diversified Funding Sources

We fund our trading operations through secured borrowings, mainly from our clearing firms. Over the last year, we have been establishing more diversified funding sources through the repurchase market. This additional funding channel gives us more sources of funding, thus reducing funding risk and cost. However,

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - (Continued)

we do not have any additional committed sources of borrowing. We will continue to expand this channel and explore other channels to build a network of funding sources in order to reduce funding/liquidity risk.

Asset/Liability Management

In order to avoid forced selling of leveraged positions in a down market due to margin calls, we monitor and manage the maturity profile of our funding source relative to our trading horizon and market liquidity conditions. The majority of our inventory is financed through our clearing broker, which provides for no defined maturity. However, for assets financed through the repurchase market, we strive to arrange the maturity of the repurchase agreements to be equal to the anticipated timeframe we expect to be able to liquidate the positions being financed through this mechanism.

OPERATING RISK

Operating risk is the potential for loss arising from limitations in the Company's financial systems and controls, deficiencies in legal documentation and the execution of legal and fiduciary responsibilities, deficiencies in technology and the risk of loss attributable to operational problems. These risks are less direct than credit and market risk, but managing them is critical, particularly in a rapidly changing environment with increasing transaction volumes. In order to reduce or mitigate these risks, the Company has established and maintains an internal control environment that incorporates various control mechanisms at different levels throughout the organization and within such departments as Finance, Information Technology, Operations, Legal, Compliance and Internal Audit. These control mechanisms attempt to ensure that operational policies and procedures are being followed and that the Company's various businesses are operating within established corporate policies and limits.

OTHER RISKS

Other risks encountered by the Company include political, regulatory and tax risks. These risks reflect the potential impact that changes in local laws, regulatory requirements or tax statutes have on the economics and viability of current or future transactions. In an effort to mitigate these risks, the Company seeks to review new and pending regulations and legislation and their potential impact on its business

Item 8. Financial Statements and Supplementary Data

Index to Financial Statements and Supplementary Data

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Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of Broadpoint Gleacher Securities Group, Inc.:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of Broadpoint Gleacher Securities Group, Inc. and its subsidiaries at December 31, 2009 and December 31, 2008, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2009 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in item 9a. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits (which we integrated in 2009 and 2007). We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

New York, NY March 15, 2010

CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands of dollars, except per share amounts)

Years Ended December 31 2009 2008 2007 Revenues Principal transactions \$ \$ 97,032 \$ 21,229 230,011 Commissions 19,745 6,529 4,666 Investment banking 36,577 8,296 8,127 Investment banking revenue from related 9,579 8,400 Investment gains/(losses), net 5,698 (1,115)2,594 Interest 49,439 21,946 8,639 Fees and other 3,925 6,368 1,856 145,013 47,111 Total revenues 357,417 Interest expense 7,027 15,572 10,712 Net revenues 341,845 134,301 40,084 Expenses (excluding interest) Compensation and benefits 235,798 111.678 41.286 Clearing, settlement and brokerage 2,794 4,631 3,127 Communications and data processing 10,509 9,245 7,827 Occupancy, depreciation and amortization 8,381 6,259 6,559 Amortization of intangible assets 3,896 391 53 5,499 3,099 Selling 2,680 Restructuring 4,315 2,698 7,479 Other 11,137 11,326 Total expenses (excluding interest) 279,851 149,107 71,709 Income (loss) before income taxes and discontinued operations 61,994 (14,806)(31,625)Income tax expense (benefit) 7,102 2,424 (4,703)Income (loss) from continuing operations 54,892 (17,230)(26,922)Income (loss) from discontinued operations (including a pre- tax gain on sale of \$7,944 in 2007) (net of \$4,747 tax expense in 2007) (see Note 22) 28 (132)7,460 54,920 Net income (loss) \$ (17,362)(19,462)Basic earnings/(loss) per share: Continuing operations \$ 0.57 \$ (0.25)\$ (0.98)Discontinued operations 0.27 Income (loss) per share \$ 0.57 \$ (0.25)\$ (0.71)Diluted earnings/(loss) per share: 0.53 Continuing operations \$ \$ (0.25)\$ (0.98)Discontinued operations 0.27 0.53 (0.25)(0.71)Income (loss) per share \$ \$ Weighted average shares of common stock: Basic 96,834 69,296 27,555 Diluted 104,233 69,296 27,555

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(In thousands of dollars, except share amounts)

| | December 31 2009 | December 31 2008 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 24,997 | \$ 7,377 |
| Cash and securities segregated for regulatory | | |
| purposes | 100 | 470 |
| Receivables from: | | |
| Brokers, dealers and clearing agencies | 19,797 | 3,465 |
| Related parties | 2,971 | 232 |
| Others | 14,134 | 4,490 |
| Securities owned, at fair value (includes assets pledged of \$978,967 and \$602,454 at | | |
| December 31, 2009 and 2008, respectively) | 979,701 | 618,822 |
| Investments | 19,326 | 15,398 |
| Office equipment and leasehold improvements, | | |
| net | 3,069 | 1,691 |
| Goodwill | 105,694 | 23,283 |
| Intangible assets | 19,263 | 8,239 |
| Deferred tax assets, net | 16,137 | 318 |
| Other assets | 10,974 | 10,486 |
| Total Assets | \$ 1,216,163 | \$ 694,271 |
| Liabilities and Shareholders' Equity | | |
| Liabilities Liabilities | | |
| Payables to: | | |
| Brokers, dealers and clearing agencies | \$ 691,495 | \$ 511,827 |
| Related parties | 12,678 | 1,365 |
| Others | 1,502 | 1,423 |
| Securities sold, but not yet purchased, at fair value | 72,988 | 15,228 |
| Accrued compensation | 70,728 | 31,939 |
| Accounts payable | 2,203 | 2,172 |
| Accrued expenses | 4,754 | 6,178 |
| Income taxes payable | 2,397 | - |
| Deferred tax liabilities | 2,817 | _ |
| Mandatorily redeemable preferred stock | 24,419 | 24,187 |
| | | 504.210 |
| Total Liabilities | 885,981 | 594,319 |
| Commitments and Contingencies (See Note 15) | | |
| Subordinated debt | 1,197 | 1,662 |
| Shareholders' Equity Common stock; \$.01 par value; authorized 200,000,000 shares as of December 31, 2009 and 100,000,000 shares as of December 31, 2008, | | |
| respectively; issued 125,056,247 and 81,556,246 shares, respectively; and outstanding | | |
| 124,357,163 and 79,829,492 shares, respectively | 1,251 | 815 |
| Additional paid- in capital | 411,633 | 236,824 |
| Deferred compensation | 534 | 954 |
| Accumulated deficit | (83,142) | (138,062) |
| Treasury stock, at cost (699,084 shares as of December 31, 2009 and 1,726,754 as of | (1.201) | (2.24) |
| December 31, 2008) | (1,291) | (2,241) |
| Total Shareholders' Equity | 328,985 | 98,290 |
| Total Liabilities and Shareholders' Equity | \$ 1,216,163 | \$ 694,271 |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND TEMPORARY CAPITAL

For the Years Ended December 31, 2009, 2008 and 2007 (In thousands except for number of shares)

| | Temporary | Common Sto | ock | Additional Paid- In | Accumulated | Treasury | Treasury Stock | |
|---|-----------|------------|---------------|------------------------|--------------|-------------|----------------|--------------------------|
| | Capital | Shares | Amount | Capital | Deficit | Shares | Amount | Deferred Compensation |
| Balance | | | | | | | | |
| December 31, 2006 Amortization of | \$ 104 | 17,613,827 | \$ 176 | \$ 152,573 | \$ (100,605) | (1,168,748) | \$ (3,214) | \$ 2,64 |
| ompensation Restricted stock | - | - | - | - | - | - | - | |
| orfeitures ssuance of | - | - | - | (2,579) | - | (552,442) | (601) | |
| restricted stock | _ | _ | _ | 8,894 | _ | _ | _ | |
| Issuance of common stock | - | 41,986,303 | 420 | 45,382 | _ | _ | - | |
| Cash Dividends paid | - | - | - | - | - | - | - | |
| Options exercised | - | - | - | 122 | - | - | - | |
| Options expense recognized | - | - | - | 16 | - | - | - | |
| Treasury stock purchased | - | - | - | (94) | - | (95,931) | (94) | |
| Employee stock trust | | 55,810 | | 22 | _ | 59,440 | 1,044 | (1,064 |
| FIN 48 adoption Amortization of | - | - 33,610 | - | - | (633) | - 39,440 | 1,044 | (1,004 |
| unearned compensation | - | - | - | (683) | - | - | - | |
| Net loss | | <u>-</u> | | | (19,462) | <u> </u> | | |
| Balance December 31, 2007 Amortization of | \$ 104 | 59,655,940 | \$ 596 | \$ 203,653 | \$ (120,700) | (1,757,681) | \$ (2,865) | \$ 1,583 |
| unearned compensation Stock | - | = | - | - | - | - | - | |
| compensation forfeitures | _ | - | - | (209) | - | (53,277) | _ | |
| Issuance of treasury stock | _ | _ | _ | - | _ | 84,204 | (5) | |
| Employee stock | | | | | | . , . | 629 | (620 |
| Amortization of unearned | - | - | _ | - | _ | _ | 029 | (629 |
| compensation Issuance of | - | - | - | 6,761 | - | - | - | - |
| warrants Temporary capital forfeiture | (104) | - | - | 929 104 | | | · | - |
| Issuance of common stock | (104) | 21,900,306 | 219 | 24,305 | _ | _ | _ | |
| Payment of expenses to issue | | 21,200,300 | 21, | 21,303 | | | | |
| common stock Options expense | - | - | - | (268) | - | - | - | - |
| recognized Net loss | <u>-</u> | - | = | 1,549 | (17,362) | - | - | |
| Balance | | | · | | (17,502) | | _ | |
| December 31, 2008 Shares issued in | \$ - | 81,556,246 | \$ 815 | \$ 236,824 | \$ (138,062) | (1,726,754) | \$ (2,241) | \$ 954 |
| connection with the Gleacher Partners Inc. acquisition | <u>-</u> | 23,000,001 | 231 | 69,000 | - | - | _ | |
| Issuance of common stock, net | | | | | | | | |
| of issuance costs Common stock issued into treasury to satisfy share based | - | 16,000,000 | 160 | 93,987 | - | - | - | |
| compensation exercises and vesting | <u>-</u> | 2,500,000 | 25 | - | - | (2,500,000) | (25) | |
| Common stock ssued for grants of | | | 2- | , | | | | |
| Amortization of share based | - - | 2,000,000 | 20 | (20) | | - | | |
| Excess net tax benefit related to share based | | | | 12,436 | | | - | |
| compensation Issuance of treasury stock for restricted stock grants, restricted stock unit settlements and | - | - | - | 5,549 (2,131) | i | 3,797,453 | 2,131 | |

| option exercises | | | | | | | | |
|------------------------------|-----|-------------|----------|------------|-------------|-----------|------------|--------|
| Forfeitures of | | | | | | | | |
| restricted stock | - | - | - | 461 | - | (103,247) | (461) | - |
| Shares withheld for | | | | | | | | |
| minimum | | | | | | | | |
| withholding taxes | | | | | | | | |
| for vested restricted | | | | | | | | |
| stock units and | | | | | | | | |
| options exercises | - | | - | (5,352) | - | - | - | - |
| Shares withheld for | | | | | | | | |
| minimum | | | | | | | | |
| withholding taxes | | | | | | | | |
| for restricted stock | - | | - | - | - | (216,448) | (761) | - |
| Settlement of | | | | | | | | |
| contingent | | | | | | | | |
| consideration | | | | | | | | |
| related to the | | | | | | | | |
| American | | | | | | | | |
| Technology | | | | | | | | |
| Holdings, Inc. | | | | 525 | | | | |
| acquisition Distributions of | - | - | - | 525 | - | - | - | - |
| deferred | | | | | | | | |
| compensation | | | | | | | | |
| related to the | | | | | | | | |
| employee stock | | | | | | | | |
| trust | _ | | _ | 354 | _ | 49,912 | 66 | (420) |
| Net income | - | - | | | 54,920 | - | | |
| Balance | | | | | | | | |
| December 31, 2009 \$ | · - | 125,056,247 | \$ 1,251 | \$ 411,633 | \$ (83,142) | (699,084) | \$ (1,291) | \$ 534 |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands of dollars)

| Cash flows from operating activities: S S4,920 S (17,362) S (19,462) | | For the 2009 | For the Years Ended December 31, 2009 2008 | | |
|--|---|--------------|--|--------------|--|
| National Content National Co | | 2009 | | 2007 | |
| Adjustments to recombile net income (loss) to set each provided by (loss) (lo | , , , , , , , , , , , , , , , , , , , | \$ 54,020 | \$ (17.262) | \$ (10.462) | |
| | | \$ 34,920 | \$ (17,302) | \$ (19,402) | |
| | | | | | |
| Deferred income tax 18,388 - | activities: | | | | |
| Amortization of industries cores | Depreciation and amortization | 1,161 | 1,002 | 2,171 | |
| Amortization of intangible assests 3,896 391 353 | Deferred income tax | (18,388) | <u>-</u> | - | |
| Amortization of discount of mandatority Cedemable preferred stock 232 116 Cedemable preferred stock 232 116 Cedemable preferred stock 248 3,448 4,660 4,086 8,61 (2,715 | Amortization of debt issuance costs | | | - | |
| redeemable preferred stock 232 116 Cherred compensation - (22 Amortization of share- based compensation 13,974 8,348 4,969 Leadized (glash) flosses on side of movestiments (4,085) 861 (221) Realized (glash) flosses on side of movestiments - 1,093 - Plance of the equipment and leasehold movestiments on operating assets and liabilities: - 1,093 - Land and securities segregated for regulatory 370 1,180 3,550 Scurities purchased under agreement to receil set receivable/gayable from customers - 3,216 (1,469 set receivable/gayable from set clear and clearing 1,313 3,525 47,209 | Amortization of intangible assets | 3,896 | 391 | 53 | |
| Deferred compensation 13,974 8,348 4,969 10 10 12 12 12 12 12 12 | • | | | | |
| Amortization of share- based compensation 13,974 8,348 4,969 861 C2,715 | | 232 | 116 | - (20) | |
| | | 12.074 | - | . , | |
| Realized (gains) losses on sale of meets them is compared to the properties of office equipment and leasehold migrovements and office equipment and leasehold migrovements are | | | | | |
| mestments (1,612) 654 121 Sibispal of office equipment and leasehold mprovements | | (4,080) | 801 | (2,713) | |
| Disposal of office equipment and leasehold mynovements 1,1093 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 1,180 3,350 3, | | (1.612) | 654 | 121 | |
| 1,093 1,095 1,095 1,095 1,095 1,095 1,095 1,00 | | (1,012) | 054 | 121 | |
| Changes in operating assets and liabilities: Changes in operating activities: C | | _ | 1 093 | _ | |
| Cash and securities segregated for regulatory purposes 370 | | | 1,073 | | |
| Surposes 370 | | | | | |
| 1,4083 1,088 1,0 | | 370 | 1,180 | 3,550 | |
| usedl - 1.4(0.85) ket receivable/payable from customers - 3.216 (1.460) ket receivable/payable from related party (397) (232) - Securities somed, at fair value (360,879) (432,932) 85.766 Other assets (118) (7,626) 152 vet payable to brokers, dealers, and clearing genetics 163,336 365,225 47,205 vet receivable/payable to others (7,481) 960 1,904 Scentrities sold but not yet purchased, at fair value 57,760 4,729 23,060 Scentrities sold but not yet purchased, at fair value 57,760 4,729 23,060 Accounts payable and accrued expenses (8,499) (8,433) (4,153 Accounts payable and accrued expenses (8,499) (8,433) (4,153 Accuract compensation 35,840 18,725 (19,234) Accuract payable and accrued expenses (8,499) (8,453) (4,153) vet cash (used in) provided by operating civities: (69,864) (59,767) 130,211 Cash flows from inves | Securities purchased under agreement to | | | | |
| Net receivable/payable from related parry (397) (323) (324) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (342,932) (350,879) (353,366 | | - | - | 14,083 | |
| Securities owned, at fair value (360,879) (432,932) 85.764 152 1 | Net receivable/payable from customers | - | 3,216 | (1,469) | |
| Other assets (118) (7,626) 152 Net payable to brokers, dealers, and clearing gencies 163,336 365,325 47,205 Net reviewable/payable to others (7,481) 960 1,904 Securities sold but not yet purchased, at fair value 77,60 4,729 23,060 Accounts payable and accrued expenses (8,499) (8,453) (4,153) Accrued compensation 35,840 18,725 (19,231) Accrued compensation (strict (edercase) increase in drafts payable increase) in drafts payable increase increas | Net receivable/payable from related party | (397) | | - | |
| Net payable to brokers, dealers, and clearing geneties 163,336 365,325 47,205 1904 | Securities owned, at fair value | (360,879) | (432,932) | 85,764 | |
| Inches I | Other assets | (118) | (7,626) | 152 | |
| Net receivable/payable to others Net receivable/payable to others Value | | | | | |
| Securities sold but not yet purchased, at fair value \$7,760 | 6 | | | 47,205 | |
| Accounts payable and accrued expenses \$7,760 4,729 23,066 Accounts payable and accrued expenses \$8,499 (8,453) (4,153 Accounts payable increase in drafts payable 249 154 (5,769 Accounts payable 310 - Cash flows from investing activities (69,864) (59,767 130,211 Cash flows from investing activities (69,864) (764) (388 Cash flows from investing activities (2,394) (764) (388 Cash flows from investing activities (303) - (795) (2,512 Cash flows from financing activities (1,747) (7,034) (2,188 Cash flows from financing activities (1,747) (7,034) (2,188 Cash flows from financing activities (1,300) (1,462 Cash flows from issuance of common stock (465) (1,300) (1,462 Cayments of expenses related to issuance of common stock (4,198 (4,198 Cayments of expenses related to issuance of common stock (4,198 (4,198 Cayments of expenses related to issuance of common stock (4,198 (4,198 Cayments of expenses related to issuance of common stock (4,198 (4,198 Cayments of expenses related to issuance of common stock (4,198 (4,198 (4,198 Cayments of expenses related to issuance of common stock (4,198 | | (7,481) | 960 | 1,904 | |
| Accounts payable and accrued expenses Accounts owner and the state of the | | 55.50 | 4.500 | 22.040 | |
| Accrued compensation 35,840 18,725 (19,231 (5,769 net) decrease) increase in drafts payable 249 154 (5,769 net) decrease) increase in drafts payable (310) | | | | | |
| Net (decrease) increase in drafts payable (310) | | | | | |
| Net cash (used in) provided by operating ctrivities | 1 | | | | |
| Net cash (used in) provided by operating activities (69,864) (59,767) 130,211 **Cash flows from investing activities:** Purchases of office equipment and leasehold mprovements (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 (2,394) (764) (388 sales of office equipment and leasehold mprovements | | | 134 | (3,709) | |
| Sectivities (69,864) (59,767) 130,211 Cash flows from investing activities: Cash flows from flows flow | meome taxes payable | (310) | | | |
| Cash flows from investing activities: Purchases of office equipment and leasehold mprovements | Net cash (used in) provided by operating | | | | |
| Purchases of office equipment and leasehold mprovements (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 capital contribution - investments (303) (2,512 perceeds from sale of investments (78 perceeds from sale of investments (78 perceeds from sale of investments (795) 212 perceeds from its perceed | activities | (69,864) | (59,767) | 130,211 | |
| Purchases of office equipment and leasehold mprovements (2,394) (764) (388 sales of office equipment and leasehold mprovements 500 capital contribution - investments (303) (2,512 perceeds from sale of investments (78 perceeds from sale of investments (78 perceeds from sale of investments (795) 212 perceeds from its perceed | | | | | |
| Improvements | | | | | |
| Sales of office equipment and leasehold mprovements 500 | | (2.304) | (764) | (388) | |
| ### State of the s | 1 | (2,374) | (704) | (388) | |
| Capital contribution - investments (303) - (2,512 Proceeds from sale of investments 78 - 212 Proceeds from sale of Debt Capital 78 - (795) - 212 Proceeds from sale of American 79 - (795) - 212 Proceeds from sale of American 79 - (795) - 212 Proceeds from sale of American 79 - (795) - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 79 - 212 Proceeds from sale of Gleacher Partners 70 - 212 Proceeds from sal | 1 1 | _ | _ | 500 | |
| Proceeds from sale of investments 78 - 212 Payment for purchase of Debt Capital Markets Group - (795) - (795) - (795) Payment for purchase of American Fechnology Holdings, Inc., net of cash acquired - (5,475) - (797) Payment to sellers of American Technology Holdings, Inc. (410) - (797) - (797) Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) - (797) Payment for purchase of Gleacher Partners Inc., net of cash acquired (11,747) (7,034) (2,188) Cash flows from financing activities Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based Compensation 5,549 - (798) - (799) Payments on subordinated debt (465) (1,300) (1,462) Payments of expenses related to issuance of common stock (1,319) (268) (4,198) | | | _ | | |
| Payment for purchase of Debt Capital Markets Group - (795) - Payment for purchase of American Technology Holdings, Inc., net of cash acquired - (5,475) - Payment to sellers of American Technology Holdings, Inc. Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) - Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) - Payment for purchase of Gleacher Partners Inc., net of cash acquired (11,747) (7,034) (2,188) Cash flows from financing activities Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based compensation 5,549 - Payments on subordinated debt (465) (1,300) (1,462) Payments of expenses related to issuance of common stock (1,319) (268) (4,198) | | | - | 212 | |
| Markets Group - (795) Payment for purchase of American Fechnology Holdings, Inc., net of cash acquired - (5,475) Payment to sellers of American Technology Holdings, Inc. (410) Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) - Net cash (used in) provided by investing Inc. (11,747) (7,034) (2,188) Cash flows from financing activities: Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based Inc. (465) (1,300) (1,462) Payments of expenses related to issuance of Common stock (1,319) (268) (4,198) | | | | | |
| Payment for purchase of American Fechnology Holdings, Inc., net of cash acquired - (5,475) - Payment to sellers of American Technology Holdings, Inc. (410) Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) - Payment for purchase of Gleacher Partners Inc., net of cash acquired (11,747) (7,034) (2,188) Cash (lused in) provided by investing activities (11,747) (7,034) (2,188) Cash flows from financing activities: Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based compensation 5,549 Payments on subordinated debt (465) (1,300) (1,462) Payments of expenses related to issuance of common stock (1,319) (268) (4,198) | | - | (795) | - | |
| Technology Holdings, Inc., net of cash acquired | | | , | | |
| Payment to sellers of American Technology Holdings, Inc. Payment for purchase of Gleacher Partners Inc., net of cash acquired Net cash (used in) provided by investing Inctivities (11,747) (7,034) (2,188) Cash flows from financing activities: Proceeds from issuance of common stock Excess tax benefits related to share- based Compensation Payments on subordinated debt Payments of expenses related to issuance of common stock Payments of expenses related to issuance of common stock Payments of expenses related to issuance of common stock (1,319) (268) (410) - - - - - - - - - - - - - | | | | | |
| Holdings, Inc. (410) | | - | (5,475) | - | |
| Payment for purchase of Gleacher Partners Inc., net of cash acquired (8,718) Net cash (used in) provided by investing activities (11,747) (7,034) (2,188) Cash flows from financing activities: Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based compensation 5,549 | Payment to sellers of American Technology | | | | |
| Cash (used in) provided by investing (11,747) (7,034) (2,188) | | (410) | - | - | |
| Net cash (used in) provided by investing activities (11,747) (7,034) (2,188 ctivities (11,747) (1,748 ctivities (11,747) (1,748 ctivities (11,747) (1,748 ctivities (11,748) (1,748) (1,748 ctivities (11,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,748) (1,74 | | | | | |
| Cash flows from financing activities | nc., net of cash acquired | (8,718) | <u> </u> | _ | |
| Cash flows from financing activities | Net cash (used in) provided by investing | | | | |
| Cash flows from financing activities: Proceeds from issuance of common stock Excess tax benefits related to share- based compensation Payments on subordinated debt Payments of expenses related to issuance of common stock (1,319) (268) (1,600 5,549 - (1,300) (1,462 (4,198) | | (11 747) | (7.024) | (2 199) | |
| Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based compensation 5,549 | ictivities | (11,747) | (7,034) | (2,188) | |
| Proceeds from issuance of common stock 95,466 19,670 50,000 Excess tax benefits related to share- based compensation 5,549 | Cash flows from financing activities: | | | | |
| Compensation 5,549 | | 95,466 | 19,670 | 50,000 | |
| Payments on subordinated debt (465) (1,300) (1,462) Payments of expenses related to issuance of common stock (1,319) (268) (4,198) | Excess tax benefits related to share- based | | | | |
| Payments of expenses related to issuance of common stock (1,319) (268) (4,198) | compensation | 5,549 | - | _ | |
| common stock (1,319) (268) (4,198 | | (465) | (1,300) | (1,462) | |
| | Payments of expenses related to issuance of | | | | |
| - (671) | common stock | (1,319) | | (4,198) | |
| | | - | (671) | - | |

| Payment of expenses for the issuance of | | | |
|---|--------------|----------------|-----------------|
| mandatorily redeemable preferred stock | | | |
| Proceeds from issuance of mandatorily | | | |
| redeemable preferred stock | - | 25,000 | - |
| Payments of short- term bank loans, net | - | - | (128,525) |
| Payments of notes payable | - | - | (12,667) |
| Payments of obligations under capitalized | | | |
| leases | - | - | (3,522) |
| Purchase of treasury stock | - | - | (94) |
| Net cash provided by (used in) financing activities | \$ 99,231 | \$ 42,431 | \$ (100,468) |
| Increase (decrease) in cash and cash equivalents | \$ 17,620 | \$ (24,370) | \$ 27,555 |

CONSOLIDATED STATEMENTS OF CASH FLOWS - (Continued)

(In thousands of dollars)

| | | For the Years Ended December 31, | | | | | |
|--|----|----------------------------------|----|--------|----|--------|--|
| | 20 | 009 | | 2008 | | 2007 | |
| Cash and cash equivalents at beginning of the year | | 7,377 | | 31,747 | | 4,192 | |
| Cash and cash equivalents at the end of the year | \$ | 24,997 | \$ | 7,377 | \$ | 31,747 | |
| SUPPLEMENTAL CASH FLOW DISCLOSURES | | | | | | | |
| Cash paid (received) during the year for: | | | | | | | |
| Income taxes | \$ | 22,268 | \$ | 105 | \$ | 319 | |
| Interest | \$ | 15,099 | \$ | 12,130 | \$ | 14,470 | |

NON CASH INVESTING AND FINANCING ACTIVITIES

The fair value of noncash assets acquired and liabilities assumed in the Gleacher Partners, Inc. acquisition for the year ended December 31, 2009 were \$94.9 million and \$1.9 million. In connection with this acquisition, the Company issued 23 million shares valued at approximately \$69 million.

The fair value of noncash assets acquired and liabilities assumed in the American Technology Holding, Inc. acquisition for the year ended December 31, 2008 were \$21.5 million and \$6.7 million. In connection with this acquisition, the Company issued 2,676,437 shares valued at approximately \$4.8 million.

During the year ended December 31, 2009, the Company issued 2,500,000 shares of common stock directly into treasury for future settlement of share based compensation awards.

During the years ended December 31, 2009, 2008 and 2007, the Company issued approximately 3.8 million, 0.08 million and 0.06 million shares out of treasury for share- based compensation exercises and vesting and distributions of deferred compensation related to the employee stock trust.

During the years ended December 31, 2009, 2008 and 2007, the Company distributed \$0.4 million, \$0.6 million and \$1.0 million, respectively, of the Company's stock from the employee stock trust to satisfy deferred compensation liabilities payable to employees (see Note 14).

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. Significant Accounting Policies

Organization and Nature of Business

The consolidated financial statements include the accounts of Broadpoint Gleacher Securities Group, Inc., and its wholly- owned subsidiaries (the "Company"), and Employee Investment Funds (see Note 7). Broadpoint Capital Inc. ("Broadpoint Capital") and Broadpoint AmTech, Inc. ("Broadpoint AmTech"), both of which are wholly- owned subsidiaries registered with the Securities and Exchange Commission ("SEC"), are members of the Financial Industry Regulatory Authority ("FINRA") and various exchanges. Broadpoint Capital is also a member of the National Futures Association ("NFA"). Gleacher Partners, LLC ("Gleacher Partners"), which was acquired by the Company in 2009, is a broker-dealer registered with the SEC and is a member of FINRA. The Company is an independent investment bank that provides corporations and institutional investors with strategic, research- based investment opportunities, capital raising, and financial advisory services, including merger and acquisition, restructuring, recapitalization and strategic alternative analysis, as well as securities brokerage for institutional customers primarily in the United States. Another of the Company's subsidiaries is FA Technology Ventures Corporation ("FATV") which manages private equity funds, providing venture financing to emerging growth companies primarily in the United States. All significant inter- company balances and transactions have been eliminated in consolidation.

Accounting Standards Codification

In June 2009, the Financial Accounting Standards Board ("FASB") launched the FASB Accounting Standards Codification ("ASC") as the single authoritative source of U.S. generally accepted accounting principles ("GAAP") recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On its effective date, the ASC superseded all then- existing non- SEC accounting and reporting standards. All other non- grandfathered non- SEC accounting literature not included in the ASC became non- authoritative. The Company adopted the ASC as it became effective for financial statements issued for interim and annual periods ending after September 15, 2009. All such references to GAAP throughout the notes to the consolidated financial statements are references to the applicable ASCs.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company has defined cash equivalents as highly liquid investments, with original maturities of less than 90 days that are not segregated for regulatory purposes or held for sale in the ordinary course of business. At December 31, 2009 and 2008, cash equivalents were \$8.9 million and \$2.1 million, respectively. Cash and cash equivalents of approximately \$7.8 million and \$1.7 million, respectively, were held at one financial institution.

Securities Transactions

Proprietary securities transactions in regular- way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the

BROADPOINT GLEACHER SECURITIES GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Company are recorded on a trade date basis. Commission income and expenses on customers' securities transactions are reported on a trade date basis.

Fixed income securities owned and fixed income securities sold but not yet purchased, are valued using a variety of inputs, including observable market inputs when available. The Company utilizes observable market factors in determining fair value. Management also utilizes benchmark yields, reported trades for comparable trade sizes, issuer spreads, two sided markets, benchmark securities, bids and offers. These inputs relate either directly to the financial asset being evaluated or indirectly to a similar security (for example, another bond of the same issuer or a bond of a different issuer in the same industry with similar maturity, terms and conditions). Additionally, for certain mortgage- backed securities, management also considers various characteristics such as issuer, underlying collateral, prepayment speeds, cash flows and credit ratings. Management considers these pricing methodologies consistent with the assumptions made by other market participants in valuing similar financial assets. For investments in illiquid and privately held securities that do not have readily determinable fair values, the Company's estimate of fair value includes subjective assessments about a fair market valuation of the investee, including, but not limited to assumptions regarding the expected future financial performance of the investee and our assessment of the future prospects of the investee's business model. All of our investments in illiquid and privately held securities are evaluated quarterly for changes in fair value.

Equity securities owned and equity securities sold but not yet purchased are valued at market value based on quoted market prices.

Investment Banking

Investment banking revenues are recorded net of transaction related expenses, arising from securities offerings in which the Company acted as an underwriter or placement agent for debt, equity and convertible securities offerings. Investment banking management fees are recorded on offering date, sales concessions on trade date, and underwriting fees at the time the underwriting is completed, the income is reasonably determinable and not subject to any other contingencies. Investment banking revenues also include fees earned from providing merger, acquisition, restructuring, recapitalization and strategic alternative analysis services and are recognized as services are provided.

Resale and Repurchase Agreements

Transactions involving or sales of securities under agreements to repurchase ("repurchase agreements") are accounted for as collateralized financing transactions and are recorded at their contracted repurchase amounts plus accrued interest. The Company currently does not enter into purchases of securities under agreements to resell. The Company is required to provide securities to counterparties in order to collateralize repurchase agreements. The Company's agreements with counterparties generally contain contractual provisions allowing for additional collateral to be obtained, or excess collateral returned, when necessary. It is the Company's policy to value collateral daily and to retrieve excess collateral from counterparties, when appropriate.

At December 31, 2009 and December 31, 2008, the Company had no outstanding repurchase agreements.

Goodwill and Intangible Assets

The Company amortizes intangible assets over their estimate useful life, which is the period over which the assets are expected to contribute directly or indirectly to the future cash flows of the Company. Goodwill is not amortized; instead, it is reviewed on an annual basis for impairment. Goodwill is impaired when the carrying amount of the reporting unit exceeds the implied fair value of the reporting unit. A reporting unit is defined by the Company as an operating segment or a component of an operating segment provided that the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

component constitutes a business for which discrete financial information is available and segment management regularly reviews the operating results of that component. For impairment testing purposes, goodwill has been allocated to each reporting unit based upon the goodwill derived from each specific acquisition. The Company has designated its annual impairment testing dates for its Broadpoint Descap, Broadpoint AmTech, and Investment Banking reporting units to be December 31, October 1, and June 1, respectively. The Company uses income and market approaches to determine fair value of the reporting unit. The income approach applies a discounted cash flow analysis based on management's projections, while the market approach analyzes and compares the operating performance and financial condition of the reporting unit with those of a group selected publicly traded companies that can be used for comparison. Goodwill and intangible assets are also tested for impairment at the time of a triggering event requiring a re- evaluation, if one were to occur.

Derivative Financial Instruments

Derivative financial instruments are recorded at fair value in the Consolidated Statements of Financial Condition and are included within Securities owned and Securities sold, but not yet purchased.

The Company enters into derivatives to manage its risk exposures arising from its customer facilitation of mortgage- backed and U.S. government securities trading. Derivatives entered into by the Company include purchase and sale agreements of to- be- announced securities ("TBAs"), which are forward mortgage- backed securities whose collateral remain "to be announced" until just prior to the trade settlement, and exchange traded treasury futures contracts. When a forward contract exists for a when- issued security, such as a TBA security that provides a choice of settlement dates and delivery is made in the second nearest month or later, the TBA forward contract is accounted for as a derivative under ASC 815. The settlement of these transactions is not expected to have a material effect upon the Company's consolidated financial statements. Derivatives involve varying degrees of off- balance sheet risk, whereby changes in the level or volatility of interest rates, or market values of the underlying financial instruments may result in changes in the value of a particular financial instrument in excess of its carrying amount. Realized and unrealized gains and losses are recognized in Principal transactions in the Consolidated Statements of Operations on a trade date basis.

Fair Value of Financial Instruments

Substantially all of the financial instruments of the Company are reported on the Consolidated Statements of Financial Condition at market or fair value, or at carrying amounts that approximate fair value, because of their short term nature, with the exception of mandatorily redeemable preferred stock and subordinated debt. Financial instruments recorded at carrying amounts approximating fair value consist largely of Receivables from and Payables to brokers, dealer and clearing organizations, related parties and others. The fair value of the mandatorily redeemable preferred stock at December 31, 2009 was approximately \$26.0 million, based upon an estimate for the Company's current borrowing rate. Carrying value approximated fair value at December 31, 2008 given the proximity in which the mandatorily redeemable preferred stock was issued in relation to year- end. The fair value of the subordinated debt at December 31, 2009 and 2008 approximated fair value based on current rates available.

Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful life of the asset (generally 2 to 5 years). Leasehold improvements are stated at cost less accumulated amortization and are amortized on a straight-line basis over the initial term of the lease.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Share-Based Compensation

The Company accounts for share- based compensation awards ("Awards") in accordance with ASC 718, "Compensation - Stock Compensation." The cost of employee services received in exchange for an Award is generally measured based upon the grant- date fair value of the Award. Compensation expense for Awards that contain performance conditions are recognized when it becomes probable that such performance conditions will be met. Awards that do not require future service (e.g. vested awards, including awards granted to retirement- eligible employees) are expensed immediately. Such Awards that require future service are amortized over the relevant service period on a straight- line basis. Expected forfeitures are included in determining share- based employee compensation expense.

The Company has elected to apply the alternative transition method to calculate the historical pool of windfall tax benefits available as of the date of adoption of ASC 718.

Contingencies

The Company is subject to contingencies, including judicial, regulatory and arbitration proceedings, tax and other claims. The Company records reserves related to legal and other claims in "accrued expenses." The determination of these reserve amounts requires significant judgment on the part of management. Management considers many factors including, but not limited to: the amount of the claim; the amount of the loss, if any incurred by the other party, the basis and validity of the claim; the possibility of wrongdoing on the part of the Company; likely insurance coverage; previous results in similar cases; and legal precedents and case law. Each legal proceeding is reviewed with counsel in each accounting period and the reserve is adjusted as deemed appropriate by management. Any change in the reserve amount is recorded in the consolidated financial statements and is recognized as a charge/credit to earnings in that period.

Legal Fees

The Company accrues legal fees as they are incurred.

Income Taxes

Deferred income taxes are determined under the asset and liability method and are recognized for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable for future years to differences between the financial statement basis and tax basis of existing assets and liabilities. The effect of tax rate changes on deferred taxes is recognized in the income tax provision in the period that includes the enactment date. The Company provides a valuation allowance against deferred tax assets ("DTA") when it is more likely than not that such DTAs will not be realized.

The Company recognizes tax benefits from uncertain tax positions only when tax positions meet the minimum probability threshold, as defined by ASC 740- 10- 25, which is a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority. The Company's continuing practice is to recognize interest and penalties related to income tax matters as a component of income tax.

Comprehensive Income

The Company has no components of other comprehensive income, and therefore, comprehensive income equals net income.

Recent Accounting Pronouncements

In June 2009, the FASB issued amendments to accounting principles which change the accounting for transfers of financial assets which were codified as Accounting Standards Update ("ASU") No. 2009- 16,

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

"Transfers and Servicing (Topic 860) - Accounting for Transfers of Financial Assets." ASU No. 2009- 16 improves financial reporting by eliminating the exceptions for qualifying special- purpose entities from the consolidation guidance and the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrender control over the transferred financial assets. ASU No. 2009- 16 modifies the financial-components approach and limits the circumstances in which a financial asset, or portion of a financial asset, should be derecognized when the transferor has not transferred the entire original financial asset to an entity that is not consolidated with the transferor in the financial statements being presented and/or when the transferor has continuing involvement with the transferred financial asset ASU No. 2009- 16 also requires that a transferor recognize and initially measure at fair value all assets obtained and liabilities incurred as a result of a transfer of financial assets accounted for as a sale. ASU No. 2009- 16 is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within the first annual reporting period, and for interim and annual reporting periods thereafter. The Company does not expect the adoption of ASU No. 2009- 16 to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued amendments to accounting principles which change the accounting for Variable Interest Entities ("VIE"), which were codified as ASU 2009- 17, which amends ASC 810 "Consolidation." ASU 2009- 17 significantly changes the criteria by which an enterprise determines whether it must consolidate a VIE. A VIE is an entity which has insufficient equity at risk or which is not controlled through voting rights held by equity investors. Currently, a VIE is consolidated by the enterprise that will absorb a majority of the expected losses or expected residual returns created by the assets of the VIE. ASU 2009- 17 requires that a VIE be consolidated by the enterprise that has both the power to direct the activities that most significantly impact the VIE's economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. ASU 2009- 17 also requires that an enterprise continually reassess, based upon current facts and circumstances, whether it should consolidate the VIEs with which it is involved. ASU 2009- 17 is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within the first annual reporting period, and for interim and annual reporting periods thereafter. However, in January 2010, the FASB deferred ASU 2009- 17 for certain investment entities which allows asset managers that have no obligations to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have attributes subject to ASC 946 "The Investment Company Guide." The deferral likely qualifies for many mutual funds, hedge funds, private equity funds, venture capital funds and certain mortgage REITs. The Company is currently evaluating the impact of this deferral and expects it will apply to its relationship as investment advisor to the FA Technology Ventures L.P. and does not expect the adoption of ASU 2009-17, to which the deferral does not apply, to have a material impact on the Company's consolidated financial statements. Refer to Note 7 for additional information related to FA Technology Ventures L.P.

In December 2007, the FASB issued amendments to accounting principles for business combinations now codified in ASC Topic 805 "Business Combinations," which requires an entity to recognize the assets acquired, liabilities assumed, contractual contingencies and contingent consideration measured at their fair value at the acquisition date for any business combination consummated after the effective date. It further requires that acquisition- related costs are to be recognized separately from the acquisition and expensed as incurred. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, the Company applied the provisions of this statement to business combinations occurring after January 1, 2009.

In December 2007, the FASB issued amendments to accounting principles related to noncontrolling interests in consolidated financial statements now codified within ASC Topic 810 "Consolidation." ASC 810 requires an entity to clearly identify and present ownership interests in subsidiaries held by parties other than the entity in the consolidated financial statements within the equity section but separate from the entity's equity. It also requires that (i) the amount of consolidated net income attributable to the parent and to the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

noncontrolling interest be clearly identified and presented on the face of the consolidated statement of earnings; (ii) changes in ownership interest be accounted for similarly, as equity transactions; and (iii) when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary and the gain or loss on the deconsolidation of the subsidiary be measured at fair value. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008 and shall be applied prospectively, except for the presentation and disclosure requirements, which shall be applied retrospectively for all periods. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

In April 2009, the FASB issued amendments to accounting principles related to assets acquired and liabilities assumed in a business combination that arise from contingencies which amends ASC 805 "Business Combinations" and requires that such items be recognized at fair value on the acquisition date if fair value can be determined during the measurement period. If fair value cannot be determined, companies should typically account for the acquired contingencies using existing accounting guidance. This new guidance is effective for acquisitions consummated on or after January 1, 2009. This guidance did not impact any acquisitions of the Company closing after the date of adoption.

In May 2009, the FASB issued ASC 855 "Subsequent Events" which establishes general standards of accounting and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This statement, which includes a new required disclosure of the date through which an entity has evaluated subsequent events, is effective for interim or annual periods ending June 15, 2009. The FASB subsequently issued ASU 2010- 09 on February 24, 2010 to amend ASC 855 to address certain implementation issues, including elimination of the requirement for SEC filers to disclose the date through which it has evaluated subsequent events. The adoption of this statement did not have a material effect on the Company's consolidated financial statements and the required disclosure is included within Note 24 of the consolidated financial statements.

In March 2008, the FASB issued amendments to disclosures about derivative instruments and hedging activities which is now codified within ASC Topic 815 "Derivatives and Hedging." This statement expands derivative disclosure requirements to now require qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair values and amounts of gains and losses on derivative contracts and disclosures about credit- risk- related contingent features in derivative agreements. This statement is effective for the fiscal years and interim periods beginning after November 15, 2008. The adoption of this statement did not have a material impact on the Company's consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010- 06, "Fair Value Measurements and Disclosures (Topic 820) - Improving Disclosures about Fair Value Measurements." ASU 2010- 06 provides amended disclosure requirements related to fair value measurements including details of significant transfers in and out of Level 1 and Level 2 measurements and the reasons for the transfers, and a gross presentation of activity within the Level 3 rollforward, presenting separately information about purchases, sales, issuances and settlements. ASU 2010- 06 is effective for financial statements issued for reporting periods beginning after December 15, 2009 for certain disclosures and for reporting periods after December 15, 2010 for other disclosures. Since these amended principles require only additional disclosures concerning fair value measurements, the adoption of this statement will not affect the Company's financial condition, results of operations or cash flows.

In April 2009, the FASB issued amended accounting principles related to determination of fair value when the volume and level of activity for the asset or liability have significantly decreased and the identification of transactions that are not orderly now codified within ASC Topic 820 "Fair Value Measurements and Disclosures." This guidance lists factors which should be evaluated to determine whether a transaction is orderly, clarifies that adjustments to transactions or quoted prices may be necessary when the volume and level of activity for an asset or liability have decreased significantly, and provides guidance for determining the concurrent weighting of the transaction price relative to fair value indications from other

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BROADPOINT GLEACHER SECURITIES GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

valuation techniques when estimating fair value. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

In September 2009, the FASB issued ASU 2009- 12 "Fair Value Measurements and Disclosures (Topic 820) - Investments in Certain Entities That Calculate Net Asset Value ("NAV") per Share (or Its Equivalent)." ASU 2009- 12 provides guidance about using NAV to measure the fair value of interests in certain investment funds and requires additional disclosures about interests in investment funds. ASU 2009- 12 is effective for the first annual or interim reporting period ending after December 15, 2009. The Company has no investment funds for which fair value is determined using NAV. However, the Company adopted the additional disclosure provisions of this ASU as it relates to its investment in FA Technology Ventures. Refer to Note 7 "Investments."

In September 2009 the FASB issued ASU 2009- 05, "Measuring Liabilities at Fair Value," which supplements and amends the guidance in ASC 820, Fair Value Measurements and Disclosures, that provides additional guidance on how companies should measure liabilities at fair value and confirmed practices that have evolved when measuring fair value such as the use of quoted prices for a liability when traded as an asset. Under the new guidance, the fair value of a liability is not adjusted to reflect the impact of contractual restrictions that prevent its transfer. A quoted price, if available, in an active market for an identical liability must be used. If such information is not available, an entity may use either the quoted price of the identical liability when traded as an asset; quoted prices for similar liabilities; similar liabilities traded as assets or another technique such as the income approach or a market approach. The effective date of this ASU is the first reporting period after August 26, 2009. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

In June 2008, FASB issued amended accounting principles related to determining whether instruments granted in share- based payment transactions are participating securities, now codified within ASC Topic 260 "Earnings Per Share." This guidance requires entities to allocate earnings to unvested and contingently issuable share- based payment awards that have non- forfeitable rights to dividends or dividend equivalents when calculating earnings per share and also to present both basic and diluted EPS pursuant to the two- class method. The effective date for this guidance is for fiscal years beginning after December 15, 2008. The adoption of this guidance had no impact on the Company's consolidated financial statements.

In April of 2008, the FASB issued amended accounting principles related to the determination of the useful life of intangible assets, now codified in ASC Topic 350 "Intangibles - Goodwill and Other." This guidance is intended to improve the consistency between the useful life of a recognized intangible asset and the period of expected cash flows used to measure the fair value of the asset. The effective date for this guidance is for fiscal years beginning after December 15, 2008. The adoption of this guidance did not impact the Company's consolidated financial statements.

Reclassification

Certain 2007 amounts on the Consolidated Statements of Operations have been reclassified to conform to the 2009 presentation due to the Company discontinuing its Fixed Income Middle Markets and Municipal Capital Markets Groups (see Note 22). In addition, Deferred taxes, net, of \$0.3 million as of December 31, 2008, which were previously reported in Other assets and amounts Payable to related parties of \$1.4 million, as of December 31, 2008, which were previously reported in Payables to others have been reclassified into its own separate line item on the Consolidated Statement of Financial Condition. We do not believe this revision is material to any of the previously issued financial statements, based on our assessment performed in accordance with the SEC's Staff Accounting Bulletin No. 99.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Earnings per Common Share

The Company calculates its basic and diluted earnings per share in accordance with ASC 260 "Earnings Per Share." Basic earnings per share is computed based upon weighted- average shares outstanding during the period. Dilutive earnings per share is computed consistently with the basic computation while giving effect to all dilutive potential common shares and common share equivalents that were outstanding during the period. The Company uses the treasury stock method to reflect the potential dilutive effect of unvested stock awards, warrants, and unexercised options. The weighted- average shares outstanding were calculated as follows at December 31:

| (In thousands of shares) | 2009 | 2008 | 2007 |
|---|---------|--------------|--------------|
| Weighted average shares for basic earnings per | 07.024 | (0.20(| 07.555 |
| share | 96,834 | 69,296 | 27,555 |
| Effect of dilutive common equivalent shares | 7,399 | _ | _ |
| Weighted average shares and dilutive common equivalent shares for dilutive earnings per share | 104.233 | 69,296 | 27,555 |
| equivalent shares for diffutive earnings per share | 101,233 | 07,270 | 21,333 |

The Company excluded approximately 0.3 million options, 3.5 million restricted stock awards, and 1.1 million restricted stock units for the twelve months ended 2009, 2.4 million options, 3.2 million restricted stock awards and 3.1 million restricted stock units for the twelve months ended 2008 and no options, 0.3 million restricted stock awards and no restricted stock units for the twelve months ended 2007 in its computation of dilutive earnings per share because they were anti- dilutive.

NOTE 2. Cash and Securities Segregated for Regulatory Purposes

At December 31, 2009 and 2008, the Company segregated cash of \$0.1 million and \$0.5 million respectively, in a special reserve bank account for the exclusive benefit of customers under Rule 15c3- 3 of the Securities and Exchange Commission pertaining to outstanding checks issued to customers and vendors when the Company was self- clearing in prior years.

NOTE 3. Receivables From and Payables To Brokers, Dealers, and Clearing Agencies

Amounts receivable from and payable to brokers, dealers and clearing agencies consists of the following at December 31:

| (In thousands of dollars) | 200 | 9 | 2008 |
|--|-----|---------|---------------|
| Commissions receivable | \$ | 1,285 | \$ 535 |
| Underwriting and syndicate fees receivable | | 618 | - |
| Good faith deposits | | 751 | 1,121 |
| Receivable from clearing organizations | | 17,143 | 1,809 |
| Total receivables | \$ | 19,797 | \$ 3,465 |
| Payable to clearing organizations | | 691,495 | 511,827 |
| Total payables | \$ | 691,495 | \$ 511,827 |

Securities transactions are recorded on a trade date, as if they had settled. The related amounts receivable and payable for unsettled securities transactions are recorded net in Receivables from or Payables to brokers, dealers and clearing agencies on the Consolidated Statements of Financial Condition.

The customers of the Company's subsidiaries' principal securities transactions are cleared through third party clearing agreements on a fully disclosed basis. Under these agreements, the clearing agents settle these transactions on a fully disclosed basis, collect margin receivables related to these transactions, monitor the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

credit standing and required margin levels related to these customers and, pursuant to margin guidelines, require the customer to deposit additional collateral with them or to reduce positions, if necessary.

The clearing agencies may re-hypothecate all securities held on behalf of the Company.

NOTE 4. Receivables from and Payables to Others

Amounts receivable from or payable to others consists of the following at December 31:

| (In thousands of dollars) | | 2009 | 2008 |
|---|----|--------|-------------|
| Interest receivable | \$ | 5,388 | \$ 3,025 |
| Investment banking fees receivable | | 3,865 | 840 |
| Advisory fees receivable | | 2,345 | 99 |
| Investment distributions receivable | | 1,995 | - |
| Receivable from employees for the Employee Investment Funds | | | |
| (see Note 7) | | 82 | 52 |
| Advances to employees | | 33 | 115 |
| Management fees receivable | | 78 | 27 |
| Others | | 348 | 332 |
| Total receivables | \$ | 14,134 | \$ 4,490 |
| Draft payables | \$ | 592 | \$ 327 |
| Payable to employees for the Employee Investment Funds (see | | | |
| Note 7) | | 697 | 797 |
| Others | - | 213 | 299 |
| Total payables | \$ | 1,502 | \$ 1,423 |

The Company maintains a group of "zero balance" bank accounts which are included in Payable to others on the Consolidated Statements of Financial Condition. Drafts payable represent the balance in these accounts related to outstanding checks that have not yet been presented for payment at the bank. The Company has sufficient funds on deposit to clear these checks, and these funds will be transferred to the "zero-balance" accounts upon presentment.

NOTE 5. Financial Instruments

The Company adopted the provisions of ASC 820 "Fair Value Measurements and Disclosures" effective January 1, 2008. Under this standard, fair value is defined as the price that would be received upon the sale of an asset or paid upon the transfer of a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1: Quoted prices in active markets that the Company has the ability to access at the reporting date, for identical assets or liabilities. Prices are not adjusted for the effects, if any, of the Company holding a large block relative to the overall trading volume (referred to as a "blockage factor").

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Level 2: Directly or indirectly observable prices in active markets for similar assets or liabilities; quoted prices for identical or similar items in markets that are not active; inputs other than quoted prices (e.g., interest rates, yield curves, credit risks, volatilities); or "market corroborated inputs."

Level 3: Unobservable inputs that reflect management's own assumptions about the assumptions market participants would make.

The availability of observable inputs can vary from product to product and is affected by a wide variety of factors, including, for example, the type of product, whether the product is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by management in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

ASC 820 also provides (i) general clarification guidance on determining fair value when markets are inactive including the use of judgment in determining whether a transaction in a dislocated market represents fair value, the inclusion of market participant risk adjustments when an entity significantly adjusts observable market data based on unobservable inputs, and the degree of reliance to be placed on broker quotes or pricing services as well as (ii) additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly declined and guidance on identifying circumstances that indicate a transaction is not orderly. This statement is effective October 10, 2008. These provisions do not have a material effect on the Company's consolidated financial statements.

Fair Valuation Methodology

Cash Instruments - These financial assets represent cash in banks or cash invested in highly liquid investments with original maturities less than 90 days that are not segregated for regulatory purposes or held for sale in the ordinary course of business. These investments are valued at par, which represent fair value, and are reported as Level 1.

Securities Owned/Securities Sold But Not Yet Purchased - These financial assets represent investments in fixed income and equity securities.

Fixed income securities, which are traded in active markets, include on- the- run treasuries, federal agency obligations, asset and mortgage- backed securities including TBAs and corporate debt. The on- the- run treasuries and TBAs are generally traded in active, quoted and highly liquid markets. These assets are generally classified as Level 1. TBAs, which are not issued within the next earliest date for issuance, are treated as derivatives and are generally classified as Level 1. As there is no quoted market for corporate debt, asset and mortgage- backed securities, and preferred stock, the Company utilizes observable market factors in determining fair value. These financial instruments are reported as Level 2. In certain circumstances, the Company may utilize unobservable inputs that reflect management's own assumptions about the assumptions market participants would make. These financial assets are reported as Level 3.

In determining fair value for Level 2 financial instruments, management utilizes benchmark yields, reported trades for comparable trade sizes, issuer spreads, two sided markets, benchmark securities, bids and offers. These inputs relate either directly to the financial asset being evaluated or indirectly to a similar security (for example, another bond of the same issuer or a bond of a different issuer in the same industry with similar maturity, terms and conditions). Additionally, for certain mortgage- backed securities, management also considers various characteristics such as issuer, underlying collateral, prepayment speeds, cash flows and credit ratings.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

In determining fair value for Level 3 financial instruments, management maximizes the use of market observable inputs when available. Management utilizes factors such as bids that were received, spreads to the yield curve on similar offered financial assets, or comparing spreads to similar financial assets that traded and had been priced through an independent pricing source. Management considers these pricing methodologies consistent with assumptions in how other market participants value certain financial assets. These pricing methodologies involve management judgment and as a result, lead to a Level 3 classification.

Management then evaluates the fair value against other factors and valuation models it deems relevant. These factors may be a recent purchase or sale of the financial asset at a price that differs from the fair value based upon observable inputs or economic events that impact the value of the asset such as liquidity in the market, political events or observations of equity curves related to the issuer. These same factors are utilized to value Level 3 financial assets where no observable inputs are available.

Equity securities are valued at quoted market prices. These financial assets are reported as Level 1 when traded in active markets. When quoted prices are not available, valuation models are applied to these financial assets. These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments' complexity. Accordingly, these financial assets are recorded as Level 3.

Derivatives - In connection with mortgage- backed and U.S. government securities trading, the Company economically hedges certain exposure through the use of TBAs and exchange traded treasury futures contracts. TBAs, which are not due to settle within the next earliest date for settlement, are accounted for as derivatives. These derivatives are traded in an active quoted market and therefore generally classified as Level 1.

Investments - These financial assets represent investments in partnerships.

Valuation models are applied to the underlying investments of the partnership, which are important inputs into the valuation of the partnership interests. These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments' complexity. Accordingly, these investments in partnerships are recorded as Level 3.

Transfers - Assets transfer in and out of Level 3 based upon widening or tightening of spreads due to increased or decreased volumes and liquidity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The following table summarizes the categorization of the financial instruments within the fair value hierarchy at December 31, 2009:

| | | | | Assets at I | Fair Value | ; | |
|--|----|----------|----|-------------------|------------|----------|-----------------|
| | | Level 1 | | Level 2 | | Level 3 | Total |
| (In thousands of dollars) | | | | | | | |
| Cash instruments(1) | \$ | 25,097 | \$ | - | \$ | - | \$ 25,097 |
| Securities owned(2) | | | | | | | |
| Preferred stock | | - | | 11,344 | | 60 | 11,404 |
| Debt securities issued by U.S. Government and federal agency | 7 | | | | | | |
| obligations | | 29,718 | | 870,529 | | 5,082 | 905,329 |
| Corporate debt securities | | - | | 5,877 | | 1 | 5,878 |
| Residential mortgage- backed | | | | | | | |
| securities | | - | | 69 | | 5,177 | 5,246 |
| Commercial mortgage- backed | | | | | | | |
| securities | | - | | 80 | | 32,585 | 32,665 |
| Collateralized debt obligations | | - | | - | | 7,371 | 7,371 |
| Other debt obligations | | - | | - | | 9,775 | 9,775 |
| Derivatives(2) | | 2,033 | | - | | - | 2,033 |
| Investments | | <u> </u> | | <u>-</u> | | 19,326 | 19,326 |
| Total financial assets at fair | | | | | | | |
| value | \$ | 56,848 | \$ | 887,899 | \$ | 79,377 | \$ 1,024,124 |
| | | | | | | | |
| | | | | Liabilities at Fa | sir Voluo | | |
| | | Level 1 | | Level 2 | an value | Level 3 | Total |
| (In thousands of dollars) | | | - | | | | |
| Securities sold but not yet | | | | | | | |
| purchased(2) | | | | | | | |
| U.S. Government and | | | | | | | |
| federal agency obligations \$ | | 66,946 | \$ | - | \$ | - | \$ 66,946 |
| Corporate debt securities | | - | | 6,029 | | - | 6,029 |
| Derivatives(2) | | 13 | | | | | 13 |
| Total financial liabilities | | | | | | | |
| at fair value \$ | | 66,959 | \$ | 6,029 | \$ | - | \$ 72,988 |

⁽¹⁾ Cash instruments includes Cash and cash equivalents of \$25.0 million and Cash segregated for regulatory purposes of \$0.1 million in the Consolidated Statements of Financial Condition.

⁽²⁾ Unrealized gains/(losses) relating to Derivatives are reported in Securities owned and Securities sold, but not yet purchased, at fair value in the Consolidated Statements of Financial Condition.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The following table summarizes the categorization of the financial instruments within the fair value hierarchy at December 31, 2008:

| | | Assets at Fa | ir Valu | e | |
|--------------------------------|--------------|---------------|---------|---------|---------------|
| <i>a</i> | Level 1 | Level 2 | | Level 3 | Total |
| (In thousands) | | | | | |
| Cash instruments(1) | \$ 7,847 | \$ - | \$ | - | \$ 7,847 |
| Securities owned(2) | 13,070 | 581,360 | | 24,381 | 618,811 |
| Derivatives(2) | 11 | - | | - | 11 |
| Investments | <u>-</u> | <u>-</u> | | 15,398 | 15,398 |
| Total financial assets at fair | | | | | |
| value | \$ 20,928 | \$ 581,360 | \$ | 39,779 | \$ 642,067 |

| | | Liabi | lities at I | air Val | ue | | |
|-----------------------------|--------------|-------------|-------------|---------|---------|---|--------------|
| | Level 1 | Level 2 | | | Level 3 | | Total |
| (In thousands) | | | | | | | |
| Securities sold but not yet | | | | | | | |
| purchased(2) | \$ 14,476 | \$ | - | \$ | | 1 | \$ 14,477 |
| Derivatives(2) | 751 | | <u>-</u> | | | | 751 |
| Total financial liabilities | | | | | | | |
| at fair value | \$ 15,227 | \$ | _ | \$ | | 1 | \$ 15,228 |

- (1) Cash instruments include Cash and cash equivalents of \$7.4 million and Cash segregated for regulatory purposes of \$0.5 million in the Consolidated Statements of Financial Condition.
- (2) Unrealized gains/(losses) relating to Derivatives are reported in Securities owned and Securities sold, but not yet purchased, at fair value in the Consolidated Statements of Financial Condition.

The following tables summarize the changes in the Company's Level 3 financial instruments for the year ended December 31, 2009:

| (In thousands) | Other Debt Obligations | | Commercial Mortgage- Backed Securities | 1 | Residential Mortgage- Backed Securities | _ | Collateralized Debt Obligations | | Debt Securities Issued by U.S. Government and Federal Agency Obligations | | Corporate Debt Securities | ·= | Preferred Stock | _ | Investments | | <u>Total</u> |
|--|---------------------------|-------------|--|----|---|----|---------------------------------------|----|--|-----------|---------------------------------|-----|--------------------|----|-----------------|----|-----------------|
| Balance at December 31, 2008 | ¢ 22 | 40 | ê 1.165 | ¢. | 20.868 | ¢. | | \$ | | \$ | | | | ¢ | 15 200 | ¢. | 20.770 |
| Realized gains/(losses)(1) | | 48 87 | \$ 1,165 4,574 | Э | 20,868 257 | Э | 737 | Э | - | ф | - | - 2 | | \$ | 15,398 1,496 | Э | 39,779 7,351 |
| Unrealized | | | | | | | 131 | | | | | | <u>-</u> | | | | |
| gains/(losses)(1) | (2 | 38) | (72) | | (1,469) | | - | | 1,147 | | - | | - | | 4,208 | | 3,776 |
| Purchases, issuances and settlements | 6,7 | 39 | 27,746 | | (13,052) | | 6,634 | | 21 | | - | | - | | (1,776) | | 26,312 |
| Transfers in and/or out of Level 3(2) | 4. | <u>39</u> | (828) | | (1,427) | | | | 3,914 | _ | 1 | _ | 60 | | | | 2,159 |
| Balance at December 31, 2009 | \$ 9,7 | <u>75</u> | <u>\$ 32,585</u> | \$ | 5,177 | \$ | 7,371 | \$ | 5,082 | <u>\$</u> | 1 | 9 | \$ 60 | \$ | 19,326 | \$ | 79,377 |
| Change in unrealized gains/(losses) on Level 3 assets still held at the reporting date(1) | \$ (| <u>80</u>) | \$ (514) | \$ | (1,082) | \$ | | \$ | 876 | \$ | - | 9 | § - | \$ | 4,086 | \$ | 3,286 |

- (1) Realized and unrealized gains (losses) are reported in Principal transactions in the Consolidated Statements of Operations.
- (2) The Company reviews which level financial instruments are classified in on a quarterly basis. As the observability and strength of valuation attributes changes, reclassifications of certain financial assets or liabilities may occur between levels. The reporting of these reclassifications results in a transfer in/out of Level 3 at fair value in the quarter of the change. During the year there was a net transfer in of

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

approximately \$2.2 million from Level 3 based upon assumptions used on prepayment speeds and defaults. These transfers were primarily investment grade performing mortgage and asset-backed securities.

The following tables summarize the changes in the Company's Level 3 financial instruments for the year ended December 31, 2008:

| | Securitie Owned | | | Investments | Total |
|--|--------------------|-------------|----|-------------|---------------|
| (In thousands of dollars) | | | - | | |
| Balance, December 31, 2007 | \$ | 64,822 | \$ | 16,913 | \$ 81,735 |
| Realized gains(losses)(1) | | (1,243) | | (653) | (2,304) |
| Unrealized gains(losses)(1) | | (1,356) | | (462) | (1,818) |
| Purchases, sales and settlements | | (34,528) | | (400) | (34,520) |
| Transfers in and/or out of Level 3(2) | | (3,314) | | <u> </u> | (3,314) |
| Balance, December 31, 2008 | \$ | 24,381 | \$ | 15,398 | \$ 39,779 |
| Unrealized gains (losses) on level 3 assets still held at the reporting date | \$ | (4,837) | \$ | 3,110 | \$ (1,727) |

- (1) Realized and unrealized gains (losses) are reported in Principal transactions in the Consolidated Statements of Operations.
- (2) The Company reviews the classification assigned to financial instruments on a quarterly basis. As the observability and strength of valuation attributes changes, reclassifications of certain financial assets or liabilities may occur between levels. The reporting of these reclassifications results in a transfer in/out of Level 3 at fair value in the year of the change. During the year there was a net transfer out of approximately \$3.3 million from Level 3. These transfers were primarily investment grade performing mortgage and asset-backed securities.

NOTE 6. Securities Owned and Sold, but Not Yet Purchased

Securities owned and sold, but not yet purchased consisted of the following at December 31:

| | 2 | 2009 | | | 2 | 2008 | |
|-------------------------------|---------------|------|-----------------------------------|----|---------|------|-----------------------------------|
| (In thousands of dollars) | Owned | | Sold, but not yet Purchased | | Owned | | Sold, but not yet Purchased |
| Marketable Securities | | | | | | | |
| U.S. Government and federal | | | | | | | |
| agency obligations | \$ 905,329 | \$ | 66,946 | \$ | 546,486 | \$ | 14,476 |
| Non- agency mortgage- backed | | | | | | | |
| securities | 55,057 | | - | | 65,122 | | - |
| Corporate obligations | 5,878 | | 6,029 | | 6,459 | | - |
| Preferred stock | 11,404 | | - | | - | | - |
| Equity securities | - | | - | | 739 | | 1 |
| State and municipal bonds | - | | - | | 5 | | - |
| Derivatives | 2,033 | | 13 | | 11 | | 751 |
| Not Readily Marketable | | | | | | | |
| Securities | | | | | | | |
| Investment securities with no | | | | | | | |
| publicly quoted market | 19,326 | | <u>-</u> | _ | 15,398 | | |
| Total | \$ 999,027 | \$ | 72,988 | \$ | 634,220 | \$ | 15,228 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Securities not readily marketable include investment securities (a) for which there is no market on a securities exchange or no independent publicly quoted market, (b) that cannot be publicly offered or sold unless registration has been effected under the Securities Act of 1933, or (c) that cannot be offered or sold because of other arrangements, restrictions or conditions applicable to the securities or to the Company.

NOTE 7. Investments

The Company's investment portfolio includes interests in publicly and privately held companies. Information regarding these investments has been aggregated and is presented below as of and for the years ended December 31:

| | 2009 | 2008 | 2007 |
|-----------------------------------|--------------|--------------|--------------|
| (In thousands of dollars) | | | |
| Carrying Value | | | |
| Private | \$ 18,349 | \$ 14,321 | \$ 15,436 |
| Consolidation of Employee | | | |
| Investment Funds net of Company's | | | |
| ownership interest, classified as | | | |
| Private Investment | 977 | 1,077 | 1,477 |
| Total carrying value | \$ 19,326 | \$ 15,398 | \$ 16,913 |

Investment gains and losses were comprised of the following:

| | 2009 | 2008 | 2007 |
|--|-------------|---------------|-------------|
| (In thousands of dollars) | | | |
| Private (realized and unrealized gains and losses) | 5,698 | (1,115) | 2,594 |
| Investment gains (losses) | \$ 5,698 | \$ (1,115) | \$ 2,594 |

Investments in privately held companies include an investment of \$18.3 million in FA Technology Ventures L.P. (the "Partnership"). As of December 31, 2009, the Company had a commitment to invest up to an additional \$1.0 million in the Partnership. The Partnership's primary purpose is to provide investment returns consistent with the risk of investing in venture capital. FATV, a wholly owned subsidiary of the Company, is the investment advisor for the Partnership. At December 31, 2009, total Partnership capital for all investors in the Partnership equaled \$71.2 million. There is no estimated period of time in which the underlying assets are expected to be liquidated. The Partnership is considered a variable interest entity. The Company is not the primary beneficiary, due to other investors' level of investment in the Partnership. Accordingly, the Company has not consolidated the Partnership in these financial statements, but has only recorded the fair value of its investments, which also represented the Company's maximum exposure to loss in the Partnership at December 31, 2009. The majority of the limited partners of the Partnership are non-affiliates of the Company.

The Company has recorded the employees' portion of the fair value and related unrealized gains/(losses) associated with its Employee Investment Funds ("EIF") on its consolidated financial statements. The EIF are limited liability companies, established by the Company for the purpose of having select employees invest in private equity securities. The EIF is managed by Broadpoint Management Corp., a wholly- owned subsidiary, which has contracted with FATV to act as an investment advisor with respect to funds invested in parallel with the Partnership. The Company's carrying value of the EIF at December 31, 2009 was \$0.1 million. The Company recorded \$0.1 million unrealized loss on the EIF for the year ended December 31, 2009 in Investment Gains (losses), net on the consolidated Statement of Operations. The offset \$0.1 million unrealized gain in minority interest in EIF was recorded in Other income on the consolidated Statement of Operations for the year ended December 31, 2009. The Company has outstanding loans of \$0.3 million to the EIF. The effect of recording the EIF on the Company's consolidated Statement of Financial Condition at December 31, 2009 was to increase Investments by \$1.0 million, decrease Receivable from others by \$0.3 million and increase Payable to others by \$0.7 million. The amounts in Payable to others relates to the value of the EIF owned by employees.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Revenues derived from the Partnership and any parallel funds as well as the EIF for the year ended December 31, 2009, and 2008 were \$0.8 million and \$0.8 million, respectively.

NOTE 8. Business Combinations

American Technology Research Acquisition

On October 2, 2008, the Company acquired 100 percent of the outstanding common shares of American Technology Research Holdings, Inc. ("Broadpoint AmTech"). In connection with the acquisition, the Company recorded \$5.9 million of goodwill and \$7.4 million of intangible assets. The business enterprise value of Broadpoint AmTech was based upon an independent third party valuation. No goodwill is expected to be deductible for tax purposes. The purchase price consisted of (i) \$10 million in cash, (ii) 2,676,437 shares of common stock of the Company subject to transfer restrictions lapsing ratably over the three years following the closing, and (iii) 323,563 shares of restricted stock to be issued pursuant to the Company's 2007 Incentive Compensation Plan (the "Purchase Price Plan Shares"). The fair value of the common stock issued was based upon the Company's stock price at announcement date and discounted as a result of the previously mentioned transfer restrictions. The stock purchase agreement provides that, in the event that Purchase Price Plan Shares are forfeited, such shares will be reissued to certain other sellers subject to transfer restrictions as above. In addition, the stock purchase agreement provides that the sellers have the right to receive earnout payments consisting of approximately 100 percent of the profits earned by Broadpoint AmTech in the fourth quarter of fiscal year 2008 and all of fiscal years 2009, 2010 and 2011, up to an aggregate of \$15 million in such profits, and 50 percent of such profits in excess of \$15 million. All such earn- out payments will be paid 50 percent in cash and, depending on the recipient thereof, either 50 percent in Company common stock, which will be subject to transfer restrictions lapsing ratably over the three years following issuance, or 50 percent in restricted stock from the Company's 2007 Incentive Compensation Plan ("Incentive Plan"), subject to vesting based on continued employment with Broadpoint AmTech. Based on the profits earned by Broadpoint AmTech in the period ended December 31, 2009, \$3.1 million of contingent consideration has been accrued at December 31, 2009, \$2.8 million of which has been recorded as additional purchase price and recorded as Goodwill in the Consolidated Statements of Financial Condition. (See Notes 9 and 15)

The following table summarizes the estimated fair value of assets acquired and liabilities assumed at the date of the acquisition:

| As of | | 2008 |
|--|-----------|-------|
| (In thousands of dollars) | | |
| Assets | | |
| Cash and cash equivalents | \$ | 4,910 |
| Receivables from: | | |
| Brokers, dealers and clearing agencies | | 2,698 |
| Customers | | 114 |
| Office equipment and leasehold improvements, net | | 270 |
| Other assets | | 1,442 |
| Total assets acquired | \$ | 9,434 |
| Liabilities | | |
| Payables to: | | |
| Brokers, dealers and clearing agencies | \$ | 76 |
| Accrued expenses | | 6,758 |
| Total liabilities assumed | \$ | 6,834 |
| Net assets acquired | <u>\$</u> | 2,600 |
| 7 | 8 | |

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BROADPOINT GLEACHER SECURITIES GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Gleacher Acquisition

On June 5, 2009, the Company completed its acquisition of Gleacher Partners Inc. ("Gleacher"). Pursuant to the related Merger Agreement, the Company paid \$10 million in cash and issued 23 million shares of Company common stock as merger consideration for all of the outstanding shares of Gleacher. Of these shares, 14,542,035 shares were issued to Eric J. Gleacher, the founder and Chairman of Gleacher. All of the shares issued as merger consideration are subject to resale restrictions. The Company is obligated to pay the shareholders an additional \$10 million in cash after five years, subject to acceleration under certain circumstances. The obligation is recorded within Payable to related parties on the Consolidated Statements of Financial Condition.

The consideration paid by the Company was valued at \$88.9 million, consisting of cash of \$10 million and the Company's common stock, with a fair value of \$69.2 million based on the Company's stock price at the closing date, discounted as a result of the previously mentioned resale restrictions. Intangible assets purchased by the Company consisted of a trade name (\$7.3 million); backlog (\$0.4 million); a non-compete agreement (\$0.7 million); and customer relationships (\$6.5 million). The excess of the cost of the net assets acquired and liabilities assumed representing goodwill and going concern value of \$74.0 million, was recognized as an asset on the Company's Consolidated Statements of Financial Condition. In management's opinion, this goodwill and going concern value reflects the strong presence, reputation and expertise of Gleacher in the advisory business. The combined strength of Broadpoint's sales, trading and research in fixed income, equity and mortgage and asset- backed securities with Gleacher's highly respected advisory business created synergies for both Broadpoint and Gleacher. Under generally accepted accounting principles, Broadpoint is required to record deferred tax liabilities as part of purchase accounting for the Gleacher acquisition. Goodwill was adjusted by \$5.4 million to \$79.4 million, predominantly as the result of the excess of Gleacher's book basis in its intangible assets (trade name, back- log, noncompete agreements, customer relationships) over their tax basis. Of the total amount recorded to goodwill, \$6.6 million is expected to be deductible for tax purposes. The business enterprise value of Gleacher was based upon an independent third party valuation. The transaction included terms calling for a post- closing purchase price adjustment equal to the actual net tangible book value compared to the target amount. The Company has established, on the Consolidated Statements of Financial Condition, a liability in the amount of \$2.2 million with respect to the potential obligation of the Company to pay to the former owners of Gleacher under this purchase price adjustment feature. In conjunction with this acquisition, related acquisition costs of approximately \$0.4 million were incurred and included in Other expenses in the Consolidated Statements of Operations.

For the period June 6, 2009 thru December 31, 2009, Gleacher had net revenues of \$4.1 million and a net loss of \$0.8 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The following table summarizes the estimated fair value of assets acquired and liabilities assumed at the date of the acquisition:

| | As of June 5, 2009 | | | | |
|---|-----------------------|-------|--|--|--|
| (In thousands) | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | \$ | 3,440 | | | |
| Receivables | | 93 | | | |
| Office equipment and leasehold improvements | | 145 | | | |
| Other assets | | 368 | | | |
| Total assets acquired | \$ | 4,046 | | | |
| Liabilities | | | | | |
| Accounts payable | \$ | 458 | | | |
| Accrued expenses | | 1,430 | | | |
| Total liabilities assumed | \$ | 1,888 | | | |
| Net assets acquired | \$ | 2,158 | | | |

The following table presents pro forma information as if the acquisition of Gleacher had occurred on January 1, 2008:

| | Year Ended December 31, | | | | | | |
|---|-------------------------|---------|----|----------|--|--|--|
| | | 2009 | - | 2008 | | | |
| (In thousands) | | | | | | | |
| Net revenues | \$ | 348,663 | \$ | 148,637 | | | |
| Total expenses (excluding interest) | | 285,362 | | 163,474 | | | |
| Income (loss) from continuing | | | | | | | |
| operations before income taxes | | 63,301 | | (14,837) | | | |
| Income tax expense | | 6,968 | | 2,480 | | | |
| Income (loss) from continuing | | | | | | | |
| operations | | 56,333 | | (17,317) | | | |
| Income (loss) from discontinued operations, (net of taxes) (see | | | | | | | |
| Note 22) | | 28 | | (132) | | | |
| Net income (loss) | \$ | 56,361 | \$ | (17,449) | | | |

$NOTES\ TO\ CONSOLIDATED\ FINANCIAL\ STATEMENTS-\ (Continued)$

NOTE 9. Goodwill and Intangible Assets

The following tables presents Goodwill and Intangible Assets associated with the Company's acquisitions as more fully described in Note 8:

Goodwill

| (In thousands) | S B | dpoint Descap Segment - croadpoint curities, Inc. | | Equities Segment - American Technology Research | | Investment Banking Segment Gleacher Partners | | Total |
|-------------------------------|--------|--|----|--|----|--|----|---------|
| Goodwill | | | | | | | | |
| Balance at December 31, 2007 | \$ | 17,364 | \$ | - | \$ | - | \$ | 17,364 |
| Goodwill acquired during year | | - | | 5,100 | | _ | | 5,100 |
| Contingent consideration | | <u>-</u> | | 819 | | | | 819 |
| Balance at December 31, 2008 | \$ | 17,364 | \$ | 5,919 | \$ | _ | \$ | 23,283 |
| Goodwill acquired during year | | - | | - | | 72,212 | | 72,212 |
| Contingent consideration | | - | | 3,018 | | - | | 3,018 |
| Deferred tax liability | | - | | - | | 5,389 | | 5,389 |
| Payable to former owners | | - | | - | | 1,801 | | 1,801 |
| Other | - | | | (9) | | <u>-</u> | | (9) |
| Balance at December 31, 2009 | \$ | 17 264 | \$ | g n20 | \$ | 70.402 | \$ | 105 604 |
| 2009 | Ф | 17,364 | Ф | 8,928 | Ф | 79,402 | Ф | 105,694 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Intangible Assets

| (In thousands) | December 31 2009 | December 31 2008 |
|--|---------------------|---------------------|
| Intangible assets (amortizable): | | |
| Broadpoint Securities, Inc Customer relationship | | |
| Gross carrying amount | \$ 641 | \$ 641 |
| Accumulated amortization | (303) | (249) |
| Net carrying amount | 338 | 392 |
| Broadpoint Debt Capital Markets - Customer | | |
| relationship | 705 | 705 |
| Gross carrying amount Accumulated amortization | 795 (293) | 795 (134) |
| Accumulated amortization | | |
| Net carrying amount | 502 | 661 |
| American Technology Research - Customer relationship | | |
| Gross carrying amount | 6,960 | 6,960 |
| Accumulated amortization | (756) | (151) |
| Net carrying amount | 6,204 | 6,809 |
| American Technology Research - Covenant not to compete | | |
| Gross carrying amount | 330 | 330 |
| Accumulated amortization | (137) | (28) |
| Net carrying amount | 193 | 302 |
| American Technology Research - Trademarks | | |
| Gross carrying amount | 100 | 100 |
| Accumulated amortization | (100) | (25) |
| Net carrying amount | | |
| Gleacher Partners - Trade name | | |
| Gross carrying amount | 7,300 | - |
| Accumulated amortization | (208) | |
| Net carrying amount | 7,092 | - |
| Gleacher Partners - Backlog | , | |
| Gross carrying amount | 420 | <u>-</u> |
| Accumulated amortization | (410) | |
| Net carrying amount | 10 | - |
| Gleacher Partners - Non compete agreement | | |
| Gross carrying amount | 700 | _ |
| Accumulated amortization | (133) | - |
| Net carrying amount | 567 | - |
| Gleacher Partners - Customer relationships | | |
| Gross carrying amount | 6,500 | - |
| Accumulated amortization | (2,143) | _ |
| Net carrying amount | 4,357 | |
| Total Intangible assets | \$ 19,263 | \$ 8,239 |
| - | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Customer related intangible assets are being amortized from 3 to 12 years. Covenant not to compete assets are being amortized over 3 years, trademark assets are being amortized from 1 to 20 years, and backlog investment banking projects are being amortized over 0.6 years. Total amortization expense recorded in the Consolidated Statements of Operations for December 31, 2009, 2008, and 2007 was \$3.9 million, \$0.4 million, and \$0.05 million, respectively.

Future amortization expense is estimated as follows:

(In thousands)

| 2010 | 3,698 |
|------------|--------------|
| 2011 | 3,047 |
| 2012 | 1,928 |
| 2013 | 1,050 |
| 2014 | 1,024 |
| 2015 | 1,024 |
| Thereafter | 7,492 |
| Total | \$ 19,263 |

NOTE 10. Property, Plant and Equipment

Property, plant and equipment consists of the following at December 31:

| (In thousands of dollars) | 2009 | 2008 | | |
|---|-------------|------|--------|--|
| Furniture and fixtures | \$ 2,001 | \$ | 1,376 | |
| Communications and data processing equipment | 6,583 | | 5,016 | |
| Leasehold improvements | 5,051 | | 3,350 | |
| Software | 999 | - | 878 | |
| Total | 14,634 | | 10,620 | |
| Less: accumulated depreciation and amortization | 11,565 | | 8,929 | |
| Total property, plant, and equipment | \$ 3,069 | \$ | 1,691 | |

Depreciation expense for the years ended December 31, 2009, 2008, and 2007 was \$1.2 million, \$1.1 million, and \$2.2 million, respectively.

NOTE 11. Other Assets

Other assets consists of the following at December 31:

| (In thousands of dollars) | 2009 | | |
|---------------------------|--------------|----|--------|
| Prepaid expenses | \$ 6,580 | \$ | 6,357 |
| Deposits | 4,182 | | 4,127 |
| Other | 212 | | 2 |
| Total other assets | \$ 10,974 | \$ | 10,486 |

NOTE 12. Subordinated Debt

A select group of management and highly compensated employees were eligible to participate in the Company's Deferred Compensation Plan for Key Employees (the "Key Employee Plan"). The employees

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

entered into subordinated loans with Broadpoint Capital to provide for the deferral of compensation and employer allocations under the Key Employee Plan. FINRA has approved Broadpoint Capital's subordinated debt agreements related to the Key Employee Plan. Pursuant to these approvals, these amounts are allowable in Broadpoint Capital's computation of net capital. The accounts of the participants of the Key Employee Plan were credited with earnings and/or losses based on the performance of various investment benchmarks selected by the participants. Maturities of the subordinated debt were based on the distribution election made by each participant, which may have been deferred to a later date by the participant. As of February 28, 2007, the Company no longer permits any new amounts to be deferred under the Key Employee Plan.

Principal debt repayment requirements, which occur on about April 15th of each year, as of December 31, 2009, are as follows:

(In thousands of dollars)

| 2010 | \$ | 287 |
|--------------|-----------|-------|
| 2011 | | 108 |
| 2012 | | 208 |
| 2013 | | 185 |
| 2014 | | 320 |
| 2015 to 2016 | | 89 |
| | | |
| Total | <u>\$</u> | 1,197 |

FINRA has approved the Company's subordinated debt agreements disclosed above. Pursuant to these approvals, these amounts are allowable in Broadpoint Capital's computation of net capital.

NOTE 13. Mandatorily Redeemable Preferred Stock

On June 27, 2008, the Company entered into a Preferred Stock Purchase Agreement with Mast Credit Opportunities I Master Fund Limited, a Cayman Islands corporation ("Mast") for the issuance and sale of (i) 1,000,000 newly- issued unregistered shares of Series B Preferred Stock, and (ii) a warrant to purchase 1,000,000 shares of the Company's common stock, at an exercise price of \$3.00 per share, for an aggregate cash purchase price of \$25 million (the "Mast Warrant"). The Series B Preferred Stock is recorded as a liability per ASC 480 - "Distinguishing Liability from Equity." The warrant has been recorded as an equity instrument and initially valued using a Black- Scholes option pricing model. Refer to Note 14 "Shareholders' Equity" for additional information related to the Mast Warrant and preemptive rights related to the Preferred Stock Purchase Agreement.

The Preferred Stock Purchase Agreement and the Series B Preferred Stock include, among other things, certain negative covenants and other rights with respect to the operations, actions and financial condition of the Company and its subsidiaries so long as the Series B Preferred Stock remains outstanding. Cash dividends of 10 percent per annum must be paid on the Series B Preferred Stock quarterly, while an additional dividend of 4 percent per annum accrues and is cumulative, if not otherwise paid quarterly at the option of the Company. The Series B Preferred Stock must be redeemed on or before June 27, 2012, together with accrued but unpaid dividends.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The redemption prices are as follows:

| Date | Premium Call Factor |
|---|------------------------|
| Prior to and including June 26, 2009 | 1.07 |
| From June 27, 2009 to December 27, 2009 | 1.06 |
| From December 28, 2009 to June 27, 2010 | 1.05 |
| From June 28, 2010 to December 27, 2011 | 1.04 |
| From December 28, 2011 to June 2012 | 1.00 |

NOTE 14. Shareholders' Equity

Dividends

No dividends have been declared or paid on our common stock in the last two years.

Acquisition - Broadpoint Securities, Inc.

In connection with the Company's acquisition of Broadpoint Securities (f/k/a Descap Securities, Inc.), the Company issued 549,476 shares of stock, which provided the Sellers the right (the "put right") to require the Company to purchase back the shares issued, at a price of \$6.14 per share. Accordingly, the Company has previously recognized as temporary capital the amount that it would have been required to pay under the agreement. The Company also had the right to purchase back these shares from the Sellers at a price of \$14.46 (the "call right"). As a result, the Company had classified the shares relating to the put and call rights as temporary capital. The put and call rights were to expire on the date upon which the final earn- out payment in connection with the acquisition was required to be made. The earn- out period ended on May 31, 2007 and the final earn- out payment was made on May 29, 2008. In June 2006, certain of the Sellers of Broadpoint Securities exercised their put rights and the Company repurchased 532,484 shares at \$6.14 per share for the total amount of \$3.3 million. The remaining put rights expired as of May 29, 2008. Subsequently, the Company reclassified the temporary capital to shareholders' equity.

Rights Plan

On March 27, 1998, the Board of Directors adopted a Shareholder Rights Plan. The rights were distributed as a dividend of one right for each share of the Company's common stock outstanding, with a record date of March 30, 1998. Management believed the Shareholder Rights Plan would deter coercive takeover tactics and strengthen the Company's ability to deal with an unsolicited takeover proposal.

On May 14th, 2007, in connection with the MatlinPatterson Global Opportunities Partners II ("MatlinPatterson") investment transaction, the Company amended the Rights Agreement. Pursuant to the Rights Amendment, the definition of an "Acquiring Person", as defined in the Rights Agreement, was amended to provide that MatlinPatterson, its affiliates or any group (as defined in Section 13(d) of the Exchange Act) in which it is a member would not become an Acquiring Person as a result of the execution and delivery of the Voting Agreements (as defined in the Investment Agreement) and the consummation of the transactions contemplated by the Investment Agreement. In addition, the definitions of "Distribution Date" and "Shares Acquisition Date", as defined in the Rights Agreement, were amended to provide that the execution and delivery of the Voting Agreements and the Investment Agreement and the consummation of the investment transaction contemplated by the Investment Agreement would not result in the occurrence of a Distribution Date or a Shares Acquisition Date.

The rights expired on March 30, 2008.

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BROADPOINT GLEACHER SECURITIES GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Warrants

In 2003, the Company issued Senior Notes dated June 13, 2003 for \$10 million with a fixed interest rate of 8.5%, payable semiannually and maturing on June 30, 2010. After adjustments related to anti-dilutive provisions stemming from the MatlinPatterson and Mast investments there were 483,601 warrants issued to the purchasers of the Senior Notes, which are exercisable between \$9.10 and \$10.42 per share through June 13, 2010. The Senior Notes were paid in full in March 2006, while the warrants are still outstanding.

Deferred Compensation and Employee Stock Trust

The Company has adopted or may hereafter adopt various nonqualified deferred compensation plans (the "Plans") for the benefit of a select group of highly compensated employees who contribute significantly to the continued growth and development and future business success of the Company. Participants may elect under the Plans to have the value of their Plans Accounts track the performance of one or more investment benchmarks available under the Plans, including Broadpoint Gleacher Securities Group Common Stock Investment Benchmark, which tracks the performance of the Company's common stock ("Company Stock"). With respect to the Broadpoint Gleacher Securities Group Common Stock Investment Benchmark, the Company contributes Company Stock to a rabbi trust (the "Trust") it has established in connection with meeting its related liability under the Plans. As of February 28, 2007, the Company no longer permits any new amounts to be deferred under its current Plans.

Assets of the Trust have been consolidated with those of the Company. The value of the Company's stock at the time contributed to the Trust has been classified in Shareholders' equity and generally accounted for in a manner similar to treasury stock.

The deferred compensation arrangement requires the related liability to be settled by delivery of a fixed number of shares of Company stock. Accordingly, the related liability is classified in equity under deferred compensation and changes in the fair market value of the amount owed to the participant in the Plan is not recognized.

Mast Private Placement

On March 4, 2008 the Company entered into a stock purchase agreement (the "Stock Purchase Agreement") with MatlinPatterson, Mast and certain Individual Investors listed on the signature pages to the Stock Purchase Agreement (the "Individual Investors," and together with the MatlinPatterson and Mast, the "Investors") for the issuance and sale of 11,579,592 newly issued unregistered shares of common stock of the Company, for an aggregate cash purchase price of approximately \$19.7 million.

Concurrently with the execution of the Stock Purchase Agreement, the Company entered into a Registration Rights Agreement, dated as of March 4, 2008 (the "Mast Registration Rights Agreement"), with Mast with respect to the 7.1 million shares that Mast purchased in the Private Placement (the "Mast Shares"). Pursuant to the Mast Registration Rights Agreement, the Company filed a registration statement within 30 days following March 4, 2008 with the Securities and Exchange Commission for the registration resale of the Mast Shares in an offering on a delayed or continuous basis pursuant to Rule 415 under the Securities Act (the "Mast Shelf Registration") which has been declared effective. The Company agreed to bear all of the costs of the Mast Shelf Registration other than underwriting discounts and commissions and certain other expenses.

Mast Warrant

On June 27, 2008, the Company entered into the Preferred Stock Purchase Agreement with Mast for the issuance and sale of (i) 1,000,000 newly issued unregistered shares of Series B Preferred Stock and (ii) a warrant to purchase 1,000,000 shares of the Company's common stock, at an exercise price of \$3.00 per share, for an aggregate cash purchase price of \$25 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The Mast Warrant is subject to customary anti- dilution provisions and expires June 27, 2012. Concurrently with the execution of the Preferred Stock Purchase Agreement, the Company and Mast entered into a Registration Rights Agreement, dated as of June 27, 2008 (the "Registration Rights Agreement"), with respect to the shares of Common Stock that are issuable to Mast pursuant to the Warrant (the "Warrant Shares"). Pursuant to the Registration Rights Agreement, Mast has the right to request registration of the Warrant Shares if at any time the Company proposes to register common stock for its own account or for another, subject to certain exceptions for underwriting requirements. In addition, under certain circumstances Mast may demand a registration of no less than 300,000 Warrant Shares. The Company must register such Warrant Shares as soon as practicable and in any event within forty- five (45) days after the demand. The Company will bear all of the costs of all such registrations other than underwriting discounts and commissions and certain other expenses.

Concurrently with the execution of the Preferred Stock Purchase Agreement, the Company and Mast entered into a Preemptive Rights Agreement (the "Preemptive Rights Agreement"). The Preemptive Rights Agreement provides that in the event that the Company proposes to offer or sell any equity securities of the Company below the current market price, the Company shall first offer such securities to Mast to purchase; provided, however, that in the case of equity securities being offered to MatlinPatterson, Mast shall only have the right to purchase its pro rata share of such securities (based upon common stock ownership on a fully diluted basis). If Mast exercises such right to purchase the offered securities, Mast must purchase all (but not a portion) of such securities for the price, terms and conditions so proposed. The preemptive rights do not extend to (i) common stock issued to employees or directors pursuant to a plan or agreement approved by the Board of Directors, (ii) issuance of securities pursuant to a conversion of convertible securities, (iii) stock splits or stock dividends or (iv) issuance of securities in connection with a bona fide business acquisition of or by the Company, whether by merger, consolidation, sale of assets, sale or exchange of stock or otherwise.

Acquisition - American Technology Research Holdings, Inc.

In connection with the Company's acquisition of Broadpoint AmTech, the Company issued 2,676,437 shares of common stock of the Company subject to transfer restrictions lapsing ratably over the three years following the closing, and 323,563 shares of restricted stock to be issued pursuant to the Company's 2007 Incentive Plan. In addition, 190,320 shares were issued in 2009 in connection with the earnout payment for the year ending December 31, 2008. Refer to Note 8 for additional information related to this acquisition.

Gleacher Transaction

In connection with the Company's acquisition of Gleacher, the Company issued 23 million shares of Company common stock as part of the merger consideration for all the outstanding shares of Gleacher. Refer to Note 8 for additional information related to this acquisition.

Registration Rights Agreement

On June 5, 2009, upon the closing of the Gleacher Transaction, the Company and Eric J. Gleacher entered into a registration rights Agreement (the "Registration Rights Agreement"). The Registration Rights Agreement entitles Mr. Gleacher, subject to limited exceptions, to have his shares included in any registration statement filed by the Company in connection with a public offering solely for cash, a right often referred to as a "piggyback registration right." Mr. Gleacher also has the right to require the Company to prepare and file a shelf registration statement to permit the sale to the public from time to time of the shares of Company common stock that Mr. Gleacher received on the closing of the Gleacher Transaction. However, the Company is not required to file the shelf registration statement prior to the third anniversary of the closing of the Gleacher Transaction. The Company has agreed to pay all expenses in connection with any registration effected pursuant to the Registration Rights Agreement. The Registration Rights Agreement may be amended

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

with the consent of the Company and the written consent of the holders representing a majority of Company common stock that is registrable pursuant thereto.

Common Stock Offering

On August 3, 2009, the Company completed an underwritten public offering of its common stock, consisting of 16,000,000 shares issued and sold by the Company and 11,025,000 shares sold by certain of the Company's existing shareholders. The proceeds to the Company from the offering, net of underwriting discounts and commissions, and after deducting payment of expenses related to the underwriting were approximately \$93.3 million. The Company did not receive any of the proceeds from the sale of shares by the selling shareholders.

NOTE 15. Commitments and Contingencies

FA Technology Ventures

As of December 31, 2009, the Company had a commitment to invest up to an additional \$1.0 million in the Partnership. The investment period expired in July 2006; however, the general partner of the Partnership, FATV GP LLC (the "General Partner"), may continue to make capital calls up through July 2011 for additional investments in portfolio companies and for the payment of management fees. The Company intends to fund this commitment from operating cash flow.

The General Partner is responsible for the management of the Partnership, including among other things, making investments for the Partnership. The members of the General Partner are George McNamee, a former Director of the Company, Broadpoint Enterprise Funding, Inc., a wholly owned subsidiary of the Company, and certain other employees of FATV. Subject to the terms of the partnership agreement, under certain conditions, the General Partner is entitled to share in the gains received by the Partnership in respect of its investment in a portfolio company.

On April 30, 2008, the Company entered into a Transition Agreement (the "Transition Agreement") with FATV, FA Technology Holding, LLC and certain other employees of FATV, to effect a restructuring of the investment management arrangements relating to the Partnership and the formation of FA Technology Ventures III, L.P., a new venture capital fund ("Fund III"). Pursuant to the Transition Agreement, among other things, the Company was to make a capital commitment of \$10 million to Fund III, and FATV was to cease advising the Partnership. The Transition Agreement provided that if the initial closing of Fund III did not occur on or before March 31, 2009, the Transition Agreement would automatically terminate. The initial closing of Fund III did not occur on or before March 31, 2009, and the Transition Agreement terminated in accordance with its terms.

Broadpoint AmTech - Contingent Consideration

In connection with the Company's acquisition of Broadpoint AmTech, the sellers have the right to receive earnout payments consisting of approximately 100 percent of the profits earned by Broadpoint AmTech for fiscal years through 2011 up to an aggregate of \$15 million in such profits, and 50% of such profits in excess of \$15 million. Refer to Note 8 for additional information related to this acquisition.

Municipal Capital Markets Group - Sale to DEPFA

On September 14, 2007, the Company consummated the sale of the Municipal Capital Market Group of its subsidiary, Broadpoint Capital to DEPFA. In connection with such sale, the Company recognized a pre- tax gain on sale in the amount of \$7.9 million. Pursuant to the asset purchase agreement, the Company was required to deliver an estimate of the accrued bonuses at closing and a final accrued bonus calculation thirty days following closing. The Company accrued the bonus consistent with the asset purchase agreement. All

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

items arising from the sale of the Municipal Capital Markets Group were reflected in the Gain on Sale of Discontinued Operations. This includes the closing bonuses paid to employees and the reversal of restricted stock and deferred cash amortization as a result of the employees' termination of employment. On October 30, 2007, DEPFA provided the Company notice that it was exercising its option pursuant to the agreement to appoint an independent accounting firm to conduct a special audit of the final accrued bonus amount. On June 26, 2008, DEPFA provided the Company notice that it was withdrawing its dispute of the final accrued bonus amount.

Leases

The Company's headquarters and sales offices, and certain office and communication equipment, are leased under non- cancelable operating leases, certain of which contain renewal options, free rent periods, and escalation clauses, and which expire at various times through 2025. To the extent the Company is provided tenant improvement allowances funded by the lessor, they are amortized over the initial lease period and serve to reduce rent expense. The Company recognizes the rent expense over the entire lease term on a straightline basis.

On September 30, 2009, the Company entered into a lease agreement (the "Lease") pursuant to which it has leased for a 15- year term (subject to extension) approximately 75,000 rentable square feet of space at 1290 Avenue of the Americas, New York, New York (the "Premises"). The Company expects to occupy these facilities by May 2010, assuming the necessary build- out construction is completed by then. The lease term commences on April 1, 2010 and expires on April 30, 2025. The Company has an option to extend the lease term once, for a five- year period, subject to certain limitations and restrictions. The lessors are: HWA 1290 III LLC; HWA 1290 IV LLC; and HWA 1290 V LLC, each of which is a limited liability company organized in Delaware (the "Lessors"). The Company is obligated to pay base rents, at rates that adjust over the lease term, plus a percentage of increases in operating expenses and real estate taxes.

The Lessors are obligated to fund specified construction and related activities at the premises. The Company also has a right of first offer to lease additional premises in the building should they become available and certain other rights to lease additional space in years 4- 6 and 8- 12. The Company may assign the lease or sublet the premises, subject to the Lessors' consent and other requirements. The Company has posted a letter of credit in the amount of \$2,100,000 with respect to the One Penn Plaza Lease. On or prior to May 1, 2010, the Company is required to either deliver an amended letter of credit, or a new letter of credit, for the benefit of the Lessors in the amount of \$3,700,000 (the "Security Amount") to secure the Company's performance of its obligations under the Lease. The Company shall have the right to reduce the Security Amount over time, subject to certain conditions.

In connection with the Lease, the Company also entered into a Subordination Agreement and Estoppel, Non-Disturbance and Attornment Agreement (the "Subordination Agreement") with the Lessors and Bank of America, National Association (the "Lender"). Under the Subordination Agreement, the Company acknowledged that the Lessors are indebted to the Lender under a promissory note which is secured by, among other things, a mortgage on the Premises (the "Mortgage"). Pursuant to the terms of the Subordination Agreement, the Company agreed that the Mortgage is and will remain a lien on the Premises that is superior to the Company's Lease. In addition, the Lender agreed that if at the time of any foreclosure of the Mortgage the Company is not in breach or default under the Lease, the Lease would not be terminated by reason of the foreclosure and would continue in full force and effect.

On September 30, 2009, the Company entered into an Assignment of Lease and Consent (the "Assignment Agreement") with One Penn Plaza LLC and the Lessors in connection with the execution of the Lease. Under the assignment agreement, the Company assigned its rights and interests in that certain lease agreement, dated March 21, 1996, as amended (the "One Penn Plaza Lease"), between the Company and One Penn Plaza LLC with respect to the premises located at One Penn Plaza, New York, New York, and the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Lessors have agreed to assume the Company's obligations under the One Penn Plaza Lease. The assignment will become effective on the later of (i) May 30, 2010 and (ii) the thirtieth (30th) day following the date on which the Lessors have substantially completed the build- out construction detailed in the Lease.

Future minimum annual lease payments, and sublease rental income, are as follows:

| (In thousands of dollars) | Future Minimum Lease Payments | Sublease Rental Income | | Net Lease Payments | |
|---------------------------|--|------------------------------|-------|---------------------------|--------|
| 2010 | \$ 9,147 | | 1,669 | | 7,478 |
| 2011 | 8,402 | | 1,491 | | 6,911 |
| 2012 | 8,312 | | 1,491 | | 6,821 |
| 2013 | 8,299 | | 1,432 | | 6,867 |
| 2014 | 7,424 | | 785 | | 6,639 |
| Thereafter | 55,428 | | 458 | | 54,970 |
| Total | \$ 97,012 | \$ | 7,326 | \$ | 89,686 |

Annual rental expense, net of sublease rental income, for the years ended December 31, 2009, 2008 and 2007 approximated \$5.7 million, \$4.5 million, and \$4.9 million, respectively.

Litigation

On September 1, 2009, the United States Bankruptcy Court for the Northern District of New York (the "Bankruptcy Court") approved a settlement agreement whereby the Company finally concluded litigation begun in 1998. In 1998, the Company was named in lawsuits, by Lawrence Group, Inc. and certain related entities (the "Lawrence Parties") in connection with a private sale of Mechanical Technology Inc. stock from the Lawrence Parties that was approved by the Bankruptcy Court. The Company acted as placement agent in that sale, and a number of persons who were employees and officers of the Company at that time, who have also been named as defendants, purchased shares in the sale. The complaints alleged that the defendants did not disclose certain information to the sellers and that the price approved by the court was therefore not proper. The cases were initially filed in the Bankruptcy Court and the United States District Court for the Northern District of New York (the "District Court"), and were subsequently consolidated in the District Court. The District Court dismissed the cases, and that decision was subsequently vacated by the United States Court of Appeals for the Second Circuit, which remanded the cases for consideration of the plaintiffs' claims as motions to modify the Bankruptcy Court sale order. The plaintiffs' claims were referred back to the Bankruptcy Court for such consideration. In February 2009, the Bankruptcy Court dismissed the motions in their entirety (the "2009 Decision"). On September 1, 2009, the Bankruptcy Court approved a settlement agreement among all the parties whereby the Company paid the Lawrence Parties \$100,000 and the 2009 Decision became a non-appealable, final judgment, and any appeals of the Decision were withdrawn with prejudice.

In early 2008, Broadpoint Capital hired Tim O'Connor and nine other individuals to form a new restructuring and recapitalization group within Broadpoint Capital's Investment Banking segment. Mr. O'Connor, the new head of Broadpoint Capital's Investment Banking Division, and each of the other employees are former employees of Imperial Capital, LLC ("Imperial"). Upon Broadpoint Capital's hiring of these employees, Imperial commenced an arbitration proceeding against Broadpoint Capital, Mr. O'Connor, another employee hired by Broadpoint Capital and a former employee of Imperial who is not employed by Broadpoint Capital before the Financial Industry Regulatory Authority ("FINRA"). In the arbitration, Imperial alleged various causes of action against Broadpoint Capital as well as the individuals based upon alleged violations of restrictive covenants in employee contracts relating to the non-solicitation of employees and

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

clients. Imperial claimed damages in excess of \$100 million. Concurrently with the filing of the arbitration proceeding, Imperial sought and obtained a temporary restraining order in New York State Supreme Court, pending the conclusion of the FINRA arbitration hearing, enjoining Broadpoint from disclosing or making use of any confidential information of Imperial, recruiting or hiring any employees of Imperial and seeking or accepting as a client any client of Imperial, except those clients for whom any of the hired individuals had provided services as a registered representative while employed by Imperial. On April 17, 2008, Broadpoint Capital, the other respondents, and Imperial entered into a Partial Settlement whereby Imperial's claims for injunctive relief were withdrawn and it was agreed the temporary restraining order would be vacated. Imperial's remaining claim for damages arbitrated before FINRA at a hearing in September 2008. The Partial Settlement provides, among other things, for the potential future payment of amounts from Broadpoint to Imperial contingent upon the successful consummation of, or receipt of fees in connection with, certain transactions. On September 16, 2008, the Company agreed to a Settlement resolving all remaining claims among the parties. In particular, in exchange for a \$500,000 payment from Broadpoint Capital, Imperial released its claims against the respondents. In addition, the respondents released the claims and defenses raised by them against Imperial (including third- party claims asserted against Imperial by Tim O'Connor), and the FINRA case was dismissed. The terms and conditions of the Partial Settlement remain in effect.

Due to the nature of the Company's business, the Company and its subsidiaries are exposed to risks associated with a variety of legal proceedings. These include litigations, arbitrations and other proceedings initiated by private parties and arising from underwriting, financial advisory or other transactional activities, client account activities and employment matters. Third parties who assert claims may do so for monetary damages that are substantial, particularly relative to the Company's financial position. In addition, the securities industry is highly regulated. The Company and its subsidiaries are subject to both routine and unscheduled regulatory examinations of their respective businesses and investigations of securities industry practices by governmental agencies and self-regulatory organizations. In recent years securities firms have been subject to increased scrutiny and regulatory enforcement activity. Regulatory investigations can result in substantial fines being imposed on the Company and/or its subsidiaries. Periodically the Company and its subsidiaries receive inquiries and subpoenas from the SEC, state securities regulators and self-regulatory organizations. The Company does not always know the purpose behind these communications or the status or target of any related investigation. The responses to these communications have in the past resulted in the Company and/or its subsidiaries being cited for regulatory deficiencies, although to date these communications have not had a material adverse effect on the Company's business.

From time to time, the Company may take reserves in its financial statements with respect to legal proceedings to the extent it believes appropriate. However, accurately predicting the timing and outcome of legal proceedings, including the amounts of any settlements, judgments or fines, is inherently difficult insofar as it depends on obtaining all of the relevant facts (which is sometimes not feasible) and applying to them often-complex legal principles. Based on currently available information, the Company does not believe that any current litigation, proceeding or other matter to which it is a party or otherwise involved will have a material adverse effect on its financial position, results of operations and cash flows, although an adverse development, or an increase in associated legal fees, could be material in a particular period, depending in part on the Company's operating results in that period.

Letters of Credit

The Company is contingently liable under bank stand- by letter of credit agreements, executed in connection with office leases, totaling \$4.0 million at December 31, 2009. The letter of credit agreements were collateralized by cash of \$4.0 million at December 31, 2009.

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BROADPOINT GLEACHER SECURITIES GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Other

The Company, in the normal course of business, provides guarantees to third parties with respect to the obligations of certain of its subsidiaries.

The Company's subsidiaries utilize various economic hedging strategies to actively manage their market and liquidity exposures. This strategy includes the purchase and sale of securities on a when- issued basis and entering into exchange traded treasury futures contracts. At December 31, 2009, the Company's subsidiaries had no open futures contracts, no outstanding underwriting commitments, had not entered into any TBA purchase agreements, and had entered into TBA sale agreements in the notional amount of \$280.5 million.

The Company's broker- dealer subsidiaries are parties to clearing agreements with clearing agents in connection with their securities trading activities. If the clearing agent incurs a loss, it has the right to pass the loss through to such subsidiaries, which, as a result, exposes the Company to off- balance- sheet risk. The subsidiaries have retained the right to pursue collection or performance from customers who do not perform under their contractual obligations and monitors customer balances on a daily basis along with the credit standing of the clearing agent. The Company also indemnifies some clients against potential losses incurred for non- performance by the specified third- party service providers, including subcustodians. As the potential amount of losses during the term of this contract has no maximum, the Company believes there is no maximum amount assignable to these indemnification obligations. However, the Company has historically made no material payments under these arrangements and believes that it is unlikely that any material payments will be made in the future and therefore no liability related to these indemnifications has been recognized in the Consolidated Statements of Financial Condition as of December 31, 2009 and 2008.

The Company provides representations and warranties to counterparties in connection with a variety of transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. The Company may also provide standard indemnifications to some counterparties to protect them in the event additional taxes are owed or payments are withheld, due either to a change in or adverse application of certain tax laws. These indemnifications cannot be estimated. However, the Company has historically made no material payments under these agreements and believes that it is unlikely it will have to make material payments in the future and therefore has not recorded any contingent liability in the consolidated financial statements for these indemnifications.

Through the second quarter of 2008, Broadpoint Capital was self- clearing for transactions executed with institutional customers. Broadpoint Capital's non- institutional customer securities transactions, including those of officers, directors, employees and related individuals, were cleared through a third party under a clearing agreement. Under this agreement, the clearing agent executed and settled customer securities transactions, collected margin receivables related to these transactions, monitored the credit standing and required margin levels related to these customers and, pursuant to margin guidelines, required the customer to deposit additional collateral with them or to reduce positions, if necessary. In the event the customer was unable to fulfill its contractual obligations, the clearing agent had the option of either purchasing or selling the financial instrument underlying the contract, and as a result might have incurred a loss for which the clearing agent would have indemnification from Broadpoint Capital in the manner described in the prior paragraph.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

NOTE 16. Income Taxes

The income tax provision was allocated as follows for the years ended December 31:

| (In thousands of dollars) | 2009 | 2008 | 2007 |
|--|-------------|-------------|---------------|
| Income/(loss) from continuing operations | \$ 7,102 | \$ 2,424 | \$ (4,703) |
| Income from discontinued operations | - | - | 4,747 |
| Shareholders' equity | _ | _ | (122) |
| Total | \$ 7,102 | \$ 2,424 | \$ (78) |

Pursuant to the intraperiod allocation rules in ASC 740 "Income Taxes", the Company recorded an income tax benefit in continuing operations to offset tax expense recorded in discontinued operations in 2007, despite the valuation allowance position. The gain in discontinued operations for the year ended December 31, 2007 was due to the sale and related discontinuance of the Municipal Capital Markets division.

The components of income tax expense/(benefit) attributable to income/(loss) from continuing operations, net of valuation allowance, consisted of the following for the years ended December 31:

| (In thousands of dollars) | 2009 | | 20 | 008 | 2 | 2007 |
|------------------------------------|------|----------|----|-------|---------|---------|
| Federal | | | | | | |
| Current | \$ | 20,585 | \$ | - | \$ | (3,524) |
| Deferred | | (19,784) | | - | | - |
| State and local | | | | | | |
| Current | | 4,903 | | 2,424 | | (861) |
| Deferred | | 1,274 | | - | | (318) |
| Foreign | | | | | | |
| Current | | 2 | | - | | - |
| Deferred | | 122 | | | <u></u> | _ |
| Total income tax expense/(benefit) | \$ | 7,102 | \$ | 2,424 | \$ | (4,703) |

The expected income tax expense/(benefit) using the federal statutory rate differs from income tax expense/(benefit) pertaining to pretax income/(loss) from continuing operations as a result of the following for the years ended December 31:

| (In thousands of dollars) | 2009 | 2008 | 2007 |
|--|--------------|---------------|----------------|
| Federal statutory rate - 35% | \$ 21,698 | \$ (5,174) | \$ (11,069) |
| (Decrease)/increase of deferred tax asset | | | |
| valuation allowance | (24,707) | 5,170 | 5,769 |
| State and local income taxes, net of federal | | | |
| income taxes | 4,624 | (1,205) | (756) |
| Preferred stock dividends | 1,365 | 676 | - |
| Change in estimated state tax rates | 1,431 | - | - |
| Provision to return adjustments | 1,158 | - | - |
| Compensation | 780 | 281 | 883 |
| Meals and entertainment | 329 | 156 | 106 |
| Foreign income taxes | 124 | - | - |
| Uncertain tax positions | 53 | 2,424 | - |
| Other | 247 | 96 | 364 |
| Total income tax expense/(benefit) | \$ 7,102 | \$ 2,424 | \$ (4,703) |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The deferred tax assets and liabilities consisted of the following at December 31:

| (In thousands of dollars) | | 2009 | | 2008 |
|---|----|----------|---------|----------|
| Deferred tax assets, net | | | | |
| Share- based compensation | \$ | 10,442 | \$ | (732) |
| Net operating loss carryforwards | | 8,871 | | 19,172 |
| Intangibles - Gleacher acquisition | | (4,005) | | - |
| Uncertain tax positions | | 1,219 | | 1,190 |
| Intangible assets | | (1,105) | | (3,009) |
| Investments | | (1,836) | | 5,581 |
| Fixed assets | | 921 | | 2,830 |
| Accrued liabilities | | 638 | | (40) |
| Deferred revenue | | 417 | | (196) |
| Other | | 575 | | 229 |
| Total net deferred tax asset before valuation allowance | | 16,137 | | 25,025 |
| Less: valuation allowance | | 10,137 | | |
| Less: valuation anowance | | <u> </u> | <u></u> | (24,707) |
| Total deferred tax assets, net | \$ | 16,137 | \$ | 318 |
| 5 A | | | | |
| Deferred tax liabilities | | | | |
| State effect of intangibles - Gleacher acquisition | \$ | (1,384) | | - |
| State effect of investments | | (757) | | - |
| State effect of intangible assets | | (359) | | - |
| Other | | (317) | | <u>-</u> |
| Total deferred tax liabilities | \$ | (2,817) | \$ | _ |
| Total deleties and manifes | Ψ | (2,017) | 4 | |

At December 31, 2008, the Company maintained a valuation allowance on its net deferred tax assets of \$24.7 million as a result of weighing all positive and negative evidence, including the Company's history of cumulative losses over the past three years and the difficulty of forecasting future taxable income. During the year ended December 31, 2009, the Company released the valuation allowance on its net deferred tax assets of \$24.7 million because of, among other factors, the continued trend of improved profitability, the success of the Company's recent secondary offering, the completion of management's restructuring plan and the successful integration of the Broadpoint AmTech and Gleacher acquisitions.

At December 31, 2009, the Company had federal net operating loss carryforwards of \$21.3 million, which expire between 2023 and 2027. These net operating loss carryforwards have been reduced by the impact of an annual limitation described in IRC Section 382. In general, IRC Section 382 places an annual limitation on the use of certain tax attributes such as net operating losses. The annual limitation arose as a result of an ownership change which occurred on September 21, 2007. For state and local tax purposes, the Company's net operating loss carryforwards have expiration periods between 4 and 19 years and are also subject to various apportionment factors and limitations on utilization.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The following table summarizes the activity related to the Company's unrecognized tax benefits:

(In thousands of dollars)

| Balance January 1, 2007 | \$ | 974 |
|--|---------|-------|
| Gross increases related to prior year's tax positions | | 317 |
| Expiration of the statute of limitations for the assessment of taxes | <u></u> | (214) |
| Balance December 31, 2007 | \$ | 1,077 |
| Gross increases related to prior year's tax positions | | 2,350 |
| Balance December 31, 2008 | \$ | 3,427 |
| Acquired tax position - Gleacher acquisition | <u></u> | 2,590 |
| Balance December 31, 2009 | \$ | 6,017 |

The total amount of unrecognized tax benefits that, if recognized, would impact the effective tax rate are \$3.4 million. We currently anticipate that total unrecognized tax benefits will decrease by an amount between \$0.0 million and \$3.0 million in the next twelve months, a portion of which will affect the effective tax rate, primarily as a result of the settlement of tax examinations.

The Company recognizes interest and penalties as a component of income tax expense. During the year ended December 31, 2009 and 2008, the Company recognized \$0.1 million and \$0.1 million of interest expense as a component of income tax expense. The Company had approximately \$0.3 million and \$0.2 million for the payment of interest and penalties accrued at December 31, 2009 and 2008, respectively.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state and local jurisdictions. As of December 31, 2009, with few exceptions, the Company and its subsidiaries were no longer subject to U.S. federal tax or state and local income tax examinations for years before 2005. The Company has an ongoing audit with the State of New York.

NOTE 17. Share- Based Compensation Plans

The Company has established the 2007 Incentive Compensation Plan ("Incentive Plan") and the 2003 Non- Employee Directors Plan ("2003 Directors Plan"), collectively ("the Plans") pursuant to which employees and non- employee directors of the Company have been awarded stock options, restricted stock and/or restricted stock units, which expire at various times through July 2, 2015. The Company's policy is to issue treasury shares in connection with option exercises, restricted stock awards or the settlement of vested restricted stock units to the extent there are adequate shares in treasury to satisfy such activity.

The following is a recap of all plans as of December 31, 2009:

| Shares authorized for issuance | 48,764,291 |
|--|------------|
| Share awards used: | |
| Stock options granted and outstanding | 4,627,311 |
| Restricted stock awards granted and unvested | 11,204,545 |
| Restricted stock units granted and unvested | 7,073,709 |
| Restricted stock units granted and vested | 3,708,560 |
| Restricted stock units committed not yet granted | 375,000 |
| Total share awards used | 26,989,125 |
| Shares available for future awards | 21,775,166 |
| | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

For the twelve- month periods ended December 31, 2009, 2008 and 2007, total compensation expense for share based payment arrangements was \$13.9 million, \$8.3 million and \$5.6 million, respectively, and the related tax benefit recognized in the Statement of Operations was \$5.4 million, \$0.0 million and \$0.0 million, respectively. Compensation expense for the twelve- month period ended December 31, 2009 includes \$1.5 million of expense related to liability classified awards which is recorded within Accrued compensation on the consolidated Statement of Financial Condition. At December 31, 2009, the total compensation expense related to non- vested awards (which are expected to vest) not yet recognized is \$57.8 million, which is expected to be recognized over the remaining weighted average vesting period of 3.1 years.

The actual tax benefit realized for the tax deductions for share- based compensation was \$5.5 million for the twelve- month period ended December 31, 2009. The Company did not realize any tax deductions for share- based compensation for the twelve- month period ended December 31, 2008 and 2007 as the Company had net operating losses and any such tax benefits would have been a component of the net operating loss carryforwards.

The Incentive Plan allows awards in the form of incentive stock options (within the meaning of Section 422 of the Internal Revenue Code), nonqualified stock options, or other restricted stock and restricted stock units. The Incentive Plan imposes a limit on the number of shares of the Company's common stock that may be subject to awards. On February 6, 2008, the Company's Board of Directors authorized, and on June 5, 2008, the Company's shareholders approved, an additional 10,675,000 shares for issuance pursuant to the Incentive Plan. On April 16, 2009, in connection with amending and restating the Incentive Plan, the Company's Board of Directors authorized and on June 16, 2009, the Company's shareholders approved an additional 5 million shares for issuance pursuant to the Incentive Plan. An award relating to shares may be granted if the aggregate number of shares subject to then- outstanding awards, under the plan and under the pre- existing plans, plus the number of shares subject to the award being granted do not exceed the sum of (A) 25 percent of the number of shares of common stock issued and outstanding immediately prior to the grant plus (B) 15.675 million shares.

The 2003 Directors Plan allows awards in the form of stock options and restricted shares. The 2003 Directors Plan imposes a limit on the number of shares of our common stock that may be subject to awards. On April 16, 2009, in connection with amending and restating the 2003 Directors Plan, the Company's Board of Directors authorized and on June 16, 2009, the Company's shareholders approved, increasing the number of shares available for issuance from 100,000 to 2,000,000 shares.

The restricted stock units committed but not yet granted are awards to be issued in a subsequent year, subject to certain performance conditions being met in such year to the Company's former Chief Executive Officer and the President/Chief Operating Officer, as stipulated within their respective employment agreements. No compensation expense has been allocated to the Company, as it is not yet probable that such performance conditions will be met.

<u>Options:</u> Options granted under the Plans established by the Company have been granted at not less than fair market value, vest over a maximum of five years, and expire five to ten years after grant date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Unvested options are typically forfeited upon termination of employment. Option transactions for the three year period ended December 31, 2009, under the Plans were as follows:

| | Shares Subject to Option | Weighted Average Exercise Price |
|------------------------------|-----------------------------|---------------------------------------|
| Balance at December 31, 2006 | 1,826,826 | \$ 8.45 |
| Options granted | 100,000 | 1.64 |
| Options exercised | - | - |
| Options forfeited/expired | (890,864) | 7.93 |
| Balance at December 31, 2007 | 1,035,962 | 8.24 |
| Options granted | 7,095,000 | 2.40 |
| Options exercised | - | - |
| Options forfeited/expired | (739,966) | 9.43 |
| Balance at December 31, 2008 | 7,390,996 | \$ 2.51 |
| Options granted | 256,702 | 4.52 |
| Options exercised | (2,539,999) | 1.88 |
| Options forfeited/expired | (480,388) | 4.04 |
| Balance at December 31, 2009 | 4,627,311 | \$ 3.29 |

For the twelve- month period ended December 31, 2009, 2008 and 2007, the total intrinsic value of options exercised was \$11.0 million, \$0.0 million and \$0.0 million, respectively. No cash was received from the exercise of options, as a result of cashless exercises where shares were withheld to cover the exercise amount. At December 31, 2009, the 4,627,311 outstanding options had a remaining average contractual term of 4.4 years and had an intrinsic value of \$5.6 million. At December 31, 2009, there were 1,090,608 exercisable options had a remaining average contractual term of 4.8 years and had an intrinsic value of \$0.9 million.

The following table summarizes information about stock options outstanding under the Plans at December 31, 2009:

| | C | Outstanding | | Exercisable | | | |
|----------------------------|-----------|-------------------------|----------------------------------|-------------|----|------------------------------|--|
| Exercise Price Range | Shares | Average Life (Years) | Average Exercise Price | Shares | | Average Exercise Price | |
| \$2.31 | 1,250,000 | 3.1 | \$ 2.31 | - | \$ | - | |
| \$3.00 | 1,450,000 | 5.0 | 3.00 | 481,666 | | 3.00 | |
| \$4.00 | 1,750,000 | 5.0 | 4.00 | 533,333 | | 4.00 | |
| \$4.61 - \$7.35 | 177,311 | 4.3 | 5.47 | 75,609 | | 5.62 | |
| | 4,627,311 | 4.4 | \$ 3.29 | 1,090,608 | \$ | 3.67 | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The Black- Scholes option pricing model is used to determine the fair value of options granted. For the twelve- month period ended December 31, 2009, significant assumptions used to estimate the fair value of share based compensation awards include the following:

| | 2009 | 2008 | 2007 |
|--------------------------|-------|------|------|
| Expected term- option | 6.00 | 6.00 | 6.00 |
| Expected volatility | 57.8% | 54% | 44% |
| Expected dividends | - | - | - |
| Risk- free interest rate | 3.0% | 2.1% | 4.9% |

Restricted Stock Awards/Restricted Stock Units: Restricted stock awards and restricted stock units under the Plans have been valued at the market value of the Company's common stock as of the grant date and are amortized over the period in which the restrictions are outstanding, which is typically 3- 5 years. Stock compensation expense associated with grants with performance conditions is recognized when it becomes probable that such performance conditions will be achieved. During 2009, performance awards were granted to the Chief Executive Officer whose ultimate number of restricted stock units to be received was determined based upon the Company's pre- tax return on equity. Restricted stock units give a participant the right to receive fully vested shares at the end of a specified deferral period. One advantage of restricted stock units, as compared to restricted stock, is that the period during which the award is deferred as to settlement can be extended past the date the award becomes non- forfeitable, allowing a participant to hold an interest tied to common stock on a tax deferred basis. Prior to settlement, restricted stock units carry no voting rights associated with the stock ownership.

Restricted stock awards/Restricted stock units for the three year period ended December 31, 2009, under the Plans were as follows:

| | Unvested Restricted Stock Awards | | Weighted Average Grant- Date Fair Value Restricted Stock | Unvested Restricted Stock Units | | Weighted Average Grant Date Fair Value Restricted Stock Unit |
|-------------------------|--|----|---|---------------------------------------|----|--|
| Balance at | | | | | | |
| December 31, | | | | | | |
| 2006 | 1,788,064 | \$ | 7.73 | | \$ | - |
| Granted | - | | - | 5,025,000 | | 1.54 |
| Vested | (1,051,804) | | 9.38 | (570,000) | | 1.54 |
| Forfeited | (648,378) | | 6.04 | _ | | _ |
| Balance at December 31, | | | | | | |
| 2007 | 87,882 | \$ | 4.96 | 4,455,000 | \$ | 1.54 |
| Granted | 7,372,060 | | 1.89 | 3,643,214 | | 2.04 |
| Vested | (48,316) | | 4.30 | (1,385,000) | | 1.54 |
| Forfeited | (74,080) | | 1.37 | (410,000) | | 1.57 |
| Balance at December 31, | | | | | | |
| 2008 | 7,337,546 | \$ | 1.90 | 6,303,214 | \$ | 1.80 |
| Granted | 5,675,544 | | 5.53 | 3,786,558 | | 4.55 |
| Vested | (1,587,283) | | 1.99 | (2,416,062) | | 1.69 |
| Forfeited | (221,262) | | 2.25 | (600,001) | | 2.43 |
| Balance at December 31, | 11 004 545 | ¢ | 270 | 7,073,700 | ¢ | 2.20 |
| 2009 | 11,204,545 | \$ | 3.60 | 7,073,709 | \$ | 3.28 |

Included within the table above are 625,622 unvested restricted stock units with performance conditions that have a weighted average grant date fair value of \$4.46. The total fair value of awards vested, based on the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

market value of the stock on the vest date, during the twelve- month periods ending December 31, 2009, 2008, and 2007 was \$20.4 million, \$4.4 million, and \$1.9 million, respectively.

Share-Based Compensation Awards: On January 20, 2007, the Company announced an offer to eligible employees of the opportunity to rescind certain restricted stock award agreements held by such eligible employees in return for an award of stock appreciation rights. On May 17, 2007, the Company announced its determination to amend and terminate this offer. Such actions, together with the termination of the Company's previously announced plan to reprice outstanding employee stock options, had been agreed to by the Company as part of the Company's agreement with MatlinPatterson in connection with their investment in the Company, pursuant to which the Company agreed to terminate the offer and its previously announced plans to reprice outstanding employee stock options. The offer terminated on May 23, 2007. As a result of this termination, the Company did not accept any tendered eligible restricted shares and all such shares remained outstanding pursuant to their original terms and conditions, including their vesting schedule.

Other

The Company also maintains a tax deferred profit sharing plan (Internal Revenue Code Section 401(k) Plan), which permits eligible employees to defer a percentage of their compensation. Company contributions to eligible participants may be made at the discretion of the Board of Directors of the Company. The Company expensed \$0.4 million, \$0.4 million, and \$0.1 million in each of the years ended December 31, 2009, 2008, and 2007 respectively.

At December 31, 2009 and December 31, 2008, there was approximately \$1.0 million and \$1.3 million, respectively, of accrued compensation within the Consolidated Statements of Financial Condition related to deferred compensation plans provided by the Company, which will be paid out between 2010 and 2016. As of February 28, 2007, the Company no longer permits any new amounts to be deferred under these plans.

NOTE 18. Net Capital Requirements

Broadpoint Capital is subject to the net capital requirements of Rule 15c3- 1 of the Securities and Exchange Act of 1934 as amended (the "Net Capital Rule"), as well as the Commodity Futures Trading Commissions' net capital requirements ("Regulation 1.16"), which requires the maintenance of a minimum net capital. Broadpoint Capital has elected to use the alternative method permitted by the Net Capital Rule, which requires it to maintain a minimum net capital amount of 2 percent of aggregate debit balances arising from customer transactions as defined or \$0.25 million, whichever is greater. As an introducing broker- dealer, Broadpoint Capital's minimum requirement under Regulation 1.16 is also \$0.25 million. As of December 31, 2009, Broadpoint Capital had net capital, as defined, of \$74.20 million, which was \$73.95 million in excess of the \$0.25 million required minimum net capital.

Broadpoint AmTech is also subject to the net capital rule, which requires the maintenance of minimum net capital of \$0.10 million or 62/3 percent of aggregate indebtedness, whichever is greater. Aggregate indebtedness to net capital must also not exceed 15:1. At December 31, 2009, Broadpoint AmTech had net capital, as defined, of \$3.25 million, which was \$2.81 million in excess of its required minimum net capital of \$0.44 million. Broadpoint AmTech ratio of aggregate indebtedness to net capital was 202:1.

Gleacher Partners is also subject to the net capital rule, which requires the maintenance of minimum net capital. Gleacher Partners has elected to use the alternative method permitted by the rule, which requires it to maintain a minimum net capital amount of 2 percent of aggregate debit balances arising from customer transactions as defined or \$0.25 million, whichever is greater. As of December 31, 2009, Gleacher Partners had net capital, as defined, of \$0.45 million, which was \$0.20 million in excess of the \$0.25 million required minimum net capital.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

NOTE 19. Trading Activities

As part of its trading activities, the Company provides brokerage and underwriting services to its institutional clients. Trading activities are primarily generated by client order flow resulting in the Company taking positions in order to facilitate institutional client transactions. Interest revenue and expense are integral components of trading activities. In assessing the profitability of trading activities, the Company views net interest and principal transactions revenues in the aggregate. Certain trading activities expose the Company to market, credit and liquidity risks.

Market Risk

As of December 31, 2009, the Company had approximately \$20.8 million of securities owned which were considered non-investment grade. Non-investment grade securities are defined as debt and preferred equity securities rated as BB+ or lower or equivalent ratings by recognized credit rating agencies. These securities have different risks than investment grade rated investments because the companies are typically more highly leveraged and therefore more sensitive to adverse economic conditions and the securities may be more thinly traded or not traded at all.

Market risk represents the risk of loss that may result from the potential change in the value of our trading or investment positions as a result of fluctuations in interest rates, credit spreads and equity prices, as well as changes in the implied volatility of interest rates and equity prices. Market risk is inherent to both derivative and non- derivative financial instruments, and accordingly, the scope of the Company's market risk management procedures cover both non- derivative and derivatives instruments to include all market- risk- sensitive financial instruments. The Company's exposure to market risk is primarily related to principal transactions executed in order to facilitate customer trading activities. The following discussion describes the types of market risk faced by the Company:

Interest Rate Risk: Interest rate risk exposure is a consequence of maintaining inventory positions and trading in interest- rate- sensitive financial instruments. In connection with this trading activity, the Company exposes itself to interest rate risk, arising from changes in the level or volatility of interest rates or the shape and slope of the yield curve.

Prepayment Risk: Prepayment risk, which is related to the interest rate risk, arises from the possibility that the rate of principal repayment on mortgages will fluctuate, affecting the value of mortgage- backed securities. Prepayments are the full or partial repayment of principal prior to the original term to maturity of a mortgage loan and typically occur due to refinancing of mortgage loans and turnover of housing ownership.

Credit Spread and Credit Rating Risk: Credit spread and credit rating risk results from changes in the level or volatility of credit spreads, either as a result of macro market conditions (e.g. risk aversion sentiment) or from idiosyncratic development of certain debt issuers or their sectors.

Liquidity Risk: Liquidity risk is the risk that it takes longer or it is more costly than anticipated to sell inventory to raise cash due to adverse market conditions.

Equity Price Risk: Equity price risk results from changes in the level or volatility of equity prices, which affect the value of equity securities or instruments that derive their value from a particular stock.

The Company manages its exposure to interest rate and prepayment risk by shorting TBAs, exchange traded treasury futures contracts and government securities. Hedging using government securities and exchange traded treasury futures contracts protects the Company from movements in the yield curve and changes in general levels of interest rates. Hedging using TBAs minimizes the basis risk between the mortgage- backed securities market and government securities market. The settlement of these transactions is not expected to have a material effect upon the Company's consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Our best strategy to manage credit spread and credit rating risk is high inventory turnover, where we minimize the amount of and time window during which we hold these securities, in some cases by arranging the sale before committing to the purchase. Given this strategy, we maintain low inventory levels in these securities despite the rising revenue and trading volumes in these areas.

The Company's primary source of funding is through its clearing broker and repurchase markets. While the Company does not currently have additional committed sources of borrowing, the Company has various strategies, policies and processes in place to monitor and mitigate liquidity risk, including maintaining excess liquidity, maintaining conservative leverage rations, diversifying our funding sources and actively managing the asset/liability terms of our trading business.

The Company does not currently make markets in equity securities or maintain significant equity security positions in inventory and is therefore not significantly exposed to equity price risk.

The Company also has sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the consolidated financial statements at December 31, 2009 and 2008 at market values of the related securities and will incur a loss if the market value of the securities increases subsequent to December 31, 2009 and 2008.

Concentrations of Credit and Liquidity Risk

The Company's exposure to credit risk associated with its trading and other activities is measured on an individual counterparty basis, as well as by groups of counterparties that share similar attributes. Concentrations of credit risk can be affected by changes in political, industry, or economic factors. The Company's most significant industry credit concentration is with financial institutions. Financial institutions include other brokers and dealers, commercial banks, finance companies, insurance companies and investment companies. This concentration arises in the normal course of the Company's brokerage, trading, financing, and underwriting activities. To reduce the potential for concentration of risk, credit limits are established and monitored in light of changing counter party and market conditions. The Company also purchases securities and may have significant positions in its inventory subject to market and credit risk. Should the Company find it necessary to sell such a security, it may not be able to realize the full carrying value of the security due to the significance of the position sold.

Securities transactions of the customers' of the Company's broker- dealer subsidiaries, Broadpoint Capital and Broadpoint AmTech, are cleared through third parties under clearing agreements. Under these agreements, the clearing agents execute and settle customer securities transactions, collect margin receivables related to these transactions, monitor the credit standing and required margin levels related to these customers and, pursuant to margin guidelines, require the customer to deposit additional collateral with them or to reduce positions, if necessary.

In the normal course of business, Broadpoint Capital guarantees certain service providers, such as clearing and custody agents, trustees, and administrators, against specified potential losses in connection with their acting as an agent of, or providing services to, the Company or its affiliates. The Company also indemnifies some clients against potential losses incurred in the event specified third- party service providers, including subcustodians and third- party transactions. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company has historically made no material payments under these arrangements and believes that it is unlikely it will have to make material payments in the future. Therefore, the Company has not recorded any contingent liability in the consolidated financial statements for these indemnifications.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

NOTE 20. Segment Analysis

In order to reflect the Company's segments in a manner more consistent with the way in which they are managed, the Company commenced reporting five business segments rather than the previously reported three business segments, beginning in the third quarter of 2008. The Equities segment was previously reported as two segments. Equities, Investment Banking, and the Fixed Income segment are now reported as two segments, Broadpoint Descap and Debt Capital Markets. Prior period disclosures and financial information have been adjusted to conform to this presentation.

Currently, our business model operates through the following five business segments:

Broadpoint Descap - The Broadpoint Descap segment is comprised of 63 client- facing professionals that provide sales and trading services on a wide range of mortgage and asset- backed securities, U.S. Treasury and government agency securities, structured products such as CLOs and CDOs, whole loans, swaps, and other securities and generates revenues from spreads and fees on trades executed on behalf of clients and from principal transactions executed to facilitate trades for clients. Trading volume is approximately \$100 billion in securities annually, excluding certain high volume U.S. Treasury securities transactions, and Broadpoint Descap inventory positions are approximately \$1 billion. The Broadpoint Descap team has developed relationships with more than 700 institutional investors, including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors, by providing value- added investment ideas and access to execution services and inventory capital. Broadpoint Descap also provides execution services for institutional investor customer trades where it seeks to match buy side demand with sell side supply to achieve best execution and liquidity for participating parties.

Debt Capital Markets - The Company's Debt Capital Markets segment is comprised of 79 client- facing professionals that provide sales and trading on corporate debt securities including bank debt and loans, investment grade and high- yield debt, convertibles, distressed debt, preferred stock and reorganization equities to corporate and institutional investor clients. Trading volume is over \$36 billion in securities annually. The segment generates revenues from spreads and fees on trades executed and on intraday principal and riskless principal transactions on behalf of clients. The Debt Capital Markets team has developed relationships with over 1,150 institutional investors including mutual funds, pension funds, insurance companies, hedge funds, investment managers and investment advisors, by providing value- added investment ideas and access to execution services.

Investment Banking - The Company's Investment Banking segment is comprised of 50 client- facing professionals who provide a broad range of financial advisory services in regards to mergers and acquisitions, restructurings and corporate finance- related matters. In addition, it raises capital for corporate clients through underwritings and private placements of debt and equity securities.

Equities - The Company's Equities segment, which is comprised of 44 client- facing professionals and operates through its Broadpoint AmTech broker- dealer subsidiary, provides sales, trading and research on equity securities and generates revenues through cash commissions on customers trades and hard- dollar fees for services and cash commissions on corporate repurchase activities. The team consists of 19 research professionals that seek to provide quantitative, value- added, differentiated insight on approximately 126 stocks primarily in the technology, aerospace and defense and clean tech sectors. Institutional sales professionals deliver investment ideas generated by our research to approximately 300 institutional investor clients including mutual funds, hedge funds, investment managers and investment advisors.

Other - The Company's Other segment includes the results from its venture capital business, amortization of intangible assets arising from business acquisitions and costs related to corporate overhead and support including various fees associated with legal and settlement expenses. This segment generates venture capital business revenue through the management and investment of venture capital funds.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The Company's business segments generate two types of revenues. Sales and trading net revenues consist of revenues derived from commissions, principal transactions, net interest, and other fee related revenues. Investment banking net revenues consist of revenues derived from a broad range of financial advisory services. Certain expenses not directly associated with specific reportable business segments were not allocated to each reportable business segment's net profits. These expenses are reflected in the Other segment.

Information concerning operations in these segments is as follows: for the year ended December 31:

| | 2009 | | 2008 | 2007 | | |
|---|------|----------|----------------|------|----------|--|
| (In thousands of dollars) | | | | | | |
| Net revenue (including net interest income) | | | | | | |
| Equities | | | | | | |
| Sales and trading | \$ | 23,229 | \$ 10,541 | \$ | 11,998 | |
| Investment banking | | 281 | 434 | | 1,039 | |
| Total Equities | | 23,510 | 10,975 | | 13,037 | |
| Broadpoint Descap | | | | | | |
| Sales and trading | | 144,364 | 50,806 | | 14,534 | |
| Investment banking | - | 821 | 110 | | 730 | |
| Total Broadpoint Descap | | 145,185 | 50,916 | | 15,264 | |
| Debt Capital Markets | | | | | | |
| Sales and trading | | 114,388 | 56,044 | | - | |
| Investment banking | | 10,303 | 3,297 | | <u> </u> | |
| Total Debt Capital Markets | | 124,691 | 59,341 | | <u>-</u> | |
| Investment Banking | | 33,723 | 12,855 | | 6,287 | |
| Other | | 14,736 | 214 | | 5,496 | |
| Total net revenue | \$ | 341,845 | \$ 134,301 | \$ | 40,084 | |
| Income (Loss) before income taxes and discontinued operations | | | | | | |
| Equities | \$ | 1,686 | \$ (8,997) | \$ | (12,286) | |
| Descap | | 56,723 | 21,076 | | 2,757 | |
| Debt Capital Markets | | 18,600 | 5,887 | | - | |
| Investment Banking | | 6,412 | 171 | | (1,391) | |
| Other | | (21,427) | (32,943) | | (20,705) | |
| Income (loss) before income taxes and | | | | | | |
| discontinued operations | \$ | 61,994 | \$ (14,806) | \$ | (31,625) | |

The Company's segments financial policies are the same as those described in Note 1. Assets have not been reported by segment, as such information is not utilized by the chief operating decision maker. All assets and operations are located in the United States.

NOTE 21. Related Party Transactions

From time to time, the Company provides investment banking services and brokerage services to MatlinPatterson or its affiliated persons or entities, which services are provided by Broadpoint Capital, Inc. in the ordinary course of its business.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Investment banking revenue from related parties disclosed on the Consolidated Statement of Operations represents \$9.6 million and \$8.4 million of fees earned for the twelve month periods ended December 31, 2009 and 2008, respectively, for advisory engagements performed for MatlinPatterson or its affiliated persons or entities.

For the twelve month periods ended December 31, 2009 and 2008, MatlinPatterson paid \$0.4 million and \$0.3 million, respectively to Broadpoint Capital for brokerage services provided to MatlinPatterson or its affiliated persons or entities. This revenue is included in Principal transactions in the Consolidated Statements of Operations.

During the third quarter of 2009, the Company received a Notice of Proposed Tax Adjustments from the New York City Department of Finance for underpayment by Gleacher Partners of Unincorporated Business Tax. The Company believes that it has an off- setting claim against former Gleacher shareholders for any pre- acquisition tax liabilities, which is collateralized by shares of its common stock held in an escrow fund that was established at the closing of the Company's acquisition of Gleacher to satisfy any indemnification obligations. The Company does not believe, in any event, that this or other pre- acquisition tax matters will have a material adverse effect on its financial position or results of operations. The Company has recorded a receivable of \$2.5 million on the Consolidated Statement of Financial Condition.

Details on the amounts receivable from or payable to these various related parties are below:

| | December 31 2009 | December 31 2008 |
|--|---------------------|---------------------|
| (In thousands) | | - |
| Former owners of Gleacher Partners | \$ 2,549 | \$ - |
| MatlinPatterson - Investment Banking | 378 | 232 |
| MatlinPatterson - Other | 44 | - |
| Total Receivables from related parties | \$ 2,971 | \$ 232 |
| Former shareholders of Gleacher Partners | \$ 9,778 | \$ - |
| Former shareholders of Broadpoint AmTech | 2,900 | 1,365 |
| Total Payables to related parties | \$ 12,678 | \$ 1,365 |

NOTE 22. Discontinued Operations

In September 2007, the Company completed the asset sale agreement with DEPFA for the sale of the Municipal Capital Markets Group in connection with which the Company recognized a pre- tax gain on sale in the amount of \$7.9 million. In June 2007, the Company closed its Fixed Income Middle Markets Group following the departure of the employees of the group. In April 2007, the Company closed its Institutional Convertible Bond Arbitrage Advisory Group after committing to a plan to dispose of the group in September 2006.

Additionally, in May 2006, the Company closed its Taxable Fixed Income corporate bond division. In February 2005, the Company sold its asset management operations, other than its institutional convertible arbitrage group, and, in 2000 sold its Private Client Group. The Company continues to report the receipt and settlement of pending contractual obligations related to these transactions as discontinued operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Amounts reflected in the Consolidated Statements of Operations are presented in the following table:

| | Years Ended December 31 | | | | | | | |
|-----------------------------------|-------------------------|----------|----|----------|------|--------|--|--|
| | 2009 | | | 2008 | 2007 | | | |
| (In thousands of dollars) | | | | | | | | |
| Net revenues | | | | | | | | |
| Municipal Capital Markets | \$ | 42 | \$ | 156 | \$ | 22,259 | | |
| Gain on Sale of Municipal Capital | | | | | | | | |
| Markets | | - | | - | | 7,944 | | |
| Fixed Income Middle Markets | | - | | - | | 1,160 | | |
| Convertible Bond Arbitrage | | - | | - | | 128 | | |
| Taxable Fixed Income | | - | | - | | 94 | | |
| Private Client Group | | <u>-</u> | | <u>-</u> | | - | | |
| Total net revenues | | 42 | | 156 | | 31,585 | | |
| Expenses | | | | | | | | |
| Municipal Capital Markets | | 7 | | 133 | | 17,717 | | |
| Fixed Income Middle Markets | | - | | 5 | | 955 | | |
| Convertible Bond Arbitrage | | - | | 8 | | 523 | | |
| Taxable Fixed Income | | 10 | | - | | 103 | | |
| Private Client Group | | (3) | | 142 | | 80 | | |
| Total expenses | | 14 | | 288 | | 19,378 | | |
| Income (loss) before income taxes | | 28 | | (132) | | 12,207 | | |
| Income tax expense | | - | | | | 4,747 | | |
| Income (loss) from discontinued | | | | | | | | |
| operations, net of tax | \$ | 28 | \$ | (132) | \$ | 7,460 | | |

Municipal Capital Markets

The revenue and expenses for the Municipal Capital Markets division of the periods above reflect the activity of that operation through September 14, 2007. The Company allocated interest expense to the division for the years ended December 31, 2007 based on the level of securities owned, attributable to this division. The Company had allocated interest expense to this division in the amounts of \$5.5 million for the years ended December 31, 2007 and based on the debt identified as being specifically attributed to these operations. For the year ended December 31, 2008 and 2009 no interest had been allocated to Municipal Capital Markets since this division was closed.

Fixed Income Middle Markets

The revenues and expenses for the Fixed Income Middle Market division reflect the activity of that operation through June 22, 2007. The Company allocated interest expense to the division for the years ended December 31, 2007 based on the level of securities owned, attributable to this division. The Company had allocated interest expense to this division in the amounts of \$1.3 million for the years ended December 31, 2007 based on debt identified as being specifically attributed to those operations. Such amounts are included net of interest income and included in total net revenues. For the year ended December 31, 2008 and 2009 no interest had been allocated to Fixed Income Middle Markets since this division was closed.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

Convertible Bond Arbitrage Advisory Group

The revenues and expenses for the Institutional Convertible Bond Arbitrage Advisory Group reflect the activity of that operation prior to being disposed of in April 2007. Interest is allocated primarily based on intercompany receivable/payables.

Taxable Fixed Income

The revenues and expenses of the Taxable Fixed Income Corporate Bond division for the year ended December 31, 2007 include the activity of the operation as well as other various residual activity in 2007. No interest has been allocated to Taxable Fixed Income since this division was closed. Prior to closing this division, interest was allocated primarily based on the level of securities owned attributable to this division.

Private Client Group

The Private Client Group's expense for the year ended December 31, 2009, 2008, and 2007 relates primarily to legal matters which were related to the operations prior to its disposal. For the periods presented, interest was not allocated to the Private Client Group.

NOTE 23. Restructuring

In 2007, the Company implemented a restructuring plan to properly size the Company's infrastructure with its then current level of activity. As a result, the Company incurred approximately \$4.3 million of restructuring costs during the year ending December 31, 2008. The Company completed its restructuring plan to properly size its infrastructure in the third quarter of 2008.

The following table summarizes the restructuring charges incurred by the Company for the years ended December 31, 2008 and 2007 follows:

| | Years Ended December | 31 | |
|-----------------------------|--------------------------|----|-------|
| | 2008 | | 2007 |
| (In thousands of dollars) | | | |
| Severance | \$ 1,056 | \$ | 1,108 |
| Real estate exit costs | 2,104 | | 1,019 |
| Asset impairments | 1,146 | | 538 |
| Other | 9 | | 33 |
| Total Restructuring charges | \$ 4,315 | \$ | 2,698 |

In connection with the plan, the Company had a liability remaining of approximately \$0.9 million at December 31, 2009, most of which relates to real estate exit/impairment costs. These real estate leases will expire in 2013.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

The following tables summarize the changes in the Company's liability relating to the plan for the year ended December 31, 2009:

(In thousands of dollars)

| Balance December 31, 2007 | \$ 886 |
|--|-------------|
| Additional severance reserve | 1,056 |
| Severance payments | (1,735) |
| Net Payments for sublease real estate impaired | (158) |
| Payment of other expenses reserved for at prior period end | (33) |
| Payment of exit expenses | (843) |
| Additional real estate reserve | 2,243 |
| Balance, December 31, 2008 | \$ 1,416 |
| Net Payments for sublease real estate impaired | 1,262 |
| Payment of exit expenses | (1,977) |
| Real estate revaluation | 188 |
| Balance, December 31, 2009 | \$ 889 |

NOTE 24. Subsequent Events

On February 21, 2010, the Company and Lee Fensterstock reached a mutual agreement pursuant to which Mr. Fensterstock resigned as a director of the Company and as Chief Executive Officer of the Company. In connection with his departure, Mr. Fensterstock is generally entitled to 12 months continued base salary and health care benefits, and the equity award agreements governing Mr. Fensterstock's outstanding restricted stock units provide for the continued vesting of such awards. The Company expects to record in the first quarter of 2010, a non- cash pre- tax charge of approximately \$12.2 million, representing the remaining amortization of Mr. Fensterstock's outstanding equity awards, and a pre- tax charge of approximately \$0.4 million, representing severance benefits. Mr. Fenterstock's release of claims against the Company includes both non-solicitation/no- hire covenants and non- competition restrictions.

On February 21, 2010, Eric J. Gleacher was appointed Chief Executive Officer of the Company and will continue to serve as Chairman of the Company.

SUPPLEMENTARY DATA SELECTED QUARTERLY FINANCIAL DATA

(Unaudited)

(In thousands of dollars, except per share data)

2009 Quarters Ended Dec 31 Mar 31 Jun 30 **Sep 30** Total revenues 74,262 97,167 101,112 \$ 84,876 \$ \$ Interest expense 3,702 4,422 3,788 3,660 Net revenues 70,560 92,745 97,324 81,216 Total expenses (excluding interest) 61,224 73,730 78,257 66,640 Income before income taxes 9,336 19,015 19,067 14,576 Income tax expense/(benefit) 4,357 2,880 (4,892)4,757 4,979 9,819 Income from continuing operations 16,135 23,959 Income/(loss) from discontinued operations, net of taxes 42 (14)23,959 Net income 5,021 16,121 9,819 Net income per common and common equivalent share Basic Continuing operations \$ 0.07 \$ 0.19 \$ 0.22 \$ 0.08 Discontinued operations Net income \$ 0.07 \$ 0.19 \$ 0.22 \$ 0.08 Dilutive Continuing operations \$ 0.06 \$ 0.18 \$ 0.20 \$ 0.08 Discontinued operations Net income 0.06 0.20 0.08 0.18

The sum of the quarter earnings per share amount does not always equal the full fiscal year's amount due to the effect of averaging the number of shares of common stock and common stock equivalents throughout the year.

SUPPLEMENTARY DATA SELECTED QUARTERLY FINANCIAL DATA

(Unaudited) - (Continued) (In thousands of dollars, except per share data)

2008 Quarters Ended Mar 31 Jun 30 Sep 30 Dec 31 Total revenues \$ 20,162 \$ 35,089 \$ 34,991 \$ 54,771 Interest expense 2,819 1,009 2,671 4,213 50,558 Net revenues 17,343 34,080 32,320 Total expenses (excluding interest) 25,818 34,333 40,241 48,715 1,843 (Loss) income before income taxes (8,475)(253)(7,921)Income tax expense 773 763 870 18 (Loss) income from continuing 1,825 operations (9,248)(1,016)(8,791)Income (loss) from discontinued operations, net of taxes (79)(47)(11)5 Net income (loss) (9.243)(1.095)(8,838)1,814 Net income (loss) per common and common equivalent share Basic Continuing operations \$ (0.15)(0.02)(0.13)0.02 Discontinued operations Net income (loss) \$ (0.15)(0.02)(0.13)0.02 Dilutive \$ Continuing operations (0.15)(0.02)(0.13)0.02 Discontinued operations 0.02 (0.02)Net income (loss) (0.15)(0.13)

The sum of the quarter earnings per share amount does not always equal the full fiscal year's amount due to the effect of averaging the number of shares of common stock and common stock equivalents throughout the year.

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Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

As of the end of the period covered by this Annual Report on Form 10- K, the Company's management, with the participation of the Chief Executive Officer and the Principal Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based on that evaluation, the Company's management, including the Chief Executive Officer and the Principal Financial Officer, concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report. In addition, no changes in the Company's internal control over financial reporting occurred during the fourth quarter of the Company's fiscal year ended December 31, 2009 that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. Pursuant to the rules and regulations of the Securities and Exchange Commission, internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Management has evaluated the effectiveness of its internal control over financial reporting as of December 31, 2009 based on the control criteria established in a report entitled Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on such evaluation, we have concluded that the Company's internal control over financial reporting was effective as of December 31, 2009.

The Company's independent registered public accounting firm has audited and issued a report on the Company's internal control over financial reporting, which appears herein.

<u>Item 9B.</u> <u>Other Information</u>

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

The information required by this item with respect to our directors, our executive officers, our Audit Committee and Audit Committee financial expert, our compliance with Section 16(a) of the Securities

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Exchange Act of 1934 and our code of ethics for senior officers will be contained in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held May 27, 2010. Such information is incorporated herein by reference thereto.

Our Code of Business Conduct and Ethics applies to all directors, officers and employees, including our Chief Executive Officer, our Chief Financial Officer and Principal Accounting Officer. You can find our Code of Business Conduct and Ethics on our internet site, www.bpsg.com. We will post any amendments to the Code of Business Conduct and Ethics and waivers that are required to be disclosed by the rules of either the SEC or The NASDAQ Global Market on our internet site.

Item 11. Executive Compensation

The information required by this item will be contained under the caption "Compensation of Executive Officers", "Director Compensation For Fiscal Year 2009," "Compensation Committee Interlocks and Insider Participation" and "Executive Compensation Committee Report" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held May 27, 2010. Such information is incorporated herein by reference thereto.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters

The information required by this item will be contained under the caption "Stock Ownership of Principal Owners and Management" and "Equity Compensation Plan Information" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held May 27, 2010. Such information is incorporated herein by reference thereto.

<u>Item 13.</u> Certain Relationships and Related Transactions, and Directory Independence

The information required by this item will be contained under the caption "Certain Relationships and Related Transactions" in the Company's definitive proxy statement for the Annual Meeting of Shareholders to be held May 27, 2010. Such information is incorporated herein by reference thereto.

Item 14. Principal Accountant Fees and Services

Information with respect to fees and services related to the Company's independent registered public accounting firm, PricewaterhouseCoopers LLP, and the disclosure of the Audit Committee's pre- approved policies and procedures are contained in the definitive Proxy Statement for the Annual Meeting of Shareholders of Broadpoint Gleacher Securities Group, Inc. to be held May 27, 2010, and are incorporated herein by reference thereto.

Part IV

Item 15. Exhibits, Financial Statement Schedule

(a) (1) The following financial statements are included in Part II, Item 8:

| Report of Independent Registered Public Accounting Firm | 57 |
|--|---------|
| Financial Statements: | |
| Consolidated Statements of Operations for the Years Ended December 31, 2009, 2008 and 2007 | 58 |
| Consolidated Statements of Financial Condition as of December 31, 2009 and 2008 | 59 |
| Consolidated Statements of Changes in Shareholders' Equity and Temporary Capital for the | |
| Years Ended December 31, 2009, 2008 and 2007 | 60 |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2009, 2008 and 2007 | 61- 62 |
| Notes to Consolidated Financial Statements | 63- 107 |

(a) (2) The following financial statement schedule for the periods 2009, 2008 and 2007 are submitted herewith:

Schedule II- Valuation and Qualifying Accounts

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All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

(a) (3) Exhibits included herein

| Exhibit Number | Description |
|-------------------|---|
| 3.1 | Restated Certificate of Incorporation of Broadpoint Gleacher Securities Group, Inc. dated June 5, 2009, Inc. (filed as Exhibit 3.2 to the Company's Current Report on Form 8- K filed June 8, 2009 and incorporated herein by reference thereto). |
| 3.2 | Amended and Restated Bylaws of Broadpoint Gleacher Securities Group, Inc. dated June 5, 2009, Inc. (filed as Exhibit 3.3 to the Company's Current Report on Form 8- K filed June 8, 2009 and incorporated herein by reference thereto). |
| 4.1* | Specimen Certificate of Common Stock, par value \$.01 per share. |
| 4.2 | Registration Rights Agreement, dated as of September 21, 2007, by and among First Albany Companies Inc., MatlinPatterson FA Acquisition LLC, Robert M. Tirschwell and Robert M. Fine. (filed as Exhibit 10.3 to the Company's Current Report on Form 8- K filed September 27, 2007 and incorporated herein by reference thereto). |
| 4.3 | Amendment No. 1 to Registration Rights Agreement dated as of March 4, 2008 by and among the Company, MatlinPatterson FA Acquisition LLC, Robert M. Tirschwell and Robert M. Fine (filed as Exhibit 10.3 to the Company's Current Report on Form 8- K filed March 6, 2008 and incorporated herein by reference thereto). |
| 10.1* | First Albany Companies Inc. 2005 Deferred Compensation Plan for Key Employees effective January 1, 2005. |
| 10.2* | First Albany Companies Inc. 1999 Long-Term Incentive Plan, as amended. |
| 10.3 | Broadpoint Securities Group Inc. Senior Management Bonus Plan effective January 1, 2008 (filed as Exhibit B to the Company's Proxy Statement on Schedule 14A filed April 28, 2008 and incorporated herein by reference thereto). |
| 10.4 | First Albany Companies Inc. 2001 Long Term Incentive Plan dated October 18, 2001 (filed as Exhibit 99.A to the Company's Registration Statement on form S- 8 filed July 31, 2002 (File No. 333- 97467) and incorporated herein by reference thereto). |
| 10.5 | First Albany Companies Inc. 2005 Deferred Compensation Plan for Professional and Other Highly Compensated Employees effective January 1, 2005 (filed as Exhibit 4(f) to the Company's Registration Statement on Form S- 8 filed January 10, 2005 (File No. 333- 121928) and incorporated herein by reference thereto). |

| Exhibit Number | | Description |
|-------------------|--------|--|
| | 10.6 | Restricted Share Award Agreement dated June 30, 2006 between First Albany Companies Inc. and Peter McNierney (filed as an Exhibit 99.4 to the Company's Current Report on Form 8- K filed June 30, 2006 |
| | 10.7 | and incorporated herein by reference thereto). Form of Restricted Stock Agreement pursuant to the First Albany Companies Inc. 2003 Non- Employee Directors' Stock Plan (filed as Exhibit 10.49 to the Company's Quarterly Report on Form 10- Q filed |
| | 10.8 | August 4, 2006 and incorporated herein by reference thereto). Asset Purchase Agreement dated as of March 6, 2007 among DEPFA BANK plc, First Albany Capital Inc., and First Albany Companies Inc. (filed as Exhibit 10.29 to the Company's Current Report on Form 10- Q filed May 10, 2007 and incorporated herein by reference thereto). |
| | 10.9 | Investment Agreement dated as of May 14, 2007 between First Albany Companies Inc. and MatlinPatterson FA Acquisition LLC (filed as Exhibit 10.3 to the Company's Current Report on Form 8- k filed May 15, 2007 and incorporated herein by reference thereto). |
| | 10.10 | Employment Agreement dated as of May 15, 2007 by and between First Albany Companies Inc. and Peter McNierney (filed as exhibit 10.38 to the Company's Quarterly Report on Form 10- Q filed August 8, 2007 and incorporated herein by reference thereto). |
| | 10.11 | Form of Restricted Stock Unit Agreement pursuant to the 2007 Incentive Compensation Plan (filed as Exhibit 10.5 to the Company's Current Report on Form 8- K filed September 27, 2007 and |
| | 10.12 | incorporated herein by reference thereto). Employment Agreement dated as of September 21, 2007 by and between First Albany Companies Inc. and Lee Fensterstock. (filed as Exhibit 10.6 to the Company's Current Report on Form 8- K filed September 27, 2007 and incorporated herein by reference thereto). |
| | 10.13 | Fully Disclosed Clearing Agreement dated February 26, 2008 by and between Broadpoint Capital, Inc. and Pershing LLC (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed March 3, 2008 and incorporated herein by reference thereto). |
| | 10.14 | 2007 Incentive Compensation Plan Restricted Stock Units Agreement dated as of March 4, 2008 between the Company and Lee Fensterstock (filed as Exhibit 10.4 to the Company's Current Report on Form 8- K filed March 6, 2008 and incorporated herein by reference thereto). |
| | 10.15 | Employment Agreement dated as of March 14, 2008 by and between Broadpoint Securities Group, Inc. and Robert Turner. (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed March 14, 2008 and incorporated herein by reference thereto). |
| | 10.16 | Non- Compete and Non- Solicit Agreement dated as of March 14, 2008 by and between Broadpoint Securities Group, Inc. and Robert Turner. (filed as exhibit 10.2 to the Company's Current Report on Form 8- K filed March 14, 2008 and incorporated herein by reference thereto). |
| | 10.17* | Restricted Stock Unit Agreement dated March 31, 2008 between the Company and Robert Turner. |
| | 10.18 | Description of Non- Employee Director Compensation As Set By Board of Directors - Effective September 21, 2007, (filed as Exhibit 10.69 to the Company's Annual Report on Form 10- K filed March 28, 2008 and incorporated herein by reference thereto). |
| | 10.19 | Non- Compete and Non- Solicit Agreement dated as of September 21, 2007 by and between First Albany Companies, Inc. and Patricia Arciero- Craig, (filed as Exhibit 10.70 to the Company's Annual Report on Form 10- K filed March 28, 2008 and incorporated herein by reference thereto). |
| | 10.20 | Addendum to Non- Compete and Non- Solicit Agreement dated as of September 21, 2007 by and between First Albany Companies, Inc. and Patricia Arciero- Craig, (filed as Exhibit 10.71 to the Company's Annual Report on Form 10- K filed March 28, 2008 and incorporated herein by reference thereto). |
| | 10.21 | Fully Disclosed Clearing Agreement dated April 21, 2008 by and between Broadpoint Securities, Inc. and Pershing LLC (filed as |

Exhibit 10.1 to the Company's Current Report on Form 8- K filed April 25, 2008 and incorporated herein by reference thereto). Preferred Stock Purchase Agreement with Mast Credit Opportunities I Master Fund Limited by and between Broadpoint Securities Group, Inc. and Mast Credit Opportunities I Master Fund Limited dated June 27, 2008 (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed July 1, 2008 and incorporated herein by reference thereto).

| Exhibit Number | | Description |
|-------------------|-------|---|
| | 10.23 | Common Stock Purchase Warrant, by and between Broadpoint Securities Group, Inc. and Mast Credit Opportunities I Master Fund Limited dated June 27, 2008 (filed as Exhibit 10.2 to the Company's Current Report on Form 8- K filed July 1, 2008 and incorporated herein by reference thereto). |
| | 10.24 | Registration Rights Agreement, by and between Broadpoint Securities Group, Inc. and Mast Credit Opportunities I Master Fund Limited dated June 27, 2008 (filed as Exhibit 10.3 to the Company's Current Report on Form 8- K filed July 1, 2008 and |
| | 10.25 | incorporated herein by reference thereto). Preemptive Rights Agreement, by and between Broadpoint Securities Group, Inc. and Mast Credit Opportunities I Master Fund Limited dated June 27, 2008 (filed as Exhibit 10.4 to the Company's Current Report on Form 8- K filed July 1, 2008 and incorporated herein by reference thereto). |
| | 10.26 | Restricted Stock Unit Agreement dated June 30, 2008 by and between Broadpoint Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.84 to the Company's Quarterly Report on Form 10- Q filed August 14, 2008 and incorporated herein by reference thereto). |
| | 10.27 | Restricted Stock Unit Agreement dated June 30, 2008 by and between Broadpoint Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.85 to the Company's Quarterly Report on Form 10- Q filed August 14, 2008 and incorporated herein by reference thereto). |
| | 10.28 | Stock Purchase Agreement by and among Broadpoint Securities Group, Inc., American Technology Research Holdings, Inc., Richard J. Prati, Curtis L. Snyder, Richard Brown, Robert Sanderson and Bradley Gastwirth, dated as of September 2, 2008 (filed as Exhibit 2.1 to the Company's Current Report on Form 8-filed September 5, 2008 and incorporated herein by reference thereto). |
| | 10.29 | Office Lease, by and between Broadpoint Securities Group, Inc. a Kato International LLC dated October 31, 2008 (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed November 6, 2008 and incorporated herein by reference thereto). |
| | 10.30 | Letter of Credit, by and between Broadpoint Securities Group, In and Kato International LLC to be issued by The Bank of New You Mellon dated (filed as Exhibit 10.3 to the Company's Current Report Form 8- K filed November 6, 2008 and incorporated herein by reference thereto). |
| | 10.31 | Non- Compete and Non- Solicit Agreement dated as of March 2, 2009 by and between Broadpoint Securities Group, Inc. and Eric Gleacher, (filed as Exhibit 10.2 to the Company's Current Report Form 8- K filed March 4, 2009 and incorporated herein by refere |
| | 10.32 | thereto). Employment Agreement dated as of March 2, 2009 by and betwee Broadpoint Securities Group, Inc. and Eric Gleacher. (filed as Exhibit 10.2 to the Company's Current Report on Form 8- K filed March 4, 2009 and incorporated herein by reference thereto). |
| | 10.33 | Agreement and Plan of Merger by and among Broadpoint Securic Group, Inc., Magnolia Advisory LLC, Gleacher Partners Inc., certain stockholders of Gleacher Partners Inc. and each of the holders of interests in Gleacher Holdings LLC, dated as of March 2009 (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed March 4, 2009 and incorporated herein by refere thereto). |
| | 10.34 | Stock Option Agreement (\$3.00 exercise price) dated December 2008 by and between Broadpoint Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.75 to the Company's Annual Report on Form 10- K filed March 26, 2009 and incorporated her by reference thereto). |
| | 10.35 | Stock Option Agreement (\$4.00 exercise price) dated December 2008 by and between Broadpoint Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.76 to the Company's Annual |

| 10.36 | Report on Form 10- K filed March 26, 2009 and incorporated herein by reference thereto). Stock Option Agreement (\$3.00 exercise price) dated December 18, 2008 by and between Broadpoint Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.77 to the Company's Annual Report on Form 10- K filed March 26, 2009 and incorporated herein by |
|-------|--|
| 10.37 | reference thereto). Stock Option Agreement (\$4.00 exercise price) dated December 18, 2008 by and between Broadpoint Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.78 to the Company's Annual Report on Form 10- K filed March 26, 2009 and incorporated herein by reference thereto). |
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| Exhibit Number | | Description |
|-------------------|-------|--|
| | 10.38 | Restricted Stock Units Agreement dated January 1, 2009 by and between Broadpoint Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.79 to the Company's Annual Report on Form 10-K filed March 26, 2009 and incorporated herein by reference thereto). |
| | 10.39 | Restricted Stock Units Agreement dated January 1, 2009 by and between Broadpoint Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.80 to the Company's Annual Report on Form 10-K filed March 26, 2009 and incorporated herein by reference |
| | 10.40 | thereto). Restricted Stock Units Agreement dated February 13, 2009 by and between Broadpoint Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.81 to the Company's Annual Report on Form 10-K filed March 26, 2009 and incorporated herein by reference |
| | 10.41 | thereto). Restricted Stock Units Agreement dated February 13, 2009 by and between Broadpoint Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.82 to the Company's Annual Report on Form 10-K filed March 26, 2009 and incorporated herein by reference |
| | 10.42 | thereto). Restricted Stock Units Agreement dated February 13, 2009 by and between Broadpoint Securities Group, Inc. and Robert Turner (filed as Exhibit 10.83 to the Company's Annual Report on Form 10- K filed March 26, 2009 and incorporated herein by reference thereto). |
| | 10.43 | Restricted Stock Units Agreement dated February 13, 2009 by and between Broadpoint Securities Group, Inc. and Patricia Arciero-Craig (filed as Exhibit 10.84 to the Company's Annual Report on Form 10- K filed March 26, 2009 and incorporated herein by reference thereto). |
| | 10.44 | Registration Rights Agreement dated June 5, 2009 by and between Broadpoint Securities Group, Inc. and Eric J. Gleacher (filed as Exhibit 10.2 to the Company's Current Report on Form 8- K filed |
| | 10.45 | June 8, 2009 and incorporated herein by reference thereto). Trade Name and Trademark Agreement, dated June 5, 2009 by and among Broadpoint Securities Group, Inc., Eric J. Gleacher and certain other parties thereto (filed as Exhibit 10.3 to the Company's Current Report on Form 8- K filed June 8, 2009 and incorporated |
| | 10.46 | herein by reference thereto). Amended and Restated Broadpoint Gleacher Securities Group, Inc. 2003 Non- Employee Directors Stock Plan (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed June 22, 2009 and |
| | 10.47 | incorporated herein by reference thereto). Amended and Restated Broadpoint Gleacher Securities Group, Inc. 2007 Incentive Compensation Plan (filed as Exhibit 10.2 to the Company's Current Report on Form 8- K filed June 22, 2009 and incorporated herein by reference thereto). |
| | 10.48 | Form of 2003 Non- Employee Directors Stock Plan Restricted Stock Agreement (filed as Exhibit 10.89 to the Company's Quarterly Report on Form 10- Q filed August 14, 2009 and incorporated herein by reference thereto). |
| | 10.49 | Form of 2003 Non- Employee Directors Stock Plan Stock Option Agreement (filed as Exhibit 10.90 to the Company's Quarterly Report on Form 10- Q filed August 14, 2009 and incorporated herein by reference thereto). |
| | 10.50 | Restricted Stock Units Agreement dated June 30, 2009 by and between Broadpoint Gleacher Securities Group, Inc. and Peter McNierney (filed as Exhibit 10.91 to the Company's Quarterly Report on Form 10- Q filed August 14, 2009 and incorporated herein by reference thereto). |
| | 10.51 | Restricted Stock Units Agreement dated June 30, 2009 by and between Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.92 to the Company's Quarterly Report on Form 10- Q filed August 14, 2009 and incorporated herein by reference thereto). |
| | 10.52 | o _j 1010101100 1110100). |

10.53

Amendment to Agreement, amending the Employment Agreement, dated as of September 21, 2007, effective as of August 21, 2009 by and between Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.1 to the Company's Current Report on Form 8- K filed August 27, 2009 and incorporated herein by reference thereto).

Restricted Stock Units Agreement dated August 21, 2009 by and between Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock (filed as Exhibit 10.2 to the Company's Current Report on Form 8- K filed August 27, 2009 and incorporated herein by reference thereto).

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Exhibit Number

| | Description |
|--------|---|
| 10.54 | Lease Agreement by and among Broadpoint Gleacher Securities Group, Inc., HWA 1290 III LLC; HWA 1290 IV LLC; and HWA 1290 V LLC, dated as of September 30, 2009(filed as Exhibit 10.95 to the Company's Quarterly Report on |
| 10.55 | Form 10- Q filed November 16, 2009 and incorporated herein by reference thereto). Assignment of Lease and Consent by and among Broadpoint Gleacher Securities Group, Inc., One Penn Plaza LLC, HWA 1290 III LLC; HWA 1290 IV LLC; and HWA 1290 V LLC, dated as of September 30, 2009 (filed as Exhibit 10.96 to the |
| 10.56 | Company's Quarterly Report on Form 10- Q filed November 16, 2009 and incorporated herein by reference thereto). Letter Agreement between Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock dated February 21, 2010 (filed as Exhibit 10.1 to the Company's |
| 10.57* | Current Report on Form 8- K filed February 22, 2010). Restricted Stock Units Agreement dated January 1, 2010 by and between Broadpoint |
| | Gleacher Securities Group, Inc. and Peter McNierney. |
| 10.58* | Restricted Stock Units Agreement dated January 1, 2010 by and between Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock. |
| 10.59* | Restricted Stock Units Agreement dated February 11, 2010 by and between |
| | Broadpoint Gleacher Securities Group, Inc. and Lee Fensterstock. |
| 10.60* | Restricted Stock Units Agreement dated February 11, 2010 by and between |
| 10 (1) | Broadpoint Gleacher Securities Group, Inc. and Peter McNierney. |
| 10.61* | Restricted Stock Units Agreement dated February 11, 2010 by and between |
| 10.60* | Broadpoint Gleacher Securities Group, Inc. and Robert Turner. |
| 10.62* | Restricted Stock Units Agreement dated February 11, 2010 by and between |
| 11 | Broadpoint Gleacher Securities Group, Inc. and Patricia Arciero- Craig. Statement Re: Computation of Per Share Earnings (the calculation of per share earnings is in Part II, Item 8 and is omitted in accordance with Section(b)(11) of |
| | Item 601 of Regulation S- K). |
| 14* | Amended and Restated Code of Business Conduct and Ethics |
| 21* | Subsidiaries of the Registrant. |
| 23* | Consent of PriceWaterhouseCoopers LLP. |
| 24* | Powers of Attorney (also included on the signature page). |
| 31.1* | Certification of Chief Executive Officer pursuant to Rule 13a- 14(a) under the Securities Exchange Act. |
| 31.2* | Certification of Chief Financial Officer pursuant to Rule 13a- 14(a) under the Securities Exchange Act. |
| 32* | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code. |

Management contract or compensatory plan or arrangement required to be filed as an exhibit to Form 10- K pursuant to Item 15(b)

Filed herewith

SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS PERIODS ENDED DECEMBER 31, 2009, DECEMBER 31, 2008 AND DECEMBER 31, 2007

| COL. A | | COL. B | | COL. C | | COL. D | | COL. E |
|---|----|-----------------------------------|----|-----------|----|------------|----|--------------------------|
| Description | | Balance at Beginning of Period | _ | Additions | | Deductions | | Balance at End of Period |
| Allowance for doubtful accounts - deducted from receivables from customers and receivable from others | | | | | | | | |
| Calendar Year 2009 | \$ | 48,000 | \$ | _ | \$ | 48,000 | \$ | |
| Calendar | Ф | 48,000 | Ф | <u>-</u> | Ф | 40,000 | Ф | - |
| Year 2008 | \$ | 112,000 | \$ | - | \$ | 64,000 | \$ | 48,000 |
| Calendar | | | | | | | | |
| Year 2007 | \$ | 153,000 | \$ | - | \$ | 41,000 | \$ | 112,000 |
| Net deferred tax asset valuation allowance | | | | | | | | |
| Calendar | Φ. | 24.505.000 | Φ. | | Φ. | 24.707.000 | Φ. | |
| Year 2009 Calendar | \$ | 24,707,000 | \$ | - | \$ | 24,707,000 | \$ | - |
| Year 2008 | \$ | 27,003,000 | \$ | - | \$ | 2,296,000 | \$ | 24,707,000 |
| Calendar Year 2007 | \$ | 21,766,000 | \$ | 5,237,000 | \$ | - | \$ | 27,003,000 |
| | | | | 117 | | | | |

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BROADPOINT GLEACHER SECURITIES GROUP, INC.

Date: March 11, 2010 ERIC J. GLEACHER By: /s/ Eric J. Gleacher

Chairman and Chief Executive Officer

Power of Attorney

We, the undersigned, hereby severally constitute Eric J. Gleacher and Robert I. Turner, and each of them singly, our true and lawful attorneys with full power to them and each of them to sign for us, and in our names in the capacities indicated below, any and all amendments to the Annual Report on Form 10- K filed with the Securities and Exchange Commission, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

| Signature | TITLE | DATE |
|--|--|----------------|
| /s/ Eric J. Gleacher ERIC J. GLEACHER | Chairman and Chief Executive Officer (Principal Executive Officer) | March 11, 2010 |
| /s/ Peter J. McNierney PETER J. McNIERNEY | Director President and Chief Operating Officer | March 11, 2010 |
| /s/ Robert I. Turner ROBERT I. TURNER | Chief Financial Officer (Principal Accounting Officer and Principal Financial Officer) | March 11, 2010 |
| /s/ Marshall Cohen MARSHALL COHEN | Director | March 11, 2010 |
| /s/ Robert A. Gerard ROBERT A. GERARD | Director | March 11, 2010 |
| /s/ Victor Mandel VICTOR MANDEL | Director | March 11, 2010 |
| /s/ Mark R. Patterson MARK R. PATTERSON | Director | March 11, 2010 |
| /s/ Christopher R. Pechock CHRISTOPHER R. PECHOCK | Director | March 11, 2010 |
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| Signature | TITLE | DATE |
|--|----------|----------------|
| /s/ Frank S. Plimpton FRANK S. PLIMPTON | Director | March 11, 2010 |
| /s/ Bruce Rohde BRUCE ROHDE | Director | March 11, 2010 |
| /s/ Robert S. Yingling ROBERT S. YINGLING | Director | March 11, 2010 |



Broadpoint.Gleacher BS 0510 BROADPOINT GLEACHER SECURITIES GROUP, INC. COMMON STOCK INCORPORATED UNDER THE LAWS OF THE STATE OF NEW YORK CUSIP 11134A 10 3 SEE REVERSE FOR CERTAIN DEFINITIONS THIS CERTIFIES THAT SPECIMEN IS THE OWNER OF FULLY PAID AND NON- ASSESSABLE SHARES OF COMMON STOCK OF THE PAR VALUE OF ONE CENT (\$.01) EACH OF BROADPOINT GLEACHER SECURITIES GROUP, INC. transferable on the books of the Corporation by the holder hereof in person or by duly authorized attorney upon surrender of this certificate properly endorsed. This certificate and the shares represented hereby are subject to the laws of the State of New York and to the Certificate of Incorporation and By- Laws of the Corporation, as now or hereafter amended to all of which the holder of this certificate assents by his acceptance hereof. This certificate is not valid until countersigned by the Transfer Agent and registered by the Registrar. WITNESS the facsimile seal of the Corporation and the facsimile signatures of its duly authorized officers. DATED: Chairman Secretary Chificer Countersigned and Registered: By AMERICAN STOCK TRANSFER & TRUST COMPANY, LLC (New York, New York) Transfer Agent and Registrar Authorized Signature American Bank Note Company.

The Corporation will furnish to any shareholder upon request and without charge, a full statement of the designation, relative rights, preferences and limitations of the shares of each class authorized to be issued and, if the Corporation is authorized to issue any class of preferred shares in series, the designation, relative rights, preferences and limitations of each such series so far as the same have been fixed and the authority of the board to designate and fix the relative rights, preferences and limitations of other series.

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| TEN ENT | -as tenants by the entireties | | (Cust) (Minor) |
| JT TEN | -as joint tenants with right of | | under Uniform Gifts to Minors |
| | survivorship and not as tenants | | Act |
| | in common | | (State) |
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| | ALTERATION | OR ENLARGEMENT, OR ANY CHANGE | WHATEVER. |

SIGNATURE GUARANTEED:

THE SIGNATURE(S) SHOULD BE GUARANTEED BY AN ELIGIBLE GUARANTOR INSTITUTION (BANKS, STOCKBRCKERS, SAVINGS AND LOAN ASSOCIATIONS AND CREDIT UNIONS WITH NEMBERSHIP IN AN APPROVED SIGNATURE GUARANTEE MEDALLION PROGRAM), PURSUANT TO SEC, RULE 1740-15.

BROADPOINT GLEACHER SECURITIES GROUP, INC. The Corporation will furnish to any shareholder upon request and without charge, a full statement of the designation, relative rights, preferences and limitations of the shares of each class authorized to be issued and, if the Corporation is authorized to issue any class of preferred shares in series, the designation, relative rights, preferences and limitations of other series. The following abbreviations, when used in the inscription on the face of this certificate, shall be construed as though they were written out in full according to applicable laws or regulations: TEN COM - as tenants in common TEN ENT - as tenants by the entireties JT TEN - as joint tenants with right of survivorship and not as tenants in common UNIF GIFT MIN ACT - Custodian (Cust) (Minor) under Uniform Gifts to Minors Act (State) Additional abbreviations may also be used though not in the above list. For value received, ______ hereby sell, assign and transfer unto PLEASE INSERT SOCIAL SECURITY OR OTHER IDENTIFYING NUMBER OF ASSIGNEE PLEASE PRINT OR TYPEWRITE NAME AND ADDRESS INCLUDING POSTAL ZIP CODE OF ASSIGNEE Shares of the Common Stock represented by the within Certificate, and do hereby irrevocably constitute and appoint _____ Attorney to transfer the said stock on the books of the within named Corporation with full power of substitution in the premises. Dated, _____ NOTICE: THE SIGNATURE TO THIS ASSIGNMENT MUST CORRESPOND WITH THE NAME AS WRITTEN UPON THE FACE OF THE CERTIFICATE IN EVERY PARTICULAR, WITHOUT ALTERATION OR ENLARGEMENT, OR ANY CHANGE WHATEVER. SIGNATURE GUARANTEED: THE SIGNATURE(S) SHOULD BE GUARANTEED BY AN ELIGIBLE GUARANTOE MEDALLION PROGRAM), PURSUANT TO S.E.C.RULE 17Ad- 15.

FIRST ALBANY COMPANIES INC. 2005 DEFERRED COMPENSATION PLAN FOR KEY EMPLOYEES EFFECTIVE JANUARY 1, 2005

FIRST ALBANY COMPANIES INC. 2005 DEFERRED COMPENSATION PLAN FOR KEY EMPLOYEES

Effective January 1, 2005

Purpose

The purpose of this Plan is to provide specified benefits to a select group of management or highly compensated Employees who contribute materially to the continued growth, development and future business success of First Albany Companies Inc. and its subsidiaries, if any, that sponsor this Plan. This Plan shall be unfunded for tax purposes and for purposes of Title I of ERISA.

Article 1 Definitions

- For purposes of this Plan, unless otherwise clearly apparent from the context, the following phrases or terms shall have the meanings indicated:

 1.1 "Aggregate Vested Balance" or "Aggregate Vested Benefit" shall mean, with respect to the Plan Accounts of any Participant as of a given date,
- the sum of the amounts that have become vested under all of the Participant's Plan Accounts, as adjusted to reflect all applicable Investment Adjustments and all prior withdrawals and distributions, in accordance with Article 3 of the Plan and the provisions of the applicable Enrollment Forms.
- 1.2 "Amended Annual Election Form" shall mean the Amended Annual Election Form required by the Committee to be signed and submitted by a Participant to effect a permitted change in the elections previously made by the Participant under any Annual Election Form.
- 1.3 "Amended Distribution Election Form" shall mean the Amended Distribution Election Form required by the Committee to be signed and submitted by a Participant to effect a permitted change in the Distribution Election previously made by the Participant under any Distribution Election Form.
- 1.4 "Annual Company Match" shall mean the aggregate amount credited by the Company to a Participant in respect of a particular Plan Year under Section 3.02.

- 1.5 "Annual Company Match Account" shall mean a Participant's Annual Company Match for a Plan Year, as adjusted to reflect all applicable Investment Adjustments and all prior distributions and withdrawals.
- 1.6 "Annual Deferral Account" shall mean a Participant's Annual Participant Deferral for a Plan Year, as adjusted to reflect all applicable Investment Adjustments and all prior distributions and withdrawals.
- 1.7 "Annual Deferral Agreement" shall mean the Annual Deferral Agreement required by the Committee to be signed and submitted by a Participant in connection with the Participant's deferral election with respect to a given Plan Year.
- 1.8 "Annual Discretionary Allocation" shall mean the aggregate amount credited by the Company to a Participant in respect of a particular Plan Year under Section 3.03.
- 1.9 "Annual Discretionary Allocation Account" shall mean a Participant's Annual Discretionary Allocation for a Plan Year, as adjusted to reflect all applicable Investment Adjustments and all prior distributions and withdrawals.
- 1.10 "Annual Election Form" shall mean the Annual Election Form required by the Committee to be signed and submitted by a Participant in connection with the Participant's deferral election with respect to a given Plan Year.
- 1.11 "Annual Participant Deferral" shall mean the aggregate amount deferred by a Participant in respect of a particular Plan Year under Section 3.01.
- 1.12 "Base Annual Salary" shall mean the annual base salary payable to a Participant by an Employer in cash in respect of services rendered during a Plan Year, including any Elective Deductions, but excluding Bonus Amounts, Commission Payouts or other additional incentives or awards payable to the Participant.
- 1.13 "Beneficiary" shall mean one or more persons, trusts, estates or other entities, designated in accordance with Article 10, that are entitled to receive a Participant's Aggregate Account Balance under this Plan in the event of the Participant's death.
- 1.14 "Beneficiary Designation Form" shall mean the Beneficiary Designation Form or Amended Beneficiary Designation Form last signed and submitted by a Participant and accepted by the Committee.
- 1.15 "Board" shall mean the board of directors of the Company.
- 1.16 "Bonus Amounts" shall mean Discretionary Bonus Amounts and Guaranteed Bonus Amounts.
- 1.17 "Change in Control" shall mean the earliest to occur of the following events:
 - (a) The consummation of any transaction or series of transactions as a result of which any "Person" (as the term person is used for purposes of Section 13(d) or

14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) other than an "Excluded Person" (as hereinafter defined) has or obtains ownership or control, directly or indirectly, of fifty percent (50%) or more of the combined voting power of all securities of the Company or any successor or surviving corporation of any merger, consolidation or reorganization involving the Company (the "Voting Securities"). The term "Excluded Person" means any one or more of the following: (i) the Company or any majority- owned subsidiary of the Company, (ii) an employee benefit plan (or a trust forming a part thereof) maintained by (A) the Company or (B) any majority- owned subsidiary of the Company, (iii) any Person who as of the initial effective date of this Plan owned or controlled, directly or indirectly, ten percent (10%) or more of the then outstanding Voting Securities, or any individual, entity or group that was part of such a Person;

- (b) A merger, consolidation or reorganization involving the Company as a result of which the holders of Voting Securities immediately before such merger, consolidation or reorganization do not immediately following such merger, consolidation or reorganization own or control, directly or indirectly, at least fifty percent (50%) of the Voting Securities in substantially the same proportion as their ownership or control of the Voting Securities immediately before such merger, consolidation or reorganization; or
- (c) The sale or other disposition of all or substantially all of the assets of the Company to any Person (other than a transfer to a majority- owned subsidiary of the Company).
- 1.18 "Claimant" shall have the meaning set forth in Section 13.1.
- 1.19 "Code" shall mean the Internal Revenue Code of 1986, as it may be amended from time to time.
- 1.20 "Commission Payouts" shall mean the amounts payable to a Participant by an Employer in cash in respect of services rendered during a Plan Year under any commission scheme or commission draw arrangement, including any Elective Deductions, but excluding Bonus Amounts, stock- related awards and other non- monetary incentives.
- 1.21 "Committee" shall mean the committee described in Article 11.
- 1.22 "Company" shall mean First Albany Companies Inc., a New York corporation, and any successor to all or substantially all of its assets or business.
- 1.23 "Company Stock" shall mean the common stock, par value \$.01 per share, of the Company.
- 1.24 "Covered Termination" shall mean the Participant's Termination of Employment within two (2) years following a Change in Control as a result of the Participant's resignation for good reason or a termination by the Participant's Employer without

cause. For these purposes a Participant's resignation for good reason shall mean a Participant's resignation following (i) a diminution in the Participant's status, title, position or responsibilities, or an assignment to the Participant of duties inconsistent with the Participant's status, title or position other than for cause or (ii) a reduction of more than ten percent (10%) in the Participant's aggregate annualized compensation rate solely as a result of a change adopted unilaterally by the Company. A Participant's resignation shall not be treated as a resignation for good reason unless it occurs after one of the foregoing events and the Participant provides the Employer with written notice of the event within six (6) months of the occurrence of the event and within seven (7) days before the effective date of the Participant's resignation and the Employer shall not have cured such event prior to such resignation. A termination by the Participant's Employer without cause shall mean an involuntary termination of the Participant's employment by Participant's Employer other than a termination for cause. For this purpose, a termination for cause includes any termination by reason of the Participant's (i) willful and continued failure to perform the duties of his or her position after receiving notice of such failure and being given reasonable opportunity to cure such failure; (ii) willful misconduct which is demonstrably and materially injurious to the Employer; (iii) conviction of a felony; or (iv) material breach of applicable federal or state securities laws, regulations or licensing requirements or the applicable rules or regulations of any self- regulatory body. No act or failure to act on the part of a Participant shall be considered "willful" unless it is done or omitted to be done in bad faith or without reasonable belief that the action or omission was in the best interest of the Employer. No termination shall be considered a termination for cause unless it is effected by a written notice to the Partic

- 1.25 "Disability" shall mean a period of disability during which a Participant (i) is unable to engage in any substantial gainful activity by reason or any medically determinable physical or mental impairment which can be expected to result in death or can be expected to last for a continuous period of not less than 12 months or (ii) is, by reason of any medically determinable physical or mental impairment which can be expected to last for a continuous period of not less than 12 months, receiving income replacement benefits for a period of not less than 3 months under an accident and health plan covering employees of the Participant's Employer, all as determined in the sole discretion of the Committee.
- 1.26 "Disability Benefit" shall mean the benefit set forth in Article 9.
- 1.27 "Discretionary Bonus Amounts" shall mean such amounts that are determined in the sole discretion of an Employer and are payable in cash to a Participant in respect of services rendered during a Plan Year under any bonus or incentive plan or arrangement of an Employer, including any Elective Deductions, but excluding Commission Payouts, stock- related awards and other non- monetary incentives.
- 1.28 "Distribution Election" shall mean an election made in accordance with Section 5.01.

- 1.29 "Distribution Election Form" shall mean the Distribution Election Form required by the Committee to be signed and submitted by a Participant with respect to a Distribution Election.
- 1.30 "Election Form" shall mean, with respect to any Plan Account, the Annual Election Form or the Amended Annual Election Form last signed and submitted by the Participant and accepted by the Committee with respect to that Plan Account.
- 1.31 "Elective Deductions" shall mean deductions made from a Participant's Base Annual Salary, Bonus Amounts and Commission Payouts for amounts voluntarily deferred or contributed by the Participant pursuant to all qualified and non- qualified compensation deferral plans, including, without limitation, amounts not included in the Participant's gross income under Code Sections 125, 132(f)(4), 402(e)(3) and 402(h), provided, however, that all such amounts would have been payable in cash to the Employee had there been no such plan.
- 1.32 "Employee" shall mean a person who is an employee of any Employer.
- 1.33 "Employer" shall mean the Company and/or any of its subsidiaries (now in existence or hereafter formed or acquired) that have been selected by the Board to participate in the Plan and have adopted the Plan as a sponsor.
- 1.34 "Enrollment Forms" shall mean, for any Plan Year, the Annual Deferral Agreement, the Annual Election Form, the Distribution Election Form, the Beneficiary Designation Form, the Subordination Agreement and any other forms or documents which may be required of a Participant by the Committee, in its sole discretion.
- 1.35 "ERISA" shall mean the Employee Retirement Income Security Act of 1974, as it may be amended from time to time.
- 1.36 "Guaranteed Bonus Amounts" shall mean predetermined amounts that are not subject to Employer discretion and are payable in cash to a Participant in respect of services rendered during a Plan Year under any bonus or incentive plan or arrangement of an Employer, including any Elective Deductions, but excluding Commission Payouts, stock- related awards and other non- monetary incentives.
- 1.37 "Investment Adjustment" shall mean an adjustment made to the balance of any Plan Account in accordance with Section 3.05 to reflect the performance of an Investment Benchmark pursuant to which the value of the Plan Account is measured.
- 1.38 "Investment Benchmark" shall mean a benchmark made available under the Plan from time to time by the Committee for purposes of valuing Plan Accounts.
- 1.39 "Participant" shall mean any eligible Employee (i) who is selected to participate in the Plan, (ii) who elects to participate in the Plan, (iii) who signs the applicable Enrollment Forms (and other forms required by the Committee), (iv) whose signed Enrollment Forms (and other required forms) are accepted by the Committee, (v) who commences participation in the Plan, and (vi) whose participation has not terminated. A spouse or

former spouse of a Participant shall not be treated as a Participant in the Plan or have an account balance under the Plan, even if he or she has an interest in the Participant's benefits under the Plan as a result of applicable law or property settlements resulting from legal separation or divorce.

- 1.40 "Plan" shall mean the First Albany Companies Inc. 2005 Deferred Compensation Plan For Key Employees, which shall be evidenced by this instrument and by each Enrollment Form, as they may be amended from time to time.
- 1.41 "Plan Accounts" shall mean the Annual Deferral Accounts, Annual Company Match Accounts and Annual Discretionary Allocation Accounts established under the Plan.
- 1.42 "Plan Year" shall mean the period beginning on January 1 of each year and ending December 31.
- 1.43 "Reporting Person" shall mean an Employee who is subject to the reporting requirements of Section 16(a) of the Securities Exchange Act of 1934, as amended.
- 1.44 "Restricted Investment Benchmark" means an Investment Benchmark which is designated as a Restricted Investment Benchmark by the Committee at the time such Investment Benchmark is initially made available under the Plan.
- 1.45 "Specified Employee" shall mean a key employee (as defined in Code Section 416(i) without regard to paragraph (5) thereof) of the Company.
- 1.46 "Subordinated Amount" shall mean, with respect to a Plan Year, that portion of a Participant's Annual Participant Deferral, Annual Discretionary Allocation and Annual Company Match that are subject to the restrictions and limitations set forth in the Subordination Agreement executed by the Participant in respect of such Plan Year. A Participant's Subordinated Amount shall not include (i) any portion of the Participant's Annual Participant Deferral, Annual Discretionary Allocation and Annual Company Match that is allocated to an Investment Benchmark that tracks the performance of First Albany Companies Inc. Common Stock or that is otherwise payable in shares of First Albany Companies Inc. Common Stock or (ii) any earnings credited to a Participant's Annual Participant Deferral Account, Annual Discretionary Allocation Account or Annual Company Match Account. Subordinated Amounts shall be determined based on a Participant's Information. Subordinated Amounts shall be determined based on the Investment Benchmark election made by a Participant at the time of annual enrollment." For each Participant that is a party to a Subordination Agreement for a given Plan Year, the Company shall, as soon as practicable after the end of such Plan Year, notify the New York Stock Exchange of the Subordinated Amount that was credited to the Participant's Plan Accounts in respect of such Plan Year.
- 1.47 "Subordination Agreement" means the New York Stock Exchange Subordination Agreement required by the Committee to be signed and submitted by a Participant in connection with the Participant's deferral election with respect to a given Plan Year.

- 1.48 "Survivor Benefit" shall mean the benefit set forth in Article 6.
- 1.49 "Termination of Employment" shall mean the severing of employment with all Employers, voluntarily or involuntarily, for any reason.
- 1.50 "Trust" shall mean the trust established in accordance with Article 14.
- 1.51 "Unforeseeable Financial Emergency" shall mean a severe financial hardship to the Participant resulting from (i) an illness or accident of the Participant, the Participant's spouse or a dependent (as defined in section 152(a) of the Code) of the Participant, (ii) loss of the Participant's property due to casualty, or (iii) such other similar extraordinary and unforeseeable circumstances arising as a result of events beyond the control of the Participant, all as determined in the sole discretion of the Committee. In making its determination the Committee shall be guided by the prevailing authorities applicable under the Code.
- 1.52 "Vested Account Balance" shall mean, with respect to any Plan Account as of a given date, the sum of the amounts that have become vested, as adjusted to reflect all applicable Investment Adjustments and all prior withdrawals and distributions, in accordance with Article 3 of the Plan and the provisions of applicable Enrollment Forms.
- 1.53 "Years of Service" shall mean the total number of full Plan Years during which a Participant has been continuously employed by one or more Employers. Any partial Plan Year during which a Participant has been employed by an Employer shall not be counted.

Article 2

Eligibility, Selection, Enrollment

2.01 Selection by Committee. Participation in the Plan shall be limited to a select group of management or highly compensated Employees of the Employers, as determined by the Committee in its sole discretion. From that group, the Committee shall select, in its sole discretion, the Employees who shall be eligible to make an Annual Participant Deferral and/or receive an Annual Discretionary Allocation in respect of each Plan Year. The Committee's selection of an Employee to make an Annual Participant Deferral and/or receive an Annual Discretionary Allocation in respect of a particular Plan Year will not entitle that Employee to make an Annual Participant Deferral or receive an Annual Discretionary Allocation for any subsequent Plan Year, unless the Employee is again selected by the Committee to make an Annual Participant Deferral and/or receive an Annual Discretionary Allocation for such subsequent Plan Year.

2.02 Enrollment Requirements. As a condition to being eligible to make an Annual Participant Deferral for any Plan Year, each selected Employee shall complete, execute and return to the Committee each of the required Enrollment Forms (including without limitation, the Subordination Agreement) no later than the last day of the immediately preceding Plan Year (or such earlier date as the Committee may establish from time to time). Notwithstanding the

foregoing, (i) in the case of an Employee who first becomes eligible to participate in the Plan during any Plan Year, such Employee shall complete, execute and return to the Committee each of the required Enrollment Forms (including without limitation, the Subordination Agreement) no later than 30 days following the date on which such Employee first becomes eligible to participate in the Plan (or such earlier date as the Committee may establish from time to time) provided that such Annual Participant Deferral shall apply only with respect to services performed subsequent to the time such Enrollment Forms are filed with the Committee and (ii) in the case of any performance- based compensation (as such term is used in Section 409A of the Code) based on services performed over a period of at least 12 months, the Enrollment Forms with respect to such performance-based compensation must be filed no later than 6 months before the end of the performance period (or such earlier date as the Committee may establish from time to time). In addition, each selected Employee shall have on file with the Committee a completed Beneficiary Designation Form prior to the date specified by the Committee, and the Committee shall establish from time to time such other enrollment requirements as it determines necessary, in its sole discretion.

2.03 Commencement of Participation. Provided an Employee selected to make an Annual Participant Deferral in respect of a particular Plan Year has met all enrollment requirements set forth in this Plan and required by the Committee, including returning all required documents to the Committee within the specified time period, the Employee's designated deferrals shall commence as of the date established by the Committee in its sole discretion. In addition, an Employee's eligibility to make deferrals for a Plan Year is expressly conditioned on the approval by the New York Stock Exchange of the Subordination Agreement executed by the Employee in respect of such Plan Year. If an Employee fails to meet all such requirements within the specified time period with respect to any Plan Year, the Employee shall not be eligible to make any deferrals for that Plan Year.

2.04 Subsequent Elections. The Enrollment Forms submitted by a Participant in respect of a particular Plan Year will not be effective with respect to any subsequent Plan Year, except that the Beneficiary Designation Form on file with the Committee will remain effective for all subsequent Plan Years unless and until an Amended Beneficiary Designation Form is submitted. If an Employee is selected to participate in the Plan for a subsequent Plan Year and the required Enrollment Forms are not timely delivered for the subsequent Plan Year, the Participant shall not be eligible to make any deferrals with respect to such subsequent Plan Year.

2.05 Termination of Participation and/or Deferrals. If the Committee determines in good faith that a Participant no longer qualifies as a member of a select group of management or highly compensated employees, as membership in such group is determined in accordance with Sections 201(2), 301(a)(3) and 401(a)(1) of ERISA, the Committee shall have the right, in its sole discretion, to (i) terminate any Annual Participant Deferral, Annual Company Match and Annual Discretionary Allocation not yet credited to the Participant's Plan Accounts and/or (ii) immediately distribute the Participant's then Aggregate Vested Balance as a Termination Benefit and terminate the Participant's participation in the Plan. Any Annual Company Match and/or Annual Discretionary Allocation credited on behalf of the Participant that is not vested prior to the date of the Committee's determination shall be forfeited by the Participant. If the Committee chooses to terminate the Participant's participation in the Plan, the Committee may, in its sole discretion, select the Participant to participate in the Plan at such time in the future as

the Participant again becomes a member of the select group described above. If a Participant's Employer terminates the Participant's employment for cause (as described in Section 1.24), then, (i) the Participant's participation in the Plan shall automatically terminate, (ii) the Committee shall distribute to the Participant, in a single lump sum, the remainder of the Participant's Annual Participant Deferrals that were credited to the Participant's Plan Accounts prior to the date of termination after adjustment for all prior withdrawals and distributions within ninety days of such termination, or, in the case of a Specified Employee, 6 months after the date of such termination and (iii) all other amounts in any of the Participant's Plan Accounts shall be forfeited by the Participant. In addition, if an Employee's eligibility to make deferrals for a Plan Year is expressly conditioned on the approval by the New York Stock Exchange of a Subordination Agreement executed by the Employee in respect of such Plan Year and the New York Stock Exchange declines to issue such approval, the Committee shall have the right, in its sole discretion, to (i) terminate any Annual Participant Deferral and Annual Company Match in respect of such Plan Year and (ii) immediately distribute to the Participant any Subordinated Amounts that have already been credited to the Participant's Plan Accounts in respect of such Plan Year. Any distribution made pursuant to this Section 2.05 may be subject to deferred distribution pursuant to Section 5.03.

Article 3

Participant Deferrals, Commitments, Company Match, Investment Adjustments, Taxes and Vesting

3.01 Participant Deferrals.

(a) Deferral Election. A Participant may make an election to defer the receipt of amounts payable to the Participant in the form of Base Annual Salary, Bonus Amounts and Commission Payouts for services rendered during a Plan Year. The Participant's election shall be evidenced by an Annual Deferral Agreement and Annual Election Form completed and submitted to the Committee in accordance with such procedures and time frames as may be established by the Committee in its sole discretion. Amounts deferred by a Participant in respect of services rendered during a Plan Year shall be referred to collectively as an Annual Participant Deferral and shall be credited to an Annual Deferral Account established in the name of the Participant. A separate Annual Deferral Account shall be established and maintained for each Annual Participant Deferral. The Committee shall have sole discretion to determine in respect of each Plan Year: (i) whether a Participant shall be eligible to make an Annual Participant Deferral; (ii) the form(s) of compensation which may be the subject of any Annual Participant Deferral; and (iii) any other terms and conditions applicable to the Annual Participant Deferral.

(b) Minimum Deferral. (i) Minimum. For each Plan Year the Committee may permit a Participant to elect to defer, as his or her Annual Participant Deferral, one or more of the following forms of compensation, payable to the Participant with respect to the Plan Year but not yet received, in the following minimum amounts:

| | Minimum | |
|-----------------------------|---------|-------|
| Deferral | Amount | |
| Base Annual Salary | \$ | 3,000 |
| Guaranteed Bonus Amounts | \$ | 3,000 |
| Discretionary Bonus Amounts | | |
| Commission Payouts | \$ | 3,000 |
| • | \$ | 3.000 |

If an election is made for less than stated minimum amounts, or if no election is made, the amount deferred shall be zero.

- (ii) Short Plan Year. If a Participant first becomes a Participant after the first day of a Plan Year, the minimum deferral of each of the Participant's Base Annual Salary, Bonus Amounts and Commission Payouts shall be an amount equal to the minimum set forth above, multiplied by a fraction, the numerator of which is the number of complete months remaining in the Plan Year and the denominator of which is 12.
- (c) Maximum Deferral. (i) The Committee may permit a Participant to elect to defer, as his or her Annual Participant Deferral, one or more of the following forms of compensation, payable to the Participant with respect to the Plan Year but not yet received, up to the following maximum percentages:

| | Maximum |
|-----------------------------|------------|
| Deferral | Percentage |
| Base Annual Salary | 50% |
| Guaranteed Bonus Amounts | 50% |
| Discretionary Bonus Amounts | 50% |
| Commission Payouts | 50% |

- (d) Deferral Designations. (i) Base Annual Salary. A Participant may designate the amount of the Annual Participant Deferral to be deducted from his or her Base Annual Salary as either a percentage of his or her Base Annual Salary, a fixed dollar amount or a percentage of base salary up to a fixed dollar amount. Such amount shall be withheld from each regularly scheduled Base Annual Salary payment in equal amounts.
- (ii) Bonus Amounts. A Participant may designate the amount of the Annual Participant Deferral to be deducted from his or her Bonus Amounts as either a percentage or a fixed dollar amount of specified Bonus Amounts

expected by the Participant. If a Participant designates the Annual Participant Deferral to be deducted from any Bonus Amount as a fixed dollar amount and such fixed dollar amount exceeds the Bonus Amount actually payable to the Participant, the entire amount of such Bonus Amount shall be withheld.

- (iii) Commission Payouts. A Participant may designate the amount of the Annual Participant Deferral to be deducted from his or her Commission Payouts as either a percentage of his or her Commission Payouts, a fixed dollar amount or a percentage of commission Payouts up to fixed dollar amount. Such amount shall be withheld from the Commission Payout portion of each regularly scheduled Commission Payout payment in equal amounts.
- (e) Reporting Persons. Notwithstanding anything in this Section 3.01 to the contrary, a Participant who is a Reporting Person shall not be permitted to elect to defer receipt of amounts payable to such Reporting Person in the form of Base Annual Salary or Commission Payouts, but shall continue to be permitted to defer receipt of amounts payable in the form of Bonus Amounts, in accordance with Paragraph (d)(ii) above.
- 3.02 Annual Company Match. A Participant may be credited with one or more Company matches in respect of any Plan Year, expressed as a percentage of the amount of Base Annual Salary, Bonus Amounts, Commission Payouts or any combination of the foregoing deferred by the Participant pursuant to the Participant's Annual Participant Deferral for the Plan Year. Such Company matches credited to a Participant in respect of a Plan Year shall be referred to collectively as the Annual Company Match for that Plan Year and shall be credited to an Annual Company Match Account in the name of the Participant. A separate Annual Company Match Account shall be established and maintained for each Annual Company Match. The Board shall have sole discretion to determine in respect of each Plan Year and each Participant: (i) whether any Annual Company Match shall be made; (ii) the Participant(s) who shall be entitled to such Annual Company Match; (iii) the amount of such Annual Company Match; (iv) the date(s) on which any portion of such Annual Company Match shall be credited to each Participant's Annual Company Match Account; (v) the Investment Benchmark(s) that shall apply to such Annual Company Match; and (v) any other terms and conditions applicable to such Annual Company Match.
- (a) Special Rule For Reporting Persons. The Annual Company Match, if any, shall be credited to the Annual Company Match Account of a Participant who is a Reporting Person at the same time that the amounts giving rise to such Annual Company Match are credited to such Reporting Person's Annual Deferral Account.
- 3.03 Annual Discretionary Allocation. A Participant may be credited with one or more discretionary allocations in respect of any Plan Year, expressed as either a flat dollar amount or as a percentage of the Participant's Base Annual Salary, Bonus Amounts, Commission Payouts or any combination of the foregoing. Such discretionary allocations credited to a Participant in respect of a Plan Year shall be referred to collectively as the Annual Discretionary Allocation for that Plan Year and shall be credited to an Annual Discretionary Allocation Account in the name of the Participant. A separate Annual Discretionary Allocation Account shall be established and maintained for each Annual Discretionary Allocation. The Board shall have sole discretion to

determine in respect of each Plan Year and each Participant: (i) whether any Annual Discretionary Allocation shall be made; (ii) the Participant(s) who shall be entitled to such Annual Discretionary Allocation; (iii) the amount of such Annual Discretionary Allocation; (iv) the date(s) on which any portion of such Annual Discretionary Allocation shall be credited to each Participant's Annual Discretionary Allocation Account; (v) the Investment Benchmark(s) that shall apply to such Annual Discretionary Allocation; and (v) any other terms and conditions applicable to such Annual Discretionary Allocation.

3.04 Selection of Investment Benchmarks. In connection with a Participant's election to make an Annual Participant Deferral in respect of a Plan Year, the Participant shall select one or more Investment Benchmarks and the percentage of the Participant's Annual Deferral Account, Annual Company Match Account (if any) and Annual Discretionary Allocation Account (if any) for such Plan Year to be adjusted to reflect the performance of each selected Investment Benchmark; provided, however, that a Participant's ability to select Investment Benchmarks with respect to his or her Annual Company Match Account and/or Annual Discretionary Allocation Account is subject to, and may be limited by, the Board's discretion under Sections 3.02 and 3.03 to designate the Investment Benchmarks that shall apply to all or a portion of such Annual Company Match Account and/or Annual Discretionary Allocation Account. All selections of Investment Benchmarks shall be in multiples of 10% unless the Committee determines that lower increments are acceptable. A Participant may make changes in his or her selected Investment Benchmarks with respect to any Plan Account at such times as the Committee may designate by completing and submitting to the Committee an Amended Election Form in accordance with such procedures and time frames as may be established from time to time at the sole discretion of the Committee; provided, however, that in no event shall the Committee permit a Participant to reallocate any Subordinated Amounts to an Investment Benchmark that tracks the performance of First Albany Companies Inc. Common Stock nor shall the Committee permit a Participant to reallocate any portion of his Plan Account from an Investment Benchmark that tracks the performance of First Albany Companies Inc. Common Stock to another Investment Benchmark offered under the Plan. The Committee, in its sole discretion, may place additional limits on a Participant's ability to make changes with respect to certain Investment Benchmarks.

Notwithstanding the foregoing, in no event shall a Participant who is a Reporting Person be permitted to elect to have an Investment Benchmark that tracks the performance of First Albany Companies Inc. Common Stock apply to any portion of his or her Annual Deferral Accounts.

3.05 Adjustment of Plan Accounts. While a Participant's Plan Accounts do not represent the Participant's ownership of, or any ownership interest in, any particular assets, the Participant's Plan Accounts shall be adjusted in accordance with the Investment Benchmark(s), subject to the conditions and procedures set forth herein or established by the Committee from time to time. Any cash earnings generated under an Investment Benchmark (such as interest and cash dividends and distributions) shall, at the Committee's sole discretion, either be deemed to be reinvested in that Investment Benchmark or reinvested in one or more other Investment Benchmark(s) designated by the Committee. All notional acquisitions and dispositions of Investment Benchmarks under a Participant's Plan Accounts shall be deemed to occur at such times as the Committee shall determine to be administratively feasible in its sole discretion and

the Participant's Plan Accounts shall be adjusted accordingly. In addition, a Participant's Plan Accounts may be adjusted from time to time, in accordance with procedures and practices established by the Committee, in its sole discretion, to reflect any notional transactional costs and other fees and expenses relating to the deemed investment, disposition or carrying of any Investment Benchmark for the Participant's Plan Accounts. Adjustments made in accordance herewith shall be referred to as Investment Adjustments. Notwithstanding anything to the contrary, any Investment Adjustments made to any Plan Account following a Change in Control shall be made in a manner no less favorable to Participants than the practices and procedures employed under the Plan, or as otherwise in effect, as of the date of the Change in Control.

3.06 FICA and Other Taxes.

- (a) Annual Deferral Amounts. For each Plan Year in which an Annual Participant Deferral is being withheld from a Participant, the Participant's Employer(s) shall withhold from that portion of the Participant's Base Annual Salary, Bonus Amounts, and/or Commission Payouts that is not being deferred, in a manner determined by the Employer(s), the Participant's share of FICA and other employment taxes; provided, however, that the Committee may reduce the Annual Participant Deferral if necessary to comply with applicable withholding requirements.
- (b) Distributions. The Participant's Employer(s), or the trustee of the Trust, shall withhold from any payments made to a Participant under this Plan all federal, state and local income, employment and other taxes required to be withheld by the Employer(s), or the trustee of the Trust, in connection with such payments, in amounts and in a manner to be determined in the sole discretion of the Employer(s) and the trustee of the Trust.
- 3.07 Vesting. (a) Forfeiture of Unvested Amounts. As of the date of a Participant's Termination of Employment, Disability or death, the amounts credited to each of the Participant's Plan Accounts shall be reduced by the amount which has not become vested in accordance with the vesting provisions set forth below and in the Annual Deferral Agreement and/or the document announcing an Annual Discretionary Allocation (if any) applicable to such Plan Account, and such unvested amounts shall be forfeited by the Participant.
- (b) Vesting of Amounts. The Participant shall be vested in the amounts credited to his or her Annual Deferral Account and Annual Company Match Account in respect of each given Plan Year as set forth in the Annual Deferral Agreement pertaining to such Plan Year. The Participant shall be vested in the amounts credited to his or her Annual Discretionary Allocation Account in respect of each given Plan Year as set forth in the document announcing the Annual Discretionary Allocation for such Plan Year. The vesting terms set forth in each Annual Deferral Agreement and Annual Discretionary Allocation announcement shall be established by the Committee in its sole discretion and may vary for each Participant and each Plan Year. Such vesting terms may, in the Committee's discretion, provide for acceleration of vesting upon a Change in Control.
- (c) Vesting After Covered Termination. Unless otherwise specifically provided under the terms of a particular Annual Deferral Agreement and/or the document announcing an Annual Discretionary Allocation (if any), in the event of a Participant's Covered Termination,

such Participant, as of the effective date of such Covered Termination, shall be 100% vested in all amounts credited to each of the Participant's Plan Accounts, as adjusted for the applicable Investment Adjustments and all prior withdrawals and distributions.

- (d) Vesting Upon Plan Termination. In the event of a termination of the Plan as it relates to any Participant, all amounts credited to any and all Plan Accounts of such Participant as of the effective date of such termination shall be 100% vested.
- (e) Acceleration of Vesting by Committee. Notwithstanding anything to the contrary contained in the Plan, any Annual Deferral Agreement and/or any document announcing an Annual Discretionary Allocation, the Committee shall have the authority, exercisable in its sole discretion, to accelerate the vesting of any amounts credited to any Plan Account of any Participant and any such acceleration shall be evidenced by a written notice to the Participant setting forth in detail the Plan Account(s) and the amounts affected by the Committee's decision to accelerate vesting and the terms of the new vesting schedule applicable to such amounts.

Article 4

Suspension of Deferrals

- 4.01 Unforeseeable Financial Emergencies. If a Participant experiences an Unforeseeable Financial Emergency, the Participant may petition the Committee to suspend any deferrals required to be made by the Participant. The Committee shall determine, in its sole discretion, whether to approve the Participant's petition. If the petition for a suspension is approved, suspension shall take effect upon the date of approval.
- 4.02 Disability. From and after the date that a Participant is deemed have suffered a Disability, any standing deferral election of the Participant shall automatically be suspended and no further deferrals shall be made with respect to the Participant.
- 4.03 Resumption of Deferrals. If deferrals by a Participant have been suspended during a Plan Year due to an Unforeseeable Financial Emergency or a Disability, the Participant will not be eligible to make any further deferrals in respect of that Plan Year. The Participant may be eligible to make deferrals for subsequent Plan Years provided the Participant is selected to make deferrals for such subsequent Plan Years and the Participant complies with the election requirements under the Plan.

Article 5

Distribution of Plan Accounts

5.01 Distribution Elections. (a) Initial Elections. The Participant shall make a Distribution Election at the time he or she makes an Annual Deferral Election with respect to a given Plan Year and/or at the time an Annual Discretionary Allocation (if any) is credited to the Participant's Annual Discretionary Allocation Account for a given Plan Year, to have the Vested

Account Balance of the Participant's respective Plan Accounts for that Plan Year distributed in either

- (i) A single lump sum as of the first April 15 after the end of either the third (3rd), fourth (4th), fifth (5th), sixth (6th) seventh (7th) eighth (8th), ninth (9th) or tenth (10th) Plan Year following the Plan Year in respect of which the Annual Deferral Election was made and/or the Annual Discretionary Allocation (if any) was credited; or
- (ii) Substantially equal annual installments commencing no earlier than the first April 15 after the end of the third (3rd) Plan Year following the Plan Year in respect of which the Annual Deferral Election was made and ending no later than the first April 15 after the end of the tenth (10th) Plan Year following the Plan Year in respect of which the Annual Deferral Election was made and/or the Annual Discretionary Allocation (if any) was credited.

(b) Subsequent Elections. Subject to any restrictions that may be imposed by the Committee, a Participant may amend his or her Distribution Election with respect to any Plan Account by completing and submitting to the Committee within such time frame as the Committee may designate, an Amended Distribution Election Form; provided, however, that such Amended Election Form (i) is submitted no later than April 15 of the Plan Year prior to the Plan Year in which distribution of the Vested Account Balance of such Plan Account was scheduled to be made in accordance with the Participant's original Distribution Election, (ii) shall not take effect until 12 months after the date on which such Amended Election Form is filed, (iii) specifies a new distribution date (or a new initial distribution date in the case of installment distributions) that is no less than the April 15th that is five (5) years after the original distribution date (or the original initial distribution date in the case of installment distributions) and (iv) such Amended Election Form is approved and accepted by the Committee in its sole discretion. A Participant may amend his or her Distribution Election to change the distribution method from a lump sum to installments, but not from installments to a lump sum, and may not choose a distribution date that is later than April 15 of the tenth (10th) Plan Year following the end of the Plan Year in respect of which the Annual Deferral Election was made.

Notwithstanding a Participant's Distribution Election with respect to the Vested Account Balance of any Plan Account, some or all of such Vested Account Balance may be subject to deferred distribution pursuant to Section 5.03.

5.02 Withdrawal in the Event of an Unforeseeable Financial Emergency. Subject to Section 5.03 in the event that a Participant or (after a Participant's death) a Participant's Beneficiary experiences an Unforeseeable Financial Emergency, the Participant or Beneficiary may petition the Committee to receive a partial or full payout of amounts credited to one or more of the Participant's Plan Accounts. The Committee shall determine, in its sole discretion, whether the requested payout shall be made, the amount of the payout and the Plan Accounts from which the payout will be made; provided, however, that the payout shall not exceed the lesser of the Participant's Aggregate Vested Benefit or the amount reasonably needed to satisfy the Unforeseeable Financial Emergency plus amounts necessary to pay taxes reasonably anticipated as a result of the distribution. In making any determinations under this Section 5.02,

the Committee shall be guided by the prevailing authorities under the Code and shall take into account the extent to which such Unforeseeable Financial Emergency is or may be relieved through reimbursement or compensation by insurance or otherwise or by liquidation of the participant's assets (to the extent the liquidation of such assets would not itself cause severe financial hardship). If, subject to the sole discretion of the Committee, the petition for a payout is approved, the payout shall be made within ninety (90) days of the date of approval.

5.03 Distribution Restrictions.

- (a) Restricted Investment Benchmarks. Notwithstanding anything to the contrary contained in this Plan or in any Enrollment Form, Amended Distribution Election Form or any other document, the Committee may impose limitations and restrictions on the payment of amounts allocated by a Participant to any Restricted Investment Benchmark(s) and may defer payment of those amounts for such time periods as the Committee determines, in its good faith judgment, to be consistent with the nature of the investment on which such Restricted Investment Benchmark is based. The Committee shall determine the amounts affected, the nature of the limitations and restrictions on benefit payments, and the length of deferral and time of payment of such amounts.
- (b) Subordinated Amounts. Notwithstanding anything to the contrary contained in this Plan or in any Enrollment Form, Amended Distribution Election Form or any other document, distributions of Subordinated Amounts under the Plan shall be subject to any constraints, restrictions and limitations imposed under the applicable Subordination Agreement(s) executed by the Participant in accordance with Section 2.02, including without limitation, the restriction on distribution of such Subordinated Amounts prior to the twelve (12)- month anniversary of the date of allocation. For this purpose, the date of allocation shall be deemed to be the last day of the Plan Year in which a Subordinated Amount is credited to a Participant's Plan Accounts. Such Subordination Agreement(s) shall be incorporated into and become a part of the Plan.
- 5.04 Valuation of Plan Accounts Pending Distribution. To the extent that the distribution of any portion of any Plan Account is deferred, whether pursuant to the limitations imposed under this Article 5 or for any other reason, any amounts remaining to the credit of the Plan Account shall continue to be adjusted by the applicable Investment Adjustments in accordance with Article 3.
- 5.05 Form of Payment. Distributions under the Plan shall be paid in cash in a single lump sum; except, however, that the Committee may provide, in its discretion, that any distribution attributable to the portion of a Plan Account that is deemed invested in an Investment Benchmark that tracks that value of Company Stock shall be paid in shares of Company Stock.

Article 6 Survivor Benefit

6.01 Survivor Benefit. Subject to Article 5, a Participant's Beneficiary shall receive a Survivor Benefit equal to the Participant's Aggregate Vested Balance, if the Participant dies before he or she has received a complete distribution of his or her Aggregate Vested Benefit.

6.02 Payment of Survivor Benefit. The Survivor Benefit shall be payable to the Beneficiary indicated on the Participant's Beneficiary Designation Form in a lump sum payment, provided, however that if the Participant's Aggregate Vested Balance at the time of his or her death is greater than \$25,000, payment may be made, in the sole discretion of the Committee, in a lump sum or in annual installment payments that do not exceed five (5) years in duration. Subject to Article 5, the lump sum payment shall be made, or installment payments shall commence, no later than ninety (90) days after the date the Committee is provided with proof that is satisfactory to the Committee of the Participant's death.

Article 7

Disability Benefit

7.01 Disability Benefit. Notwithstanding any Distribution Election under Article 5, a Participant suffering a Disability shall receive a Disability Benefit equal to his or her Aggregate Vested Balance. Subject to Article 5, the Disability Benefit shall be paid in a lump sum within ninety (90) days of the Committee's determination of Disability.

Article 8

Beneficiary Designation

8.01 Beneficiary. Each Participant shall have the right, at any time, to designate his or her Beneficiary(ies) (both primary as well as contingent) to receive any benefits payable under the Plan to a beneficiary upon the death of a Participant. The Beneficiary designated under this Plan may be the same as or different from the Beneficiary designation under any other plan of an Employer in which the Participant participates.

8.02 Beneficiary Designation; Change; Spousal Consent. A Participant shall designate his or her Beneficiary by completing and signing a Beneficiary Designation Form, and returning it to the Committee or its designated agent. A Participant shall have the right to change a Beneficiary by completing, signing and submitting to the Committee an Amended Beneficiary Designation Form in accordance with the Committee's rules and procedures, as in effect from time to time. If the Participant names someone other than his or her spouse as a Beneficiary, a spousal consent, in the form designated by the Committee, must be signed by that Participant's

spouse and returned to the Committee. Upon the acceptance by the Committee of an Amended Beneficiary Designation Form, all Beneficiary designations previously filed shall be canceled. The Committee shall be entitled to rely on the last Beneficiary Designation Form filed by the Participant and accepted by the Committee prior to his or her death.

8.03 Acknowledgment. No designation or change in designation of a Beneficiary shall be effective until received, accepted and acknowledged in writing by the Committee or its designated agent.

8.04 No Beneficiary Designation. If a Participant fails to designate a Beneficiary as provided above or, if all designated Beneficiaries predecease the Participant or die prior to complete distribution of the Participant's Aggregate Vested Benefit, then the Participant's designated Beneficiary shall be deemed to be his or her surviving spouse. If the Participant has no surviving spouse, the benefits remaining under the Plan to be paid to a Beneficiary shall be payable to the executor or personal representative of the Participant's estate.

8.05 Doubt as to Beneficiary. If the Committee has any doubt as to the proper Beneficiary to receive payments pursuant to this Plan, the Committee shall have the right, exercisable in its discretion, to cause the Participant's Employer to withhold such payments until this matter is resolved to the Committee's satisfaction.

8.06 Discharge of Obligations. The payment of benefits under the Plan to a Beneficiary shall fully and completely discharge all Employers and the Committee from all further obligations under this Plan with respect to the Participant, and each of the Participant's Annual Deferral Agreements shall terminate upon such full payment of benefits.

Article 9 Leave of Absence

9.01 Paid Leave of Absence. If a Participant is authorized by the Participant's Employer for any reason to take a paid leave of absence from the employment of the Employer, the Participant shall continue to be considered employed by the Employer and the appropriate amounts shall continue to be withheld from the Participant's compensation pursuant to the Participant's then current Annual Election Form.

9.02 Unpaid Leave of Absence. If a Participant is authorized by the Participant's Employer for any reason to take an unpaid leave of absence from the employment of the Employer, the Participant shall continue to be considered employed by the Employer and the Participant shall be excused from making deferrals until the earlier of the date the leave of absence expires or the Participant returns to a paid employment status. Upon such expiration or return, deferrals shall resume for the remaining portion of the Plan Year in which the expiration or return occurs, based on the deferral election, if any, made for that Plan Year. If no election was made for that Plan Year, no deferral shall be withheld.

Article 10

Termination, Amendment or Modification

10.01 Termination. Although the Employers anticipate that they will continue the Plan for an indefinite period of time, there is no guarantee that any Employer will continue the Plan or will not terminate the Plan at any time in the future. Accordingly, each Employer reserves the right to discontinue its sponsorship of the Plan and to terminate the Plan, at any time, with respect to its participating Employees by action of its board of directors. Upon the termination of the Plan with respect to any Employer, subject to Section 5.03, all amounts credited to each of the Plan Accounts of each affected Participant shall be 100% vested and shall be paid to the Participant or, in the case of the Participant's death, to the Participant's Beneficiary, in a lump sum notwithstanding any elections made by the Participant, and the Annual Deferral Agreements relating to each of the Participant's Plan Accounts shall terminate upon full payment of such Aggregate Vested Balance.

10.02 Amendment. The Company may, at any time, amend or modify the Plan in whole or in part with respect to any or all Employers by the actions of the Committee; provided, however, that (i) no amendment or modification shall be effective to decrease or restrict the value of a Participant's Aggregate Vested Balance in existence at the time the amendment or modification is made, calculated as if the Participant had experienced a Termination of Employment as of the effective date of the amendment or modification and (ii) except as specifically provided in Section 10.01, no amendment or modification shall be made after a Change in Control which adversely affects the vesting, calculation or payment of benefits hereunder or diminishes any other rights or protections any Participant or Beneficiary would have had but for such amendment or modification, unless each affected Participant or Beneficiary consents in writing to such amendment.

10.03 Effect of Payment. The full payment of the applicable benefit under the provisions of the Plan shall completely discharge all obligations to a Participant and his or her designated Beneficiaries under this Plan and each of the Participant's Annual Deferral Agreements shall terminate.

Article 11

Administration

11.01 Committee Duties. This Plan shall be administered by a Committee which shall consist of the Board, or such committee as the Board shall appoint. Members of the Committee may be Participants under this Plan. The Committee shall also have the discretion and authority to (i) make, amend, interpret, and enforce all appropriate rules and regulations for the administration of this Plan and (ii) decide or resolve any and all questions including interpretations of this Plan, as may arise in connection with the Plan. Any individual serving on

the Committee who is a Participant shall not vote or act on any matter relating solely to himself or herself. When making a determination or calculation, the Committee shall be entitled to rely on information furnished by a Participant or the Company.

- 11.02 Agents. In the administration of this Plan, the Committee may, from time to time, employ agents and delegate to them such administrative duties as it sees fit (including acting through a duly appointed representative) and may from time to time consult with counsel who may be counsel to any Employer.
- 11.03 Binding Effect of Decisions. The decision or action of the Committee with respect to any question arising out of or in connection with the administration, interpretation and application of the Plan and the rules and regulations promulgated hereunder shall be final and conclusive and binding upon all persons having any interest in the Plan.
- 11.04 Indemnity of Committee. All Employers shall indemnify and hold harmless the members of the Committee, and any Employee to whom duties of the Committee may be delegated, against any and all claims, losses, damages, expenses or liabilities arising from any action or failure to act with respect to this Plan, except in the case of willful misconduct by the Committee or any of its members or any such Employee.
- 11.05 Employer Information. To enable the Committee to perform its functions, each Employer shall supply full and timely information to the Committee on all matters relating to the compensation of its Participants, the date and circumstances of the Retirement, Disability, death or Termination of Employment of its Participants, and such other pertinent information as the Committee may reasonably require.

Article 12

Other Benefits and Agreements

The benefits provided for a Participant and Participant's Beneficiary under the Plan are in addition to any other benefits available to such Participant under any other plan or program for employees of the Participant's Employer. The Plan shall supplement and shall not supersede, modify or amend any other such plan or program except as may otherwise be expressly provided.

Article 13

Claims Procedures

13.01 Presentation of Claim. Any Participant or Beneficiary of a deceased Participant (such Participant or Beneficiary being referred to below as a "Claimant") may deliver to the Committee a written claim for a determination with respect to the amounts distributable to such Claimant from the Plan. If such a claim relates to the contents of a notice received by the

Claimant, the claim must be made within 60 days after such notice was received by the Claimant. The claim must state with particularity the determination desired by the Claimant. All other claims must be made within 180 days of the date on which the event that caused the claim to arise occurred. The claim must state with particularity the determination desired by the Claimant.

- 13.02 Notification of Decision. The Committee shall consider a Claimant's claim within a reasonable time, and shall notify the Claimant in writing:
 - (a) that the Claimant's requested determination has been made, and that the claim has been allowed in full; or
 - (b) that the Committee has reached a conclusion contrary, in whole or in part, to the Claimant's requested determination, and such notice must set forth in a manner calculated to be understood by the Claimant:
 - (i) the specific reason(s) for the denial of the claim, or any part of it;
 - (ii) specific reference(s) to pertinent provisions of the Plan upon which such denial was based;
 - (iii) a description of any additional material or information necessary for the Claimant to perfect the claim, and an explanation of why such material or information is necessary; and
 - (iv) an explanation of the claim review procedure set forth in Section 13.03 below.
- 13.03 Review of a Denied Claim. Within 60 days after receiving a notice from the Committee that a claim has been denied, in whole or in part, a Claimant (or the Claimant's duly authorized representative) may file with the Committee a written request for a review of the denial of the claim. Thereafter, but not later than 30 days after the review procedure began, the Claimant (or the Claimant's duly authorized representative):
 - (a) may review pertinent documents;
 - (b) may submit written comments or other documents; and/or
 - (c) may request a hearing, which the Committee, in its sole discretion, may grant.
- 13.04 Decision on Review. The Committee shall render its decision on review promptly, and not later than 60 days after the filing of a written request for review of the denial, unless a hearing is held or other special circumstances require additional time, in which case the Committee's decision must be rendered within 120 days after such date. Such decision must be written in a manner calculated to be understood by the Claimant, and it must contain:
 - (a) specific reasons for the decision;

- (b) specific reference(s) to the pertinent Plan provisions upon which the decision was based; and
- (c) such other matters as the Committee deems relevant.

13.05 Arbitration. A Claimant's compliance with the foregoing provisions of this Article 13 is a mandatory prerequisite to a Claimant's right to commence any arbitration with respect to any claim for benefits under this Plan. Any and all claims that are not resolved to the satisfaction of a Claimant under the above provisions of this Article 13 shall be subject to arbitration conducted in Albany, New York before a panel of three (3) arbitrators pursuant to rules of the National Association of Securities Dealers. Unless otherwise provided herein each party shall bear its own costs and expenses in connection with such arbitration and the parties shall contribute equally the arbitrator's fees. The arbitrator's decision in any dispute shall be final and binding and shall not be subject to appeal or judicial review.

Article 14

Trust

14.01 Establishment of the Trust. The Company may establish one or more Trusts to which the Employers may transfer such assets as the Employers determine in their sole discretion to assist in meeting their obligations under the Plan; provided, however, that in no event may Trust assets be used to satisfy any obligations arising in connection with Subordinated Amounts.

14.02 Interrelationship of the Plan and the Trust. The provisions of the Plan and the relevant Annual Deferral Agreements shall govern the rights of a Participant to receive distributions pursuant to the Plan. The provisions of the Trust shall govern the rights of the Employers, Participants and the creditors of the Employers to the assets transferred to the Trust.

14.03 Distributions From the Trust. Each Employer's obligations under the Plan may be satisfied with Trust assets distributed pursuant to the terms of the Trust, and any such distribution shall reduce the Employer's obligations under this Agreement.

Article 15

Miscellaneous

15.01 Status of Plan. The Plan is intended to be (i) a "nonqualified deferred compensation plan" within the meaning of Code Section 409A, (ii) a plan that is not qualified within the meaning of Code Section 401(a) and (iii) a plan that "is unfunded and is maintained by an employer primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employee" within the meaning of ERISA Sections 201(2), 301(a)(3) and 401(a)(1). The Plan shall be administered and interpreted to the extent

possible in a manner consistent with that intent. All Plan Accounts and all credits and other adjustments to such Plan Accounts shall be bookkeeping entries only and shall be utilized solely as a device for the measurement and determination of amounts to be paid under the Plan. No Plan Accounts, credits or other adjustments under the Plan shall be interpreted as an indication that any benefits under the Plan are in any way funded.

15.02 Unsecured General Creditor. Participants and their Beneficiaries, heirs, successors and assigns shall have no legal or equitable rights, interests or claims in any property or assets of an Employer. For purposes of the payment of benefits under this Plan, any and all of an Employer's, assets, shall be, and remain, the general, unpledged unrestricted assets of the Employer. An Employer's obligation under the Plan shall be merely that of an unfunded and unsecured promise to pay money in the future.

15.03 Employer's Liability. An Employer's liability for the payment of benefits shall be defined only by the Plan and the Annual Deferral Agreement, as entered into between the Employer and a Participant. An Employer shall have no obligation to a Participant under the Plan except as expressly provided in the Plan and his or her Annual Deferral Agreement.

15.04 Nonassignability. Neither a Participant nor any other person shall have any right to commute, sell, assign, transfer, pledge, anticipate, mortgage or otherwise encumber, transfer, hypothecate, alienate or convey in advance of actual receipt, the amounts, if any, payable hereunder, or any part thereof, which are, and all rights to which are expressly declared to be, unassignable and non-transferable. No part of the amounts payable shall, prior to actual payment, be subject to seizure, attachment, garnishment or sequestration for the payment of any debts, judgments, alimony or separate maintenance owed by a Participant or any other person, be transferable by operation of law in the event of a Participant's or any other person's bankruptcy or insolvency or be transferable to a spouse as a result of a property settlement or otherwise.

15.05 Not a Contract of Employment. The terms and conditions of this Plan and the Annual Deferral Agreements under this Plan shall not be deemed to constitute a contract of employment between any Employer and the Participant. Such employment is hereby acknowledged to be an "at will" employment relationship that can be terminated at any time for any reason, or no reason, with or without cause, and with or without notice, except as otherwise provided in a written employment agreement. Nothing in this Plan or any Annual Deferral Agreement shall be deemed to give a Participant the right to be retained in the service of any Employer as an Employee or to interfere with the right of any Employer to discipline or discharge the Participant at any time.

15.06 Furnishing Information. A Participant or his or her Beneficiary will cooperate with the Committee by furnishing any and all information requested by the Committee and take such other actions as may be requested in order to facilitate the administration of the Plan and the payments of benefits hereunder, including but not limited to taking such physical examinations as the Committee may deem necessary.

15.07 Terms. Whenever any words are used herein in the masculine, they shall be construed as though they were in the feminine in all cases where they would so apply; and whenever any words are used herein in the singular or in the plural, they shall be construed as

though they were used in the plural or the singular, as the case may be, in all cases where they would so apply.

15.08 Captions. The captions of the articles, sections and paragraphs of this Plan are for convenience only and shall not control or affect the meaning or construction of any of its provisions.

15.09 Governing Law. Subject to ERISA, the provisions of this Plan shall be construed and interpreted according to the internal laws of the State of New York without regard to its conflicts of laws principles.

15.10 Notice. Any notice or filing required or permitted to be given to the Committee under this Plan shall be sufficient if in writing and hand-delivered, or sent by registered or certified mail, to the address below:

First Albany Companies Inc.

30 South Pearl Street

Albany, New York 12207

Attn: General Counsel

Such notice shall be deemed given as of the date of delivery or, if delivery is made by mail, as of the date shown on the postmark or the receipt for registration or certification.

Any notice or filing required or permitted to be given to a Participant under this Plan shall be sufficient if in writing and hand- delivered, or sent by mail, to the last known address of the Participant.

- 15.11 Successors. The provisions of this Plan shall bind and inure to the benefit of the Participant's Employer and its successors and assigns and the Participant and the Participant's designated Beneficiaries.
- 15.12 Spouse's Interest. The interest in the benefits hereunder of a spouse of a Participant who has predeceased the Participant shall automatically pass to the Participant and shall not be transferable by such spouse in any manner, including but not limited to such spouse's will, nor shall such interest pass under the laws of intestate succession.
- 15.13 Validity. In case any provision of this Plan shall be illegal or invalid for any reason, said illegality or invalidity shall not affect the remaining parts hereof, but this Plan shall be construed and enforced as if such illegal or invalid provision had never been inserted herein.
- 15.14 Incompetent. If the Committee determines in its discretion that a benefit under this Plan is to be paid to a minor, a person declared incompetent or to a person incapable of handling the disposition of that person's property, the Committee may direct payment of such benefit to the guardian, legal representative or person having the care and custody of such minor, incompetent or incapable person. The Committee may require proof of minority, incompetence, incapacity or guardianship, as it may deem appropriate prior to distribution of the benefit. Any

payment of a benefit shall be a payment for the account of the Participant and the Participant's Beneficiary, as the case may be, and shall be a complete discharge of any liability under the Plan for such payment amount.

15.15 Distribution in the Event of Taxation. If, for any reason, all or any portion of a Participant's benefit under this Plan becomes taxable to the Participant prior to receipt, a Participant may petition the Committee before a Change in Control, or the trustee of the Trust after a Change in Control, for a distribution of that portion of his or her benefit that has become taxable. Upon the grant of such a petition, which grant shall not be unreasonably withheld, a Participant's Employer shall, subject to Section 5.03, distribute to the Participant immediately available funds in an amount equal to the taxable portion of his or her benefit (which amount shall not exceed a Participant's unpaid Aggregate Vested Balance under the Plan). If the petition is granted, the tax liability distribution shall be made within 90 days of the date when the Participant's petition is granted. Such a distribution shall affect and reduce the benefits to be paid under this Plan.

15.16 Insurance. The Employers, on their own behalf or on behalf of the trustee of the Trust, and, in their sole discretion, may apply for and procure insurance on the life of the Participant, in such amounts and in such forms as the Trust may choose. The Employers or the trustee of the Trust, as the case may be, shall be the sole owner and beneficiary of any such insurance. The Participant shall have no interest whatsoever in any such policy or policies, and at the request of the Employers shall submit to medical examinations and supply such information and execute such documents as may be required by the insurance company or companies to whom the Employers have applied for insurance.

15.17 Legal Fees To Enforce Rights After Change in Control. The Company and each Employer is aware that upon the occurrence of a Change in Control, the Board or the board of directors of the Participant's Employer (which might then be composed of new members) or a shareholder of the Company or the Participant's Employer, or of any successor corporation might then cause or attempt to cause the Company or the Participant's Employer or such successor to refuse to comply with its obligations under the Plan and might cause or attempt to cause the Company or the Participant's Employer to institute, or may institute, arbitration or litigation seeking to deny Participants the benefits intended under the Plan. In these circumstances, the purpose of the Plan could be frustrated. Accordingly, if, following a Change in Control, it should appear to any Participant that the Company, the Participant's Employer or any successor corporation has failed to comply with any of its obligations under the Plan or any agreement thereunder or, if the Company, such Employer or any other person takes any action to declare the Plan void or unenforceable or institutes any arbitration, litigation or other legal action designed to deny, diminish or to recover from any Participant the benefits intended to be provided, then the Company and the Participant's Employer irrevocably authorize such Participant to retain counsel of his or her choice at the expense of the Company and the Employer (who shall be jointly and severally liable) to represent such Participant in connection with the initiation or defense of any arbitration, litigation or other legal action, whether by or against the Company, the Participant's Employer or any director, officer, shareholder or other person affiliated with the Company, the Participant's Employer or any successor thereto in any jurisdiction.

FIRST ALBANY COMPANIES INC. 1999 LONG- TERM INCENTIVE PLAN AMENDED AND RESTATED THROUGH APRIL 27, 2004

* * * * *

- 1. PURPOSE. The purpose of the 1999 Long- Term Incentive Plan (the "Plan") is to further and promote the interests of First Albany Companies Inc. (the "Company"), its Subsidiaries and its shareholders by enabling the Company and its Subsidiaries to attract, retain and motivate employees and officers or those who will become employees or officers, and to align the interests of those individuals and the Company's shareholders. To do this, the Plan offers performance- based incentive awards and equity- based opportunities providing such employees and officers with a proprietary interest in maximizing the growth, profitability and overall success of the Company and its Subsidiaries.
 - 2. DEFINITIONS. For purposes of the Plan, the following terms shall have the meanings set forth below:
 - 2.1 "AWARD" means an award or grant made to a Participant under Sections 6, 7, 8 and/or 9 of the Plan.
- 2.2 "AWARD AGREEMENT" means the agreement executed by a Participant pursuant to Sections 3.2 and 17.7 of the Plan in connection with the granting of an Award.
 - 2.3 "BOARD" means the Board of Directors of the Company, as constituted from time to time.
- 2.4 "CODE" means the Internal Revenue Code of 1986, as in effect and as amended from time to time, or any successor statute thereto, together with any rules, regulations and interpretations promulgated thereunder or with respect thereto.
 - 2.5 "COMMITTEE" means the committee of the Board established to administer the Plan, as described in Section 3 of the Plan.
- 2.6 "COMMON STOCK" means the Common Stock, par value \$.01 per share, of the Company or any security of the Company issued by the Company in substitution or exchange therefor.
 - 2.7 "COMPANY" means First Albany Companies Inc., a New York corporation, or any successor corporation to First Albany Companies Inc.
- 2.8 "DISABILITY" means disability as defined in the Participant's then effective employment agreement, or if the participant is not then a party to an effective employment agreement with the Company which defines disability, "Disability" means disability as determined by the Committee in accordance with standards and procedures similar to those under the Company's long- term disability plan, if any. Subject to the first sentence of this Section 2.8, at any time that the Company does not maintain a long- term disability plan, "Disability" shall mean any physical or mental disability which is determined to be total and permanent by a physician selected in good faith by the Company.
- 2.9 "EXCHANGE ACT" means the Securities Exchange Act of 1934, as in effect and as amended from time to time, or any successor statute thereto, together with any rules, regulations and interpretations promulgated thereunder or with respect thereto.
- 2.10 "FAIR MARKET VALUE" means on, or with respect to, any given date(s), the average of the highest and lowest market prices of the Common Stock, as reported on the NASDAQ NMS for such date(s) or, if the Common Stock was not traded on such date(s), on the next preceding day or days on which the Common Stock was traded. If at any time the Common Stock is not traded on such exchange, the Fair Market Value of a share of the Common Stock shall be determined in good faith by the Board.
- 2.11 "INCENTIVE STOCK OPTION" means any stock option granted pursuant to the provisions of Section 6 of the Plan (and the relevant Award Agreement) that is intended to be (and is specifically designated as) an "incentive stock option" within the meaning of Section 422 of the Code.
- 2.12 "NON- QUALIFIED STOCK OPTION" means any stock option granted pursuant to the provisions of Section 6 of the Plan (and the relevant Award Agreement) that is not (and is specifically designated as not being) an Incentive Stock Option.
 - 2.13 "PARTICIPANT" means any individual who is selected from time to time under Section 5 to receive an Award under the Plan.
 - 2.14 "PERFORMANCE UNITS" means the monetary units granted under Section 9 of the Plan and the relevant Award Agreement.
- 2.15 "PLAN" means the First Albany Companies Inc. 1999 Long- Term Incentive Plan, as set forth herein and as in effect and as amended from time to time (together with any rules and regulations promulgated by the Committee with respect thereto).
- 2.16 "RESTRICTED SHARES" means the restricted shares of Common Stock granted pursuant to the provisions of Section 8 of the Plan and the relevant Award Agreement.
- 2.17 "RETIREMENT" means the voluntary retirement by the Participant from active employment with the Company and its Subsidiaries on or after the attainment of (i) age 65, or (ii) 60, with the consent of the Board.
- 2.18 "STOCK APPRECIATION RIGHT" means an Award described in Section 7.2 of the Plan and granted pursuant to the provisions of Section 7 of the Plan.

2.19 "SUBSIDIARY(IES)" means any corporation (other than the Company) in an unbroken chain of corporations, including and beginning with the Company, if each of such corporations, other than the last corporation in the unbroken chain, owns, directly or indirectly, more than fifty percent (50%) of the voting stock in one of the other corporations in such chain.

3. ADMINISTRATION.

- 3.1 THE COMMITTEE. The Plan shall be administered by the Committee. The Committee shall be appointed from time to time by the Board and shall be comprised of not less than two (2) of the then members of the Board who are Non- Employee Directors (within the meaning of SEC Rule 16b- 3(b)(3)) of the Company and Outside Directors (within the meaning of Section 162(m) of the Code). No member of the Committee shall be eligible to receive awards under the Plan. Consistent with the Bylaws of the Company, members of the Committee shall serve at the pleasure of the Board and the Board, subject to the immediately preceding sentence, may at any time and from time to time remove members from, or add members to, the Committee.
- 3.2 PLAN ADMINISTRATION AND PLAN RULES. The Committee is authorized to construe and interpret the Plan and to promulgate, amend and rescind rules and regulations relating to the implementation, administration and maintenance of the Plan. Subject to the terms and conditions of the Plan, the Committee shall make all determinations necessary or advisable for the implementation, administration and maintenance of the Plan including, without limitation, (a) selecting the Plan's Participants, (b) making Awards in such amounts and form as the Committee shall determine, (c) imposing such restrictions, terms and conditions upon such Awards as the Committee shall deem appropriate, and (d) correcting any technical defect(s) or technical omission(s), or reconciling any technical inconsistency(ies), in the Plan and/or any Award Agreement. The Committee may designate persons other than members of the Committee to carry out the day- to- day ministerial administration of the Plan under such conditions and limitations as it may prescribe, except that the Committee shall not delegate its authority with regard to the selection for participation in the Plan and/or the granting of any Awards to Participants. The Committee's determinations under the Plan need not be uniform and may be made selectively among Participants, whether or not such Participants are similarly situated. Any determination, decision or action of the Committee in connection with the construction, interpretation, administration, implementation or maintenance of the Plan shall be final, conclusive and binding upon all Participants and any person(s) claiming under or through any Participants. The Company shall effect the granting of Awards under the Plan, in accordance with the determinations made by the Committee, by execution of written agreements and/or other instruments in such form as is approved by the Committee. The Committee may, in its sole discretion, delegate its authority to one or more senior executive officers for the purpose of making Awards to Partic
- 3.3 LIABILITY LIMITATION. Neither the Board nor the Committee, nor any member of either, shall be liable for any act, omission, interpretation, construction or determination made in good faith in connection with the Plan (or any Award Agreement), and the members of the Board and the Committee shall be entitled to indemnification and reimbursement by the Company in respect of any claim, loss, damage or expense (including, without limitation, attorneys' fees) arising or resulting therefrom to the fullest extent permitted by law and/or under any directors and officers liability insurance coverage which may be in effect from time to time.

4. TERM OF PLAN/COMMON STOCK SUBJECT TO PLAN.

- 4.1 TERM. The Plan shall terminate on December 31, 2009, except with respect to Awards then outstanding. After such date no further Awards shall be granted under the Plan.
- 4.2 COMMON STOCK. The maximum number of shares of Common Stock in respect of which Awards may be granted or paid out under the Plan, subject to adjustment as provided in Section 14.2 of the Plan, shall not exceed 3,600,000 shares. In the event of a change in the Common Stock of the Company that is limited to a change in the designation thereof to "Capital Stock" or other similar designation, or to a change in the par value thereof, or from par value to no par value, without increase or decrease in the number of issued shares, the shares resulting from any such change shall be deemed to be the Common Stock for purposes of the Plan. Common Stock which may be issued under the Plan may be either authorized and unissued shares or issued shares which have been reacquired by the Company (in the open-market or in private transactions) and which are being held as treasury shares. No fractional shares of Common Stock shall be issued under the Plan.
- 4.3 COMPUTATION OF AVAILABLE SHARES. For the purpose of computing the total number of shares of Common Stock available for Awards under the Plan, there shall be counted against the limitations set forth in Section 4.2 of the Plan the maximum number of shares of Common Stock potentially subject to issuance upon exercise or settlement of Awards granted under Sections 6 and 7 of the Plan, the number of shares of Common Stock issued under grants of Restricted Shares pursuant to Section 8 of the Plan and the maximum number of shares of Common Stock potentially issuable under grants or payments of Performance Units pursuant to Section 9 of the Plan, in each case determined as of the date on which such Awards are granted. If any Awards expire unexercised or are forfeited, surrendered, cancelled, terminated or settled in cash in lieu of Common Stock, the shares of Common Stock which were theretofore subject (or potentially subject) to such Awards shall again be available for Awards under the Plan to the extent of such expiration, forfeiture, surrender, cancellation, termination or settlement of such Awards.
- 5. ELIGIBILITY. Individuals eligible for Awards under the Plan shall consist of key employees and officers, or those who will become key employees or officers, of the Company and/or its Subsidiaries whose performance or contribution, in the sole discretion of the Committee, benefits or will benefit the Company or any Subsidiary.

6. STOCK OPTIONS.

- 6.1 TERMS AND CONDITIONS. Stock options granted under the Plan shall be in respect of Common Stock and may be in the form of Incentive Stock Options or Non- Qualified Stock Options (sometimes referred to collectively herein as the "Stock Option(s))". Such Stock Options shall be subject to the terms and conditions set forth in this Section 6 and any additional terms and conditions, not inconsistent with the express terms and provisions of the Plan, as the Committee shall set forth in the relevant Award Agreement.
- 6.2 GRANT. Stock Options may be granted under the Plan in such form as the Committee may from time to time approve. Stock Options may be granted alone or in addition to other Awards under the Plan or in tandem with Stock Appreciation Rights. Special provisions shall apply to Incentive Stock Options granted to any employee who owns (within the meaning of Section

422(b)(6) of the Code) more than ten percent (10%) of the total combined voting power of all classes of stock of the Company or its parent corporation or any subsidiary of the Company, within the meaning of Sections 424(e) and (f) of the Code (a "10% Shareholder").

- 6.3 EXERCISE PRICE. The exercise price per share of Common Stock subject to a Stock Option shall be determined by the Committee, including, without limitation, a determination based on a formula determined by the Committee; provided, however, that the exercise price of an Incentive Stock Option shall not be less than one hundred percent (100%) of the Fair Market Value of the Common Stock on the date of the grant of such Incentive Stock Option; provided, further, however, that, in the case of a 10% Shareholder, the exercise price of an Incentive Stock Option shall not be less than one hundred ten percent (110%) of the Fair Market Value of the Common Stock on the date of grant.
- 6.4 TERM. The term of each Stock Option shall be such period of time as is fixed by the Committee; provided, however, that the term of any Incentive Stock Option shall not exceed ten (10) years (five (5) years, in the case of a 10% Shareholder) after the date immediately preceding the date on which the Incentive Stock Option is granted.
- 6.5 METHOD OF EXERCISE. A Stock Option may be exercised, in whole or in part, by giving written notice of exercise to the Secretary of the Company, or the Secretary's designee, specifying the number of shares to be purchased. Such notice shall be accompanied by payment in full of the exercise price in cash, by certified check, bank draft, or money order payable to the order of the Company, by delivery of shares of Common Stock already owned by the Participant for at least six (6) months, or, if permitted by the Committee (in its sole discretion) and applicable law, by delivery of, alone or in conjunction with a partial cash or instrument payment, (a) a fully- secured promissory note or notes, or (b) some other form of payment acceptable to the Committee. Payment instruments shall be received by the Company subject to collection. The proceeds received by the Company upon exercise of any Stock Option may be used by the Company for general corporate purposes. Any portion of a Stock Option that is exercised may not be exercised again.
- 6.6 EXERCISABILITY. In respect of any Stock Option granted under the Plan, unless otherwise (a) determined by the Committee (in its sole discretion) at any time and from time to time in respect of any such Stock Option, or (b) provided in the Award Agreement or in the Participant's employment agreement in respect of any such Stock Option, such Stock Option shall become exercisable as to the aggregate number of shares of Common Stock underlying such Stock Option, as determined on the date of grant, as follows:

25%, on the first anniversary of the date of grant of the Stock Option, provided the Participant is then employed by the Company and/or one of its Subsidiaries:

50%, on the second anniversary of the date of grant of the Stock Option, provided the Participant is then employed by the Company and/or one of its Subsidiaries;

75%, on the third anniversary of the date of grant of the Stock Option, provided the Participant is then employed by the Company and/or one of its Subsidiaries;

100%, on the fourth anniversary of the date of grant of the Stock Option, provided the Participant is then employed by the Company and/or one of its Subsidiaries.

Notwithstanding anything to the contrary contained in this Section 6.6, such Stock Option shall become one hundred percent (100%) exercisable as to the aggregate number of shares of Common Stock underlying such Stock Option upon the death, Disability or Retirement of the Participant.

6.7 TANDEM GRANTS. If Non- Qualified Stock Options and Stock Appreciation Rights are granted in tandem, as designated in the relevant Award Agreements, the right of a Participant to exercise any such tandem Stock Option shall terminate to the extent that the shares of Common Stock subject to such Stock Option are used to calculate amounts or shares receivable upon the exercise of the related tandem Stock Appreciation Right.

7. STOCK APPRECIATION RIGHTS.

- 7.1 TERMS AND CONDITIONS. The grant of Stock Appreciation Rights under the Plan shall be subject to the terms and conditions set forth in this Section 7 and any additional terms and conditions, not inconsistent with the express terms and provisions of the Plan, as the Committee shall set forth in the relevant Award Agreement.
- 7.2 STOCK APPRECIATION RIGHTS. A Stock Appreciation Right is an Award granted with respect to a specified number of shares of Common Stock entitling a Participant to receive an amount equal to the excess of the Fair Market Value of a share of Common Stock on the date of exercise over the Fair Market Value of a share of Common Stock on the date of grant of the Stock Appreciation Right, multiplied by the number of shares of Common Stock with respect to which the Stock Appreciation Right shall have been exercised.
- 7.3 GRANT. A Stock Appreciation Right may be granted in addition to any other Award under the Plan or in tandem with or independent of a Non-Qualified Stock Option.
- 7.4 DATE OF EXERCISABILITY. Unless otherwise provided in the Participant's employment agreement or the Award Agreement in respect of any Stock Appreciation Right, a Stock Appreciation Right may be exercised by a Participant, in accordance with and subject to all of the procedures established by the Committee, in whole or in part at any time and from time to time during its specified term. Notwithstanding the preceding sentence, in no event shall a Stock Appreciation Right be exercisable prior to the date which is six (6) months after the date on which the Stock Appreciation Right was granted or prior to the exercisability of any Non- Qualified Stock Option with which it is granted in tandem. The Committee may also provide, as set forth in the relevant Award Agreement and without limitation, that some Stock Appreciation Rights shall be automatically exercised and settled on one or more fixed dates specified therein by the Committee.

7.5 FORM OF PAYMENT. Upon exercise of a Stock Appreciation Right, payment may be made in cash, in Restricted Shares or in shares of unrestricted Common Stock, or in any combination thereof, as the Committee, in its sole discretion, shall determine and provide in the relevant Award Agreement.

7.6 TANDEM GRANT. The right of a Participant to exercise a tandem Stock Appreciation Right shall terminate to the extent such Participant exercises the Non- Qualified Stock Option to which such Stock Appreciation Right is related.

8. RESTRICTED SHARES.

8.1 TERMS AND CONDITIONS. Grants of Restricted Shares shall be subject to the terms and conditions set forth in this Section 8 and any additional terms and conditions, not inconsistent with the express terms and provisions of the Plan, as the Committee shall set forth in the relevant Award Agreement. Restricted Shares may be granted alone or in addition to any other Awards under the Plan. Subject to the terms of the Plan, the Committee shall determine the number of Restricted Shares to be granted to a Participant and the Committee may provide or impose different terms and conditions on any particular Restricted Share grant made to any Participant. With respect to each Participant receiving an Award of Restricted Shares, there shall be issued a stock certificate (or certificates) in respect of such Restricted Shares. Such stock certificate(s) shall be registered in the name of such Participant, shall be accompanied by a stock power duly executed by such Participant, and shall bear, among other required legends, the following legend:

"The transferability of this certificate and the shares of stock represented hereby are subject to the terms and conditions (including, without limitation, forfeiture events) contained in the First Albany Companies Inc. 1999 Long-Term Incentive Plan and an Award Agreement entered into between the registered owner hereof and First Albany Companies Inc. Copies of such Plan and Award Agreement are on file in the office of the Secretary of First Albany Companies Inc., 30 S. Pearl Street, Albany, New York 12207. First Albany Companies Inc. will furnish to the recordholder of the certificate, without charge and upon written request at its principal place of business, a copy of such Plan and Award Agreement. First Albany Companies Inc. reserves the right to refuse to record the transfer of this certificate until all such restrictions are satisfied, all such terms are complied with and all such conditions are satisfied."

Such stock certificate evidencing such shares shall, in the sole discretion of the Committee, be deposited with and held in custody by the Company until the restrictions thereon shall have lapsed and all of the terms and conditions applicable to such grant shall have been satisfied.

8.2 RESTRICTED SHARE GRANTS. A grant of Restricted Shares is an Award of shares of Common Stock granted to a Participant, subject to such restrictions, terms and conditions as the Committee deems appropriate, including, without limitation, (a) restrictions on the sale, assignment, transfer, hypothecation or other disposition of such shares, (b) the requirement that the Participant deposit such shares with the Company while such shares are subject to such restrictions, and (c) the requirement that such shares be forfeited upon termination of employment for specified reasons

within a specified period of time or for other reasons (including, without limitation, the failure to achieve designated performance goals).

- 8.3 RESTRICTION PERIOD. In accordance with Sections 8.1 and 8.2 of the Plan and unless otherwise determined by the Committee (in its sole discretion) at any time and from time to time, Restricted Shares shall only become unrestricted and vested in the Participant in accordance with such vesting schedule relating to such Restricted Shares, if any, as the Committee may establish in the relevant Award Agreement (the "Restriction Period"). Notwithstanding the preceding sentence, in no event shall the Restriction Period be less than six (6) months after the date of grant. During the Restriction Period, such stock shall be and remain unvested and a Participant may not sell, assign, transfer, pledge, encumber or otherwise dispose of or hypothecate such Award. Upon satisfaction of the vesting schedule and any other applicable restrictions, terms and conditions, the Participant shall be entitled to receive payment of the Restricted Shares or a portion thereof, as the case may be, as provided in Section 8.4 of the Plan.
- 8.4 PAYMENT OF RESTRICTED SHARE GRANTS. After the satisfaction and/or lapse of the restrictions, terms and conditions established by the Committee in respect of a grant of Restricted Shares, a new certificate, without the legend set forth in Section 8.1 of the Plan, for the number of shares of Common Stock which are no longer subject to such restrictions, terms and conditions shall, as soon as practicable thereafter, be delivered to the Participant.
- 8.5 SHAREHOLDER RIGHTS. A Participant shall have, with respect to the shares of Common Stock underlying a grant of Restricted Shares, all of the rights of a shareholder of such stock (except as such rights are limited or restricted under the Plan or in the relevant Award Agreement). Any stock dividends paid in respect of unvested Restricted Shares shall be treated as additional Restricted Shares and shall be subject to the same restrictions and other terms and conditions that apply to the unvested Restricted Shares in respect of which such stock dividends are issued.
 - 9. PERFORMANCE UNITS.
- 9.1 TERMS AND CONDITIONS. Performance Units shall be subject to the terms and conditions set forth in this Section 9 and any additional terms and conditions, not inconsistent with the express provisions of the Plan, as the Committee shall set forth in the relevant Award Agreement.
- 9.2 PERFORMANCE UNIT GRANTS. A Performance Unit is an Award of units (with each unit representing such monetary amount as is designated by the Committee in the Award Agreement) granted to a Participant, subject to such terms and conditions as the Committee deems appropriate, including, without limitation, the requirement that the Participant forfeit such units (or a portion thereof) in the event certain performance criteria or other conditions are not met within a designated period of time.
- 9.3 GRANTS. Performance Units may be granted alone or in addition to any other Awards under the Plan. Subject to the terms of the Plan, the Committee shall determine the number of Performance Units to be granted to a Participant and the Committee may impose different terms and conditions on any particular Performance Units granted to any Participant.

9.4 PERFORMANCE GOALS AND PERFORMANCE PERIODS. Participants receiving a grant of Performance Units shall only earn into and be entitled to payment in respect of such Awards if the Company and/or the Participant achieves certain performance goals (the "Performance Goals") during and in respect of a designated performance period (the "Performance Period"). The Performance Goals and the Performance Period shall be established by the Committee, in its sole discretion. The Committee shall establish Performance Goals for each Performance Period prior to, or as soon as practicable after, the commencement of such Performance Period. The Committee shall also establish a schedule or schedules for Performance Units setting forth the portion of the Award which will be earned or forfeited based on the degree of achievement, or lack thereof, of the Performance Goals at the end of the relevant Performance Period. In setting Performance Goals, the Committee may use, but shall not be limited to, such measures as total shareholder return, return on equity, net earnings growth, sales or revenue growth, cash flow, comparisons to peer companies, individual or aggregate Participant performance or such other measure or measures of performance as the Committee, in its sole discretion, may deem appropriate. Such performance measures shall be defined as to their respective components and meaning by the Committee (in its sole discretion). During any Performance Period, the Committee shall have the authority to adjust the Performance Goals and/or the Performance Period in such manner as the Committee, in its sole discretion, deems appropriate at any time and from time to time.

9.5 PAYMENT OF UNITS. With respect to each Performance Unit, the Participant shall, if the applicable Performance Goals have been achieved, or partially achieved, as determined by the Committee in its sole discretion, by the Company and/or the Participant during the relevant Performance Period, be entitled to receive payment in an amount equal to the designated value of each Performance Unit times the number of such units so earned. Payment in settlement of earned Performance Units shall be made as soon as practicable following the conclusion of the respective Performance Period in cash, in unrestricted Common Stock, or in Restricted Shares, or in any combination thereof, as the Committee in its sole discretion, shall determine and provide in the relevant Award Agreement.

10. DEFERRAL ELECTIONS/TAX REIMBURSEMENTS/OTHER PROVISIONS.

10.1 DEFERRALS. The Committee may permit a Participant to elect to defer receipt of any payment of cash or any delivery of shares of Common Stock that would otherwise be due to such Participant by virtue of the exercise, earn out or settlement of any Award made under the Plan. If any such election is permitted, the Committee shall establish rules and procedures for such deferrals, including, without limitation, the payment or crediting of reasonable interest on such deferred amounts credited in cash, and the payment or crediting of dividend equivalents in respect of deferrals credited in units of Common Stock. The Committee may also provide in the relevant Award Agreement for a tax reimbursement cash payment to be made by the Company in favor of any Participant in connection with the tax consequences resulting from the grant, exercise, settlement, or earn out of any Award made under the Plan.

10.2 PERFORMANCE- BASED AWARDS. Performance Units, performance- based Restricted Shares, and other Awards subject to performance criteria are intended to be "qualified performance- based compensation" within the meaning of section 162(m) of the Code and shall be paid solely on account of the attainment of one or more preestablished, objective performance goals within the meaning of section 162(m) and the regulations thereunder. Until otherwise determined by

the Committee, the performance goals shall be the attainment of preestablished levels of any of net income, market price per share, earnings per share, return on equity, return on capital employed and/or cash flow. The payout of any such Award to a Covered Employee may be reduced, but not increased, based on the degree of attainment of other performance criteria or otherwise at the discretion of the Committee. For purposes of the Plan, "Covered Employee" has the same meaning as set forth in Section 162(m) of the Code.

- 10.3 MAXIMUM YEARLY AWARDS. The maximum annual Common Stock amounts in this Section 10.3 are subject to adjustment under Section 14.2 and are subject to the Plan maximum under Section 4.2.
- 10.3.1 PERFORMANCE- BASED AWARDS. The maximum amount payable in respect of Performance Units, performance- based Restricted Shares and other Awards subject to performance criteria in any calendar year may not exceed 300,000 shares of Common Stock (or the then equivalent Fair Market Value thereof) in the case of any individual Participant.
- 10.3.2 STOCK OPTIONS AND SARS. Each individual Participant may not receive in any calendar year Awards of Options or Stock Appreciation Rights exceeding 300,000 underlying shares of Common Stock.
- 11. DIVIDEND EQUIVALENTS. In addition to the provisions of Section 8.5 of the Plan, Awards of Stock Options, and/or Stock Appreciation Rights, may, in the sole discretion of the Committee and if provided for in the relevant Award Agreement, earn dividend equivalents. In respect of any such Award which is outstanding on a dividend record date for Common Stock, the Participant shall be credited with an amount equal to the amount of cash or stock dividends that would have been paid on the shares of Common Stock covered by such Award had such covered shares been issued and outstanding on such dividend record date. The Committee shall establish such rules and procedures governing the crediting of such dividend equivalents, including, without limitation, the amount, the timing, form of payment and payment contingencies and/or restrictions of such dividend equivalents, as it deems appropriate or necessary.
 - 12. TERMINATION OF EMPLOYMENT.
- 12.1 GENERAL. Except as is otherwise provided (a) in the relevant Award Agreement as determined by the Committee (in its sole discretion), or (b) in the Participant's then effective employment agreement, if any, the following terms and conditions shall apply as appropriate and as not inconsistent with the terms and conditions, if any, contained in such Award Agreement and/or such employment agreement:
- 12.1.1 OPTIONS/SARS. Subject to any determination of the Committee pursuant to Section 6.6 of the Plan, if a Participant's employment with the Company terminates for any reason, any then unexercisable Stock Options and/or Stock Appreciation Rights shall be forfeited and cancelled by the Company. Except as otherwise provided in this Section 12.1.1, if a Participant's employment with the Company and its Subsidiaries terminates for any reason, such Participant's rights, if any, to exercise any then exercisable Stock Options and/or Stock Appreciation Rights, if any, shall terminate ninety (90) days after

the date of such termination (but not beyond the stated term of any such Stock Option and/or Stock Appreciation Right as determined under Sections 6.4 and 7.4) and thereafter such Stock Options or Stock Appreciation Rights shall be forfeited and cancelled by the Company. The Committee, in its sole discretion, may determine that any such Participant's Stock Options and/or Stock Appreciation Rights, if any, to the extent exercisable immediately prior to any termination of employment (other than a termination due to death, Retirement or Disability), may remain exercisable for an additional specified time period after such ninety (90) day period expires (subject to any other applicable terms and provisions of the Plan and the relevant Award Agreement), but not beyond the stated term of any such Stock Option and/or Stock Appreciation Right. If any termination of employment is due to death, Retirement or Disability, a Participant (and such Participant's estate, designated beneficiary or other legal representative, as the case may be and as determined by the Committee) shall have the right, to the extent exercisable immediately prior to any such termination, to exercise such Stock Options and/or Stock Appreciation Rights, if any, at any time within the one (1) year period following such termination due to death, Retirement or Disability (but not beyond the term of any such Stock Option and/or Stock Appreciation Right as determined under Sections 6.4 and 7.4).

12.1.2 RESTRICTED SHARES. If a Participant's employment with the Company and its Subsidiaries terminates for any reason (other than due to Disability, Retirement or death) prior to the satisfaction and/or lapse of the restrictions, terms and conditions applicable to a grant of Restricted Shares, such Restricted Shares shall immediately be cancelled and the Participant (and such Participant's estate, designated beneficiary or other legal representative) shall forfeit any rights or interests in and with respect to any such Restricted Shares. Notwithstanding anything to the contrary in this Section 12, the Committee, in its sole discretion, may determine, prior to or within ninety (90) days after the date of such termination, that all or a portion of any such Participant's Restricted Shares shall not be so cancelled and forfeited. If the Participant's employment terminates due to death, Disability or Retirement, the Participant shall become 100% vested in any such Participant's restricted Shares as of the date of any such termination.

12.1.3 PERFORMANCE UNITS. If a Participant's employment with the Company and its Subsidiaries terminates for any reason (other than due to Disability, Retirement or death) prior to the completion of any Performance Period, any Performance Units granted in respect of such Performance Period shall immediately be cancelled by the Company and the Participant (and such Participant's estate, designated beneficiary or other legal representative) shall forfeit any rights or interests in and with respect to any such Performance Units. Notwithstanding anything to the contrary in this Section 12, the Committee, in its sole discretion may determine, prior to or within ninety (90) days after the date of any such termination, that all or a portion of any such Participant's Performance Units shall not be so cancelled and forfeited upon termination of employment for any reason or for a particular reason. If the Participant's employment terminates due to death, Disability or Retirement, the Participant shall be entitled to earn into such Participant's Performance Units in accordance with Section 9 of the Plan; provided, however, that any such earn out (determined in good faith by the Committee) shall be proportionately reduced based on the number of days transpired in the relevant Performance Periods prior to such death, Disability or Retirement over the total number of calendar days in any such relevant Performance Period.

13. NON- TRANSFERABILITY OF AWARDS. Unless otherwise provided in the Award Agreement, no Award under the Plan or any Award Agreement, and no rights or interests herein or therein, shall or may be assigned, transferred, sold, exchanged, encumbered, pledged, or otherwise hypothecated or disposed of by a Participant or any beneficiary(ies) of any Participant, except by testamentary disposition by the Participant or the laws of intestate succession. No such interest shall be subject to execution, attachment or similar legal process, including, without limitation, seizure for the payment of the Participant's debts, judgements, alimony, or separate maintenance. Unless otherwise provided in the Award Agreement, during the lifetime of a Participant, Stock Options and Stock Appreciation Rights are exercisable only by the Participant.

14. CHANGES IN CAPITALIZATION AND OTHER MATTERS.

- 14.1 NO CORPORATE ACTION RESTRICTION. The existence of the Plan, any Award Agreement and/or the Awards granted hereunder shall not limit, affect or restrict in any way the right or power of the Board or the shareholders of the Company to make or authorize (a) any adjustment, recapitalization, reorganization or other change in the Company's or any Subsidiary's capital structure or its business, (b) any merger, consolidation or change in the ownership of the Company or any Subsidiary, (c) any issue of bonds, debentures, capital, preferred or prior preference stocks ahead of or affecting the Company's or any Subsidiary's capital stock or the rights thereof, (d) any dissolution or liquidation of the Company or any Subsidiary, (e) any sale or transfer of all or any part of the Company's or any Subsidiary's assets or business, or (f) any other corporate act or proceeding by the Company or any Subsidiary. No Participant, beneficiary or any other person shall have any claim against any member of the Board or the Committee, the Company or any Subsidiary, or any employees, officers or agents of the Company or any subsidiary, as a result of any such action. Notwithstanding anything herein contained to the contrary, any Award granted hereunder shall be cancelled immediately prior to the effective time of a transaction between the Company and another party pursuant to a written agreement whereby the consummation of the transaction is conditioned upon the availability of "pooling of interests" accounting treatment (within the meaning of A.P.B. No. 16 or any successor thereto); provided, however, that the cancellation of such Awards shall be subject to the following conditions:
- (i) the existence of the Awards would (in the opinion of the firm of independent certified public accountants regularly engaged to audit the Company's financial statements) render the transaction ineligible for pooling of interests accounting treatment;
- (ii) the cancellation of the Awards would (in the opinion of the firm of independent certified public accountants regularly engaged to audit the Company's financial statements) render the transaction eligible for pooling of interests accounting treatment;
 - (iii) the transaction is, in fact, consummated; and
- (iv) the written agreement providing for the transaction provides for each Participant to whom an Award has been granted and whose Award must be cancelled in accordance with this provision to receive, upon the effective date of such

transaction, property with a fair market value at least equal to the monetary payment that would be made upon exercise of such Award.

14.2 RECAPITALIZATION ADJUSTMENTS. In the event of any change in capitalization affecting the Common Stock of the Company, including, without limitation, a distribution, stock split, reverse stock split, recapitalization, consolidation, subdivision, split- up, spin- off, split- off, combination or exchange of shares or other form of reorganization or recapitalization, or any other change affecting the Common Stock, the Board shall authorize and make such proportionate adjustments, if any, as the Board deems appropriate to reflect such change, including, without limitation, with respect to the aggregate number of shares of the Common Stock for which Awards in respect thereof may be granted under the Plan, the maximum number of shares of the Common Stock which may be granted or awarded to any Participant, the number of shares of the Common Stock covered by each outstanding Award, and the exercise price or other price per share of Common Stock in respect of outstanding Awards. Notwithstanding the foregoing, in the event of a stock dividend, the proportionate adjustments described in this Section 14.2 shall occur automatically, without any Board action being required.

14.3 CERTAIN MERGERS.

14.3.1 If the Company enters into or is involved in any merger, reorganization or other business combination with any person or entity (such merger, reorganization or other business combination to be referred to herein as a "Merger Event") and as a result of any such Merger Event the Company will be or is the surviving corporation, a Participant shall be entitled, as of the date of the execution of the agreement evidencing the Merger Event (the "Execution Date") and with respect to both exercisable and unexercisable Stock Options and/or Stock Appreciation Rights (but only to the extent not previously exercised), to receive substitute stock options and/or stock appreciation rights in respect of the shares of the surviving corporation on such terms and conditions, as to the number of shares, pricing and otherwise, which shall substantially preserve the value, rights and benefits of any affected Stock Options or Stock Appreciation Rights granted hereunder as of the date of the consummation of the Merger Event. Notwithstanding anything to the contrary in this Section 14.3, if any Merger Event occurs, the Company shall have the right, but not the obligation, to pay to each affected Participant an amount in cash or certified check equal to the excess of the Fair Market Value of the Common Stock underlying any affected unexercised Stock Options or Stock Appreciation Rights as of the Execution Date (whether then exercisable or not) over the aggregate exercise price of such unexercised Stock Options and/or Stock Appreciation Rights, as the case may be. However, the Company shall not make any such payments where the consummation of the Merger Event is pursuant to a written agreement between the Company and another party conditioned upon the availability of "pooling of interests" accounting treatment (within the meaning of A.P.B. No. 16 or any successor thereto).

14.3.2 If, in the case of a Merger Event in which the Company will not be, or is not, the surviving corporation, and the Company determines not to make the cash or certified check payment described in Section 14.3.1 of the Plan, the Company shall compel and obligate, as a condition of the consummation of the Merger Event, the surviving or resulting corporation and/or the other party to the Merger Event, as necessary, or any parent, subsidiary or acquiring corporation thereof, to grant, with respect to both exercisable and

unexercisable Stock Options and/or Stock Appreciation Rights (but only to the extent not previously exercised), substitute stock options or stock appreciation rights in respect of the shares of common or other capital stock of such surviving or resulting corporation on such terms and conditions, as to the number of shares, pricing and otherwise, which shall substantially preserve the value, rights and benefits of any affected Stock Options and/or Stock Appreciation Rights previously granted hereunder as of the date of the consummation of the Merger Event.

- 14.3.3 Upon receipt by any affected Participant of any such cash, certified check, or substitute stock options or stock appreciation rights as a result of any such Merger Event, such Participant's affected Stock Options and/or Stock Appreciation Rights for which such cash, certified check or substitute awards was received shall be thereupon cancelled without the need for obtaining the consent of any such affected Participant.
- 14.3.4 The foregoing adjustments and the manner of application of the foregoing provisions, including, without limitation, the issuance of any substitute stock options and/or stock appreciation rights, shall be determined in good faith by the Committee in its sole discretion. Any such adjustment may provide for the elimination of fractional shares.

15. CHANGE OF CONTROL.

15.1 ACCELERATION OF AWARDS VESTING. Anything in the Plan to the contrary notwithstanding, if a Change of Control of the Company occurs (a) all Stock Options and/or Stock Appreciation Rights then unexercised and outstanding shall become fully vested and exercisable as of the date of the Change of Control, (b) all restrictions, terms and conditions applicable to all Restricted Shares then outstanding shall be deemed lapsed and satisfied as of the date of the Change of Control, and (c) the Performance Period shall be deemed completed, all Performance Goals shall be deemed attained at the highest levels and all Performance Units shall be deemed to have been fully earned as of the date of the Change of Control. The immediately preceding sentence shall apply to only those Participants (i) who are employed by the Company and/or one of its Subsidiaries as of the date of the Change of Control, or (ii) to whom Section 15.3 below is applicable.

15.2 PAYMENT AFTER CHANGE OF CONTROL. Notwithstanding anything to the contrary in the Plan, within thirty (30) days after a Change of Control occurs, (a) the holder of an Award of Restricted Shares vested under Section 15.1(b) above shall receive a new certificate for such shares without the legend set forth in Section 8 of the Plan (and, in the case only of a Change of Control under Section 15.4.1 of the Plan, such holder shall have the right, but not the obligation, to elect, within ten (10) business days after the Participant has actual or constructive knowledge of the occurrence of such Change of Control, to require the Company to purchase such shares from the Participant at their then Fair Market Value, (b) the holder of Performance Units shall receive payment of the value of such grants in cash at the highest levels, and (c) in the case only of a Change of Control under Section 15.4.1 of the Plan, the holders of any Stock Options and/or Stock Appreciation Rights shall have the right, but not the obligation, to elect, within ten (10) business days after the Participant has actual or constructive knowledge of the occurrence of such Change of Control, to require the Company to purchase such Stock Options and/or Stock Appreciation Rights from the Participant for an aggregate amount equal to the then aggregate Fair Market Value of the

Common Stock underlying such Awards tendered, less the aggregate exercise price of such tendered Awards.

15.3 TERMINATION AS A RESULT OF A CHANGE OF CONTROL. Anything in the Plan to the contrary notwithstanding, if a Change of Control occurs and if the Participant's employment is terminated before such Change of Control and it is reasonably demonstrated by the Participant that such employment termination (a) was at the request, directly or indirectly, of a third party who has taken steps reasonably calculated to effect the Change of Control, or (b) otherwise arose in connection with or in anticipation of the Change of Control, then for purposes of this Section 15, the Change of Control shall be deemed to have occurred immediately prior to such Participant's employment termination (for all purposes other than those set forth in Section 15.2(c) of the Plan).

15.4 CHANGE OF CONTROL. For the purpose of this Agreement, "Change of Control" shall mean:

15.4.1 The acquisition, after the effective date of the Plan, by an individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act) of beneficial ownership (within the meaning of Rule 13d- 3 promulgated under the Exchange Act) of 30% or more of either (a) the shares of the Common Stock, or (b) the combined voting power of the voting securities of the Company entitled to vote generally in the election of directors (the "Voting Securities"); provided, however, that the following acquisitions shall not constitute a Change of Control: (i) any acquisition by any individual who, on the effective date of the Plan, beneficially owned 10% or more of the Common Stock, (ii) any acquisition by any employee benefit plan (or related trust) sponsored or maintained by the Company or any Subsidiary, (iii) any acquisition by any underwriter in connection with any firm commitment underwriting of securities to be issued by the Company, or (iv) any acquisition by any corporation if, immediately following such acquisition, more than 70% of the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities of such corporation (entitled to vote generally in the election of directors), is beneficially owned, directly or indirectly, by all or substantially all of the individuals and entities who, immediately prior to such acquisition, were the beneficial owners of the Common Stock and Voting Securities; or

15.4.2 Individuals who, as of the effective date of the Plan, constitute the Board (the "Incumbent Board") cease thereafter for any reason to constitute at least a majority of the Board; provided, however, that any individual becoming a director subsequent to the effective date of the Plan whose election, or nomination for election by the Company's shareholders, was approved by at least a majority of the directors then serving and comprising the Incumbent Board shall be considered as though such individual were a member of the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of office occurs as a result of either an actual or threatened election contest (as such terms are used in Rule 14a- 11 of Regulation 14A promulgated under the Exchange Act) or other actual or threatened solicitation of proxies or consents; or

15.4.3 Approval by the shareholders of the Company of a reorganization, merger or consolidation, other than a reorganization, merger or consolidation with respect to

which all or substantially all of the individuals and entities who were the beneficial owners, immediately prior to such reorganization, merger or consolidation, of the Common Stock and Voting Securities beneficially own, directly or indirectly, immediately after such reorganization, merger or consolidation more than 70% of the then outstanding common stock and voting securities (entitled to vote generally in the election of directors) of the corporation resulting from such reorganization, merger or consolidation in substantially the same proportions as their respective ownership, immediately prior to such reorganization, merger or consolidation, of the Common Stock and the Voting Securities; or

15.4.4 Approval by the shareholders of the Company of (a) a complete liquidation or substantial dissolution of the Company, or (b) the sale or other disposition of all or substantially all of the assets of the Company, other than to a Subsidiary, wholly- owned, directly or indirectly, by the Company.

16. AMENDMENT, SUSPENSION AND TERMINATION.

16.1 IN GENERAL. The Board may suspend or terminate the Plan (or any portion thereof) at any time and may amend the Plan at any time and from time to time in such respects as the Board may deem advisable to insure that any and all Awards conform to or otherwise reflect any change in applicable laws or regulations, or to permit the Company or the Participants to benefit from any change in applicable laws or regulations, or in any other respect the Board may deem to be in the best interests of the Company or any Subsidiary. No such amendment, suspension or termination shall (x) materially adversely effect the rights of any Participant under any outstanding Stock Options, Stock Appreciation Rights, Performance Units, or Restricted Share grants, without the consent of such Participant, or (y) make any change that would disqualify the Plan, or any other plan of the Company or any Subsidiary intended to be so qualified, from the benefits provided under Section 422 of the Code, or any successor provisions thereto.

16.2 AWARD AGREEMENT MODIFICATIONS. The Committee may (in its sole discretion) amend or modify at any time and from time to time the terms and provisions of any outstanding Stock Options, Stock Appreciation Rights, Performance Units, or Restricted Share grants, in any manner to the extent that the Committee under the Plan or any Award Agreement could have initially determined the restrictions, terms and provisions of such Stock Options, Stock Appreciation Rights, Performance Units, and/or Restricted Share grants, including, without limitation, changing or accelerating (a) the date or dates as of which such Stock Options or Stock Appreciation Rights shall become exercisable, (b) the date or dates as of which such Restricted Share grants shall become vested, or (c) the performance period or goals in respect of any Performance Units. No such amendment or modification shall, however, materially adversely affect the rights of any Participant under any such Award without the consent of such Participant.

17. MISCELLANEOUS.

17.1 TAX WITHHOLDING. The Company shall have the right to deduct from any payment or settlement under the Plan, including, without limitation, the exercise of any Stock Option or Stock Appreciation Right, or the delivery, transfer or vesting of any Common Stock or Restricted Shares, any federal, state, local or other taxes of any kind which the Committee, in its sole discretion, deems necessary to be withheld to comply with the Code and/or any other applicable law, rule or regulation. Shares of Common Stock may be used to satisfy any such tax withholding. Such

Common Stock shall be valued based on the Fair Market Value of such stock as of the date the tax withholding is required to be made, such date to be determined by the Committee.

17.2 NO RIGHT TO EMPLOYMENT. Neither the adoption of the Plan, the granting of any Award, nor the execution of any Award Agreement, shall confer upon any employee of the Company or any Subsidiary any right to continued employment with the Company or any Subsidiary, as the case may be, nor shall it interfere in any way with the right, if any, of the Company or any Subsidiary to terminate the employment of any employee at any time for any reason.

17.3 UNFUNDED PLAN. The Plan shall be unfunded and the Company shall not be required to segregate any assets in connection with any Awards under the Plan. Any liability of the Company to any person with respect to any Award under the Plan or any Award Agreement shall be based solely upon the contractual obligations that may be created as a result of the Plan or any such award or agreement. No such obligation of the Company shall be deemed to be secured by any pledge of, encumbrance on, or other interest in, any property or asset of the Company or any Subsidiary. Nothing contained in the Plan or any Award Agreement shall be construed as creating in respect of any Participant (or beneficiary thereof or any other person) any equity or other interest of any kind in any assets of the Company or any Subsidiary or creating a trust of any kind or a fiduciary relationship of any kind between the Company, any Subsidiary and/or any such Participant, any beneficiary thereof or any other person.

17.4 PAYMENTS TO A TRUST. The Committee is authorized to cause to be established a trust agreement or several trust agreements or similar arrangements from which the Committee may make payments of amounts due or to become due to any Participants under the Plan.

17.5 OTHER COMPANY BENEFIT AND COMPENSATION PROGRAMS. Payments and other benefits received by a Participant under an Award made pursuant to the Plan shall not be deemed a part of a Participant's compensation for purposes of the determination of benefits under any other employee welfare or benefit plans or arrangements, if any, provided by the Company or any Subsidiary unless expressly provided in such other plans or arrangements, or except where the Board expressly determines in writing that inclusion of an Award or portion of an Award should be included to accurately reflect competitive compensation practices or to recognize that an Award has been made in lieu of a portion of competitive annual base salary or other cash compensation. Awards under the Plan may be made in addition to, in combination with, or as alternatives to, grants, awards or payments under any other plans or arrangements of the Company or its Subsidiaries. The existence of the Plan notwithstanding, the Company or any Subsidiary may adopt such other compensation plans or programs and additional compensation arrangements as it deems necessary to attract, retain and motivate employees.

17.6 LISTING, REGISTRATION AND OTHER LEGAL COMPLIANCE. No Awards or shares of the Common Stock shall be required to be issued or granted under the Plan unless legal counsel for the Company shall be satisfied that such issuance or grant will be in compliance with all applicable federal and state securities laws and regulations and any other applicable laws or regulations. The Committee may require, as a condition of any payment or share issuance, that certain agreements, undertakings, representations, certificates, and/or information, as the Committee may deem necessary or advisable, be executed or provided to the Company to assure compliance with all such applicable laws or regulations. Certificates for shares of the Restricted Shares and/or Common Stock

delivered under the Plan may be subject to such stock- transfer orders and such other restrictions as the Committee may deem advisable under the rules, regulations, or other requirements of the Securities and Exchange Commission, any stock exchange upon which the Common Stock is then listed, and any applicable federal or state securities law. In addition, if, at any time specified herein (or in any Award Agreement or otherwise) for (a) the making of any Award, or the making of any determination, (b) the issuance or other distribution of Restricted Shares and/or Common Stock, or (c) the payment of amounts to or through a Participant with respect to any Award, any law, rule, regulation or other requirement of any governmental authority or agency shall require either the Company, any Subsidiary or any Participant (or any estate, designated beneficiary or other legal representative thereof) to take any action in connection with any such determination, any such shares to be issued or distributed, any such payment, or the making of any such determination, as the case may be, shall be deferred until such required action is taken. With respect to persons subject to Section 16 of the Exchange Act, transactions under the Plan are intended to comply with all applicable conditions of SEC Rule 16b- 3. To the extent any provision of the Plan or any action by the administrators of the Plan fails to so comply with such rule, it shall be deemed null and void, to the extent permitted by law and deemed advisable by the Committee.

17.7 AWARD AGREEMENTS. Each Participant receiving an Award under the Plan shall enter into an Award Agreement with the Company in a form specified by the Committee. Each such Participant shall agree to the restrictions, terms and conditions of the Award set forth therein and in the Plan.

17.8 DESIGNATION OF BENEFICIARY. Each Participant to whom an Award has been made under the Plan may designate a beneficiary or beneficiaries to exercise any option or to receive any payment which under the terms of the Plan and the relevant Award Agreement may become exercisable or payable on or after the Participant's death. At any time, and from time to time, any such designation may be changed or cancelled by the Participant without the consent of any such beneficiary. Any such designation, change or cancellation must be on a form provided for that purpose by the Committee and shall not be effective until received by the Committee. If no beneficiary has been designated by a deceased Participant, or if the designated beneficiaries have predeceased the Participant, the beneficiary shall be the Participant's estate. If the Participant designates more than one beneficiary, any payments under the Plan to such beneficiaries shall be made in equal shares unless the Participant has expressly designated otherwise, in which case the payments shall be made in the shares designated by the Participant.

17.9 LEAVES OF ABSENCE/TRANSFERS. The Committee shall have the power to promulgate rules and regulations and to make determinations, as it deems appropriate, under the Plan in respect of any leave of absence from the Company or any Subsidiary granted to a Participant. Without limiting the generality of the foregoing, the Committee may determine whether any such leave of absence shall be treated as if the Participant has terminated employment with the Company or any such Subsidiary. If a Participant transfers within the Company, or to or from any Subsidiary, such Participant shall not be deemed to have terminated employment as a result of such transfers.

17.10 LOANS. Subject to applicable law, the Committee may provide, pursuant to Plan rules, for the Company or any Subsidiary to make loans to Participants to finance the exercise price of any Stock Options, as well as the withholding obligation under Section 17.1 of the Plan and/or the estimated or actual taxes payable by the Participant as a result of the exercise of such Stock Option and the Committee may prescribe the terms and conditions of any such loan.

17.11 GOVERNING LAW. The Plan and all actions taken thereunder shall be governed by and construed in accordance with the laws of the State of New York, without reference to the principles of conflict of laws thereof. Any titles and headings herein are for reference purposes only, and shall in no way limit, define or otherwise affect the meaning, construction or interpretation of any provisions of the Plan.

17.12 EFFECTIVE DATE. The Plan shall be effective upon its approval by the Board and adoption by the Company, subject to the approval of the Plan by the Company's shareholders in accordance with Sections 162(m) and 422 of the Code.

FOURTH AMENDMENT TO THE FIRST ALBANY COMPANIES INC.

1999 LONG- TERM INCENTIVE PLAN

WHEREAS, the First Albany Companies Inc. 1999 Long- Term Incentive Plan (the "Plan") was adopted by the Board of Directors (the "Board") of First Albany Companies Inc. (the "Company") on March 26, 1999 and approved by the Company's shareholders on May 18, 1999;

WHEREAS, on March 18, 2005, the Board authorized an amendment to the Plan to increase the number of shares available for grants under the Plan to 4,200,000 shares, subject to the approval of the Company's shareholders;

WHEREAS, Section 16.1 of the Plan provides that the Board may amend the Plan at any time and from time to time in such respects as the Board may deem to be in the best interests of the Company or any subsidiary of the Company;

NOW, THEREFORE, the Plan is, contingent upon the approval of the Company's shareholders, amended in the following respects:

- 1. The first sentence of Section 4.2 of the Plan is amended to delete the first sentence and insert in lieu thereof the following: "The maximum number of shares of Common Stock in respect of which Awards may be granted or paid out under the Plan, subject to adjustment as provided in Section 14.2 of the Plan, shall not exceed 4,200,000 shares."
- 2. The Amendment will not be effective unless and until it is approved by the affirmative vote of a majority of the votes cast at the Annual Meeting on this proposal by the holders of the shares of Common Stock entitled to vote thereat.

BROADPOINT SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on March 31, 2008 (the "Grant Date") by Broadpoint Securities Group, Inc., a New York corporation (the "Company"), to Robert Turner ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 450,000 Units

How Units Vest: 20% of the Units, if not previously forfeited, will vest on each of the first, second, third, fourth and fifth anniversaries of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Units that become vested will be settled on the following applicable date (such date being the "Settlement Date"): (i) Units that become vested on or before the third anniversary of the Grant Date will be settled on the earlier of the date when Employee has a Termination of Employment and the third anniversary of the Grant Date; (ii) Units that become vested after the third anniversary of the Grant Date and on or before the fourth anniversary of the Grant Date will be settled on the fourth anniversary of the Grant Date and on or before the fifth anniversary of the Grant Date will be settled on the fifth anniversary of the Grant Date. Notwithstanding the foregoing, if Employee timely elects to defer the settlement of any Unit in accordance with Section 8(a) of the Terms and Conditions, such Unit will be settled in accordance with such election. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to (i) the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan") and (ii) this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, following certain Terminations of Employment, failure of Employee to comply with non- competition and related conditions set forth in Section 4(e)(iv) prior to vesting, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

| | Employee: | BROADPOINT SECURITIES GROUP, INC. | |
|-----|-------------------|-----------------------------------|----------------------|
| Ву: | /s/ Robert Turner | Ву: | /s/ Lee Fensterstock |
| | Robert Turner | | Lee Fensterstock |

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. GENERAL. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. ACCOUNT FOR EMPLOYEE. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. <u>NONTRANSFERABILITY</u>. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting and forfeiture of the Units in the event of Employee's Termination of Employment and/or occurrence of a post-termination Forfeiture Event (as defined below), unless otherwise determined by the Committee (subject to Section 9(a) hereof):
- (a) <u>Death or Disability</u>. In the event of Employee's Termination of Employment due to death or Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) <u>Retirement or Involuntary Termination by the Company not for Cause</u>. In the event of Employee's Retirement or an involuntary Termination of Employment by the Company not for Cause, Units not previously vested shall not then be forfeited *provided* that Employee executes a settlement agreement and release provided to the Employee as soon as practicable following the date of Employee's Termination of Employment, in such form as may be reasonably requested by the Company, but thereafter such Units that have not vested shall be forfeited if there occurs a Forfeiture Event prior to the earlier of the Stated Vesting Date for such Units or Employee's death. Upon such a Termination of Employment, the then- outstanding Units that are vested at the date of Termination and that become vested thereafter will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment.
- (c) <u>Termination by Employee for any Reason or by the Company for Cause</u>. In the event of Employee's Termination of Employment by Employee for any reason (other than due to Retirement) or by the Company for Cause, the portion of the then- outstanding Units not vested at the date of Termination will be forfeited, and the portion of the then- outstanding Units that are vested and non- forfeitable at the date of Termination will be settled on the Settlement Date specified in the Agreement, except that any valid deferral election of Employee shall be given effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment.

- (d) <u>Termination due to a Change of Control.</u> Notwithstanding clause 4(c) above, if a Change of Control occurs and if, as a result of such Change of Control, Employee does not continue thereafter as the Chief Financial Officer of the Company and his employment terminates for any reason (other than death or Disability) on five days prior written notice, within 120 days of such Change of Control, Units not previously vested shall not then be forfeited *provided* that Employee executes a settlement agreement and release provided to the Employee as soon as practicable following the date of Employee's Termination of Employment in such form as may be reasonably requested by the Company, but thereafter such Units that have not vested shall be forfeited if there occurs a Forfeiture Event pursuant to clauses (B) or (C) of Section 4(e)(iv) prior to the earlier of the Stated Vesting Date for such Units or Employee's death. Upon such a Termination of Employment, the then- outstanding Units that are vested at the date of Termination and that become vested thereafter will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment,
- (e) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity contain the same or similar defined terms:
 - (i) "Cause" has the meaning given in the Plan.
- (ii) "Change of Control" means a transaction or event, or a series of transactions or events, as a result of which MatlinPatterson Global Opportunities Partners II, L.P. (and/or one or more of its affiliates) shall no longer have the right to elect all the members of the Board.
 - (iii) "Disability" means "disability" as defined in Code Section 409A.
- (iv) A "Forfeiture Event" means and shall be deemed to have occurred if, at any time after the grant of the Units including following Employee's Termination of Employment, Employee shall have failed to comply with any of the following conditions. Without the consent in writing of the Board, Employee (A) holds the position of Chief Financial Officer for any other broker dealer, financial advisory or financial services firm; (B) directly or indirectly, (x) solicits for employment or hires anyone who was an employee of the Company or any its subsidiaries within the period of 180 days prior to any termination of Employee's employment or (y) solicits any customer or client of the Company or any of its subsidiaries to transfer its business away from the Company or any of its subsidiaries or to cease doing business with the Company or any of its subsidiaries or (C) otherwise fails to comply with the conditions set forth in Section 7.4(a), (b) and (c) of the Plan. However, following Termination of Employment, Employee shall be free to purchase stock or other securities of an organization or business so long as it is listed upon a recognized securities exchange or traded over- the- counter and such investment does not represent a greater than five percent equity interest in the organization or business. The Company and the Employee acknowledge and agree that the Company's sole and exclusive remedy for a Forfeiture Event pursuant to this Agreement is forfeiture of unvested Units, in accordance with the terms of this Agreement.

- (v) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
- (vi) "Pro Rata Portion" means, for each tranche of Units, a fraction the numerator of which is the number of days that have elapsed from the Grant Date to the date of Employee's Termination of Employment and the denominator of which is the number of days from the Grant Date to the Stated Vesting Date for that tranche. A "tranche" is that portion of Units that have a unique Stated Vesting Date.
 - (vii) "Retirement" means a "Retirement" as defined in the Plan which also qualifies as a Termination of Employment.
- (viii) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.

5. DIVIDEND EQUIVALENTS AND ADJUSTMENTS.

- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:
- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) Stock Dividends and Splits. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.

- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.
- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.
- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents in accordance with Code Section 409A for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and that otherwise the requirements of Section 7 above have been met, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement</u>; <u>Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to participate in the Stock Option Gain and Stock Award Deferral Program or otherwise permitted to defer the Units and Employee makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals

will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). Other provisions of this Agreement notwithstanding, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall not be subject to any penalty under Code Section 409A.

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

(a) <u>Binding Agreement</u>: <u>Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement, the Plan, any deferral election separately filed with the Company relating to the grant of Units under the Agreement and the letter agreement between the Company and the Employee dated as of March [], 2008, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment,

alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.

- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.
- (f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at One Penn Plaza, New York, New York 10119, Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on January 1, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Peter McNierney ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 125,000 Units

How Units Vest: 33- 1/3% of the Units, if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units, if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required or permitted in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after Termination of Employment shall be settled at the later of vesting or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

Employee: BROADPOINT GLEACHER SECURITIES GROUP, INC.

By: /s/ Peter McNierney By: /s/ Lee Fensterstock

PETER MCNIERNEY LEE FENSTERSTOCK

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. <u>GENERAL</u>. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms

of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. ACCOUNT FOR EMPLOYEE. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. <u>NONTRANSFERABILITY</u>. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting and forfeiture of the Units in the event of Employee's Termination of Employment unless otherwise determined by the Committee (subject to Section 8(a) hereof):
- (a) <u>Death or Disability</u>. In the event of Employee's Termination of Employment due to death or Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) <u>Termination by Employee Without Good Reason or by the Company for Cause.</u> In the event of Employee's Termination of Employment by Employee without Good Reason (as defined below) or by the Company or any Group Entity for Cause, Restricted Stock Units not vested at the date of Termination will be forfeited.
- (c) <u>Termination by the Company Without Cause.</u> In the event of Employee's Termination of Employment by the Company or any Group Entity for any reason other than Cause or Disability, Restricted Stock Units not vested at the date of Termination shall not be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.

- (d) <u>Termination by Employee With Good Reason</u>. In the event of Employee's Termination of Employment by Employee for Good Reason, Restricted Stock units not vested at the date of Termination shall not be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.
- (e) <u>Expiration of Employment Period without continued employment of Employee by the Company.</u> In the event Employee's employment terminates as a result of the expiration of the Employment Period without continued employment by the Company, Restricted Stock Units granted to the Employee prior to the termination of his employment shall continue to vest in accordance with the provisions of the Agreement, provided that Employee agrees to remain a member of the Board of Directors of the Company in good standing and to meet all obligations of a Board member.
- (f) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity that contains the same or similar defined terms
 - (i) "Cause" has the meaning given in the Employment Agreement.
 - (ii) "Disability" means "disability" as defined in Code Section 409A.
- (iii) "Employment Agreement" means that certain employment agreement entered into by and between Employee and the Company with an effective date of September 21, 2007
 - (iv) "Employment Period" has the meaning given in the Employment Agreement.
 - (v) "Good Reason" has the meaning given in the Employment Agreement.
 - (vi) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
- (vii) "Pro Rata Portion" means, for each tranche of Units, a fraction the numerator of which is the number of days that have elapsed from the Grant Date to the date of Employee's Termination of Employment and the denominator of which is the number of days from the Grant Date to the Stated Vesting Date for that tranche. A "tranche" is that portion of Units that have a unique Stated Vesting Date.

- (viii) "Retirement" means a "Retirement" as defined in the Plan which also qualifies as a Termination of Employment.
- (ix) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.

5. <u>DIVIDEND EQUIVALENTS AND ADJUSTMENTS</u>.

- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:
- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of

outstanding shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.

- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.
- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and that otherwise the requirements of Section 7 above have been met, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement; Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to defer the Units and timely makes a valid deferral election relating to the Units. Deferrals, whether elective or

mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Any payments to the Employee pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible, under either the separation pay exemption pursuant to Treasury Regulation Section 1.409A- 1(b)(9)(iii) or as short-term deferrals pursuant to Treasury Regulation Section 1.409A- 1(b)(4). Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A- 2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service, such payment shall be delayed until the earlier to occur of (a) the six- month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, (i) if the timing of any distribution in settlement of Units would result in Employee's constructive receipt of income relating to the Units prior to such distribution, the date of distribution will be the earliest date after the specified date of distribution that distribution can be effected without resulting in such constructive receipt (or, if delayed distribution would not avoid such constructive receipt, distribution will be accelerated to the date that would avoid such constructive receipt, but in no event will distribution occur before the vesting date); and (ii) any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall not be subject to any 409A Penalties.

(b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring

issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.

- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

- (a) <u>Binding Agreement</u>; <u>Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement and the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.
- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.

- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.
- (f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017 Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

Exhibit 10.58

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on January 1, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Lee Fensterstock ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 250,000 Units

How Units Vest: 33- 1/3% of the Units, if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units, if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment and certain events relating to a Change of Control (as defined below) in each case to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required or permitted in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after Termination of Employment shall be settled at the later of vesting or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled

(together with any cash or Shares resulting from Dividend Equivalents)

The Units are subject to the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

Employee: BROADPOINT GLEACHER SECURITIES GROUP, INC.

By: /s/ Lee Fensterstock By: /s/ Peter McNierney

LEE FENSTERSTOCK PETER MCNIERNEY

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. <u>GENERAL</u>. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and

Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. <u>ACCOUNT FOR EMPLOYEE</u>. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. NONTRANSFERABILITY. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting and forfeiture of the Units in the event of Employee's Termination of Employment and certain events relating to a Change of Control, in each case, unless otherwise determined by the Committee (subject to Section 8(a) hereof):
- (a) <u>Death or Disability</u>. In the event of Employee's Termination of Employment due to death or Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) Termination by Employee Without Good Reason or by the Company for Cause. In the event of Employee's Termination of Employment by Employee without Good Reason (as defined below) or by the Company or any Group Entity for Cause, Restricted Stock Units not vested at the date of Termination will be forfeited.
- (c) <u>Termination by the Company Without Cause.</u> In the event of Employee's Termination of Employment by the Company or any Group Entity for any reason other than Cause or Disability, Restricted Stock Units not vested at the date of Termination shall not be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set

forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.

- (d) <u>Termination by Employee With Good Reason, other than in connection with a Change of Control.</u> In the event of Employee's Termination of Employment by Employee for Good Reason other than in connection with a Change of Control, Restricted Stock Units not vested at the date of Termination shall not be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.
- (e) <u>Termination by Employee for Good Reason in connection with a Change of Control.</u> In the event of Employee's Termination for Good Reason in the event a Change of Control occurs and Employee does not continue thereafter as the most senior executive officer of the ultimate parent entity of the Company and its affiliated entities, (A) all RSUs granted to Employee prior to the termination of his employment shall immediately vest upon termination and (B) RSUs specified in the schedule set forth in Section 3(d) of the Employment Agreement that have not yet been granted to Employee, including without limitation all shares the grant of which is otherwise contingent on achieving Performance Targets (as defined in the Employment Agreement) shall be granted to Employee on the date of his termination and shall immediately vest upon such date.
- (f) Expiration of Employment Period without continued employment of Employee by the Company. In the event Employee's employment terminates as a result of the expiration of the Employment Period without continued employment by the Company, Restricted Stock Units granted to the Employee prior to the termination of his employment shall continue to vest in accordance with the provisions of the Agreement, provided that Employee agrees to remain a member of the Board of Directors of the Company in good standing and to meet all obligations of a Board member.
- (g) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity that contains the same or similar defined terms
 - (i) "Cause" has the meaning given in the Employment Agreement.
 - (ii) "Change of Control" has the meaning given in the Employment Agreement.
 - (iii) "Disability" means "disability" as defined in Code Section 409A.

- (iv) "Employment Agreement" means that certain employment agreement entered into by and between Employee and the Company dated as of September 21, 2007, as amended by that certain Amendment to Agreement entered into by and between Employee and the Company dated as of August 21, 2009.
 - (v) "Employment Period" has the meaning given in the Employment Agreement.
 - (vi) "Good Reason" has the meaning given in the Employment Agreement.
 - (vii) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
- (viii) "Pro Rata Portion" means, for each tranche of Units, a fraction the numerator of which is the number of days that have elapsed from the Grant Date to the date of Employee's Termination of Employment and the denominator of which is the number of days from the Grant Date to the Stated Vesting Date for that tranche. A "tranche" is that portion of Units that have a unique Stated Vesting Date.
 - (ix) "Retirement" means a "Retirement" as defined in the Plan which also qualifies as a Termination of Employment.
- (x) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.
 - 5. <u>DIVIDEND EQUIVALENTS AND ADJUSTMENTS</u>.
- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:
- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.

- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.
- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.
- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.

- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and that otherwise the requirements of Section 7 above have been met, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement; Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to defer the Units and timely makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Any payments to the Employee pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible, under either the separation pay exemption pursuant to Treasury Regulation Section 1.409A- 1(b)(9)(iii) or as short- term deferrals pursuant to Treasury Regulation Section 1.409A-1(b)(4). Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A- 2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service, such payment shall be delayed until the earlier to occur of (a) the

six- month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, (i) if the timing of any distribution in settlement of Units would result in Employee's constructive receipt of income relating to the Units prior to such distribution, the date of distribution will be the earliest date after the specified date of distribution that distribution can be effected without resulting in such constructive receipt (or, if delayed distribution would not avoid such constructive receipt, distribution will be accelerated to the date that would avoid such constructive receipt, but in no event will distribution occur before the vesting date); and (ii) any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall not be subject to any 409A Penalties.

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

- (a) <u>Binding Agreement</u>; <u>Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement and the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.
- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.
- (f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017 Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

Exhibit 10.59

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on February 11, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Lee Fensterstock ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 941,176

How Units Vest: 33- 1/3% of the Units, if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units, if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, provided that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment and certain events relating to a Change of Control (as defined below) in each case to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after (and not upon) Termination of Employment shall be settled at the later of the Stated Vesting Date or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

Employee: BROADPOINT GLEACHER SECURITIES GROUP, INC.

By: /s/ Lee Fensterstock By: /s/ Peter McNierney

LEE FENSTERSTOCK PETER MCNIERNEY

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. GENERAL. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms of this document shall prevail. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and the Employment Agreement, the terms of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee

decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. <u>ACCOUNT FOR EMPLOYEE</u>. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. NONTRANSFERABILITY. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting, forfeiture and settlement of the Units that are not vested as of immediately prior to Employee's Termination of Employment, in each case, unless otherwise determined by the Committee and subject to any delay provided for in Section 8(a) hereof:
- (a) <u>Death or Disability</u>. In the event of (i) Employee's Termination of Employment due to death or (ii) Employee's Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) <u>Termination by Employee Without Good Reason or by the Company for Cause</u>. In the event of Employee's Termination of Employment by Employee without Good Reason (as defined below) or by the Company or any Group Entity for Cause, Units not vested at the date of Termination of Employment will be forfeited.
- (c) <u>Termination by the Company Without Cause</u>, other than in connection with a <u>Change of Control</u>. In the event of Employee's Termination of Employment by the Company or any Group Entity without Cause, which Termination of Employment occurs prior to a <u>Change of Control</u> or more than two years following a <u>Change of Control</u>, Units not vested at the date of Termination of Employment shall not be forfeited, but will continue to vest and be settled in accordance with the vesting and settlement schedules specified in the <u>Agreement</u>, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in <u>Section 8(a)</u> of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.
- (d) <u>Termination by Employee With Good Reason, other than in connection with a Change of Control</u>. In the event of Employee's Termination of Employment by Employee for Good Reason which occurs prior to a Change of Control or more than two years following a Change of Control, Units not vested at the date of Termination of Employment shall not be forfeited, but will continue to vest and be settled in accordance with the vesting and settlement schedules specified in the Agreement, provided that Employee executes a settlement agreement

and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.

- (e) Termination by the Company without Cause or by the Employee for Good Reason in connection with a Change of Control. In the event of Employee's Termination of Employment (i) by the Company or any Group Entity for without Cause or (ii) by Employee for Good Reason, in each case, during the two- year period following a Change of Control which constitutes a "change in control event" within the meaning of Code Section 409A (a "409A Change of Control"), all Units not vested as of the date of Termination of Employment will immediately vest in full as of the date of Termination of Employment and will be settled in accordance with the settlement schedule specified in the Agreement, giving effect to any valid deferral election of Employee then in effect and the provisions of Section 8(a) of these Terms and Conditions. In the event that such Change of Control is not a 409A Change of Control, all Units not vested as of the date of Termination of Employment will immediately vest in full as of the date of Termination of Employment, but such Units will not be settled until their originally scheduled Stated Vesting Date, giving effect to any valid deferral election of Employee then in effect. Vesting of Employee's Units pursuant to this Section 4(e) shall be contingent on Employee's execution of a settlement agreement and release in substantially the form customarily used by the Company prior to the Change of Control transaction.
- (f) Expiration of Employment Period without Continued Employment of Employee by the Company. In the event Employee's employment terminates as a result of the expiration of the Employment Period (as defined in the Employment Agreement) without continued employment by the Company, Units granted to Employee prior to the Termination of Employment shall continue to vest and be settled in accordance with the vesting and settlement schedules specified in the Agreement, provided that Employee agrees to remain a member of the Board of Directors of the Company in good standing and to meet all obligations of a Board member.
- (g) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity that contains the same or similar defined terms.
 - (i) "Cause" has the meaning given in the Employment Agreement.
 - (ii) "Change of Control" has the meaning given in the Employment Agreement.
 - (iii) "Disability" means "disability" as defined in Code Section 409A.
- (iv) "Employment Agreement" means that certain employment agreement entered into by and between Employee and the Company dated as of September 21, 2007, as amended from time to time.
 - (v) "Good Reason" has the meaning given in the Employment Agreement.
 - (vi) "Group Entity" means either the Company or any of its subsidiaries and affiliates.

(vii) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.

5. DIVIDEND EQUIVALENTS AND ADJUSTMENTS.

- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:
- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.
- (c) <u>Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments</u>. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of

forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.

- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and that otherwise the requirements of Section 7 above have been met, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement; Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to defer the Units and timely makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A- 2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's

separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service, such payment shall be delayed until the earlier to occur of (a) the six-month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, (i) if the timing of any distribution in settlement of Units would result in Employee's constructive receipt of income relating to the Units prior to such distribution, the date of distribution will be the earliest date after the specified date of distribution that distribution can be effected without resulting in such constructive receipt (or, if delayed distribution would not avoid such constructive receipt, distribution will be accelerated to the date that would avoid such constructive receipt, but in no event will distribution occur before the vesting date); and (ii) any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall not be subject to any 409A Penalties.

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and

compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

- (a) <u>Binding Agreement</u>: Written Amendments. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement and the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.
- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.
- (f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017 Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

Exhibit 10.60

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on February 11, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Peter McNierney ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 383,529 Units

How Units Vest: 33- 1/3% of the Units, if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units, if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after Termination of Employment shall be settled at the later of the Stated Vesting Date or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

| Employee: | | BROADPOINT GLEAC | ADPOINT GLEACHER SECURITIES GROUP, INC. | |
|-----------|---------------------|------------------|---|--|
| | | Le C | Le Co | |
| By: | /s/ Peter McNierney | By: | /s/ Lee Fensterstock | |
| | PETER MCNIERNEY | | LEE FENSTERSTOCK | |

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. <u>GENERAL</u>. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms

of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. ACCOUNT FOR EMPLOYEE. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. NONTRANSFERABILITY. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting, forfeiture and settlement of the Units that are not vested as of immediately prior to Employee's Termination of Employment, in each case, unless otherwise determined by the Committee (subject to Section 8(a) hereof):
- (a) <u>Death or Disability</u>. In the event of (i) Employee's Termination of Employment due to death or (ii) Employee's Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) <u>Termination by Employee Without Good Reason or by the Company for Cause.</u> In the event of Employee's Termination of Employment by Employee without Good Reason (as defined below) or by the Company or any Group Entity for Cause, Units not vested at the date of Termination of Employment will be forfeited.
- (c) <u>Termination by the Company Without Cause.</u> In the event of Employee's Termination of Employment by the Company or any Group Entity without Cause, Units not vested at the date of Termination of Employment shall not be forfeited, but will continue to vest and be settled in accordance with the vesting and settlement schedules specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.
- (d) <u>Termination by Employee With Good Reason.</u> In the event of Employee's Termination of Employment by Employee for Good Reason, Units not

vested at the date of Termination of Employment shall not be forfeited, but will continue to vest and be settled in accordance with the vesting and settlement schedules specified in the Agreement, provided that Employee executes a settlement agreement and release and a restrictive covenant agreement substantially as set forth in Section 8(a) of the Employment Agreement, in accordance with and for a term not to exceed eighteen (18) months as provided by the Incentive Compensation Plan.

- (e) Expiration of Employment Period without continued employment of Employee by the Company. In the event Employee's employment terminates as a result of the expiration of the Employment Period without continued employment by the Company, all Units not vested as of the date of Termination of Employment shall continue to vest and be settled in accordance with the vesting and settlement schedules in the Agreement, provided that Employee agrees to remain a member of the Board of Directors of the Company in good standing and to meet all obligations of a Board member.
- (f) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity that contains the same or similar defined terms
 - (i) "Cause" has the meaning given in the Employment Agreement.
 - (ii) "Disability" means "disability" as defined in Code Section 409A.
- (iii) "Employment Agreement" means that certain employment agreement entered into by and between Employee and the Company with an effective date of September 21, 2007.
 - (iv) "Employment Period" has the meaning given in the Employment Agreement.
 - (v) "Good Reason" has the meaning given in the Employment Agreement.
 - (vi) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
- (vii) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.
- 5. DIVIDEND EQUIVALENTS AND ADJUSTMENTS.
- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date,

previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:

- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.
- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it

were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.

- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no forfeiture event has occurred or is contemplated, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement: Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to defer the Units and timely makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Any payments to the Employee pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible, under either the separation pay exemption pursuant to Treasury Regulation Section 1.409A- 1(b)(4). Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A- 2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this

Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service, such payment shall be delayed until the earlier to occur of (a) the six-month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, (i) if the timing of any distribution in settlement of Units would result in Employee's constructive receipt of income relating to the Units prior to such distribution, the date of distribution will be the earliest date after the specified date of distribution that distribution can be effected without resulting in such constructive receipt (or, if delayed distribution would not avoid such constructive receipt, distribution will be accelerated to the date that would avoid such constructive receipt, but in no event will distribution occur before the vesting date); and (ii) any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive re

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a

statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

- (a) <u>Binding Agreement</u>; <u>Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement and the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.
- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.

(f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017 Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

Exhibit 10.61

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on February 11, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Robert Turner ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 235,294 Units

How Units Vest: 33- 1/3% of the Units if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after Termination of Employment shall be settled at the later of the Stated Vesting Date or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to (i) the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and (ii) this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of

Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, following certain Terminations of Employment, failure of Employee to comply with non- competition and related conditions set forth in Section 4(e)(iv) prior to vesting, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

Employee: BROADPOINT GLEACHER SECURITIES GROUP, INC.

By: /s/ Robert Turner By: /s/ Lee Fensterstock

Robert Turner Lee Fensterstock

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by the Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. GENERAL. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. ACCOUNT FOR EMPLOYEE. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. <u>NONTRANSFERABILITY</u>. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting, forfeiture and settlement of the Units in the event of Employee's Termination of Employment and/or occurrence of a post-termination Forfeiture Event (as defined below), unless otherwise determined by the Committee (subject to Section 8(a) hereof):
- (a) <u>Death or Disability</u>. In the event of (i) Employee's Termination of Employment due to death or (ii) Employee's Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) Retirement or Involuntary Termination by the Company not for Cause. In the event of Employee's Retirement or an involuntary Termination of Employment by the Company not for Cause, Units not previously vested shall not then be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release provided to Employee as soon as practicable following the date of Employee's Termination of Employment, in such form as may be reasonably requested by the Company, provided further that, following the date of Termination of Employment such Units that have not vested shall be forfeited if there occurs a Forfeiture Event prior to the earlier of the Stated Vesting Date for such Units or Employee's death. Upon such a Termination of Employment, the then- outstanding Units that are vested at the date of Termination and any Units that become vested thereafter will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment.
- (c) <u>Termination by Employee for any Reason (other than due to Retirement) or by the Company for Cause.</u> In the event of Employee's Termination of Employee for any reason (other than due to Retirement) or by the Company for Cause, the portion of the thenoutstanding Units not vested at the date of Termination will be forfeited, and the portion of the then- outstanding Units that are vested and nonforfeitable at the date of Termination will be settled on the Settlement Date specified in the Agreement, except that any valid deferral election of Employee shall be given effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be

made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment.

- (d) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity containing the same or similar defined terms:
 - (i) "Cause" has the meaning given in the Plan.
 - (ii) "Disability" means "disability" as defined in Code Section 409A.
- (iii) "A Forfeiture Event" means and shall be deemed to have occurred if, at any time after the grant of the Units including following Employee's Termination of Employment, Employee shall have failed to comply with any of the following conditions. Without the consent in writing of the Board, Employee (A) holds the position of Chief Financial Officer for any other broker dealer, financial advisory or financial services firm; (B) directly of indirectly, (x) solicits for employment or hires anyone who was an employee of the Company or any its subsidiaries within the period of 180 days prior to any termination of Employee's employment or (y) solicits any customer or client of the Company or any of its subsidiaries to transfer its business away from the Company or any of its subsidiaries or to cease doing business with the Company or any of its subsidiaries or (C) otherwise fails to comply with the conditions set forth in Section 7.4(a), (b) and (c) of the Plan. However, following Termination of Employment, Employee shall be free to purchase stock or other securities of an organization or business so long as it is listed upon a recognized securities exchange or traded over- the- counter and such investment does not represent a greater than five percent equity interest in the organization or business. The Company and Employee acknowledge and agree that the Company's sole and exclusive remedy for a Forfeiture Event pursuant to this Agreement is forfeiture of unvested Units, in accordance with the terms of this Agreement.
 - (iv) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
 - (v) "Retirement" means a "Retirement" as defined in the Plan which also qualifies as a Termination of Employment.
- (vi) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.

5. DIVIDEND EQUIVALENTS AND ADJUSTMENTS.

(a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:

- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting: *provided, however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding Shares of Common Stock resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.
- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.

- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents in accordance with Code Section 409A for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation and to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) Deferral of Settlement; Compliance with Code Section 409A. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to participate in the Stock Option Gain and Stock Award Deferral Program or otherwise permitted to defer the Units and Employee makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Any payments to the Employee pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible, under either the separation pay exemption pursuant to Treasury Regulation Section 1.409A- 1(b)(9)(iii) or as short- term deferrals pursuant to Treasury Regulation Section 1.409A- 1(b)(4). Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A-2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service,

such payment shall be delayed until the earlier to occur of (a) the six- month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall be subject to any 409A Penalties.

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect to withhold Shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.
- (d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

(a) <u>Binding Agreement</u>; <u>Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement, the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may

impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.

- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.
- (f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017, Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

BROADPOINT GLEACHER SECURITIES GROUP, INC. 2007 INCENTIVE COMPENSATION PLAN RESTRICTED STOCK UNITS AGREEMENT

THIS RESTRICTED STOCK UNITS AGREEMENT (the "Agreement") confirms the grant on February 11, 2010 (the "Grant Date") by Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), to Patricia Arciero- Craig ("Employee") of Restricted Stock Units (the "Units"), including rights to Dividend Equivalents as specified herein, as follows:

Number Granted: 52,941 Units

How Units Vest: 33- 1/3% of the Units if not previously forfeited, will vest on the first anniversary of the Grant Date, 33- 1/3% of the Units if not previously forfeited, will vest on the second anniversary of the Grant Date and 33- 1/3% of the Units, if not previously forfeited, will vest on the third anniversary of the Grant Date, *provided* that Employee continues to be employed by the Company or a subsidiary on each vesting date (each, a "Stated Vesting Date"). In addition, if not previously forfeited, the Units will become vested upon the occurrence of certain events relating to Termination of Employment to the extent provided in Section 4 of the Terms and Conditions of Restricted Stock Units attached hereto (the "Terms and Conditions"). The terms "vest" and "vesting" mean that the Units have become non- forfeitable. If Employee has a Termination of Employment prior to the Stated Vesting Date and the Units are not otherwise deemed vested by that date, the Units will be immediately forfeited except as otherwise provided in Section 4 of the Terms and Conditions.

Settlement Date: Settlement of vested Units will occur on the earlier of the third anniversary of the Grant Date or when an Employee has had a Termination of Employment (such date being the "Settlement Date"), except settlement shall be deferred in certain cases if required in accordance with Section 8(a) of the Terms and Conditions, and Units that become vested after Termination of Employment shall be settled at the later of the Stated Vesting Date or the date determined in accordance with Section 8(a) of the Terms and Conditions. Units granted hereunder will be settled by delivery of one Share for each Unit being settled (together with any cash or Shares resulting from Dividend Equivalents).

The Units are subject to the terms and conditions of the Company's 2007 Incentive Compensation Plan (the "Plan"), and this Agreement, including the Terms and Conditions attached hereto. The number of Units, the kind of shares deliverable in settlement of Units, and other terms relating to the Units are subject to adjustment in accordance with Section 5 of the Terms and Conditions and Section 5.3 of the Plan.

Employee acknowledges and agrees that (i) Units are nontransferable, except as provided in Section 3 of the Terms and Conditions and Section 9.2 of the Plan, (ii) Units are subject to forfeiture upon Employee's Termination of Employment in certain circumstances and, following certain Terminations of Employment, failure of Employee to comply with non- competition and related conditions set forth in Section 4(d)(iii) prior to vesting, as specified in Section 4 of the Terms and Conditions, and (iii) sales of shares delivered in settlement of Units will be subject to the Company's policies regulating trading by employees.

IN WITNESS WHEREOF, BROADPOINT GLEACHER SECURITIES GROUP, INC. has caused this Agreement to be executed by its officer thereunto duly authorized, and Employee has duly executed this Agreement, by which each has agreed to the terms of this Agreement.

Employee: BROADPOINT GLEACHER SECURITIES GROUP, INC.

By: /s/ Patricia Arciero- By: /s/ Lee Fensterstock

Craig

Patricia Arciero- Craig Lee Fensterstock

TERMS AND CONDITIONS OF RESTRICTED STOCK UNITS

The following Terms and Conditions apply to the Units granted to Employee by Broadpoint Gleacher Securities Group, Inc. (the "Company"), and Units (if any) resulting from Dividend Equivalents, as specified in the Restricted Stock Units Agreement (of which these Terms and Conditions form a part). Certain terms of the Units, including the number of Units granted, vesting date(s) and Settlement Date, are set forth in the Agreement.

1. GENERAL. The Units are granted to Employee under the Company's 2007 Incentive Compensation Plan (the "Plan"). A copy of the Plan and information regarding the Plan, including documents that constitute the "Prospectus" for the Plan under the Securities Act of 1933, can be obtained from the Company upon request. All of the applicable terms, conditions and other provisions of the Plan are incorporated by reference herein. Capitalized terms used in the Agreement and this Terms and Conditions but not defined herein shall have the same meanings as in the Plan. If there is any conflict between the provisions of the Agreement and this Terms and Conditions and mandatory provisions of the Plan, the provisions of the Plan govern, otherwise, the terms of this document shall prevail. By accepting the grant of the Units, Employee agrees to be bound by all of the terms and provisions of the Plan (as presently in effect or later amended), the rules and regulations under the Plan adopted from time to time, and the decisions and determinations of the Company's Executive Compensation Committee (the "Committee") made from time to time, provided that no such Plan amendment, rule or regulation

or Committee decision or determination without the consent of an affected Participant shall materially affect the rights of the Employee with respect to the Units.

- 2. <u>ACCOUNT FOR EMPLOYEE</u>. The Company shall maintain a bookkeeping account for Employee (the "Account") reflecting the number of Units then credited to Employee hereunder as a result of such grant of Units and any crediting of additional Units to Employee pursuant to payments equivalent to dividends paid on Common Stock under Section 5 hereof ("Dividend Equivalents").
- 3. <u>NONTRANSFERABILITY</u>. Until Units are settled in accordance with the terms of this Agreement, Employee may not sell, transfer, assign, pledge, margin or otherwise encumber or dispose of Units or any rights hereunder to any third party other than by will or the laws of descent and distribution, except for transfers to a Beneficiary or as otherwise permitted and subject to the conditions under Section 9.2 of the Plan.
- 4. <u>TERMINATION PROVISIONS</u>. The following provisions will govern the vesting, forfeiture and settlement of the Units in the event of Employee's Termination of Employment and/or occurrence of a post-termination Forfeiture Event (as defined below), unless otherwise determined by the Committee (subject to Section 8(a) hereof):
- (a) <u>Death or Disability</u>. In the event of (i) Employee's Termination of Employment due to death or (ii) Employee's Disability (as defined below), all Units then outstanding, if not previously vested, will immediately vest, and all Units will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect.
- (b) Employee's Retirement or Termination for Good Reason or Involuntary Termination by the Company not for Cause. In the event of Employee's Retirement or termination for Good Reason or an involuntary Termination of Employment by the Company not for Cause, Units not previously vested shall not then be forfeited, but will continue to vest in accordance with the vesting schedule specified in the Agreement, provided that Employee executes a settlement agreement and release in such form as may be requested by the Company, provided further that, following the date of Termination of Employment such Units shall be forfeited if there occurs a Forfeiture Event prior to the earlier of the Stated Vesting Date for such Units or Employee's death. Upon such a Termination of Employment, the then- outstanding Units that are vested at the date of Termination and any Units that become vested thereafter will be settled in accordance with the settlement terms set out in the Agreement, giving effect to any valid deferral election of Employee then in effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of Termination of Employment.
- (c) <u>Termination by Employee other than for Good Reason or Retirement or by the Company for Cause</u>. In the event of Employee's Termination of Employment by Employee for any reason (other than due to Retirement or for Good Reason) or by the Company for Cause, the portion of the thenoutstanding Units not vested at the date of Termination will be forfeited, and the portion of the then- outstanding Units that are vested and non-forfeitable at the date of Termination will be settled on the Settlement Date specified in the Agreement, except that any

valid deferral election of Employee shall be given effect. The foregoing notwithstanding, any settlement resulting from a Termination of Employment which would be made to a "specified employee" as defined under Code Section 409A shall be made six months after the date of such employee's Termination of Employment.

- (d) <u>Certain Definitions</u>. The following definitions apply for purposes of this Agreement, whether or not Employee has an employment agreement or other agreement with a Group Entity that contains the same or similar defined terms:
 - (i) "Cause" has the meaning given in the Plan.
 - (ii) "Disability" means "disability" as defined in Code Section 409A.
- (iii) A "Forfeiture Event" means and shall be deemed to have occurred if, at any time after the grant of the Units including following Employee's Termination of Employment, Employee shall have failed to comply with any of the following conditions. Without the consent in writing of the Board, Employee will not, at any time prior to an applicable Stated Vesting Date, acting alone or in conjunction with others, directly or indirectly (A) render services for any organization or engage (either as owner, investor, partner, stockholder, employer, employee, consultant, advisor, or director) directly or indirectly, in any business which is or becomes competitive with the Company, its subsidiaries or affiliates, except that if such Employee is a party to any agreement with the Company at the time Employee executes this Agreement which provides for similar restrictions as the preceding restrictions, then (x) the preceding restrictions shall be considered to have been violated only if there is a violation of such similar restrictions in the other agreement which are in effect at the time Employee executes this Agreement, and (y) for purposes of clause (x), the similar restrictions in such other agreement shall be deemed not to lapse, expire or otherwise terminate prior to the lapse, expiration or other termination of this Agreement; (B) induce any customer or client of or investor (excluding anyone who is an investor solely as a holder of Common Stock of the Company) in the Company, its subsidiaries or affiliates with whom Employee has had contacts or relationships, directly or indirectly, during and within the scope of his employment with the Company or any of its subsidiaries or affiliates, to curtail, limit, or cancel their business with the Company, its subsidiaries or affiliates; (C) induce, or attempt to influence, any employee of the Company, its subsidiaries or affiliates to terminate employment: (D) solicit, hire or retain as an employee or independent contractor, or assist any third party in the solicitation, hire, or retention as an employee or independent contractor, any person who during the previous 12 months was an employee of the Company or any of its subsidiaries or affiliates; or (E) otherwise fail to comply with the conditions set forth in Section 7.4(a), (b) and (c) of the Plan. However, following Termination of Employment, Employee shall be free to purchase stock or other securities of an organization or business so long as it is listed upon a recognized securities exchange or traded over- the- counter and such investment does not represent a greater than five percent equity interest in the organization or business.
- (iv) "Good Reason" has the meaning given in that certain Addendum to Non- Compete and Non- Solicit Agreement dated as of September 21, 2007 by and between the Company and Employee.

- (iv) "Group Entity" means either the Company or any of its subsidiaries and affiliates.
- (v) "Retirement" means a "Retirement" as defined in the Plan which also qualifies as a Termination of Employment.
- (vi) "Termination of Employment" means the event by which Employee ceases to be employed by a Group Entity and immediately thereafter is not employed by any other Group Entity and which constitutes a "separation from service" under Code Section 409A and its associated regulations.

5. DIVIDEND EQUIVALENTS AND ADJUSTMENTS.

- (a) <u>Dividend Equivalents</u>. Subject to Section 5(d), Dividend Equivalents will be credited on Units (other than Units that, at the relevant record date, previously have been settled or forfeited) and deemed reinvested in additional Units, to the extent and in the manner as follows:
- (i) <u>Cash Dividends</u>. If the Company declares and pays a dividend or distribution on Shares in the form of cash, then a number of additional Units shall be credited to Employee's Account as of the last day of the calendar quarter in which such dividend or distribution was paid equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by cash amount of the dividend or distribution paid on each outstanding Share at such payment date, divided by the Fair Market Value of a share of Common Stock at the date of such crediting; *provided*, *however*, that in the case of an extraordinary cash dividend or distribution the Company may provide for such crediting at the dividend or distribution payment date instead of the last day of the calendar quarter.
- (ii) <u>Stock Dividends and Splits</u>. If the Company declares and pays a dividend or distribution on Shares in the form of additional Shares, or there occurs a forward split of Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution or forward split equal to the number of Units credited to the Account as of the record date for such dividend or distribution or split multiplied by the number of additional Shares actually paid as a dividend or distribution or issued in such split in respect of each outstanding Share.
- (iii) Other Dividends. If the Company declares and pays a dividend or distribution on Shares in the form of property other than additional Shares, then a number of additional Units shall be credited to Employee's Account as of the payment date for such dividend or distribution equal to the number of Units credited to the Account as of the record date for such dividend or distribution multiplied by the Fair Market Value of such property actually paid as a dividend or distribution on each outstanding Share at such payment date, divided by the Fair Market Value of a Share at such payment date.
- (b) <u>Adjustments</u>. The number of Units credited to Employee's Account shall be appropriately adjusted, in order to prevent dilution or enlargement of Employee's rights with respect to Units or to reflect any changes in the number of outstanding shares of Common Stock

resulting from any event referred to in Section 5.3 of the Plan, taking into account any Units credited to Employee in connection with such event under Section 5(a) hereof.

- (c) Risk of Forfeiture and Settlement of Units Resulting from Dividend Equivalents and Adjustments. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which do not result from a dividend or distribution on Shares in the form of cash, shall be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit. Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an ordinary dividend or distribution on Shares in the form of cash, shall not be subject to forfeiture and will be settled at the same time as the granted Unit (or if the granted Unit is forfeited, then at the time the granted Unit would have been settled if it were not forfeited). Units which directly or indirectly result from Dividend Equivalents on or adjustments to a Unit granted hereunder and which result from an extraordinary dividend or distribution on Shares in the form of cash, shall, unless otherwise determined by the Company at the time of such extraordinary dividend or distribution, be subject to the same risk of forfeiture as applies to the granted Unit and, if not forfeited, will be settled at the same time as the granted Unit.
- (d) <u>Changes to Manner of Crediting Dividend Equivalents</u>. The provisions of Section 5(a) notwithstanding, the Company may vary the manner and timing of crediting Dividend Equivalents for administrative convenience, including, for example, by crediting cash Dividend Equivalents rather than additional Units.
- 6. <u>ADDITIONAL FORFEITURE PROVISIONS NOT APPLICABLE</u>. The forfeiture conditions set forth in Section 7.4 of the Plan shall not apply to all Units hereunder and to gains realized upon the settlement of the Units, except as specifically stated herein.
- 7. EMPLOYEE REPRESENTATIONS AND WARRANTIES AND RELEASE. As a condition to any non- forfeiture of the Units at or after Termination of Employment and to any settlement of the Units, the Company may require Employee (i) to make any representation or warranty to the Company as may be required under any applicable law or regulation, to make a representation and warranty that no Forfeiture Event has occurred or is contemplated, and (ii) to execute a release of claims against the Company arising before the date of such release, in such form as may be specified by the Company.

8. OTHER TERMS RELATING TO UNITS.

(a) <u>Deferral of Settlement</u>; <u>Compliance with Code Section 409A</u>. Settlement of any Unit, which otherwise would occur at the Settlement Date, will be deferred in certain cases if and to the extent Employee is permitted to defer the Units and timely makes a valid deferral election relating to the Units. Deferrals, whether elective or mandatory under the terms of this Agreement, shall comply with requirements under Code Section 409A. Deferrals will be subject to such other restrictions and terms as may be specified by the Company prior to deferral. This Agreement is intended to comply with the requirements of Section 409A of the Code, and shall be interpreted and construed consistently with such intent. Any payments to the Employee pursuant to this Agreement are also intended to be exempt from Section 409A of the Code to the maximum extent possible, under either the separation pay exemption pursuant to Treasury

Regulation Section 1.409A- 1(b)(9)(iii) or as short-term deferrals pursuant to Treasury Regulation Section 1.409A- 1(b)(4). Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation Section 1.409A- 2(b)(2). In the event that the terms of this Agreement would subject the Employee to taxes or penalties under Section 409A of the Code ("409A Penalties"), the Company and the Employee shall cooperate diligently to amend the terms of the Agreement to avoid such 409A Penalties, to the extent possible; provided that in no event shall the Company be responsible for any 409A Penalties that arise in connection with any amounts payable under this Agreement. To the extent any amounts under this Agreement are payable by reference to the Employee's termination of employment, such term shall be deemed to refer to the Employee's separation from service, within the meaning of Section 409A of the Code. Notwithstanding any other provision in this Agreement to the contrary, if the Employee is a "specified employee," as defined in Section 409A of the Code, as of the date of the Employee's separation from service, then to the extent any amount payable under this Agreement (i) constitutes the payment of nonqualified deferred compensation, within the meaning of Section 409A of the Code, (ii) is payable upon the Employee's separation from service and (iii) under the terms of this Agreement would be payable prior to the six- month anniversary of the Employee's separation from service, such payment shall be delayed until the earlier to occur of (a) the six- month anniversary of the separation from service or (b) the date of the Employee's death. It is understood that Code Section 409A and regulations thereunder may require any elective deferral to comply with Section 409A(a)(4)(C). In addition, under U.S. federal income tax laws and Treasury Regulations (including proposed regulations) as presently in effect or hereafter implemented, (i) if the timing of any distribution in settlement of Units would result in Employee's constructive receipt of income relating to the Units prior to such distribution, the date of distribution will be the earliest date after the specified date of distribution that distribution can be effected without resulting in such constructive receipt (or, if delayed distribution would not avoid such constructive receipt, distribution will be accelerated to the date that would avoid such constructive receipt, but in no event will distribution occur before the vesting date); and (ii) any rights of Employee or retained authority of the Company with respect to Units hereunder shall be automatically modified and limited to the extent necessary so that Employee will not be deemed to be in constructive receipt of income relating to the Units prior to the distribution and so that Employee shall not be subject to any 409A Penalties.

- (b) <u>Fractional Units and Shares</u>. The number of Units credited to Employee's Account shall include fractional Units calculated to at least three decimal places, unless otherwise determined by the Committee. Unless settlement is effected through a broker or agent that can accommodate fractional shares (without requiring issuance of a fractional share by the Company), upon settlement of the Units Employee shall be paid, in cash, an amount equal to the value of any fractional share that would have otherwise been deliverable in settlement of such Units.
- (c) <u>Tax Withholding</u>. Employee shall make arrangements satisfactory to the Company, or, in the absence of such arrangements, a Group Entity may deduct from any payment to be made to Employee any amount necessary, to satisfy requirements of federal, state, local, or foreign tax law to withhold taxes or other amounts with respect to the lapse of the risk of forfeiture (including FICA due upon such lapse) or the settlement of the Units. Unless Employee has made separate arrangements satisfactory to the Company, the Company may elect

to withhold shares deliverable in settlement of the Units having a fair market value (as determined by the Committee) equal to the amount of such tax liability required to be withheld in connection with the settlement of the Units, but the Company shall not be obligated to withhold such Shares.

(d) <u>Statements</u>. An individual statement of Employee's Account will be issued to Employee at such times as may be determined by the Company. Such a statement shall reflect the number of Units credited to Employee's Account, transactions therein during the period covered by the statement, and other information deemed relevant by the Committee. Such a statement may be combined with or include information regarding other plans and compensatory arrangements for employees. Employee's statements shall be deemed a part of this Agreement, and shall evidence the Company's obligations in respect of Units, including the number of Units credited as a result of Dividend Equivalents (if any). Any statement containing an error shall not, however, represent a binding obligation to the extent of such error, notwithstanding the inclusion of such statement as part of this Agreement.

9. MISCELLANEOUS.

- (a) <u>Binding Agreement: Written Amendments</u>. This Agreement shall be binding upon the heirs, executors, administrators and successors of the parties. This Agreement and the Plan, and any deferral election separately filed with the Company relating to the grant of Units under the Agreement, constitute the entire agreement between the parties with respect to the Units, and supersede any prior agreements or documents with respect thereto. No amendment, alteration, suspension, discontinuation, or termination of this Agreement which may impose any additional obligation upon the Company or materially impair the rights of Employee with respect to the Units shall be valid unless in each instance such amendment, alteration, suspension, discontinuation, or termination is expressed in a written instrument duly executed in the name and on behalf of the Company and by Employee.
- (b) No Promise of Employment. The Units and the granting thereof shall not constitute or be evidence of any agreement or understanding, express or implied, that Employee has a right to continue as an officer or employee of the Company for any period of time, or at any particular rate of compensation.
- (c) <u>Unfunded Plan</u>. Any provision for distribution in settlement of Employee's Account hereunder shall be by means of bookkeeping entries on the books of the Company and shall not create in Employee or any Beneficiary any right to, or claim against any, specific assets of the Company, nor result in the creation of any trust or escrow account for Employee. With respect to any entitlement of Employee or any Beneficiary to any distribution hereunder, Employee or such Beneficiary shall be a general creditor of the Company.
- (d) <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK WITHOUT GIVING EFFECT TO CONFLICTS OF LAWS PRINCIPLES.
- (e) <u>Legal Compliance</u>. Employee agrees to take any action the Company reasonably deems necessary in order to comply with federal and state laws, or the rules and

regulations of the NASDAQ Global Market or any other stock exchange, or any other obligation of the Company or Employee relating to the Units or this Agreement.

(f) <u>Notices</u>. Any notice to be given the Company under this Agreement shall be addressed to the Company at 12 East 49th Street, 31st Floor, New York, New York 100017 Attention: Corporate Secretary, and any notice to the Employee shall be addressed to the Employee at Employee's address as then appearing in the records of the Company.

AMENDED AND RESTATED CODE OF BUSINESS CONDUCT AND ETHICS

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BROADPOINT GLEACHER SECURITIES GROUP, INC.

Effective as of March 11, 2010

Introduction

Set forth herein is the Code of Business Conduct and Ethics ("the Code") adopted by Broadpoint Gleacher Securities Group, Inc. (the "Company"). This Code embodies the commitment of the Company to conduct our business in accordance with all applicable laws, rules and regulations and the highest ethical standards. All employees and members of our Board of Directors are expected to adhere to those principles and procedures set forth in this Code that apply to them. We also expect the consultants we retain generally to abide by this Code. For purposes of Section 406 of the Sarbanes-Oxley Act of 2002 and the rules promulgated thereunder, Section I of this Code shall be our Code of Ethics for Senior Financial Officers (as defined below).

This Code does not supersede, but rather supplements existing Company policies and procedures already in place as stated in the Employee Policies Manual and other compliance and employee manuals of the Company. However, it should be noted that existing Company policies and procedures already in place, even where referenced herein, are not part of this Code.

SECTION I

A. Compliance and Reporting

Employees and Directors should strive to identify and raise potential issues before they lead to problems, and should ask about the application of this Code whenever in doubt. Any employee or Director who becomes aware of any existing or potential violation of this Code should promptly notify (i) in the case of employees supervisors, managers or the Legal Department and (ii) in the case of Directors and the Chief Executive Officer, the Chief Financial Officer and the Principal Accounting Officer (collectively, but not including the Directors, the "Senior Financial Officers") the Company's General Counsel (we refer to such contacts as the "Appropriate Ethics Contacts"). The Company will take such disciplinary or preventive action as it deems appropriate to address any existing or potential violation of this Code brought to its attention.

Employees and Directors are encouraged to talk to Appropriate Ethics Contacts about observed or suspected illegal, improper or unethical behavior and when in doubt about the best course of action in a particular situation. It is the policy of the Company not to allow retaliation for reports of wrongdoing or misconduct by others made in good faith

by employees and Directors. Employees and Directors are expected to cooperate with internal investigations of wrongdoing or misconduct. Any questions relating to how these policies should be interpreted or applied should be addressed to an Appropriate Ethics Contact.

B. Personal Conflicts of Interest

A "personal conflict of interest" occurs when an individual's private interest improperly interferes with the interests of the Company. Personal conflicts of interest are prohibited as a matter of Company policy, unless they have been approved by the Company. In particular, an employee or Director must never use or attempt to use his or her position at the Company to obtain any improper personal benefit for himself or herself, for his or her family members, or for any other person, including loans or guarantees of obligations, from any person or entity.

Service to the Company should never be subordinated to personal gain and advantage. Conflicts of interest should, to the extent possible, be avoided. Any employee or Director who is aware of a material transaction or relationship that could reasonably be expected to give rise to a conflict of interest should discuss the matter promptly with an Appropriate Ethics Contact.

C. Public Disclosure

It is the Company's policy that the information in its public communications, including Securities and Exchange Commission filings, be full, fair, accurate, timely and understandable. All employees and Directors who are involved in the Company's disclosure process, including the Senior Financial Officers, are responsible for acting in furtherance of this policy. In particular, these individuals are required to maintain familiarity with the disclosure requirements applicable to the Company and are prohibited from knowingly misrepresenting, omitting, or causing others to misrepresent or omit, material facts about the Company to others, whether within or outside the Company, including the Company's independent auditors. In addition, any employee or Director who has a supervisory role in the Company's disclosure process has an obligation to discharge his or her responsibilities diligently.

D. Compliance with Laws, Rules and Regulations

It is the Company's policy to comply with all applicable laws, rules and regulations and to require each of its Directors and employees to do the same. It is the personal responsibility of each employee and Director to be knowledgeable about, and to adhere to, the standards and restrictions imposed by those laws, rules and regulations applicable thereto as a result of such person's duties, responsibilities and functions at the Company.

To promote compliance with laws, rules and regulations and the policies of the Company, the Company has established various compliance manuals and procedures specific to the applicable personnel and, where appropriate, has conducted information and training sessions.

No employee and Director who has access to confidential information is permitted to use or share that information for stock trading purposes or for any other purpose except the conduct of our business. All non-public information about the Company should be

considered confidential information. To use non- public information about the Company or any other company for personal financial benefit or to "tip" others who might make an investment decision on the basis of this information is not only unethical but also illegal. Refer to the Company's policies related to Insider Trading and Handling Confidential Information in the Employees Policies Manual for more information regarding the Company's policies and procedures with respect to trading in the Company's and other securities. If you have any questions, please consult the Legal Department.

SECTION II

A. Corporate Opportunities

Employees and Directors owe a duty to the Company to advance the Company's legitimate business interests when the opportunity to do so arises. Employees and Directors are prohibited from taking for themselves (or directing to a third party) a business opportunity that is discovered through the use of corporate property, information or position, unless the Company has already been offered the opportunity and turned it down. More generally, employees and Directors are prohibited from using corporate property, information or position for personal gain or competing with the Company. Sometimes the line between personal and firm benefits is difficult to draw, and sometimes both personal and firm benefits may be derived from certain activities. The only prudent course of conduct for our employees and directors is to make sure that any use of firm property or services that is not solely for the benefit of the firm is approved beforehand through the Appropriate Ethics Contact.

B. Confidentiality

In carrying out the Company's business, employees and Directors often learn confidential or proprietary information about the Company, its clients or customers, prospective clients or customers, or other third parties. Employees and Directors must maintain the confidentiality of all information so entrusted to them, except when disclosure is authorized or legally mandated.

Confidential or proprietary information includes, among other things, any non-public information concerning the Company, including its businesses, financial performance, results or prospects, and any non-public information provided by a third party with the expectation that the information will be kept confidential and used solely for the business purpose for which it was conveyed. Employees and Directors should refer to the Company's policies on Handling Confidential Information for more detailed guidance.

C. Fair Dealing

We do not seek competitive advantages through illegal or unethical business practices. Each employee and Director should endeavor to deal fairly with the Company's clients, service providers, suppliers, competitors and employees. No employee or Director should take unfair advantage of anyone through manipulation, concealment, abuse of privileged information, misrepresentation of material facts, or any unfair dealing practice.

The purpose of business entertainment and gifts in a commercial setting is to create good will and sound working relationships, not to gain unfair advantage with clients or customers. No gift or entertainment should ever be offered, given, provided or accepted by any employee or Director, family member of the foregoing or agent unless it:

is not a cash gift; and

is consistent with customary business practices; and

is not excessive in value; and

cannot be construed as a bribe or payoff; and

is in compliance with the firm's policies on gifts and gratuities and does not violate any applicable laws or rules or regulations. Please discuss with your supervisor any gifts or proposed gifts which you are not certain are appropriate. Please see the Company's policies on Gifts and Gratuities in the Employee Policies Manual and, when applicable, your department's compliance manual.

D. Equal Employment Opportunity and Harassment

The Company's focus in personnel decisions is on merit and contribution to the Company's success. Concern for the personal dignity and individual worth of every person is an indispensable element in the standard of conduct that the Company has set for itself. The Company affords equal employment opportunity to all qualified persons without regard to any impermissible criterion or circumstance. This means equal opportunity in regard to each individual's terms and conditions of employment and in regard to any other matter that affects in any way the working environment of the employee. The Company does not tolerate or condone any type of discrimination or harassment.

E. Protection and Proper Use of Company Assets

All employees and Directors should endeavor to protect the Company's property, electronic communications systems, information resources, facilities and equipment and ensure their efficient use. Theft, carelessness, and waste have a direct impact on the Company's profitability. Any suspected incident of fraud or theft should be immediately reported for investigation to an Appropriate Ethics Contact. Company assets should not be used for non- Company business, although we recognize that incidental personal use may be permitted so long as it does not adversely affect the interests of the Company. Personal use of company assets must always be in accordance with Company policy. You should consult your supervisor for appropriate guidance and permission.

The obligation of employees and Directors to protect the Company's assets includes its proprietary information. Proprietary information includes intellectual property such as trade secrets, patents, trademarks and copyrights, as well as business, marketing and service plans, engineering and manufacturing ideas, designs, databases, records, salary information and any unpublished financial data and reports. Unauthorized use or

distribution of this information would violate Company policy. It may also be illegal and result in civil or criminal penalties.

F. Health and Safety

The Company strives to provide each employee with a safe and healthful work environment. Each employee has a responsibility for maintaining a safe and healthy workplace for all employees by following safety and health rules and practices and reporting accidents, injuries and unsafe equipment, practices or conditions. Violence and threatening behavior are not permitted. Employees should report to work in condition to perform their duties, free from the influence of illegal drugs or alcohol. The use of illegal drugs in the workplace will not be tolerated.

G. Record- Keeping

The Company requires honest and accurate recording and reporting of information in order to make responsible business decisions. Employees and Directors regularly use business expense accounts, which must be documented and recorded accurately. If you are not sure whether a certain expense is legitimate, ask your supervisor or the Chief Financial Officer of the Company. Refer to the Company's Business Travel Policy in the Employee Policies Manual for further information regarding business expenses.

All of the Company's books, records, accounts and financial statements must be maintained in reasonable detail, must appropriately reflect the Company's transactions and must conform both to applicable legal requirements and to the Company's system of internal controls and generally accepted accounting practices and principles. No one should rationalize or even consider misrepresenting facts or falsifying records. Business records and communications often become public, and we should avoid exaggeration, derogatory remarks, guesswork, or inappropriate characterizations of people and companies that can be misunderstood. This applies equally to e- mail, internal memos, and formal reports. Records should always be retained or destroyed according to the Company's record retention policies. In accordance with those policies, in the event of litigation or governmental investigation or the threat of such litigation or investigation please consult the Legal Department before any action is taken to destroy or discard records.

H. Payments to Government Personnel

The U.S. Foreign Corrupt Practices Act prohibits giving anything of value, directly or indirectly, to officials of foreign governments or foreign political candidates in order to obtain or retain business. It is strictly prohibited to make illegal payments to government officials of any country. In addition, there are a number of federal and state laws and regulations regarding business gratuities which may be accepted by U.S. or state government personnel. The promise, offer or delivery to an official or employee of the U.S. government or a state government of a gift, favor or other gratuity in violation of these rules would not only violate Company policy but could also be a criminal offense. State and local governments, as well as foreign governments, may have similar rules. You must consult with the Legal Department prior to making such gifts.

SECTION III

Waivers of This Code

From time to time, the Company may waive certain provisions of this Code. Any employee or Director who believes that a waiver may be called for should discuss the matter with an appropriate Ethics Contact. Waivers for executive officers (including Senior Financial Officers) or Directors of the Company may be made only by the Board of Directors, and shall be promptly disclosed to shareholders, along with the reasons for such waiver, as required by the Securities Exchange Commission and applicable NASDAQ listing requirements.

SECTION IV

Disclosure

This Code is available on the Company's website at www.bpsg.com.

| SUBSIDIARIES OF BROADPOINT GLEACHER SECURITIES GROUP, INC. | |
|--|---------------|
| | PLACE OF |
| COMPANY NAME | INCORPORATION |
| BROADPOINT CAPITAL, INC. | NEW YORK |

Exhibit 23

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statement on Form S- 3 (No. 333-150023) and on Form S- 8 (Nos. 333-160012, 333-160011, 333-149088, 333-146224, 333-136818, 333-124707, 333-124705, 333-124706, 333-121927, 333-121928, 333-115169, 333-115170, 333-114983, 333-105771, 333-105772, 333-97465, 333-97467, 333-87476, 333-37640, 333-78877 and 333-78879) of Broadpoint Gleacher Securities Group, Inc. of our report dated March 15, 2010 relating to the financial statements, financial statement schedules, and the effectiveness of internal control over financial reporting, which appears in this Form 10- K.

/s/ Pricewaterhouse Coopers LLP

New York, New York March 15, 2010

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument.

The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By: /s/ Mark R. Patterson

STATE OF NEW YORK)
STATE OF NEW YORK)
On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Mark R. Patterson, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

/s/ Patricia Arciero- Craig

Notary Public

Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

Printed Name:

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 6. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 7. avoid conflicts that would impair your ability to act in the principal's best interest;
- 8. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 9. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 10. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | |
|--|--|------------|
| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 | |
| Robert I. Turner, each personally the within instrument and acknow |) ss.:) before me, the undersigned, a Notary Public in and for said State, personally appeared each of Eric J. Gle nown to me or proved to me on the basis of satisfactory evidence to be the individual whose name is sub edged to me that he executed the same in his capacity, and that by his signature on the instrument, the incomplete of the individual acted, executed the instrument. | scribed to |
| Sworn to before the on this 11 day | of March, 2010. | |
| Sworn to before the on this 11 day | of March, 2010. /s/ Patricia Arciero- Craig | _ |
| Sworii to before the on this 11 da | | - |
| Printed Name: | /s/ Patricia Arciero- Craig | - |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument. The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New

York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By: /s/ Robert S. Yingling

STATE OF NEW YORK

STATE OF NEW YORK

On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Robert S. Yingling, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

/s/ Patricia Arciero- Craig

Notary Public

Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

Printed Name:

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 11. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 12. avoid conflicts that would impair your ability to act in the principal's best interest;
- 13. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 14. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 15. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| By: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | | |
|---|--|---|-------------|
| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 | | |
| Robert I. Turner, each personally he within instrument and acknow | known to me or proved to me on the basis or redged to me that he executed the same in h h the individual acted, executed the instrum |)) ss.:) ic in and for said State, personally appeared each of Eric J. Glof satisfactory evidence to be the individual whose name is subsist capacity, and that by his signature on the instrument, the intent. | bscribed to |
| | | /s/ Patricia Arciero- Craig | <u> </u> |
| | | Notary Public | |
| Printed Name: | | Patricia Arciero- Craig | |
| | | | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument. The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New

York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By: /s/ Bruce Rohde

STATE OF NEW YORK

COUNTY OF NEW YORK

On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Bruce Rohde, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

//s/ Patricia Arciero- Craig

Notary Public

Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

Printed Name:

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 16. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 17. avoid conflicts that would impair your ability to act in the principal's best interest;
- 18. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 19. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 20. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | | |
|--|--|---|-------|
| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 | | |
| Robert I. Turner, each personally the within instrument and acknowledge. | y known to me or proved to me on the basis of s wledged to me that he executed the same in his ich the individual acted, executed the instrument |)) ss.:) n and for said State, personally appeared each of Eric J. Gleacher satisfactory evidence to be the individual whose name is subscribe capacity, and that by his signature on the instrument, the individual. | ed to |
| | /s/ Patricia Arciero- (| Craig | |
| | Notary Public | | |
| Printed Name: Patricia Arciero- | Craig | | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Robert I. Turner, as such person's true and lawful attorney- in- fact and agent, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

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CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

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If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By:

/s/ Eric J. Gleacher

STATE OF NEW YORK

STATE OF NEW YORK

On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Eric J. Gleacher, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

/s/ Patricia Arciero- Craig

Notary Public

Printed Name: Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 21. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 22. avoid conflicts that would impair your ability to act in the principal's best interest;
- 23. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 24. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 25. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

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| D. | //D L .LT |
|--------------------------------------|--|
| By: | /s/ Robert I. Turner Robert I. Turner |
| | |
| | March 11, 2010 |
| STATE OF NEW YORK |) |
| |) ss.: |
| COUNTY OF NEW YORK |) |
| On the 11 day of March, 2010, be | efore me, the undersigned, a Notary Public in and for said State, personally appeared Robert I. Turner, personally |
| known to me or proved to me on the | basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and |
| acknowledged to me that he execute | d the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf |
| of which the individual acted, execu | ted the instrument. |
| Sworn to before me on this 11 day o | f March, 2010. |
| | |
| | /s/ Patricia Arciero- Craig |
| | Notary Public |
| Printed Name: Patricia Arciero- Cra | ig |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

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If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

In witness whereof I have hereunto signed my name on March 11, 2010.

| By: | /s/ Christopher R. Pechock | |
|--|--|--|
| | Name: | Christopher R. Pechock |
| | | |
| STATE OF NEW YOR | RK |) |
| | |) ss.: |
| COUNTY OF NEW Y | |) |
| personally known to m and acknowledged to n | e or proved to me on the basis of satisfa- | a Notary Public in and for said State, personally appeared Christopher R. Pechock, ctory evidence to be the individual whose name is subscribed to the within instrument city, and that by his signature on the instrument, the individual, or the person upon |
| | /s/ F | Patricia Arciero- Craig |
| | | Notary Public |
| Printed Name: Patricia | Arciero- Craig | |

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 26. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 27. avoid conflicts that would impair your ability to act in the principal's best interest;
- 28. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 29. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 30. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Eric J. Gleacher | | |
|---|---|---|---------------------------------|
| | Eric J. Gleacher | | |
| | March 11, 2010 | | |
| Ву: | /s/ Robert I. Turner | | |
| - , . | Robert I. Turner | | |
| | March 11, 2010 | | |
| STATE OF NEW YORK | | \ | |
| STATE OF NEW TORK | |) ss.: | |
| COUNTY OF NEW YORK | |) 88 | |
| | 0, before me, the undersigned, a Notary Public | in and for said State personally appear | red each of Eric I. Gleacher an |
| Robert I. Turner, each personall the within instrument and acknowledge. | y known to me or proved to me on the basis of owledged to me that he executed the same in his sich the individual acted, executed the instrumen | satisfactory evidence to be the individu capacity, and that by his signature on t | al whose name is subscribed to |
| | /s/ Patricia Arciero- | Craig | |
| | Notary Public | | |
| Printed Name: Patricia Arciero- | Craig | | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument. The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New

York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By: /s/ Marshall Cohen

STATE OF NEW YORK)
State Of New YORK)
On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Marshall Cohen, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

/s/ Patricia Arciero- Craig

Notary Public

Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

Printed Name:

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 31. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 32. avoid conflicts that would impair your ability to act in the principal's best interest;
- 33. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 34. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 35. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | | |
|--|---|---|---------------------|
| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 | | |
| Robert I. Turner, each personally k the within instrument and acknowle | enown to me or proved to me on the basis of standard to me that he executed the same in his the individual acted, executed the instrument |)) ss.:) n and for said State, personally appeared each of E atisfactory evidence to be the individual whose nar capacity, and that by his signature on the instrument. | me is subscribed to |
| | /s/ Patricia Arciero- Cr | aig | |
| | | Notary Public | |
| Printed Name: | | Patricia Arciero- Craig | |
| | | | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument. The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New

York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

By: /s/ Victor Mandel

STATE OF NEW YORK)
State OF NEW YORK)
State Of New YORK)
On the 11 day of March, 2010, before me, the undersigned, a Notary Public in and for said State, personally appeared Victor Mandel, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

/s/ Patricia Arciero- Craig

Notary Public

Patricia Arciero- Craig

In witness whereof I have hereunto signed my name on March 11, 2010.

Printed Name:

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 36. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 37. avoid conflicts that would impair your ability to act in the principal's best interest;
- 38. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 39. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 40. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 |
|---|---|
| STATE OF NEW YORK |)) ss.: |
| Robert I. Turner, each persona the within instrument and ackr | 10, before me, the undersigned, a Notary Public in and for said State, personally appeared each of Eric J. Gleacher and ly known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to build be that he executed the same in his capacity, and that by his signature on the instrument, the individual, nich the individual acted, executed the instrument. day of March, 2010. |
| On the 11 day of March, 20 Robert I. Turner, each persona the within instrument and ackr or the person upon behalf of w | ly known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to by |
| On the 11 day of March, 20 Robert I. Turner, each persona the within instrument and ackr or the person upon behalf of w | ly known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to be be be subscribed to be be subscribed to be weldged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, nich the individual acted, executed the instrument. Aday of March, 2010. |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher and Robert I. Turner, and each of them, as such person's true and lawful attorneys- in- fact and agents, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

This Power of Attorney may be executed in counterparts and all such duly executed counterparts shall together constitute the same instrument. The "CAUTION TO THE PRINCIPAL" and "IMPORTANT INFORMATION FOR THE AGENT" statements below are required under the New

York General Obligations Law. Notwithstanding anything to the contrary contained therein, this Power of Attorney is limited to the powers granted as described above and DOES NOT grant the attorneys- in- fact and agents the authority to spend the undersigned's money or sell or dispose of the undersigned's property.

CAUTION TO THE PRINCIPAL: Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your money and sell or dispose of your property during your lifetime without telling you. You do not lose your authority to act even though you have given your agent similar authority.

When your agent exercises this authority, he or she must act according to any instructions you have provided or, where there are no specific instructions, in your best interest. "Important Information for the Agent" at the end of this document describes your agent's responsibilities.

Your agent can act on your behalf only after signing the Power of Attorney before a notary public.

You can request information from your agent at any time. If you are revoking a prior Power of Attorney by executing this Power of Attorney, you should provide written notice of the revocation to your prior agent(s) and to the financial institutions where your accounts are located.

You can revoke or terminate your Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperly.

Your agent cannot make health care decisions for you. You may execute a "Health Care Proxy" to do this.

The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15. This law is available at a law library, or online through the New York State Senate or Assembly websites, www.senate.state.ny.us or www.assembly.state.ny.us.

If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

| By: | /s/ Peter J. McNierney | | |
|--|---|--|--|
| 3 * | Name: | Peter J. McNierney | |
| | | | |
| STATE OF NEW YO | ORK |) | |
| | |) ss.: | |
| COUNTY OF NEW | YORK |) | |
| personally known to a and acknowledged to | me or proved to me on the bas me that he executed the same | indersigned, a Notary Public in and for said State, personally appeared Peter J. McNierney, sis of satisfactory evidence to be the individual whose name is subscribed to the within instrument e in his capacity, and that by his signature on the instrument, the individual, or the person upon | |
| benaii oi which the in | ndividual acted, executed the i | instrument. | |
| | | /s/ Patricia Arcicro- Craig | |
| | | Notary Public | |
| Printed Name: | | Patricia Arcicro- Craig | |
| | | | |

In witness whereof I have hereunto signed my name on March 11, 2010.

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 46. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 47. avoid conflicts that would impair your ability to act in the principal's best interest;
- 48. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 49. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 50. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| Ву: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | |
|--|--|--|
| Ву: | /s/ Robert I. Turner Robert I. Turner March 11, 2010 | |
| Robert I. Turner, each personally lathe within instrument and acknowledge. | known to me or proved to me on the basis of satist ledged to me that he executed the same in his capan to the individual acted, executed the instrument. |)) ss.:) nd for said State, personally appeared each of Eric J. Gleacher and factory evidence to be the individual whose name is subscribed to acity, and that by his signature on the instrument, the individual, |
| | | /s/ Patricia Arciero- Craig |
| | | Notary Public |
| Printed Name: | | Patricia Arciero- Craig |
| | | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Power of Attorney

KNOW ALL BY THESE PRESENTS, that the person whose signature appears below hereby constitutes and appoints Eric J. Gleacher as such person's true and lawful attorney- in- fact and agent, with full power of substitution and resubstitution, for such person and in such person's name, place and stead, in any and all capacities, to sign and to file with the Securities and Exchange Commission, any and all amendments and to the Annual Report on Form 10- K, hereby ratifying and confirming our signatures as they may be signed by our said attorneys to any and all amendments to said Annual Report on Form 10- K.

Except as otherwise specifically provided herein, the power of attorney granted herein shall not in any manner revoke in whole or in part any power of attorney that each person whose signature appears below has previously executed. This Power of Attorney shall not be revoked by any subsequent power of attorney each person whose signature appears below may execute, unless such subsequent power specifically refers to this Power of Attorney or specifically states that the instrument is intended to revoke all prior general powers of attorney or all prior powers of attorney.

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If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing to explain it to you.

| By: | /s/ Robert I. Turner | /s/ Robert I. Turner | | |
|---|--|---|--|--|
| • | Name: | Robert I. Turner | | |
| | | | | |
| STATE OF NEW YORK | 7 | | | |
| JIAIL OF NEW TORE | ` |) ss.: | | |
| COUNTY OF NEW YO | RK |) | | |
| known to me or proved to cknowledged to me that | o me on the basis of satisfactory evidence | Notary Public in and for said State, personally appeared Robert I. Turner, personally the to be the individual whose name is subscribed to the within instrument and and that by his signature on the instrument, the individual, or the person upon behalf | | |
| | | /s/ Patricia Arciero- Craig | | |
| | | Notary Public | | |
| Printed Name: | | Patricia Arciero- Craig | | |

In witness whereof I have hereunto signed my name on March 11, 2010.

IMPORTANT INFORMATION FOR THE AGENT:

When you accept the authority granted under this Power of Attorney, a special legal relationship is created between you and the principal. This relationship imposes on you legal responsibilities that continue until you resign or the Power of Attorney is terminated or revoked. You must:

- 51. act according to any instructions from the principal, or, where there are no instructions, in the principal's best interest;
- 52. avoid conflicts that would impair your ability to act in the principal's best interest;
- 53. keep the principal's property separate and distinct from any assets you own or control, unless otherwise permitted by law;
- 54. keep a record or all receipts, payments, and transactions conducted for the principal; and
- 55. disclose your identity as an agent whenever you act for the principal by writing or printing the principal's name and signing your own name as "agent" in either of the following manner: (Principal's Name) by (Your Signature) as Agent, or (your signature) as Agent for (Principal's Name).

You may not use the principal's assets to benefit yourself or give major gifts to yourself or anyone else unless the principal has specifically granted you that authority in this Power of Attorney or in a Statutory Major Gifts Rider attached to this Power of Attorney. If you have that authority, you must act according to any instructions of the principal or, where there are no such instructions, in the principal's best interest. You may resign by giving written notice to the principal and to any co- agent, successor agent, monitor if one has been named in this document, or the principal's guardian if one has been appointed. If there is anything about this document or your responsibilities that you do not understand, you should seek legal advice.

Liability of agent:

The meaning of the authority given to you is defined in New York's General Obligations Law, Article 5, Title 15. If it is found that you have violated the law or acted outside the authority granted to you in the Power of Attorney, you may be liable under the law for your violation.

| By: | /s/ Eric J. Gleacher Eric J. Gleacher March 11, 2010 | | |
|--------------------|--|---|--|
| STATE OF NEW YORK | |) | |
| | |) ss.: | |
| COUNTY OF NEW YORK | |) | |
| • | euted the same in his capacity, and that by his ecuted the instrument. | dividual whose name is subscribed to the within instruits signature on the instrument, the individual, or the personal structure of the personal structure. | |
| | | /s/ Patricia Arciero- Craig | |
| | | Notary Public | |
| Printed Name: | | Patricia Arciero- Craig | |

I have read the foregoing Power of Attorney. I am the person identified therein as agent for each of the principals named therein.

Certification on Form 10- K

- I, Eric J. Gleacher, certify that:
- 1. I have reviewed this annual report on Form 10- K of Broadpoint Gleacher Securities Group, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a- 15(e) and 15d- 15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a- 15(f) and 15d- 15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2010 Eric J. Gleacher Chief Executive Officer /s/ Eric J. Gleacher

Certification on Form 10- K

- I, Robert I. Turner, certify that:
- 1. I have reviewed this annual report on Form 10- K of Broadpoint Gleacher Securities Group, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a- 15(e) and 15d- 15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a- 15(f) and 15d- 15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 11, 2010 Robert I. Turner Chief Financial Officer

/s/ Robert I. Turner

Certification Pursuant to Section 906 of the Sarbanes- Oxley Act of 2002 (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Each of the undersigned officers of Broadpoint Gleacher Securities Group, Inc., a New York corporation (the "Company"), does hereby certify to such officer's knowledge that:

The Annual Report on Form 10- K for the year ended December 31, 2009 (the "Form 10- K") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10- K fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 11, 2010 /s/ Eric J. Gleacher

Eric J. Gleacher

Chief Executive Officer

Date: March 11, 2010 /s/ Robert I. Turner

Robert I. Turner Chief Financial Officer